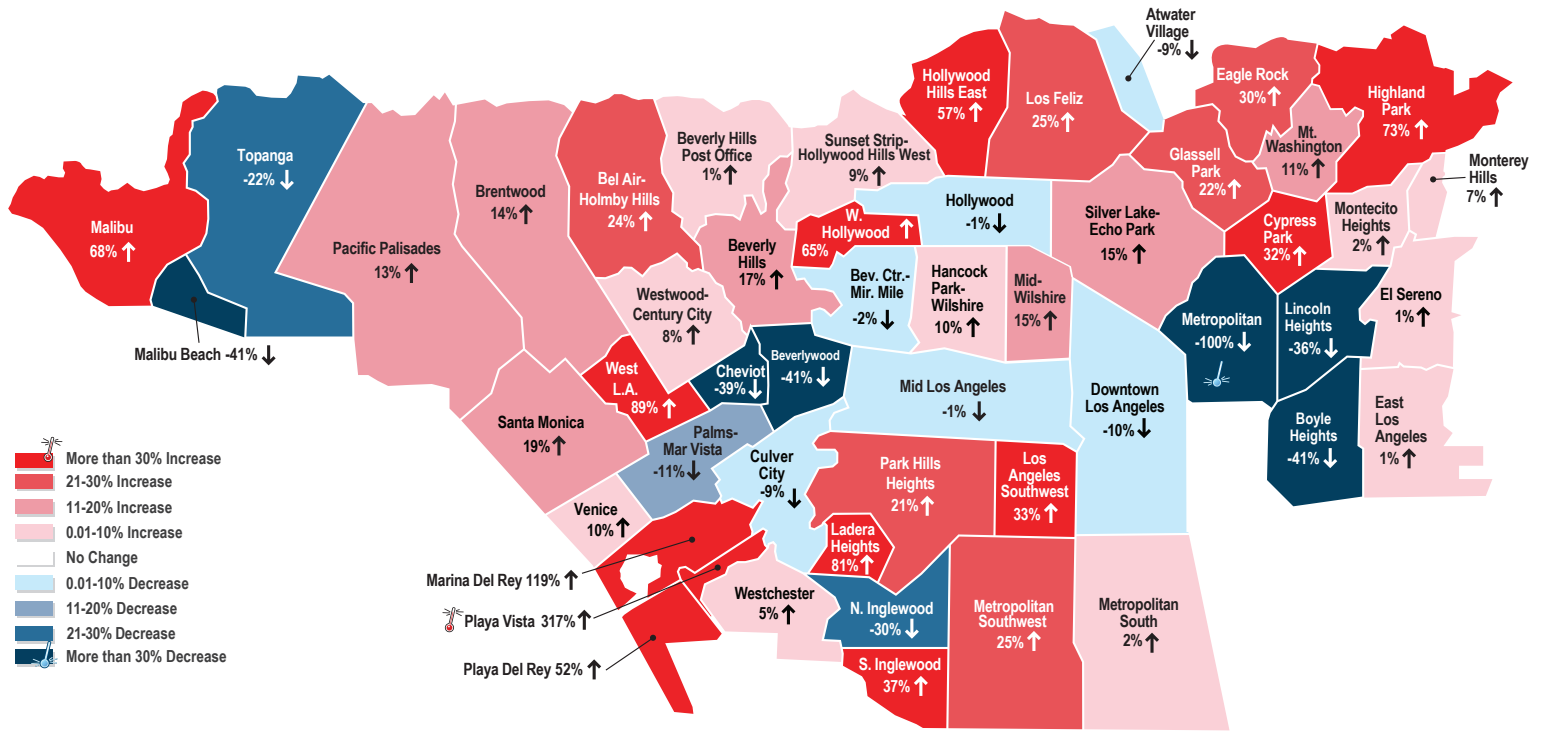


MLS™ STATISTICS CORNER

MARKET CLIMATE MAP

SINGLE-FAMILY HOMES - SALES VOLUME 3<sup>rd</sup> Quarter 2017 vs. 2016 For The MLS™ Primary Areas



SINGLE-FAMILY HOMES - SALES VOLUME & SOLD LISTINGS					
AREA	Q3 - 2017 SALES VOLUME	Q3 - 2017 SOLD LISTINGS	Q3 - 2016 SALES VOLUME	Q3 - 2016 SOLD LISTINGS	% CHANGE
PLAYA VISTA	\$23,825,260	10	\$5,718,500	3	317%
MARINA DEL REY	\$72,666,000	47	\$33,189,000	23	119%
WEST LOS ANGELES	\$55,500,680	41	\$29,317,800	25	89%
LADERA HEIGHTS	\$23,809,200	21	\$13,123,000	13	81%
SOUTH INGLEWOOD	\$74,571,425	98	\$43,134,278	62	73%
MALIBU	\$236,498,813	66	\$140,514,487	55	68%
WEST HOLLYWOOD	\$99,395,975	41	\$60,371,700	34	65%
HOLLYWOOD HILLS EAST	\$65,675,263	43	\$41,954,598	25	57%
PLAYA DEL REY	\$23,788,000	13	\$15,658,500	10	52%
SOUTH INGLEWOOD	\$13,459,000	25	\$9,824,000	21	37%
LOS ANGELES SOUTHWEST	\$33,485,373	72	\$25,157,600	64	33%
CYPRESS PARK	\$38,870,871	50	\$29,411,525	41	32%
EAGLE ROCK	\$46,393,019	51	\$35,759,860	45	30%
LOS FELIZ	\$112,215,624	54	\$89,431,825	54	25%
METROPOLITAN SOUTHWEST	\$63,820,282	140	\$50,967,955	132	25%
BEL AIR - HOLMBY HILLS	\$173,107,604	46	\$139,122,500	40	24%
GLASSELL PARK	\$29,907,350	37	\$24,487,965	33	22%
PARK HILLS HEIGHTS	\$108,139,421	167	\$89,724,803	164	21%
SANTA MONICA	\$199,962,020	60	\$168,676,146	61	19%
BEVERLY HILLS	\$233,300,150	32	\$199,758,550	30	17%
SILVER LAKE - ECHO PARK	\$119,956,093	109	\$104,076,265	111	15%

SINGLE-FAMILY HOMES - SALES VOLUME & SOLD LISTINGS					
AREA	Q3 - 2017 SALES VOLUME	Q3 - 2017 SOLD LISTINGS	Q3 - 2016 SALES VOLUME	Q3 - 2016 SOLD LISTINGS	% CHANGE
MID - WILSHIRE	\$12,667,000	13	\$10,999,000	12	15%
BRENTWOOD	\$276,935,671	73	\$242,081,975	70	14%
PACIFIC PALISADES	\$274,314,439	70	\$242,273,618	72	13%
MOUNT WASHINGTON	\$28,071,763	33	\$25,358,125	33	11%
HANCOCK PARK - WILSHIRE	\$165,676,563	79	\$150,797,742	79	10%
VENICE	\$140,314,575	57	\$127,774,316	61	10%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$282,501,087	122	\$258,462,217	115	9%
WESTWOOD - CENTURY CITY	\$106,782,303	37	\$98,973,462	46	8%
MONTEREY HILLS	\$4,985,000	7	\$4,672,300	7	7%
WESTCHESTER	\$119,057,503	93	\$113,337,956	93	5%
METROPOLITAN SOUTH	\$61,348,699	185	\$59,882,919	201	2%
MONTECITO HEIGHTS	\$6,338,000	8	\$6,196,900	10	2%
BEVERLY HILLS POST OFFICE	\$134,558,880	43	\$132,812,100	38	1%
EL SERENO	\$29,700,300	52	\$29,409,300	57	1%
EAST LOS ANGELES	\$25,494,099	60	\$25,296,380	67	1%
MID LOS ANGELES	\$77,528,758	93	\$77,993,280	110	-1%
HOLLYWOOD	\$34,830,350	33	\$35,118,820	25	-1%
BEVERLY CENTER - MIRACLE MILE	\$89,458,144	52	\$91,029,140	49	-2%
ATWATER VILLAGE	\$19,571,090	23	\$21,449,501	26	-9%
CULVER CITY	\$84,912,260	68	\$93,676,162	77	-9%
DOWNTOWN LOS ANGELES	\$20,149,779	50	\$20,149,779	70	-10%
PALMS - MAR VISTA	\$111,228,745	62	\$125,518,523	80	-11%
TOPANGA	\$32,692,600	25	\$41,932,999	28	-22%
NORTH INGLEWOOD	\$17,867,155	31	\$25,496,400	50	-30%
LINCOLN HEIGHTS	\$3,187,000	7	\$4,947,600	11	-36%
CHEVIOT HILLS - RANCHO PARK	\$43,248,715	22	\$70,382,525	31	-39%
BOYLE HEIGHTS	\$9,226,500	22	\$15,577,460	39	-41%
BEVERLYWOOD VICINITY	\$58,089,101	37	\$98,244,300	69	-41%
MALIBU BEACH	\$85,620,000	8	\$145,878,645	16	-41%
METROPOLITAN	\$0	0	\$1,080,000	2	-100%

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