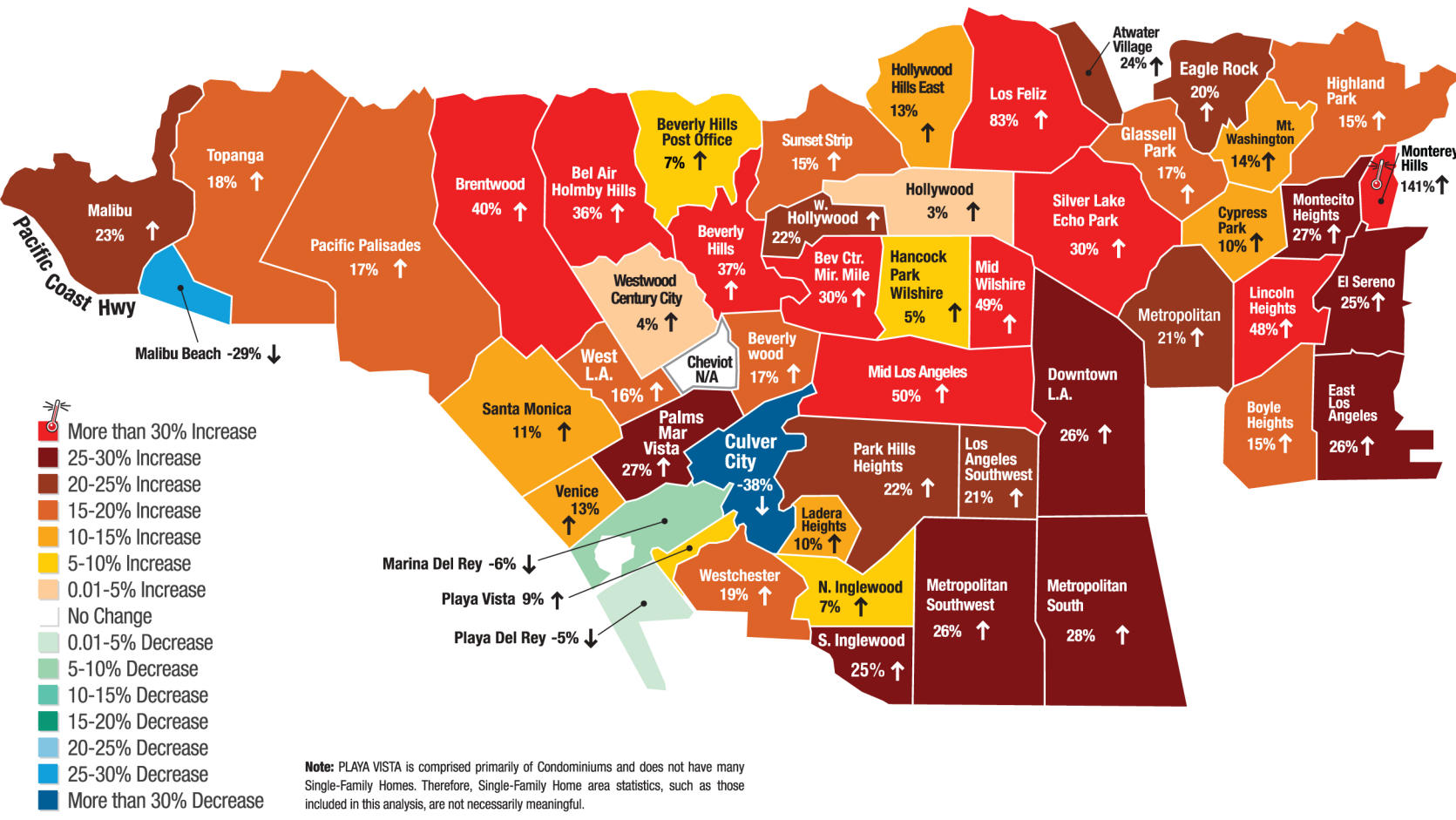


### MARKET CLIMATE MAP

### SINGLE-FAMILY HOMES | MEDIAN SALE PRICE 4th Quarter 2013 vs. 2012

For The MLS™ Primary Areas



SINGLE-FAMILY HOMES MEDIAN SALE PRICE			
AREAS	Q4-2012	Q4-2013	% Change
Monterey Hills	\$283,000	\$682,500	141%
Los Feliz	\$895,000	\$1,635,710	83%
Mid Los Angeles	\$300,000	\$450,000	50%
Mid-Wilshire	\$412,500	\$615,000	49%
Lincoln Heights	\$282,000	\$418,500	48%
Brentwood	\$1,653,750	\$2,310,000	40%
Beverly Hills	\$4,013,750	\$5,508,587	37%
Bel Air - Holmby Hills	\$1,600,000	\$2,171,400	36%
Beverly Center - Miracle Mile	\$999,000	\$1,301,000	30%
Silver Lake - Echo Park	\$561,000	\$730,000	30%
Metropolitan South	\$165,000	\$211,000	28%
Montecito Heights	\$362,500	\$461,150	27%
Palms - Mar Vista	\$837,000	\$1,062,500	27%
East Los Angeles	\$229,900	\$290,000	26%
Metropolitan Southwest	\$222,299	\$280,000	26%
Downtown L.A.	\$183,000	\$230,000	26%
El Sereno	\$284,000	\$355,500	25%
Inglewood South	\$273,000	\$340,000	25%
Atwater Village	\$494,500	\$615,000	24%
Malibu	\$1,825,000	\$2,247,500	23%
Park Hills Heights	\$287,766	\$352,000	22%
West Hollywood Vicinity	\$1,025,000	\$1,250,000	22%
Los Angeles Southwest	\$202,000	\$245,000	21%

SINGLE-FAMILY HOMES MEDIAN SALE PRICE			
AREAS	Q4-2012	Q4-2013	% Change
Metropolitan	\$492,500	\$593,750	21%
Eagle Rock	\$525,000	\$630,000	20%
Westchester	\$637,500	\$760,000	19%
Topanga	\$720,000	\$846,000	18%
Pacific Palisades	\$2,130,000	\$2,495,000	17%
Beverlywood Vicinity	\$739,000	\$865,000	17%
Glassell Park	\$458,000	\$535,250	17%
West L.A.	\$672,500	\$780,000	16%
Sunset Strip - Hollywood Hills West	\$1,227,000	\$1,413,750	15%
Highland Park	\$407,500	\$467,500	15%
Boyle Heights	\$232,500	\$266,500	15%
Mt. Washington	\$514,117	\$585,500	14%
Hollywood Hills East	\$927,500	\$1,048,250	13%
Venice	\$1,200,000	\$1,350,000	13%
Santa Monica	\$1,637,500	\$1,817,750	11%
Cypress Park	\$498,617	\$550,000	10%
Ladera Heights	\$699,000	\$770,000	10%
Playa Vista	\$899,975	\$979,000	9%
Beverly Hills Post Office	\$1,795,000	\$1,915,000	7%
Inglewood North	\$300,000	\$320,000	7%
Hancock Park - Wilshire	\$1,170,312	\$1,225,000	5%
Westwood - Century City	\$1,400,000	\$1,450,000	4%
Hollywood	\$895,000	\$917,750	3%
Cheviot Hills - Rancho Park	\$1,378,000	\$1,380,000	0%
Playa Del Rey	\$1,100,000	\$1,045,299	-5%
Marina Del Rey	\$1,875,000	\$1,763,625	-6%
Malibu Beach	\$6,200,000	\$4,400,000	-29%
Culver City	\$1,305,000	\$810,000	-38%

Information herein deemed reliable, but not guaranteed.



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