

**BROKER CARAVAN™**

THE ONLY REALTOR®-OWNED ONLINE & PRINT OPEN HOUSE GUIDE

Grow Your Visibility

Advertise in The MLS Broker Caravan™



Take Advantage of our Money Saving Packages

Agent Property Full-Page B&W & Showcase w/Color Photo
\$129 (\$29 SAVINGS)

Agent Property Full-Page Color & Showcase w/Color Photo
\$430 (\$44 SAVINGS)

Agent Property Full-Page Color & Agent Property Full-Page B&W
\$479 (\$55 SAVINGS)

4,500 +
 Magazines
 Delivered Weekly

Call a LIVE Customer Service Representative to find out more!
 310-358-1833 or 760-459-8712

THE **MLS** School™

Learn all about
VESTA PLUS™
POWERED BY THE MLS™



Mondays Through Jan. 29
Morning Class: 10 AM - Noon
Afternoon Class: 1 PM - 3 PM
(No Class on Dec. 25 or Jan. 1)

The MLS Training Center
8350 Wilshire Blvd., 1st Floor
Beverly Hills 90211

Register Now at
TheMLSSchool.Eventbrite.com

Questions? Call 310.358.1833 or email marketing@themls.com

Limited Space!

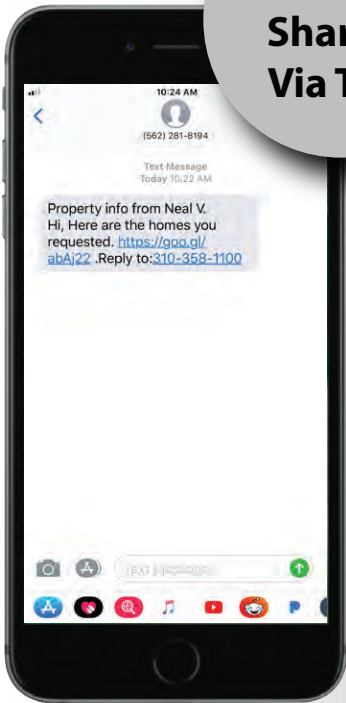


NEW & Improved Reports!

VESTA PLUS™ *Features Now Available on The MLS™*
POWERED BY THE MLS™



Interactive
Map Feature



Sharing
Via Text

Mobile Responsive Design	Public Records Report	GreatSchools Ratings
Parcels Feature	Map Layers	Driving Directions

Questions? Call our Help Desk at **310.358.1833**



themslclaw



themslsofchoice



themslsofchoice



The MLS™



themlstrainer



The Source Of Real Time Real Estate™

BROKER CARAVAN™

THE ONLY REALTOR®-OWNED ONLINE & PRINT OPEN HOUSE GUIDE

**FOLLOWING THE
TWO-WEEK WINTER BREAK,
WE WILL RESUME PRINTING
JANUARY 9, 2018**

DEADLINES

JANUARY 9, 2018 ISSUE

All Full Page Color Ads
Wednesday, January 3, 5pm

**All Full Page Black and White Ads
and All Color Showcase Ads**
Thursday, January 4, 5pm

TUESDAY


01 Beverly Hills

Single Family

510 USHER PL

Open 11-2

\$12,995,000 4+5 MID-CENTURY



MLS#17-296360

J.Babajian/A.Kou

RR/THE AGENCY 424-221-5042

PRIME, RIM PROMONTORY ESTATE SITE IN TROUSDALE ESTATES

Prime, rim promontory estate site in Trousdale estates with spectacular views of the city, ocean and greenbelt from this large flat pad. Trousdale Estates offers some of Beverly Hills' most lucrative development opportunities. This one story mid century modern is perfectly situated with ample flat land for building. Renderings have been created for an absolutely stunning modern home.

www.510UsherPlace.com

NEW


01 Beverly Hills

Condo / Co-op

137 S PALM DR #PH501

Open 11-2

\$1,100,000 3+3 1sty-MODERN



MLS#17-295630

Sally Aminoff

COLDWELL BANKER BHN 310-409-8900

BEAUTIFUL PENTHOUSE IN SOUTH BEVERLY HILLS

Great Penthouse location in South Beverly Hills. 3 Br, 3 ba + Den. Great floor plan, great schools, great fixer. Security building with renovated gym, party room with kitchen and pool. This is a probate subject to court confirmation.

Grbg Disp

NEW


01 Beverly Hills

Single Family

9601 CHARLEVILLE #15

Open 11-2

\$699,000 0+1 MID-CENTURY



MLS#17-295640

David Kramer Beth Green

HILTON & HYLAND 310-691-2400

HEART OF BEVERLY HILLS

This light bright unit has lovely treetop views, dark wood and tiled floors, marble countertops, crown molding, recessed lighting all of which creates a classic yet modern interior. Gourmet kitchen includes Viking appliances and bluestone marble counters. This studio unit has stylishly been divided into a sleeping/living area with use of a sliding glass door. Walking distance from your door to the heart of Beverly Hills. Relax and enjoy the views from the roof top terrace.

NEW

03 Sunset Strip - Hollywood Hills West

Single Family

2082 KEW DR

Open 11-2

\$1,949,000 3+3 3sty-MEDITERRANEAN



MLS#17-295938

Shannon Shue

KW SILICON BEACH 310-853-0335

Breathtaking, spectacular and panoramic 180 degree views from sunrise to sunset, from the Hollywood sign, to downtown, to the Pacific and everything in-between. This home offers extraordinary Mediterranean architectural moments throughout, an open floor plan, soaring ceilings, hardwood floors, and an abundance of natural light. The master suite hideaway w/ gorgeous views. An exquisite living room blends into a beautiful & spacious dining room & chef's kitchen, simply an entertainer's delight.


180 Degree Views & Open Floor Plan

NEW

1533 MARLAY DR

Open 11-2

\$4,195,000 3+4 CONTEMPORARY



MLS#17-262462

Paul Blair

THE AGENCY 3109233467

CONTEMPORARY WITH INFINITY POOL AND VIEWS!!!!

Presenting some of the most expansive views in the Hills this home is newly built with all new details. The main level of this house offers walls of glass that open seamlessly to connect the living, dining, and family rooms directly to the stunning outdoor space. The outside is composed of an infinity and zero edge pool and spa, terraces, decks, waterfalls, an outdoor kitchen, and a flat back yard. This impressive open flow creates a perfect space to entertain.


BBQ,Cbl,Dshwshr,Dryer,Grbg Disp,Other

red

1440 N KINGS RD

Refresh. 11-2

\$3,989,000 4+4 3sty-CONTEMPORARY



MLS#17-252148

AARON MONTELONGO

JOHN AAROE GROUP 310-600-0288

CONTEMPORARY JUST ABOVE SUNSET BLVD

Contemporary of superior quality and modern design. Gallery entry leads to huge open living spaces, flooded with natural light. Two master suites plus two additional en-suite bedrooms. City views, large open gourmet kitchen with top of the line appliances. Guest suite/media room with projector and surround sound. Beautiful mix of surfaces throughout. Sparkling Pool with dramatic waterfall, in a lush and intimate setting.

APPX 5 HOMES ABOVE SUNSET BLVD

red

1790 VIEWMONT DR

Open 11-2

\$2,900,000 3+2 TRADITIONAL



MLS#17-285246

J. Steiner / J. Yarfitz

ENGEL & VOLKERS - BH 310.666.1454

SHANGRI-LA IN LALA LAND

Idyllic location with upside potential to become your private Shangri-La w/city lights & ocean views. Built 1939 on an apx.12,000 sq. ft. flat lot w/ample room to remodel or rebuild, the home features 3 bedrooms & 2 1/2 baths w/ many upgrades for the buyer who needs a Sunset Strip pad for weekend adventures or for the creative dreamer who wants to create their "mansion in the sky!" The property features park-like grounds with sparkling pool and mature landscaping. A Truly Unique Property!

www.TrulyUniqueProperties.com

rev


04 Bel Air - Holmby Hills

Single Family

10979 CHALON RD

Refresh. 11-2

\$90,000,000 12+24 3sty-MODERN



MLS#17-247222

Arline Bolin

HOOTAN TROY FARAHMAN 310-502-1388

NEW MODERN ESTATE OPEN TUE AND THURSDAY TWILIGHT

New Modern Masterpiece located through the Bel Air West Gate. Also open Thursday for twilight 5 to 8 PM. The panoramic windows of this architectural home offer commanding views of the Bel Air golf course and the City beyond. Incredible open floor plan, 5,600 sq ft master, 31,000 sq ft home. 5 fully appointed bars, two lane bowling, theater, wine cellar, game room, staff quarters, sports ct, pavilion,cabana, infinity pool w/ waterfall & spa, putting green, motor ct w/ 14 car custom garage.


Elevator, bowling alley, spa, theater

rev

1311 ROSCOMARE RD

Open 11-2 591H5

\$2,000,000 4+3 TRADITIONAL



MLS#17-292568

Greenberg / Weinstock

BERKSHIRE HATHAWAY 310.968.0605

MINT CONDITION, 2-STORY BEL AIR HOME

Mint condition, 2-story 4 bed, 2.5 bath Bel Air home meticulously maintained. Oversize living room, generous size dining room, hardwood floors, recessed lighting and plantation shutters throughout. Large private backyard with heated pool. Attached 2-car garage. Roscomare Road Elementary school district.

Dshwshr,Dryer,Grbg Disp,Rng/Ovn,Wshr

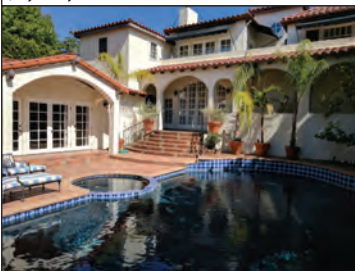
rev

FOLLOWING THE
TWO-WEEK WINTER BREAK,
WE WILL RESUME PRINTING
JANUARY 9, 2018

05 Westwood - Century City

Single Family

1535 CLUB VIEW DR	Open	11-2
\$3,299,450	4+5	SPANISH



1929 COMSTOCK HILLS SPANISH TWO-STORY

Warm & Inviting 1929 Spanish 2-story has hardwood floors, classic Saltillo pavers, archways & ironwork. Living room w/ fireplace, French doors & vaulted ceilings. Open concept kitchen w/ wood beams & center island flows to family room & outdoor BBQ. Master bedroom suite w/ beams, FP, skylight, spa tub, walk-in closet & balcony. Private backyard w/pool, spa & putting green for resort style living. Fairburn Ave Elem. Prime Westwood location, closet to LA Country Club, Westfield Mall, BH, & UCLA.

MLS#17-284482

James Muske
COLDWELL BANKER RESI

310.612.4894

rev

BBQ,Blt-Ins,Clng Fan,Dshwshr,Dryer,Other

05 Westwood - Century City

Condo / Co-op

2112 CENTURY PARK LN, UNIT 313	Open	11-2
\$775,000	2+2	1sty-CONTEMPORARY



PRIME CENTURY CITY LOCATION!

Gated community of Park Place! 2bdm,2bath unit - ready to move in! Updated kitchen w/stainless steel appls & breakfast area. Adj separate dining area. Living rm w/fplc & access to balcony that overlooks pool & greenery. Matr ste w/walk-in closet & updated mstr bath w/dual sinks. 2nd bdrm also w/walk-in closet. Inside laundry. Amenities in complex incl: 3 pools, spas, tennis crts & fitness cntrs. Club house & 24hr security. Close to all Century City shops, movie theaters & restaurants.

Mark & Lynn Mirisch Rogo
CB BHN

310-777-6213

dishwasher,dryer,fridge,microwave,washer

NEW

10601 WILSHIRE #902	Open	1-2
\$1,995,000	2+2	CONTEMPORARY



WILSHIRE HOUSE~ STYLISH & SOPHISTICATED 2BED. /2BTH

Sleek, sophisticated & stylish 2Bed/2 Bath residence with coveted S/SE/SW exposure in fabulous Wilshire House, LA's premier and highly reputable high-rise building. with only two units per each floor wing of the building. Formal entry hall way leading to Grand Living & Dining Rooms with panoramic views. Recently renovated Italian Poliform kitchen with spacious breakfast area and a built-in laundry room. Sumptuous master suite with huge walk-in closet and redone master bath, a 2nd bedroom.

MLS#17-252606

Mazda Hoghoughi
ELITE PROPERTIES REA

310-271-4040

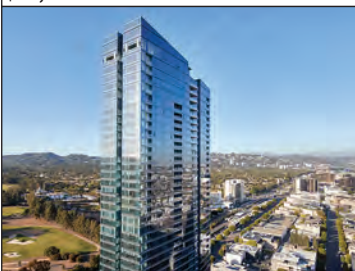
rev

Blt-Ins,Dshwshr,Dryer,Frzr,Grbg Disp

05 Westwood - Century City

Lease

10000 SANTA MONICA #PH104	Lunch	11-2
\$16,800	2+3	MODERN



Brand new, modern 2 bed, 2.5 bath corner penthouse residence with floor-to-ceiling glass, 14-foot ceilings, hardwood flooring and sweeping views of Beverly Hills, Downtown Los Angeles, and Los Angeles Country Club. Residents will have access to a house staff of over 80 and enjoy 75,000 square feet of amenities and services.

MLS#17-267834

Elise Lillia Rasco
THE AGENCY NEW DEVEL

3238420625

NEW

Blt-Ins,Cbl,Dshwshr,Dryer,Micro,Other

06 Brentwood

Single Family

12020 CHALON RD	Open	12-2
\$6,195,000	6595000	5+7
2sty-VILLA		



INCREDIBLE OPPORTUNITY IN A VERY SPECIAL BW LOCATION

It is the rare occasion that a property on a unique street and location in Brentwood should become available. Adjacent to the protected Santa Monica Mountains and sited down a long private drive, is the approach to this superb home. Grand-scale interiors include a great room with coffered ceilings and French doors taking advantage of views to Catalina Island. Incredible home for living and entertaining. A very special opportunity!

MLS#17-259922

A Comora/P Lester
THE AGENCY

424-230-3746

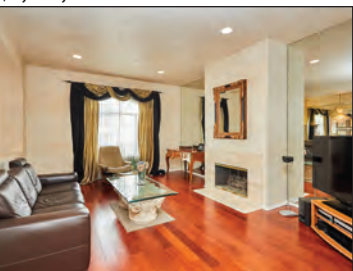
red

BBQ,Blt-Ins,Cbl,Cent Vac,Dshwshr,Other

06 Brentwood

Condo / Co-op

453 S BARRINGTON AVE #402	Open	11-2
\$1,097,000	2+3	CONTEMP MED



ELEGANT, BRIGHT, AND QUIET PENTHOUSE IN SOPHISTICATED BLDG

Situated down a long private gated driveway off Barrington. LR w/hdwd flrs, FP. DR has coffered ceiling & archway. Kitchen w/ eat-in brkf area, SS appls-Viking range/oven. 2nd bd w/own ba has faux painted walls w/Fleur -de- lis stencil ascents. Remodeled elegant guest bath. Spac mstr w/walk-in closet, high ceiling. Lux marble mstr ba w/spa tub, double sinks and separate shower. Two SxS prkg + 8 gst spaces. Bldg has beautiful 2 story lobby. HOA includes EQ ins. Stroll to Village shops & eateries

MLS#17-296270

Elyse Arbour
RODEO REALTY- BRNT

310.893.9388

NEW

www.453sbarrington402.com

10 West Hollywood Vicinity

Condo / Co-op

1100 ALTA LOMA RD #1405	Open	11-2
\$2,895,000	2+3	1sty-CONTEMPORARY



FULL SERVICE EMPIRE WEST CONDO WITH BEST SOUTH & EAST VIEW

FULL SERVICE EMPIRE WEST WITH UNOBSTRUCTED SOUTH & EAST VIEWS. COMPLETELY REDONE WITH 2 EN SUITE MASTERS & 3 HUGE WALK IN CLOSETS. VIEWS SPAN SOUTH TO CATALINA ISLAND & EAST TO HOLLYWOOD HILLS TO DOWNTOWN L.A. OPEN KITCHEN WITH CAESAR STONE COUNTERS & NEW STAINLESS APPLIANCES. NEW FLOOR TO CEILING TELESCOPIC WINDOWS WITH REMOTE COVERINGS LEAD TO LARGE ENTERTAINING TERRACE. BUILDING ALSO INCLUDES ROOF TOP POOL WITH BANQUET ROOM, SECURITY, 24HR RESIDENT & GUEST VALET PKG,CONCIERGE, GYM, TENNIS CT.

MLS#17-256260

Guy Fedele
GOLD STAR REALTY

310-770-4444

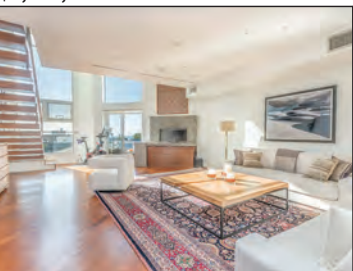
rev

Blt-Ins,Cbl,Dshwshr,Frzr,Grbg Disp,Other

11 Venice

Condo / Co-op

255 MAIN ST, UNIT 305	Open	11-2
\$2,295,000	3+2	2sty-ARCHITECTURAL



VENICE MAIN STREET 3 BED VIEWS PENTHOUSE

Venice Beach Architectural Penthouse in Famous Clown Building with Ocean + Mountain Views. Designed by World Class Shubin + Donaldson Architects. Master Loft Style Bedroom, Spa Bathroom, Private Sundeck. Two other Bedrooms w/Remodeled Bathroom. Cathedral Ceilings, Over-Sized Fleetwood Windows/Doors, Floating Teak Staircase, 3 Patios, Teak Floors, Italian Marble, Top of Line Appliances. 2 Side X Side Parking. Building Amenities: Pool, Spa. Walk Everywhere on this Hip Main Street Beach Location

MLS#17-267834

Mary Beth Woods
COLDWELL BANKER

310.463.1599

NEW

14 Santa Monica

Single Family


1546 9TH ST	Open	1-2	NEW
\$1,999,000	2+1	TEAR-DOWN	



A true Westside Gem! This is an amazing development opportunity in one of the most sought-after and vibrant areas of Santa Monica. Beautiful neighboring properties have paved the way for a gorgeous and imaginative project on this site of approximately 7,500 square feet. The zoning for this property is SMR3.

MLS#17-268538
Christopher Jorgensborg 310-230-3798
BERKSHIRE HATHAWAY H

1807 DEWEY ST	Open	11-2	rev
\$2,200,000	3+3	ARCHITECTURAL	



IMAGINE PRIVACY AND VIEWS IN SANTA MONICA

Set back from the street this dramatic home is FANTASTIC. You enter to a kitchen/great room with concrete floors. UP a few stairs there is a living/room that has access to a deck over the garage. There are hardwood floors and built in storage. Also on the same floor is an area that can be an office/den. The bedrooms are upstairs. The master is HUGE with a private sitting room and attached deck. The bath is luxurious. The room overlooks the golf course. HURRY UP!!!

MLS#17-289912
Ellen Conrad 424-202-3288
TELES PROPERTIES

1807DeweyStreet.com

14 Santa Monica

Condo / Co-op

1524 11TH ST #B	Open	11-2	NEW
\$1,330,000	2+3	ARCHITECTURAL	




ARCHITECTURAL LOFT

Exquisite, architectural loft-style townhouse in Santa Monica near downtown, the beach and Metro. Features: high ceilings, floor-to-ceiling windows, an open staircase and hardwood floors throughout. Modern, open kitchen with stone counters, high-end stainless steel appliances and custom cabinets & nice-sized private patio. Flooded with natural light, offering two private bedroom suites with private baths & balconies. Plenty of storage, inside laundry, side-by-side parking & EQ insurance.

MLS#17-295900
Fiora Aston 310-480-3585
COLDWELL BANKER WSA

Bit-Ins,Dshwshr,Dryer,Grbg Disp,Other

47 VILLAGE PKW	Open	1-2	NEW
\$1,020,000	3+2.5	2sty-CONTEMPORARY	




VILLAGE PARKWAY 3 BEDROOM TOWNHOUSE

Rare 3-bdrm twnhse. Flr plan has the open kitchen, adjoining dining, step down living rm & lovely patio. First flr powder & laundry. 2 southerly bdrms w/large s/s closet & share a full bath. The master bdrm has beautiful vaulted ceiling, adjoining bath and large walk-in closet. Lrg prvt garage. Community Pool & Tennis court. Resort like living in Santa Monica.

MLS#17-295910
Ashley Wrobel 310-395-6028
KELLER WILLIAMS SM

a.c./refri/w-d/oven/prvt garage

2444 4TH ST #2	Refresh.	11-2	NEW
\$775,000	1+1	TRADITIONAL	



OCEAN PARK CONDO JUST STEPS TO MAIN STREET

Feel the ocean breeze and watch the sunset over the Pacific Ocean from this move-in ready Santa Monica condo. With a walk score of 94, this location is ideal to enjoy the beach, pier, and the shops and restaurants on Main Street and Lincoln Blvd. Step inside the clean white concrete floors that are easy to take care of and savor the natural light shimmering through the large picture windows. Includes one car assigned parking and potential to upgrade to in-unit laundry.


MLS#17-295910
Kerry Ann Sullivan 310-907-6517
HALTON PARDEE

www.HaltonPardee.com

14 Santa Monica

Lease

421 14TH ST	Open	11-2	NEW
\$16,500	4+3	COUNTRY ENGLISH	



FULLY FURNISHED SINGLE FAMILY HOME

This beautifully furnished quintessential country English exudes charm, comfort & elements reminiscent of its time. Nicely laid out flr plan w/ formal LR, FDR, gourmet Kit, center island & brkfst bar that blends well w/ the FR & backyard area for that indoor/outdoor appeal. Fabulous for entertaining. The well-manicured yd is prvt & enhanced w/ a heated pl, hot tub, firepit, crtyrd & grassy area. Near trendy Montana Ave, 3rd St Prom, ocean & located in the desirable SM School Dist.

MLS#17-296462
robbie sikora 310.710.5214
GIBSON INTERNATIONAL

Cbl,Clng Fan,Dshwshr,Dryer,Grbg Disp

15 Pacific Palisades

Residential Manufactured/
Mobile Home

17015 PACIFIC COAST HWY #29	Open	11-2	NEW
\$620,000	2+2	MOBILE HOME	



QUAINT BEACH SIDE MALIBU VILLAGE HOME


Fantastic opportunity to own in the quaint beach side community of Malibu Village in Pacific Palisades. Seldom do units become available in this freestanding condo/manufactured home community. This 2 bed, 2 bath + den unit is solidly built, and a great opportunity for someone who is looking for a beach home that they can design to their own taste. The Prime, quiet, back bluff location backs up to ocean view common area, and is a few doors down from the Community Pool, BBQ & Clubhouse.

MLS#17-292208
Ren Smith 310-567-5704
PARTNERS TRUST

18 Hancock Park-Wilshire

Lease

450 N ROSSMORE AVE #706	Refresh.	11-2	NEW
\$6,950	2+2	FRENCH NORMANDY	



Classic luxury living can be yours in an exclusive two-bedroom at the historic El Royale. Designed by William Douglas Lee in 1928, El Royale is a monument to the past situated in prestigious Hancock Park. Though it boasts historic architecture & charm. Features include original crown moldings, hardwood floors, polished concrete, top of the line finishes, and stainless steel appliances. Features inc. full-time valet & concierge, renovated fitness center, rooftop sun deck & private garden terrace.

MLS#17-287352
Nicole Contreras 310-614-4952
NOURMAND & ASSOCIATE

Twilight Open Refreshments Served

19 Beverly Center-Miracle Mile

Single Family

424 N FLORES ST	Refresh.	11-2	NEW
\$5,495,000	5+8	3sty-CONTEMPORARY	



ICONIC MODERN MASTERPIECE
WWW.424FLORES.COM

Innovative new construction entertainers home in prime Beverly Grove North! 6092sf indoors PLUS 1510sf of patios & balconies for 7602sf of indoor-outdoor CA living. Pool-spa, BBQ & fire pit. Cook's kitchen, walk-in pantry. Smart home automation. Master retreat w/ outdoor sitting area, spa-like bath & huge closet. LL features indoor-outdoor lounge area, guest suite-office, home theater-screening room, wine room & private gym-spa complete w/ resistance pool, steam room & dry sauna..fit for a King!

MLS#17-295498
Omega Group-Todd Michaud 310.429.8191
KELLER WILLIAMS HH

www.OmegaGroup.LA

OPEN HOUSE
STATUS

Automatic Status: The MLS™ will automatically assign NEW or REV

NEW New, automatic status
NEW* New, not yet listed
RED Reduced
REV Review, automatic status
BOM Back on Market

340 N POINSETTIA PL

Open11-2

\$1,799,000

3+21sty-SPANISH

rev



LOCATED IN PRIME AREA CLOSE TO THE GROVE

3 Bedrooms + 2 Baths + Family room. Beautiful step down living room with fireplace, central hallway, French windows & very high ceilings. Formal dining room. Large family room, granite kitchen. Hardwood floors. Separate guest room. Located in prime area, one block north of HPOZ area. Close to the Grove, places of worship, public transportation. No Saturday showings. Need 24 hours notice.

MLS#17-294938

Cecille Cohen (213) 810-9949

COLDWELL BANKER HPN

Dshwshr,Grbg Disp

19 Beverly Center-Miracle Mile

Lease

115 S HARPER AVE

Refresh.11-2

\$3,895

2+2CAPE COD

NEW



Luxury Leases in Prime Beverly Center Neighborhood. Remodeled, Contemporary Cape Cod 2 bedroom 2 bathroom townhouse, recessed LED lighting with Lutron Dimmers, walk in closet in the master bedroom, free garage parking & street parking passes. A rare find in the heart of Los Angeles, Close to 3st shops and restaurants, Grove and Beverly Center. Email for all showings.

MLS#17-294976

Nicole Contreras 310-614-4952

NOURMAND & ASSOCIATE

Twilight Open Refreshments Served

21 Silver Lake - Echo Park

Income


566 N COMMONWEALTH AVE

Lunch11-2

\$1,099,000

TRADITIONAL

NEW



2 HOMES ON A LOT. BOTH VACANT AT CLOSE.

Private, gated centrally located Virgil Village property. Front house is 2 bedroom 2 Bathroom. Rear home is 3 bedroom 2 bathroom. Great owner user or investment property. Perched above the street with views and privacy. Come join me for lunch while previewing both homes for your client.

MLS#17-296128

Garry Scoby 213-706-8107

BERKSHIRE HATHAWAY H

Cing Fan,Dshwshr,Grbg Disp,Hood Fan

22 Los Feliz

Single Family

5746 CAZAUX DR

Lunch11-2

\$1,195,000

2+2COUNTRY ENGLISH

NEW



LOCATED AMONG MULTI-MILLION HOMES IN THE "OAKS"

This extraordinary character home has a flexible floor plan and classic storybook old world charm. Gated from the street for privacy, enter the property through the ochre door into a separate world of distinctive character and comfort. Flagstone stairs lead to formal entry opening to living/dining room with original hardwood floors, fireplace and picture window with built-in seat showcasing the sunny canyon view. Amazing!

MLS#17-296400

Konstantine Valissarakos 323-671-2323

SOTHEY'S LOS FELIZ

Blt-Ins,Dshwshr,Grbg Disp,Rng/Ovn,Fridg

31 Playa Del Rey

Single Family

7214 RINDGE AVE

Refresh.11-2

\$1,479,000

3+1.51sty-CALIFORNIA BUNGALOW

NEW



SWEET OCEAN VIEW BEACH HOUSE

Happy Holidays from this charming beach house on the Hill! Bleached hardwoods, wood burning FP & a wall of west facing windows w/ocean views from Catalina to Malibu. Desirable & buildable flat lot w/alley access, dipping pool, patio & detached 2-car garage. Owned by the same family for 60+ years, this is the quintessential 'little old lady house' now lovingly restored to it's vintage best. Enjoy this sweet, sun-washed beauty as is, rework it, or build your own ocean view hilltop dream house.

Alice Plato 310-704-4188

COLDWELL BANKER

Hardwood flrs, Pool, FP, Ocean views!

62 Encino

Single Family


16924 MOONCREST DR

Open12-2

\$1,359,000

3+2MID-CENTURY

NEW



MID-CENTURY MODERN WITH UPDATES!

Located South of the Boulevard, this single story 3 bed, 2 bath pool home offers privacy and a spacious living room/dining room combination, complete with a fireplace, vaulted ceilings and hardwood floors. The renovated kitchen has granite counters, a gas range and a double oven. Added bonuses include a front balcony, remodeled bathrooms, a backyard oasis and a two car garage. Quietly set among the trees in the Lanai Road School district.

MLS#17-276122

Greenberg / Weinstock 310-968-0605

BERKSHIRE HATHAWAY

73 Studio City

Single Family


11332 DONA PEGITA DR

Open11-2

\$1,875,000

3+32sty-FRENCH

NEW



GRAND FRENCH VILLA WITH PRIVATE FOREST

A delightful surprise awaits as you step inside this gorgeous 2-story French Villa & catch a glimpse thru to the back to a vast forest of greenery that is perfectly hidden from the street & is part of this private oasis property. You can even catch a glimpse of a spring running below from this lovely estate. Amenities include, tall ceilings, cook's kitchen, double wide staircase, 2-master Bed suites, 2 firpl. Furthering the Zen feel, is a room sized terrarium adjacent to the elegant din room.

Robert E. Howell 310-729-2807

KELLER WILLIAMS B.H.

13,142 sq ft lot and 2,482 sq ft home

73 Studio City

Condo / Co-op

4311 COLFAX AVE #217

Refresh.11-2

\$637,000

2+2CONTEMPORARY

NEW



URBAN CHIC MEETS SOOTHING ZEN

This ultra-chic, split-level unit with the character of an urban loft is a beautiful blend of cool grays & warm earth tones. Custom concrete floors, 2-story fireplace & shoji pocket doors are sleek & serene. Open layout provides terrific flow. Updated chef's kitchen features high-end appliances. High ceilings fill the space with a natural light which eludes most condominiums. Close to Ventura Blvd's shops, dining & farmer's market. A one-of-a-kind opportunity in an amazing location!

MLS#17-296428

Ellen Philips 323-559-3048

SOTHEY'S INT REALTY

Dshwshr,Grbg Disp,Hood Fan,Rng/Ovn,Fridg

THURSDAY OPEN HOUSES

21 Silver Lake - Echo Park

Income

566 N COMMONWEALTH AVE

Lunch 12-3

NEW

\$1,099,000



2 HOMES ON A LOT. BOTH VACANT AT CLOSE!

Private, gated centrally located Virgil Village property. Front house is 2 bedroom 2 Bathroom. Rear home is 3 bedroom 2 bathroom. Great owner user or investment property. Perched above the street with views and privacy. Come join me for lunch while previewing both homes for your client.

MLS#17-296128

Garry Scoby 213-706-8107

BERKSHIRE HATHAWAY H

Cing Fan,Dshwshr,Grbg Disp,Hood Fan

BY APPOINTMENT


01 Beverly Hills

Lease

9601 CHARLEVILLE #2

\$5,000 1+1 TRADITIONAL

rev



This unit has been completely updated with top of the line Viking appliances, dark hardwood floors, Carrera & blue stone marble counter tops, Miele washer & dryer and crown moldings throughout. This is one of the only buildings in the area that has gated underground parking with storage. The building has been updated with state-of-the-art security cameras throughout. The exterior of the building was just recently painted. Relax or entertain your guests on the spacious roof top terrace.

MLS#17-282982

Steven Davis 310-432-8054

BERKSHIRE HATHAWAY H

Dryer,Frzr,Hood Fan,Rng/Ovn,Fridg,Other

03 Sunset Strip - Hollywood Hills West

Single Family

1664 SUNSET PLAZA DR

\$3,595,000 5+6 CONTEMPORARY

rev



\$25,000. BONUS TO SELLING AGENT IF IN ESCROW BY: 1/15/2018 New price, Only \$792 per.sq.ft. for a perfectly remodeled home in SUNSET PLAZA. MUST SEE VIEWS FROM EVERY ROOM. Entertainer's home with attention to details. Over 4500 Sq.Ft. of modern home with open and airy floor plan. Huge mahogany pivot entry door leads you into a stunning wood and glass foyer. Master bedroom with fire place and dual walk-in closets & 3 additional en-suite bedrooms with private bathrooms in addition to a powder room.

MLS#17-294052

Steven B. Mesbah 310-897-0044

RODEO REALTY - BH

BBQ

10 West Hollywood Vicinity

Condo / Co-op

1260 KINGS RD #3

\$749,000 3+2 MEDITERRANEAN

rev



3 bedroom townhouse with 2 baths has endless possibilities. The living room is open and bright with wood floors and high ceilings and with that rare wood-burning/gas fireplace. Walk up a few steps to the convertible den and third bedroom that opens up to a large deck, that can be used to expand the unit and not take away from the outside spaces. Private roof deck with spectacular views. The building has a pool and this unit has a large storage room in the garage.

MLS#17-277878

Steven Davis 310.432.8054

BERKSHIRE HATHAWAY

Blt-Ins

REALTOR®

REALTOR® Members Get MORE

MLSPush™

NEW

Make Offer

ZipForm® Plus

Make an offer in just a few clicks!

homesnap

FREE REALTOR® Member Login For Access to Agent Features



Cloud CMA

Cloud Streams

RPR®

REALTORS PROPERTY RESOURCE

idx cellent™

Framed Real Estate Search Interface


Special Features for REALTOR® Members

10K Infosparksl

MARKET TRENDS

Money Saving Packages

For REALTOR® Members Only!



THE MLS™

The Source Of Real Time Real Estate™

THURSDAY & BY APPOINTMENT

MERIDITH BAER HOME



**HOME STAGING
LUXURY FURNITURE LEASING
INTERIOR DESIGN
INSTANT HOME**

Los Angeles • San Francisco • New York • Hamptons • Connecticut • Florida

310.204.5353
home@
meridithbaer.com



IF THESE WALLS COULD TALK!

ANNOUNCING OUR NEW
FLAGSHIP OFFICE AT THE PRESTIGIOUS

250 N CANON DRIVE

THE ICONIC LOCATION THAT LAUNCHED
LA'S MOST POWERFUL REAL ESTATE FIRMS

**BECOME A PART OF THIS
STORIED 60 YEAR INDUSTRY LEGACY**



Beverly Hills
ESTATES REALTY

#THEHEARTOFBEVERLYHILLS

WELCOME HOME

CONTACT: MARISA@MARISAZANUCK.COM 310-913-1741

AS SEEN IN THE
WALL STREET JOURNAL

Banks like simple loans. We like complex ones.

Self-employed • Real Estate Investors • Retirees • 1031 Exchange OK
No Tax Return Loans¹ • Foreign National Loans¹ • From \$500K to \$25M

Irrevocable Trust, Blind Trust, LLC, & Limited Partnership Vesting OK. Purchase or Refinance. Business Funds Allowed.

2.990%

3.116%
APR

3/1 Adjustable Rate Mortgage
\$500,000 - \$4,500,000 • 70% LTV
1st Lien Loans

3.375%

3.942%
APR

5/1 Adjustable Rate Mortgage
\$500,000 - \$4,500,000 • 70% LTV
1st Lien Loans

Sampling of rates as of December 13, 2017

310-859-0488

www.insigniamortgage.com 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

CHRIS FURIE

BRE 01004991 | NMLS 357449
chris@insigniamortgage.com



insignia
MORTGAGE

DAMON GERMANIDES

BRE 01794261 | NMLS 317894
damon@insigniamortgage.com

©2017 Insignia Mortgage, Inc. (1) Not all applicants will qualify. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



DAN MILLSTONE
SR. LOAN OFFICER
310.295.7476



JONATHAN O'DONNELL
SR. LOAN OFFICER
310.480.6863



STEVE ECKHOFF
SR. LOAN OFFICER
310.470.8080



ERIC SINGER
SR. LOAN OFFICER
310.721.6105



BUDDY EPSTEIN
SR. LOAN OFFICER
424.236.7860



CHRISTIAN CRANDALL
SR. LOAN OFFICER
424.236.7864 X3513

Our new Santa Monica team has a combination of over 100 years of experience in the mortgage industry. We are excited to welcome them as the newest members of our PERL Mortgage family.

www.perlmortgage.com

PERL
YOUR **LENDER** FOR LIFE

A+ RATING FROM BBB | TOP 100 LENDERS IN THE NATION (SCOTSMAN GUIDE) | RANKED #7 BEST PLACES TO WORK (CHICAGO TRIBUNE)
TOP OVERALL VOLUME #62 NATIONALLY (MORTGAGE EXECUTIVE) | 23 YEARS IN BUSINESS | CUTTING EDGE TECHNOLOGY | INNOVATIVE MARKETING TEAM
ACCESSIBLE LEADERSHIP | INDUSTRY LEADING COMPENSATION | BEST-IN-CLASS LOAN OFFICER SUPPORT



PERL Mortgage, Inc is an Illinois residential mortgage licensee (MB0004358) and equal housing lender. Licensed by the California Department of Business Oversight under the California Residential Mortgage Lending Act. NMLS #19186, California License # 4130865 - Licensed by the Department of Business Oversight under California Residential Mortgage Lending Act



DEAL BREAKERS.

Mark Cohen, Broker

BRE#: 1016103 - NMLS#: 37230
markcohen@cohenfinancialgroup.com

Seth Cohen, Broker

BRE#: 01935101 - NMLS#: 982573
seth@cohenfinancialgroup.com

We are the industry's top mortgage professionals getting more complex deals done than anyone else.

Custom-Fit Solutions

A unique and personalized approach to every situation including **self-employed**, **high-net-worth**, and **foreign borrowers**.

Relationship-Based Client Experience

The highest reputation in the industry with excellent rapport with Sellers' Agents.

Quick Closures

Direct channel to banks' executives for quicker approvals and unmatched professional expertise to get deals done.

Transparency & Communication Throughout The Entire Process

Consistent execution on all loans with no surprises.

\$10 Billion

LOANS FUNDED

18,000

LOANS CLOSED

30+

YEARS EXPERIENCE

**Sasan Abrams**

sabrams@cohenfinancialgroup.com
BRE 01959640 - NMLS 1194434
Originator Specializing in Multi-Family & New Development

 **COHEN**
financial group
cohenfinancialgroup.com



KW BEVERLY HILLS
KELLER WILLIAMS REALTY



P 310.777.5401 F 310.777.5410

*By dollar volume in 2015, *Scotsman Guide*, April 2016.

©2016 Cohen Financial Group, a division of CS Financial, Inc. All rights reserved. Not all applicants will qualify. CS Financial, Inc. is a real estate broker licensed by the CA Bureau of Real Estate, lic# 01257559, NMLS# 31132. Equal housing lender.

YOUR LOCAL LENDING TEAM

HOLLYWOOD

High-touch customer service

Dedicated support team

Jumbo pricing

Variety of adjustable rate options

50 state lending authority

Quick turn times and funding



Dana Dukelow

Senior Loan Originator
NMLS# 252986

Direct: 323.394.1909

eFax: 866.261.6655
DDukelow@WintrustMortgage.com
www.DanaDukelow.com



Doug Burton

Branch Manager
NMLS# 251062

Direct: 323.828.3684

Fax: 310.943.2498
DBurton@WintrustMortgage.com
www.BurtonLoans.com



Eli Pindler

Loan Originator
NMLS# 260919

Direct: 310.203.0309

Fax: 630.594.8817
EPindler@WintrustMortgage.com
www.EliPindler.com



Nathan J. Cater

Residential Mortgage Specialist
NMLS# 981032

Direct: 310.733.0491

Office: 323.499.2518
NCater@WintrustMortgage.com
www.NathanCater.com

WINTRUST
MORTGAGE

6255 W. Sunset Blvd, Ste 950
Hollywood, CA 90028



ESTATE PROPERTIES

Congratulations November 2017 Top Producers



Charles Le
Beverly Hills



Donna Benton
Santa Monica



David Fowler
Marina Del Rey



Elizabeth Layne Campos
Silicon Beach



Elizabeth Marquart
WLA/Westwood



Jim Marak
El Segundo



Robert Villanueva
Santa Monica



Denise Fast
Marina Del Rey



Laura Mattick
Silicon Beach



Kristian Bonk
WLA/Westwood



Bill Ruane
El Segundo



Berman/Kandel
Marina Del Rey Top Team



Williamson and Pagan
Silicon Beach Top Team



Jeff White & Lori Donahoo
WLA/Westwood Top Team

Welcome **James Thrasher & Victoria Velazquez**

the
MARGULEAS TEAM



JAMES THRASHER

CELL 818.624.8661 | FAX 310.943.6819

EMAIL james@amalfiestates.com

CALBRE #02010018

Born and raised in Massachusetts, James and his soon-to-be wife moved to Los Angeles in 2012 after graduating from Temple University. After working as a solo agent in the Keller Williams Studio City office, James joined Amalfi estates as a Sales Partner in 2017 bringing an exceptional level of skill, energy and knowledge to the team.

From a young age, James was introduced to Real Estate through his Father, an attorney who specializes in handling Real Estate transactions. After working three years in the recording industry, James began his career in Real Estate and found it to be a natural fit. Every day he comes to work, James has only his client's goals and best interests in mind. By explaining every nuance of the home buying and selling process clearly and concisely, he makes sure his clients are well prepared for any problem that may come up in a transaction. With a reputation for honesty and integrity, James is able to negotiate firmly and fairly in order to deliver exceptional results for his clients. His primary ambition is to help as many people as possible achieve their goals in Real Estate.



VICTORIA VELAZQUEZ

CELL 310.614.4240 | FAX 310.943.6819

EMAIL victoria@amalfiestates.com

CALBRE #02038302

Born in Mexico City and raised between Mexico City and Arizona, Victoria moved to LA to attend USC as an undergraduate. There, she received her bachelor's in Public Policy, Planning and Development with an emphasis in Real Estate Finance. It was as an undergrad, venturing off campus every weekend and experiencing the magic of LA, that she fell in love with her favorite city. Now having lived in many of LA's different neighborhoods, Victoria helps her clients identify and find their dream home or investment property.

After graduating, her career took her from the finance world to working with early stage startups where her roles focused on creating incredible client experiences. Today Victoria brings this vast knowledge of technology, her work ethic, and her customer centric approach to being each client's go-to for all of their real estate needs.

Outside of work, Victoria is passionate about making an impact to help causes that she feels passionate about as well as cooking and always striving for new fitness goals.

Victoria's goal is to be a lifelong resource for all of her clients helping, guiding and supporting them through all of their real estate needs. Victoria is also fluent in Spanish.

AMALFI
ESTATES

#1 Palisades Team | Over \$1 Billion in Homes Sold | WSJ's Top 60 Agents Nationwide

HILTON & HYLAND

welcome

A L E X A N D E R
P A R T R I D G E

JUSTIN ALEXANDER

C: 970.710.1665

E: JMA@HILTONHYLAND.COM

MICK PARTRIDGE

C: 310.990.6425

E: MICK@HILTONHYLAND.COM



250 NORTH CAÑON DRIVE • BEVERLY HILLS • 90210

WWW.HILTONHYLAND.COM



Happy H O L I D A Y S



John Closson
Regional Vice President | L.A.
Pacific Palisades
310.230.3704 o | 310.922.4486 m



Kathy King
Regional Vice President | L.A.
Calabasas | Encino
818.817.4217 o | 818.625.3524 m

Thanks to their unwavering commitment to serving clients with the utmost professionalism, our agents, managers and staff made 2017 an exceptionally memorable and rewarding year. A highlight for us all was the spectacular grand opening of our new Beverly Hills branch on Rodeo Drive, ushering in a new era of office design and culture.

Warmest holiday wishes to everyone in our Greater L.A. branch offices from your grateful Regional Vice Presidents.



Considering your next career move? Visit www.bhhscalifornia.com/careers.

Congratulations to Our Greater Los Angeles Managers For a Terrific 2017!



Nick Cacarnakis
Beverly Hills



Tim Swan
Brentwood



Chris Serrano
Los Feliz



Kyle Kemp
Santa Barbara, Montecito, Los Olivos



Marilyn Simon
Pasadena



Fred Coleman
Santa Monica



Keith Fisher
Sherman Oaks



Kirk Hoffman
Studio City



Lyle Elliott
Ventura

Sam Batayneh, LA's JUMBO Mortgage Expert

Top 200 (#113) Mortgage Originators in America 2016*

- Residential JUMBO loans up to 20 million
- Commercial, construction, and apartment loans
- Expert in retail bank turn downs due to large loan amounts and complex underwriting situations

My team

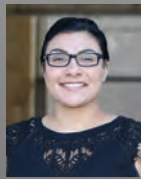


Heather Christensen

Sales Assistant

(424) 325-0072

heather.christensen@rate.com



Dawn Huml

Sales Assistant

(424) 325-0083

dawn.huml@rate.com



Tyler von der Lieth

Sales Assistant

(424) 325-0071

tyler.vonderlieth@rate.com



Lori Nugen

Sales Assistant

(310) 806-4619

lori.nugen@rate.com

12121 Wilshire Blvd, Ste 350, Los Angeles, CA 90025

Visit rate.com/SamB to get started today!

Sam Batayneh

SVP of Mortgage Lending

O: (310) 806-4621

C: (310) 770-5539

SamB@rate.com

CHAIRMAN'S  CIRCLE



EQUAL HOUSING LENDER Sam Batayneh NMLS ID: 332474, CA - CA-DOC332474 - 413 0699 • NMLS ID #2611 (Nationwide Mortgage Licensing System www.nmlsconsumeraccess.org) • CA - Licensed by the Department of Business Oversight, Division of Corporations under the California Residential Mortgage Lending Act Lic #4130699

*Source: Sam Batayneh ranked 113 in Mortgage Executive Magazine's 2016 Top 200 Mortgage Originators in America list



**30+ years
of experience**

**100,000+ deals
closed and
counting**

**Stay one step ahead
with our innovative
financing options.**

Single Family Home
Studio City

\$2 M with 15% down
First and second mortgage combo

Single Family Home
Highland Park

\$636,100 Loan amount with 5% down
Waived loan contingency with offer

Commercial Medical Building
Pasadena

\$3.5 M Loan Amount
Removed cross-collateral with residence

Non-Warrantable Condo
West LA

\$1.1 M with 25% down
First to close

20 acre “Hobby Ranch”
Ojai, Ventura County

\$1.8 M loan amount
Only 1 Assessor Parcel Number (APN)

**Private money with only 3 month
prepayment penalty**
Hollywood

65% LTV, closed in 5 days. Prevailed against
multiple offers, paid \$100k less than
asking price

**Call us at 310-275-3202 to run “What-If’s” for
your financial profile today.**



Gloria Shulman
GLORIA SHULMAN
A LEGEND IN THE INDUSTRY

CENTEK
CAPITAL GROUP
Mortgage Bankers & Brokers

9100 WILSHIRE BOULEVARD | SUITE 275 EAST | BEVERLY HILLS | CALIFORNIA | 90212
P 310.275.3202 | F 310.247.1232 | WWW.CENTEK.COM BRE #01219983 / NMLS #275995

*Wishing you happiness,
health, and prosperity in 2018.*



Executive Officers

Brian Brubaker
President

Gregg Pawlik
President-Elect

Steve Manavi
Past President

John Winther
Treasurer

Annie Ives
CEO

Directors

Sandro Dazzan

Pat Douglas

Teresa Mack

Erika Mlachak

Mary Piccione

Danita Tabron

Stephen Udoff

