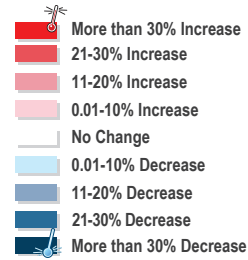
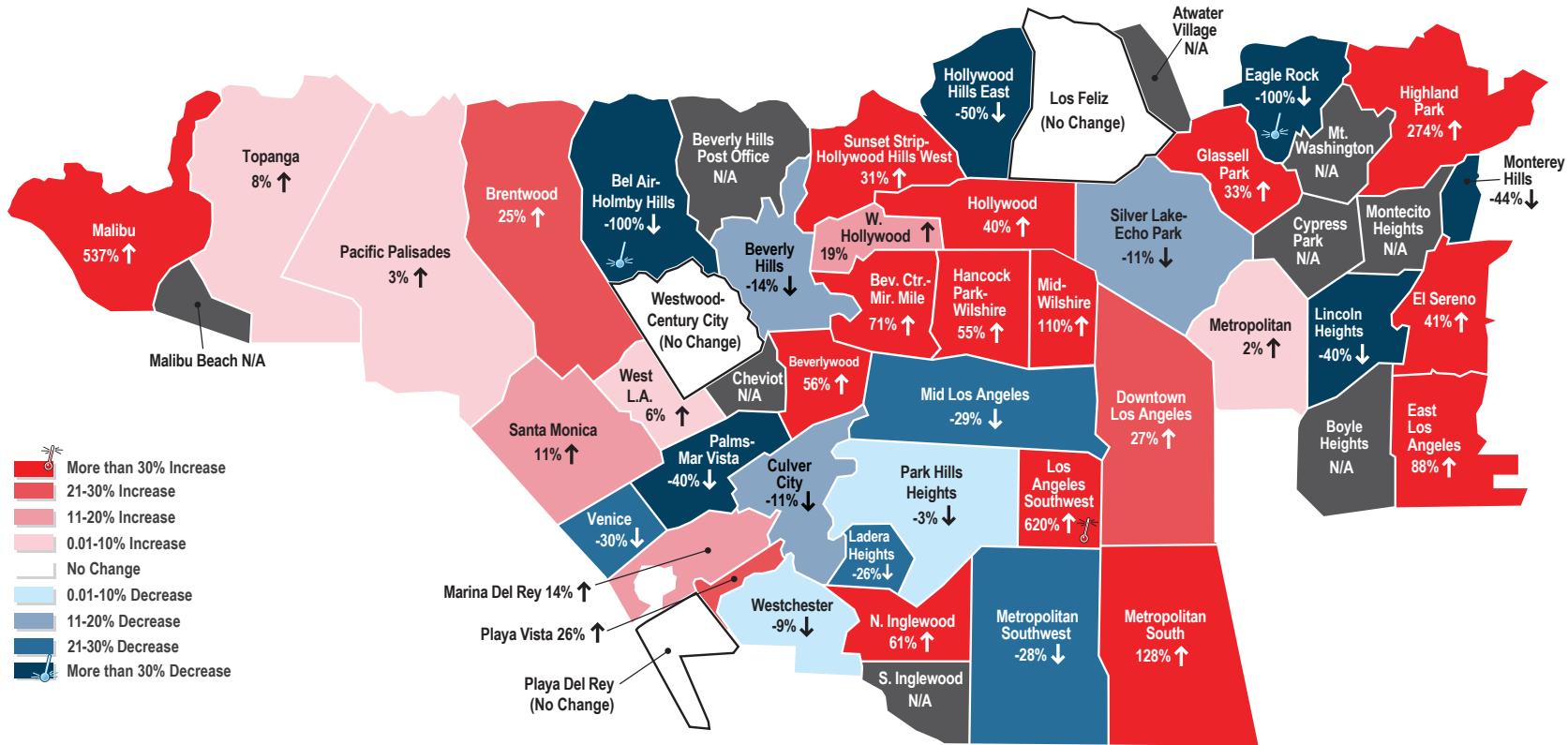


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CONDOS & CO-OPS - SALES VOLUME & SOLD LISTINGS					
AREA	Q4 - 2017 SALES VOLUME	Q4 - 2017 SOLD LISTINGS	Q4 - 2016 SALES VOLUME	Q4 - 2016 SOLD LISTINGS	% CHANGE
LOS ANGELES SOUTHWEST	\$2,024,100	4	\$281,200	1	620%
MALIBU	\$18,761,000	16	\$2,945,000	3	537%
HIGHLAND PARK	\$7,422,000	15	\$1,982,000	5	274%
METROPOLITAN SOUTH	\$1,530,000	3	\$670,000	2	128%
MID - WILSHIRE	\$48,560,450	79	\$23,141,116	44	110%
EAST LOS ANGELES	\$1,202,000	3	\$638,000	2	88%
BEVERLY CENTER - MIRACLE MILE	\$27,412,375	34	\$16,046,856	23	71%
NORTH INGLEWOOD	\$12,326,900	33	\$7,661,194	13	61%
BEVERLYWOOD VICINITY	\$13,147,000	17	\$8,452,000	11	56%
HANCOCK PARK - WILSHIRE	\$31,675,100	43	\$20,446,000	32	55%
EL SERENO	\$1,691,500	4	\$1,196,000	4	41%
HOLLYWOOD	\$27,279,130	37	\$19,452,450	31	40%
GLASSELL PARK	\$770,000	1	\$580,000	1	33%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$27,094,351	38	\$20,690,400	25	31%
DOWNTOWN LOS ANGELES	\$65,112,059	98	\$51,305,600	86	27%
PLAYA VISTA	\$40,962,000	35	\$32,410,591	32	26%
BRENTWOOD	\$50,960,225	53	\$40,843,050	44	25%
WEST HOLLYWOOD	\$82,413,345	91	\$69,380,080	81	19%
MARINA DEL REY	\$98,169,089	99	\$86,186,138	85	14%
SANTA MONICA	\$126,611,843	91	\$114,096,855	95	11%
TOPANGA	\$527,000	1	\$490,000	1	8%

CONDOS & CO-OPS - SALES VOLUME & SOLD LISTINGS					
AREA	Q4 - 2017 SALES VOLUME	Q4 - 2017 SOLD LISTINGS	Q4 - 2016 SALES VOLUME	Q4 - 2016 SOLD LISTINGS	% CHANGE
WEST LOS ANGELES	\$34,588,888	42	\$32,738,083	41	6%
PACIFIC PALISADES	\$19,969,400	19	\$19,404,756	21	3%
METROPOLITAN	\$18,216,388	19	\$17,831,833	22	2%
LOS FELIZ	\$3,976,500	5	\$3,984,000	6	0%
WESTWOOD - CENTURY CITY	\$163,897,666	123	\$164,261,115	135	0%
PLAYA DEL REY	\$26,791,755	37	\$26,883,300	44	0%
PARK HILLS HEIGHTS	\$8,653,940	20	\$8,906,400	25	-3%
WESTCHESTER	\$5,114,000	8	\$5,628,500	11	-9%
SILVER LAKE - ECHO PARK	\$10,702,000	14	\$11,988,738	14	-11%
CULVER CITY	\$29,826,600	46	\$33,452,900	56	-11%
BEVERLY HILLS	\$46,106,582	32	\$53,835,500	31	-14%
LADERA HEIGHTS	\$1,699,575	3	\$2,291,888	4	-26%
METROPOLITAN SOUTHWEST	\$305,000	1	\$425,000	2	-28%
MID LOS ANGELES	\$4,003,900	5	\$5,662,050	13	-29%
VENICE	\$12,251,000	8	\$17,391,700	14	-30%
PALMS - MAR VISTA	\$9,035,000	14	\$15,022,500	24	-40%
LINCOLN HEIGHTS	\$1,588,000	4	\$2,663,100	7	-40%
MONTEREY HILLS	\$7,950,900	17	\$14,073,300	36	-44%
HOLLYWOOD HILLS EAST	\$3,201,000	4	\$6,449,500	11	-50%
BEL AIR - HOLMBY HILLS	\$0	0	\$1,410,000	2	-100%
EAGLE ROCK	\$0	0	\$863,000	2	-100%
MALIBU BEACH	\$5,818,900	2	\$0	0	N/A
BOYLE HEIGHTS	\$1,575,375	1	\$0	0	N/A
ATWATER VILLAGE	\$535,000	1	\$0	0	N/A
CYPRESS PARK	\$710,000	1	\$0	0	N/A
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	N/A
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	N/A
MONTECITO HEIGHTS	\$0	0	\$0	0	N/A
MOUNT WASHINGTON	\$0	0	\$0	0	N/A
SOUTH INGLEWOOD	\$0	0	\$0	0	N/A

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