

Your Guide to the NEW California Residential Purchase Agreement

(Significant Changes on every Page)

This course is Department of Real Estate (DRE) accredited for 4 hours of Continuing Education (CE) in Consumer Protection.

The NEW California Residential Purchase Agreement and Joint Escrow Instructions Form (RPA-CA) is the cornerstone of every successful real estate transaction in the state of California. Every REALTOR® should be familiar with the essential concepts, principles, and facts about the RPA-CA form. How you will benefit from taking this course:

THE NEW RPA –CA Contains Significant changes on every page, including the default setting that relate to:

- Familiarize yourself with the basic structure of the agreement.
- Initial deposits,
- Identify, explain, understand, and remove loan and appraisal contingencies.
- Complete all mandatory and recommended disclosures. (Wood pest inspection, Home warranty coverage)
- Ensure all commissions are paid in full and on time.
- Understand all the important terms of the contingencies, notice to perform and cancellations.
- Items Included and excluded from sale(with specific new references to TV's speakers, stoves and refrigerators)

Register today to get all the facts you need about the most important form in California real estate.

DATE: **Monday, April 5, 2010**

Live Lecture by Gov Hutchinson

TIME: **9:00 a.m. to 1:00 p.m.**

LOCATION: **Southwest Los Angeles Association of REALTORS®**

**4437 W. Slauson Avenue
Los Angeles, CA 90043
Phone: 323-299-6781**

PRICE: **\$55 (Space is Limited! Sign up Today)**

ENROLL: **Southwest Los Angeles AOR 323-299-6781**