MERIDITH BAER HOME



LUXURY HOME STAGING AND INTERIOR DESIGN

310.204.5353 home@



SOPHIA RICE

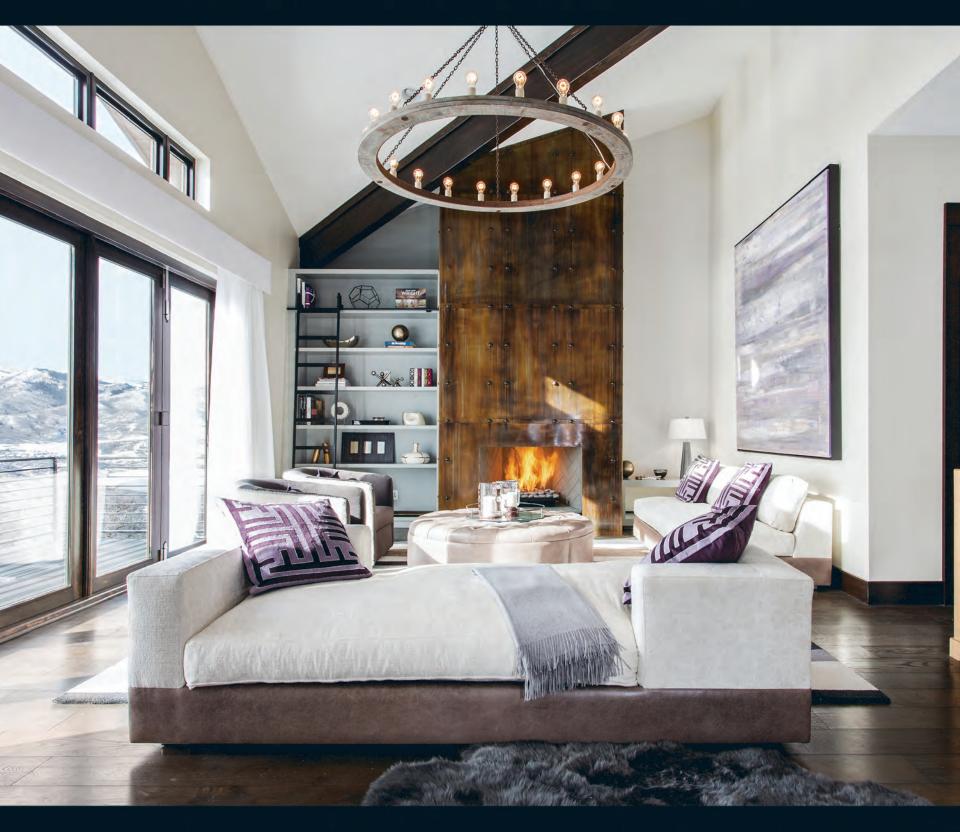
Gary Fleishman, branch manager, welcomes Sophia to the Coldwell Banker® Palos Verdes-Beach Cities office.



310.953.6311 | sophia.rice@camoves.com | CalBRE# 02030057



FIVE STAR SERVICE I INTERIOR DESIGN I BESPOKE HOME STAGING I LUXURY FURNITURE LEASING

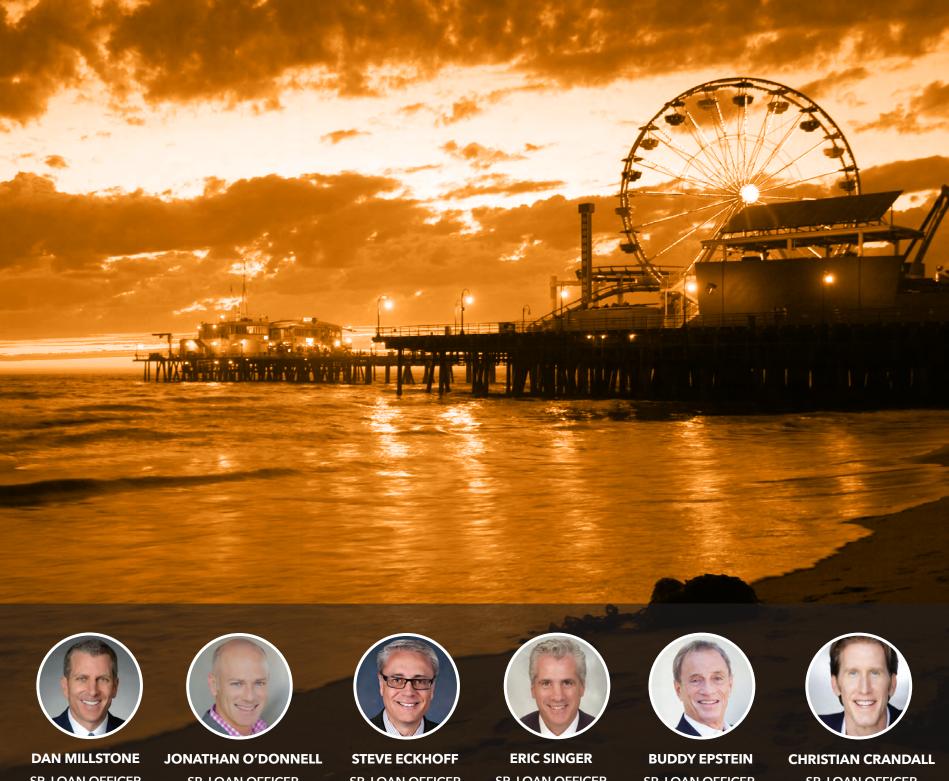


INQUIRIES@DRESSEDDESIGN.COM MAIN OFFICE: 310.556.0418

CALL OUR OFFICE FOR A COMPLIMENTARY DESIGN CONSULTATION BETH ANN SHEPHERD, PRESIDENT







SR. LOAN OFFICER 310.295.7476

SR. LOAN OFFICER 310.480.6863

SR. LOAN OFFICER 310.470.8080

SR. LOAN OFFICER 310.721.6105

SR. LOAN OFFICER 424.236.7860

SR. LOAN OFFICER 424.236.7864 X3513

Our new Santa Monica team has a combination of over 100 years of experience in the mortgage industry. We are excited to welcome them as the newest members of our PERL Mortgage family.

www.perlmortgage.com

PERL YOUR **LENDER** FOR LIFE

A+ RATING FROM BBB | TOP 100 LENDERS IN THE NATION (SCOTSMAN GUIDE) | RANKED #7 BEST PLACES TO WORK (CHICAGO TRIBUNE) TOP OVERALL VOLUME #62 NATIONALLY (MORTGAGE EXECUTIVE) | 23 YEARS IN BUSINESS | CUTTING EDGE TECHNOLOGY | INNOVATIVE MARKETING TEAM ACCESSIBLE LEADERSHIP | INDUSTRY LEADING COMPENSATION | BEST-IN-CLASS LOAN OFFICER SUPPORT



We are the industry's top mortgage professionals getting more complex deals done than anyone else.

Custom-Fit Solutions

A unique and personalized approach to every situation including self-employed, high-net-worth, and foreign borrowers.

Relationship-Based Client Experience

The highest reputation in the industry with excellent rapport with Sellers' Agents.

Quick Closures

Direct channel to banks' executives for quicker approvals and unmatched professional expertise to get deals done.

Transparency & Communication Throughout The Entire Process

Consistent execution on all loans with no surprises.

\$10 Billion

LOANS FUNDED

18,000

LOANS CLOSED

30+

YEARS EXPERIENCE



Sasan Abrams

sabrams@cohenfinancialgroup.com BRE 01959640 - NMLS 1194434 Originator Specializing in Multi-Family & New Development















P 310.777.5401 F 310.777.5410



High-touch customer service

Dedicated support team

Jumbo pricing

Variety of adjustable rate options

50 state lending authority

Quick turn times and funding

WINTRUST

MORTGAGE

6255 W. Sunset Blvd, Ste 950 Hollywood, CA 90028





Self-employed, Real Estate Investors & Retirees, 1031 Exchange OK.
No Tax Return Loans*.

Foreign National Loans, From \$500K to \$25 million

310-859-0488

No tax return loans may require other forms of income verification and may have a higher interest rate and higher points or fees, than other loans. Not all applicants will qualify.

CHRIS FURIE

BRE 01004991 | NMLS 357449 chris@insigniamortgage.com



DAMON GERMANIDES

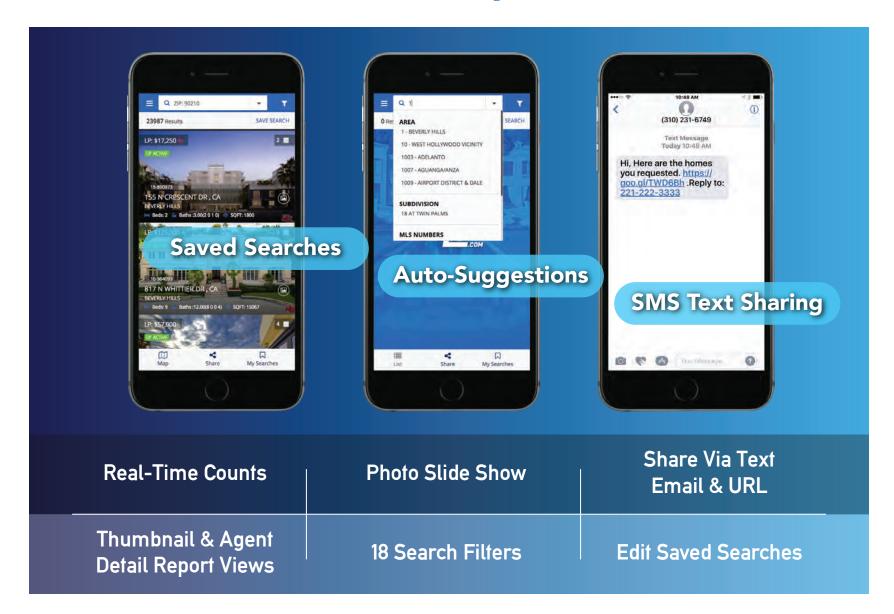
BRE 01794261 | NMLS 317894 damon@insigniamortgage.com

9595 Wilshire Blvd., #205, Beverly Hills, CA 90212 | 310-859-0488 | www.insigniamortgage.com

©2017 Insignia Mortgage, Inc. (1) No Tax Return products require other forms of income verification and asset verification in lieu of tax returns. Not all applicants will qualify. Some products we offer may have a higher interest rate, more points or more fees than other products requiring documentation. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



The Mobile Experience!



To Test-Drive The New Mobile Experience, Log Into TheMLS.com on Your Cell Phone or Tablet

Learn More at an Upcoming Webinar!

Fri., Oct. 20 2:00 PM - 3:00 PM Register at bit.ly/vpmobile10-20 Mon., Oct. 23 3:30 PM - 4:30 PM Register at bit.ly/vpmobile10-23 Wed., Oct. 25 3:30 PM - 4:30 PM Register at bit.ly/vpmobile10-25





Scott Groves Branch Manager NMLS# 365178 818.679.5188



Justin Bayle Branch Manager NMLS# 308718 818.425.8867

CONVENTIONAL

Freddie Mac Super Conforming Loan Program

No up-front mortgage insurance premium

Owner-occupied, second homes & investment properties

FHA

Owner-occupied primary residence

Down payments may be little to no money down

JUMBO

Delegated underwriting up to \$3 million

Competitive rates

1st time homebuyers allowed

VA

No down payment required

No monthly mortgage insurance premiums

CONTACT US!



818.679.5188



🔘 117 East Colorado Blvd, Suite 460, Pasadena, CA 91105

branch.newamericanfunding.com/pasadenacoloradoblyd



Robert Trujillo Sales Manager NMLS# 267403 818.335.2381



Jack Gladden Sr. Loan Officer NMLS #1470164

310.699.4451



Jason Berriz Sr. Loan Officer NMLS# 256177

661.972.1092



Cole Strange Loan Officer NMLS# 1339542

626.255.5414



Ron Sequeira Sr. Loan Consultant NMLS# 40105

310.409.0286



Vina Guerrero Sr. Loan Officer NMLS# 262835

562.522.6315



John Kiureghian Sr. Loan Officer NMLS#1121516 213.703.9070



Patrick O'Driscoll Loan Consultant NMLS# 847493 818.681.0873



Karol Mosquera Sr. Loan Consultant NMLS# 271378 321.754.1689



Arabo Moradkhani Business Development Associate NMLS#1414396

626.380.9405

Lendl A Team www.lendla.com



Introducing our professional lending team, proudly serving Pasadena & surrounding areas.





Commercial Marketing Session - November 8th



The monthly Commercial Marketing Session at BH/GLAAR is open to all real estate professionals. Both Members and Non-members may bring their listings to this presentation by reservation. You may also attend even if you do not have a property to offer and investors are welcome. Come see what's happening in our local Commercial Real Estate Market.

Wednesday, November 8, 2017 - 8:30am - 10:30am Free to all Real Estate Professionals

BH/GLAAR

6330 San Vicente Blvd., Suite 100 Los Angeles, CA 90048



Guest Speakers

Taunee English business brokerage and tax strategies

Kaaren Hall uDirect IRA



Breakfast Sponsor



Jonathan Paris visualopenhouse.com

Please register online at www.bhglaar.com

We've been in the same Beverly Hills location for 25 years and are looking forward to serving you for the next 25!

Mary Bension
Co-Owner & Escrow Manager

Mireya Roudenko Sr. Escrow Officer

Kilita Smith Sr. Escrow Officer

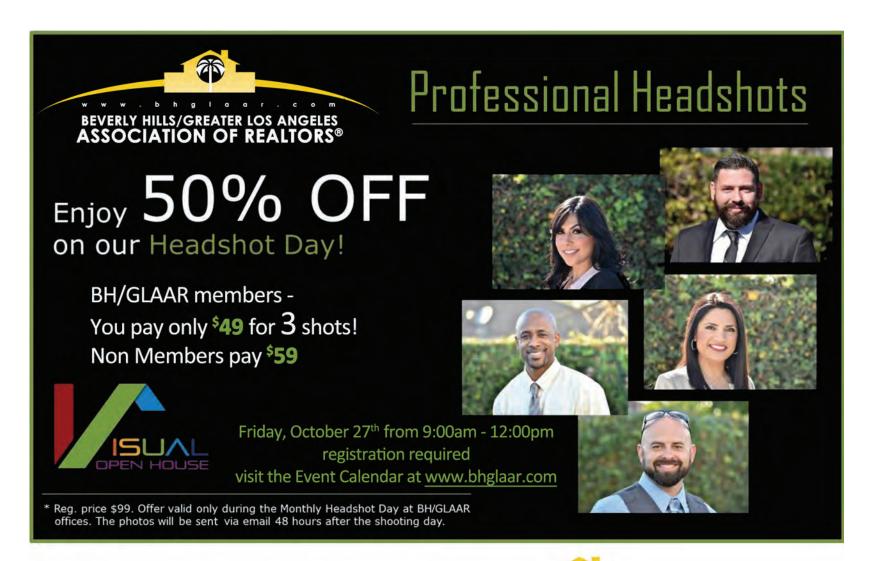
Michael Farfel Escrow Officer Luz Lopez Escrow Officer

Beth L. Peerce Co-Owner

MB ESCROW INC

The Independent Escrow Company with the Best Service in Town

9454 Wilshire Boulevard Suite 901 Beverly Hills, California 90212 (310) 273-7106





YPN Happy Hour Mixer - November 1st



Wednesday, November 1, 2017 - 5:00pm - 7:00pm REALTORS® bring a business card for free admission & special drawing!



717 W 7th St., Los Angeles, CA 90017

TALENT SEARCH

High-octane top producing real estate team is seeking an exceptionally talented assistant, with a minimum of 5 years experience, to be the backbone of our Beverly Hills operations. Qualified, loyal and gracious best describe our ideal candidate. If this is you, please send your resume and a brief cover letter describing your background and qualifications in running a team environment and the experience you are looking for.

ALL CORRESPONDENCE IS CONFIDENTIAL & WE ARE SENSITIVE TO EXISTING WORKING RELATIONSHIPS

Email: rebhassistant@gmail.com



Welcome KJ Marmon & Brandon Sanford





We are pleased to welcome

KJ Marmon & Brandon Sanford

to Aaron Kirman Partners

KJ can be reached at: 310.749.4995 | kj@kjmarmon.com

Brandon can be reached at: 323.333.5519 | brandon@aaronkirman.com



JOHN AAROE GROUP



Welcome Ben Bledsoe



We are pleased to welcome

Ben Bledsoe

to Aaron Kirman Partners

Ben can be reached at: 323.426.5388 | ben@aaronkirman.com



JOHN AAROE GROUP

Sam Batayneh, LA's JUMBO **Mortgage Expert**

Top 200 (#113) Mortgage Originators in America 2016*

- Residential JUMBO loans up to 20 million
- Commercial, construction, and apartment loans
- Expert in retail bank turn downs due to large loan amounts and complex underwriting situations

My team



Heather Christensen Sales Assistant (424) 325-0072 heather.christensen@rate.com



Tyler von der Lieth Sales Assistant (424) 325-0071 tyler.vonderlieth@rate.com



Dawn Huml Sales Assistant (424) 325-0083 dawn.huml@rate.com



Lori Nugen Sales Assistant (310) 3806-4619 lori.nugen@rate.com

Visit rate.com/SamB to get started today!

Sam Batayneh SVP of Mortgage Lending

12121 Wilshire Blvd, Ste 350, Los Angeles, CA 90025

O: (310) 806-4621 C: (310) 770-5539 SamB@rate.com



