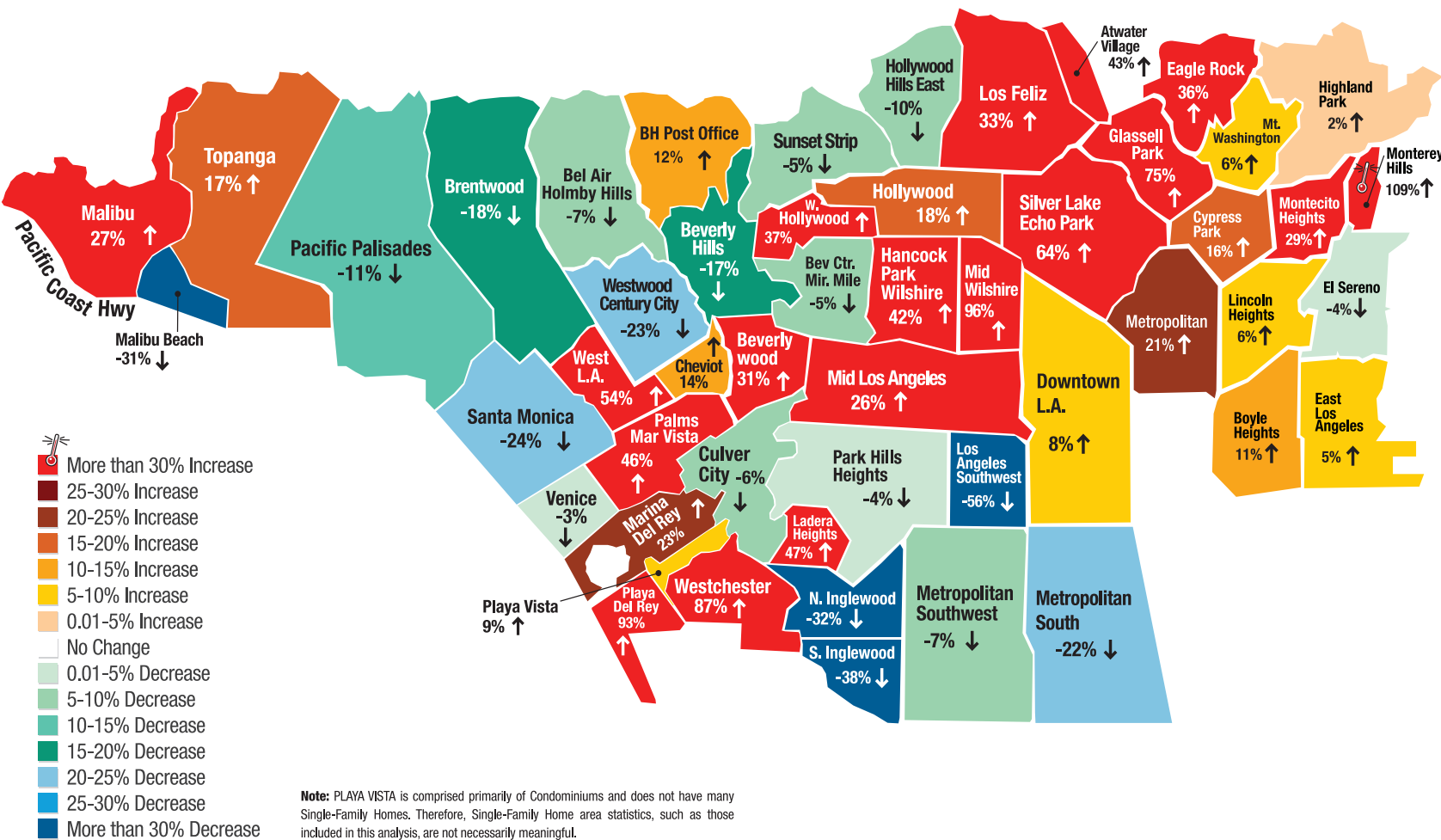


### MARKET CLIMATE MAP

### SINGLE-FAMILY HOMES | SALES VOLUME 4th Quarter 2013 vs. 2012 For The MLS™ Primary Areas



SINGLE-FAMILY HOMES SALES VOLUME			
AREAS	Q4-2012	Q4-2013	% Change
Monterey Hills	\$1,186,000	\$2,480,000	109%
Mid-Wilshire	\$3,665,000	\$7,174,500	96%
Playa Del Rey	\$7,786,000	\$15,060,299	93%
Westchester	\$14,880,277	\$27,766,249	87%
Glassell Park	\$18,148,900	\$31,834,892	75%
Silver Lake - Echo Park	\$45,981,295	\$75,232,427	64%
West L.A.	\$14,640,000	\$22,559,900	54%
Ladera Heights	\$10,582,215	\$15,550,303	47%
Palms - Mar Vista	\$60,408,727	\$88,469,038	46%
Atwater Village	\$12,325,000	\$17,675,311	43%
Hancock Park - Wilshire	\$103,217,246	\$146,829,964	42%
West Hollywood Vicinity	\$31,931,160	\$43,639,800	37%
Eagle Rock	\$23,280,302	\$31,754,925	36%
Los Feliz	\$59,726,660	\$79,505,731	33%
Beverlywood Vicinity	\$39,914,395	\$52,251,000	31%
Montecito Heights	\$2,693,800	\$3,465,300	29%
Malibu	\$124,965,779	\$158,267,431	27%
Mid Los Angeles	\$38,051,848	\$47,936,800	26%
Marina Del Rey	\$12,570,000	\$15,522,250	23%
Metropolitan	\$985,000	\$1,187,500	21%
Hollywood	\$13,746,000	\$16,238,500	18%
Topanga	\$19,519,000	\$22,901,200	17%
Cypress Park	\$21,943,355	\$25,417,539	16%

SINGLE-FAMILY HOMES SALES VOLUME			
AREAS	Q4-2012	Q4-2013	% Change
Cheviot Hills - Rancho Park	\$25,321,031	\$28,989,000	14%
Beverly Hills Post Office	\$105,667,652	\$118,629,300	12%
Boyle Heights	\$6,871,500	\$7,649,749	11%
Playa Vista	\$899,975	\$979,000	9%
Downtown L.A.	\$17,792,626	\$19,229,540	8%
Lincoln Heights	\$4,781,222	\$5,086,350	6%
Mt. Washington	\$21,423,355	\$22,657,539	6%
East Los Angeles	\$18,693,448	\$19,642,589	5%
Highland Park	\$33,964,997	\$34,769,500	2%
Venice	\$103,317,760	\$100,248,750	-3%
El Sereno	\$20,774,080	\$20,018,815	-4%
Park Hills Heights	\$69,834,134	\$66,717,672	-4%
Sunset Strip - Hollywood Hills West	\$208,826,104	\$199,051,864	-5%
Beverly Center - Miracle Mile	\$67,208,280	\$63,521,580	-5%
Culver City	\$44,141,950	\$41,640,150	-6%
Bel Air - Holmby Hills	\$158,795,887	\$147,899,448	-7%
Metropolitan Southwest	\$45,524,751	\$42,239,075	-7%
Hollywood Hills East	\$50,988,401	\$45,938,320	-10%
Pacific Palisades	\$197,756,240	\$175,227,454	-11%
Beverly Hills	\$334,704,250	\$278,887,724	-17%
Brentwood	\$220,424,917	\$180,574,235	-18%
Metropolitan South	\$47,074,394	\$36,787,250	-22%
Westwood - Century City	\$111,289,905	\$86,000,013	-23%
Santa Monica	\$169,678,460	\$128,724,649	-24%
Malibu Beach	\$115,170,750	\$79,368,126	-31%
Inglewood North	\$22,911,739	\$15,676,500	-32%
Inglewood South	\$12,018,601	\$7,476,000	-38%
Los Angeles Southwest	\$27,887,460	\$12,187,300	-56%
<b>TOTALS</b>	<b>\$2,945,891,828</b>	<b>\$2,934,538,351</b>	<b>-0.39%</b>

Information herein deemed reliable, but not guaranteed.

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Questions regarding this information may be sent by e-mail to [marketing@themls.com](mailto:marketing@themls.com).