

NICELY SITED IN THE MIDDLE OF A PRIME 700 BLOCK OF THE BEVERLY HILLS FLATS, THIS NEWLY REMODELED BRIGHT ENTERTAINERS HOME HAS A REFINED CURB APPEAL AND A VERY SENSIBLE SCALE.

A PERFECT LAYOUT WITH ALL PUBLIC ROOMS DOWN AND A TOTAL OF 7 BEDROOMS AND 7 BATHS. 4 BEDROOM SUITES UP WITH 1 GUEST SUITE DOWNSTAIRS, AND A LARGE MASTER SUITE WITH A HUGE AND "I MEAN HUGE" WALK IN CLOSET. CHEFS KITCHEN, MEDIA ROOM, DINING & FAMILY ROOM, DETACHED 2 ROOM GUEST HOUSE.

A VERY PRIVATE AND GATED TALL HEDGED PROPERTY WITH A BRAND NEW STATE-OF-THE-ART, SUNNY, ZERO GRAVITY EDGE POOL AND GRASSY BACK YARD WITH A NEW OUTDOOR KITCHEN.

IT'S SO CLEAN AND CRISP, WHEN YOU SEE IT YOU WILL WANT TO MOVE RIGHT IN... THE HOME IS LARGER THAN THE PUBLIC RECORDS INDICATE DUE TO ADDITIONS (buyer to verify sq footage).





Offered At \$11,995,000

**OPEN TUESDAY 11-2PM** 



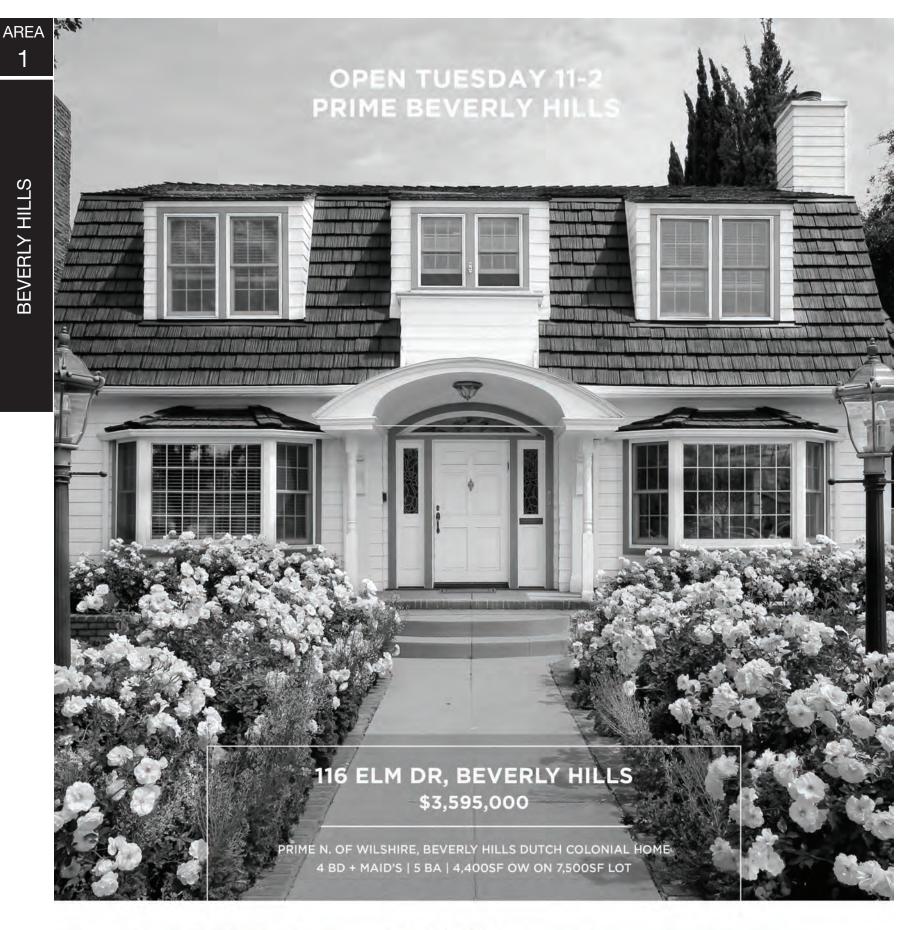
www.MichaelEisenberg.com

kw.

KELLER WILLIAMS BEVERLY HILLS

MICHAEL EISENBERG 310.748.5410 ESTATE DIRECTOR / TOP GUN

1





#### LINDA MAY

310.492.0735 linda@lindamay.com | lindamay.com CalBRE# 00475038









## Wonderful Custom Architectural on Large Lot **OPEN TUESDAY 11-2**



#### 9892 Gloucester Dr, Beverly Hills PO

Fabulous custom architectural home built by owner; privately situated at the end of cul-de-sac on one of Benedict Hills Estates best streets. Six bedrooms, four and a half bathrooms. Wonderful grand entry with soaring ceilings, gourmet cooks kitchen with top-of-the line stainless appliances and large center island plus breakfast room. Large formal dining, living and family rooms. Approx. 5,751 sq.ft. house on 31,393 sq.ft. lot. There are many architectural details, skylights and built-ins and tremendous wall space for art. The master suite has a wood burning fireplace, expansive walkin closet, huge office and balcony that overlook the back yard. The back yard is private and spacious with pool, spa, multiple sitting and entertaining areas plus a built-in barbecue kitchen.

#### Offered at \$4,495,000



## **Ginger Glass**

Broker · Agent · Attorney

CalBRE #01478465

310.927.9307

ginger@gingerglass.com





# Danny Batsalkin presents ULTIMATE NEGOTIATION STRATEGIES



#### **Covered Topics Include:**

- Learn a proven 3-step negotiation method
- Gain leverage in every negotiation and situation
- How to create a Win-Win agreement
- Quickly build rapport and engagement with everyone
- How to make more money for your clients (and yourself!)
- Powerful negotiation scripts and dialogues
- 6 BONUS negotiation tips for every situation

#### Danny Batsalkin

- Owns a real estate team and multiple Keller Williams offices, combining to close over 400 transactions and \$171 million in sales volume in 2015
- Host of The Real Estate Zone Radio show (7am on Talk Radio 790 KABC in SoCAL)
- KW Maps Coach, trainer and national speaker for The One Thing
- Launching EXPANSION TEAMS across SoCal











#### Special Thanks to our Sponsors



Deanna Scortino
Call/Text: 323-687-8287
TheCutcoGal@gmail.com
www.SoCalGiftGal.com





# BEVERLY HILLS/GREATER LOS ANGELES ASSOCIATION OF REALTORS\* BHGGLAAR

EDUCATION

#### DATE & TIME

Thursday

October 20, 2016

10:00am - 1:00pm

#### LOCATION

#### BH/GLAAR

6330 San Vicente Blvd. Suite 100 Los Angeles, CA 90048

#### COST

BH/GLAAR Members \$30.00

\$40—Non-Members Includes Lunch

#### REGISTRATION

Register Online at www.bhglaar.com

#### PARKING



#### Cancellation/No Show Policy:

All cancellations for courses must be received no less than 24 hours prior to the course start date. Cancellations may be made via email, mail, phone or fax. Upon proper notification of cancellation your account will be credited in the amount of the course. Credits may be applied to future education courses. The funds may not be used for annual dues or purchases in our REALTOR store.

# Elegant Palazzo REDUCED \$400,000



## 1378 North DOHENY Drive Open Tuesday, October 11th, 11-2 pm







Gated Private Trophy Estate, Porte Cochere, Motor Court, large Street to Street Lot. Impressive public rooms for grand entertaining: 20 foot ceilings and walls for art. Spectacular 2 Story Glass Roof Solarium. Formal Entry, Living Room, Dining Room for 12, Den, Euro Kitchen, Butler's Pantry. Master Retreat

has Dual Baths, View Balcony, massive Closets. Full Guest Apartment. Limo size Garage. 3 more Family Bedrooms, 2.5 more Baths. Large Pool, Spa, Patios, Privacy Hedges, Camera Security

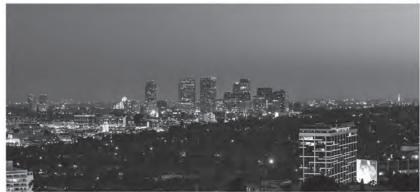
John A. Lucy 310-415-7691



9000 Sunset Blvd., Suite 1100 West Hollywood, CA 90069











#### 4BR, 4.5BA | 1439Devlin.com | Offered at \$7,295,000

Private gated sophisticated Architectural. Loft-like open floor plan, great room with soaring 11 ft. ceilings, floor to ceiling glass sliders out to the swimmer's pool and grounds. 7" wide plank white oak wood floors throughout the entire house. Gourmet kitchen is designed for entertaining on a grand scale featuring two 20 ft. Caesarstone Islands. Luxurious master bath with fireplace and custom master closet. Sited on a cul-de-sac, with large drive-on motor court, this retreat is the quintessential Sunset Strip indoor outdoor living that you have been searching for.



JORY BURTON

Beverly Hills Brokerage | 310.766.5679

Jory@JoryBurton.com | JoryBurton.com

Sotheby's International Realty 9665 Wilshire Boulevard, Suite 400 Beverly Hills, California 90212 sothebyshomes.com/socal

# Warner Elementary - 90077



## 1628 N BEVERLY GLEN BLV Tuesday ~ 10/11/2016 ~ 11:00am - 2:00pm

Bel Air two beds & two baths, located in Warner Ave Elementary. Two stories tall with outside entrances to each floor. Ground floor is large bedroom with flexible closets or working spaces and ¾ bath. Upstairs is a living room, dining area, kitchen, bedroom and bathroom. Both floors have outdoor areas to enjoy

the ambiance of canyon living. Tile floors at downstairs entry and kitchen, hardwood in dining area and crown moldings are just some of the features in this very well-priced gem.

Offered At \$785,000



Steven Foonberg (310) 474-1013

1615 N Beverly Glen Blvd Bel Air, California 90077 www.StevenFoonberg.com





Tastefully remodeled two-story home bathed in sunlight located in Bel Air on a nice size lot. Large grassy, private backyard with pool and patio, perfect for entertaining. Formal living room with high ceilings, French windows, fireplace and glistening white oak hardwood floors. Kitchen with golden oak cabinets, breakfast bar, movable center island, Subzero refrigerator, and double ovens. On one side of the kitchen is a breakfast area with built-ins and on the other side is a spacious family room with fireplace; both rooms open to the beautiful backyard through stylish sliding glass doors. Also downstairs is a fourth bedroom/large den and a bathroom. On the second floor is a master suite with high ceilings, two walk-in closets, designer master bathroom and balcony. Additionally on the second floor are two bedrooms and bath. Almost every window throughout the house enjoys the park like setting. The Bel Air Ridge community boasts amenities such as 24 hour security patrol, 2 pools, gym, 7 tennis courts as well as a tennis club with professional instructors. This home and community exemplify California living at its best!

Offered at \$1,795,000 www.10411Windtree.com









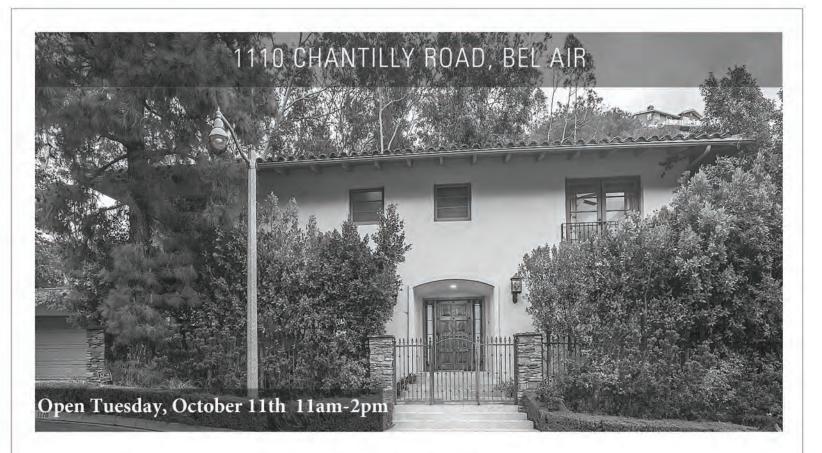
Joyce Essex Harvey
Danny Harvey
Joyce@EssexHarvey.com
310.777.6375



©2016 Coldwell Banker Real Estate LLC. Coldwell Banker®is a registered trademark licensed to Coldwell Banker Real Estate LLC. An Equal Opportunity Company, Equal Housing Opportunity, Owned And Operated By a Subsidiary of NRT LLC, Broker does not guarantee the accuracy of square footage, lot-size or other information concerning the condition or features of propertyprovided by seller or obtained from public records or other sources, and the buyer is advised to independently verify the accuracy of that information through personal inspection and with appropriate professionals.

www.EssexHarvey.com

CaBRE#:00935813 / CaBRE#:01272324



Mediterranean style located in lower Bel Air, just minutes to all the Westside amenities. This home features the best of relaxed California living with an open comfortable floor plan and private back yard perfect for entertaining. The formal living room is accented with a fireplace and French doors leading out to entertaining areas out back. The Chef's kitchen features double ovens, gas cook top, microwave and granite counter tops. Off of the kitchen is a breakfast area and family room that opens to the back retreat via French doors. Formal dining room. 5th bedroom/office. On the second floor is the master bathed in light with a newer remodeled master bath. Additionally on the second floor there are three bedrooms and a bath. The backyard boast a retreat like setting complete with pool that features a waterfall, spa, sport court, putting green, outdoor barbeque area and large sitting area complete with romantic fireplace. This is a must see!

## Offered at \$2,295,000 www.ChantillyRoad.com









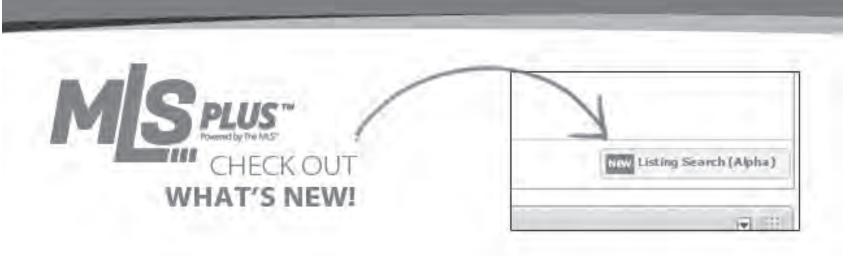
Joyce Essex Harvey
Danny Harvey
Joyce@EssexHarvey.com
310-922-7476



©2016 Coldwell Banker Real Estate LLC. Coldwell Banker 8% a registered trademark licensed to Coldwell Banker Real Estate LLC. An Equal Opportunity Company, Equal Housing Opportunity Owne And Operated By a Subsidiary of NRT LLC, Broker does not guarantee the accuracy of square footage, lot size or other information concerning the condition or features of propertyprovided by self-or obtained from public records or other sources, and the buyer is advised to independently verify the accuracy of that information through personal inspection and with appropriate professionals.

www.EssexHarvey.com

CaBRE#:00935813 / CaBRE#:01272324

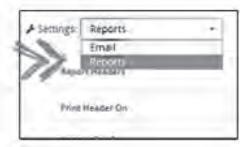




Email Listing and Add to Cart available on pins in Map View



Choice of MLS Public Records or REALTX in Settings



Separate **Report** and **Email** modules in Settings



New Forms Drop-Down Menu for easy access to any residential property type

DON'T MISS OUT!

CALL OUR HELP DESK AT 310.358.1833 FOR MORE INFORMATION

# WEST HOLLYWOOD VICINITY

# MODERN URBAN OASIS WITH POOL & SPA 345 WESTBOURNE DR, WEST HOLLYWOOD

#### OPEN TUESDAY | 11 - 2











For more details Visit 345Westbourne.com Text 'Brian42' to 85377

This beautifully renovated 3 bed, 2.5 bath West Hollywood Spanish compound with pool, spa, guest room & bath seamlessly blends architectural details of the period with a sexy modern interior. A gourmet Kitchen, Spa-like baths, fireplace, dark wood floors, skylights, French windows & doors and new systems complete this luxury oasis in the heart of city.

Offered at \$2,400,000 | Also for lease \$10,000/mo



BRIAN MAZURKIEWICZ Realor 310.386.9086 direct brianm@aaroe.com Westside-Lifestyle.com

JOHN AAROE GROUP

#### 8121 NORTON AVENUE #203 | WEST HOLLYWOOD



#### Prime Modern Condominium | 2BR, 2BA | Approx. 1,590 Sq. Ft. | Offered at \$1,095,000

A modern luxury 2 bedroom, 2.5 bathroom architectural style condo. A private corner unit with an open floor plan, 9' high ceilings and a large outdoor balcony. High-end designer amenities include Sub-Zero and Bosch appliances, bamboo floors and sleek Italian-modern kitchens and baths. Located in West Hollywood's trendiest neighborhood, near all the best shopping, clubs and restaurants.



**GREG MOESSER**CalBRE#: 634345
310.770.9014
greg.moesser@sothebyshomes.com



Sotheby's International Realty and the Sotheby's International Realty logo are registered (or unregistered) service marks used with permission. Operated by Sotheby's International Realty, Inc. Real estate agents affiliated with Sotheby's International Realty, Inc. are independent contractor sales associates and are not employees of Sotheby's International Realty, Inc. All plans and permits subject to review and revaluation by buyer.\*





## LISA MANSFIELD PRESENTS

647 Santa Clara Avenue - Venice

Open Tuesday 11 - 2





TRIPLEX | 1BED+1BATH | 2BED+1BATH | 1BED+1BATH GUEST HOUSE

VeniceTriplex.com | Offered for \$2,225,000

Hidden behind tall hedges sits a charming side-by-side triplex on a small street in prime Venice. The front unit is a 1-bed/1-bath with hardwood floors & an eat-in kitchen. The middle unit is 2-bed/1-bath, also with hardwood floors, plus a square eat-in kitchen with a breakfast bar looking out to the living room. The rear house is 1-bed/1-bath with its own covered patio and a nice open floor plan. The property features lush front and backyards, a great cross-breeze in every unit, and a serene, peaceful setting behind a secured entrance. All units are occupied with month-to-month tenants. This building could be a development opportunity, a great income property, or an owner-user—a true gem.



LISA MANSFIELD
Realtor®, NRT's Top 1,000 Sales Associates
310.481.4313 | lisa.mansfield@sothebyshomes.com
www.lisamansfield.com | CalBRE#: 01105508



#### SOTHEBY'S INTERNATIONAL REALTY BRENTWOOD BROKERAGE

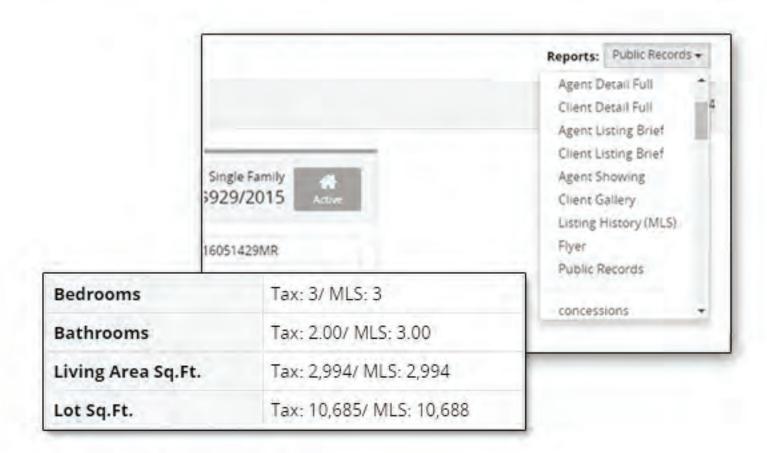
11911 San Vicente Boulevard, Suite 200, Los Angeles, CA 90049 | sothebyshomes.com

Operated by Sotheby's International Realty, Inc. Sotheby's International Realty does not guarantee the accuracy of square footage, lot size, or other information concerning the condition or features of the property provided by the seller or obtained from public records or other sources, and the buyer is advised to independently verify the accuracy of that information through personal inspection with appropriate licensed professionals.

## **NEW** PUBLIC RECORDS REPORT

NOW AVAILABLE IN THE NEW LISTING SEARCH (ALPHA)

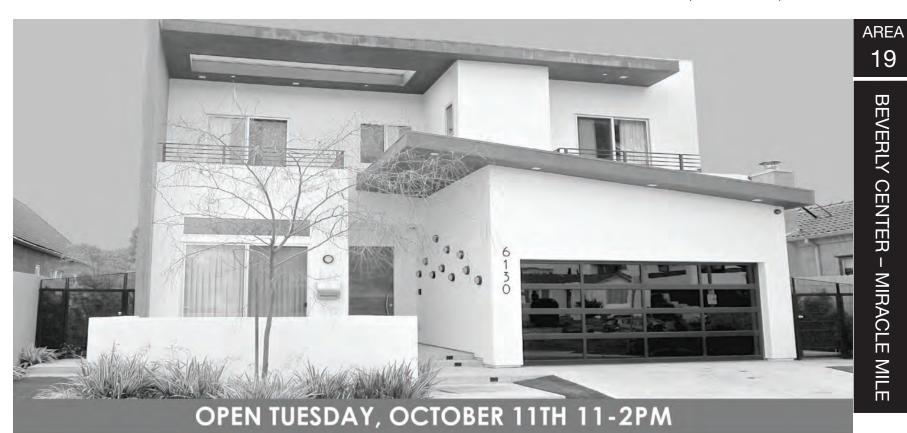




## Now accessible:

- Owner Info
- Structure Info
- Land/Lot Info
- Location Info
- Assessment & Tax Info
- Characteristics
- Last Market Sale
- Previous Market Sales
- Last Recorded Mortgage
- Easily Compare MLS Data with public records
- Create mailing labels under PDF option

19



### 6130 West 5th Street, Los Angeles

\$3,530,000

Control the whole house with your cell phone. Welcome to this model home which is a modern 2-story designer home that offers 5 bedrooms & 6 bathrooms with a 2-car attached garage. Open floor plan seamlessly combines kitchen and living room, opening out onto a completely enclosed, private entertainer's backyard. The backyard features a pool, spa, & sliding doors which provide amazing indoor/outdoor living. Features Caesar stone countertops and high-end appliances, designer bathrooms with Italian tiles, fully integrated a/v system, and custom made closets. Just a few blocks from the Grove and the Beverly Center.



APPROX. 4,150 SFT



5 BEDROOMS



6 BATHROOMS











#### Valerie Fitzgerald

Phone: 310-285-7515 valerie@valeriefitzgerald.com www.valeriefitzgerald.com CalBRE #00974075

#### Zamira Mitina

Cell: 310-775-1046 zamira@valeriefitzgerald.com www.valeriefitzgerald.com CalBRE #01834455

©2016 Coldwell Banker Real Estate LLC. All Rights Reserved. Coldwell Banker Real Estate LLC fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. Each Coldwell Banker Residential Brokerage office is owned by a subsidiary of NRT LLC. Coldwell Banker® and the Coldwell Banker Previews International® and the Coldwell Banker Previews International® and the Coldwell Banker Previews International® and the Coldwell Banker® Previews International® Banker® Preview service marks owned by Coldwell Banker Real Estate LLC. Broker does not guarantee the accuracy of square footage, lot size or other information concerning the condition or features of property provided by seller or obtained from public records or other sources, and the buyer is advised to independently verify the accuracy of that information through personal inspection and with appropriate professionals.