

# MARY BETH WOODS



## "MOVING FAMILIES HAS BEEN MY BUSINESS FOR OVER 35 YEARS!"

A **35-year veteran** of the real estate industry on the Westside, **Mary Beth Woods** has repeatedly been recognized and honored for her outstanding sales. As a Coldwell Banker Previews Estates Director, she has been a top producer not only within the Coldwell Banker Company's flagship Brentwood West office but also within the entire real estate industry.

While her personal production may exceed that of many small real estate companies, Mary Beth's focus is not only on the end result, but also on the details that assure it will be satisfactory. Her business, which consists largely of repeat and referral customers, is based on service. Her tremendous commitment and understanding of family housing needs have placed her consistently on top. "It's my best feature," she says. **"I believe in solutions. I never give up. Satisfied clients are the job's greatest perks!"**

Mary Beth has listed and **sold over 1 billion of real estate** from the beaches of Malibu to the hills of Hollywood – and everywhere in between. She specializes in estate properties but is an expert on the whole Westside and participates in sales from condominiums to multi-million dollar mansions on a daily basis.

In addition to her impressive sales, Mary Beth is equally committed to providing service to her community. Mary Beth is a National Charity League volunteer and a board member of the Juniors of the Social Service and St. Joseph Center, and she chaired the building of the Jon Douglas house in Watts for Habitat for Humanity in 1994.

Committed to providing knowledgeable service to her clients, Mary Beth Woods continues to be an asset to the Westside community and a distinguished representative of **The Sign of Respect**.

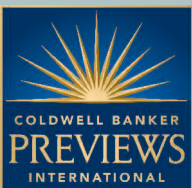
Mary Beth is continually adding to her list of achievements:

Coldwell Banker's "Society of Excellence"  
Realtor.com Online Marketing – Award of Excellence  
Certified Negotiator  
Certified Relocation Specialist  
Relocation/Affinity Agent for Coldwell Banker Worldwide  
Negotiating with Difficult People at Harvard University  
Arbitration and Mediation at Pepperdine Law School



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