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# VESTA PLUS™

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## The Mobile Experience!

The image shows three smartphones illustrating key features of the VESTA PLUS mobile app. The first phone displays a search results page with a 'Saved Searches' callout. The second phone shows a search filter overlay with 'Auto-Suggestions' callout. The third phone shows a text message with a link and 'SMS Text Sharing' callout.

Real-Time Counts	Photo Slide Show	Share Via Text Email & URL
Thumbnail & Agent Detail Report Views	18 Search Filters	Edit Saved Searches

To Test-Drive The New Mobile Experience,  
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AS SEEN IN THE  
WALL STREET JOURNAL

# Banks like simple loans. We like complex ones.

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No Tax Return Loans<sup>1</sup> • Foreign National Loans<sup>1</sup> • From \$500K to \$25M

Irrevocable Trust, Blind Trust, LLC, & Limited Partnership Vesting OK. Purchase or Refinance. Business Funds Allowed.

**2.990%**

---

**3.116%<sub>APR</sub>**

3/1 Adjustable Rate Mortgage  
\$500,000 - \$4,500,000 • 70% LTV  
1st Lien Loans

**3.375%**

---

**3.942%<sub>APR</sub>**

5/1 Adjustable Rate Mortgage  
\$500,000 - \$4,500,000 • 70% LTV  
1st Lien Loans

Sampling of rates as of November 29, 2017

## 310-859-0488

[www.insigniamortgage.com](http://www.insigniamortgage.com) 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

**CHRIS FURIE**

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MORTGAGE

**DAMON GERMANIDES**

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©2017 Insignia Mortgage, Inc. (1) Not all applicants will qualify. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



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ACCESSIBLE LEADERSHIP | INDUSTRY LEADING COMPENSATION | BEST-IN-CLASS LOAN OFFICER SUPPORT



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# DEAL BREAKERS.

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**Seth Cohen, Broker**  
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LOANS CLOSED

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**Sasan Abrams**  
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\*By dollar volume in 2015, Scotsman Guide, April 2016.

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Dana's 22 years of experience have provided him with the knowledge to help his clients find the right mortgage product to fit their needs. Together with his team, Dana offers personalized, professional "full access" services, and a wide array of lending products for his clients. He works closely with realtors to offer creative financing options for their listings and buyers.



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**JUMBO**

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*Competitive rates*

*1st time homebuyers allowed*

**VA**

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**CONTACT US!**



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**BHGLAAR REALTOR OF THE YEAR-2016**

**WHEN:** Thursday, December 14th, from 3:00-5:00pm

**WHERE:** Beverly Hills/Greater Los Angeles Association of Realtors

**COST: \$15 INCLUDES PARKING & WINE RECEPTION!**

**YOU WILL LEAVE WITH A BUSINESS PLAN:**

- Set Yearly and Monthly Business Goals
- Learn how many appointments are needed to reach your goals
- Learn how to get the appointments you need
- Set a Budget!
- Discuss Leverage and building a team

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OF MEETINGS, YET YOU STILL  
DON'T HAVE THE INCOME YOU  
WANT?

READY TO TAKE YOUR SALES TO  
THE NEXT LEVEL?

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Parking Validation Not Included

Members - FREE  
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### WHAT YOU WILL LEARN: IDENTIFY SALE'S BLOCKS

### INCREASE PERFORMANCE & RESULTS

### MASTER ONE'S MINDSET

### GO FROM PROCRASTINATION TO MOTIVATION

### RELEASE UNWANTED PATTERNS

- HOW YOUR MINDSET STOPS YOU OR HELPS YOU IN THE SALES PROCESS
- WHAT LIMITING BELIEFS DRIVE YOUR DAILY DECISIONS - AND HOW TO MAKE BETTER ONES
- HOW TO MAXIMIZE YOUR MINDSET FOR MORE SALES AND INCREASE YOUR INCOME
- HOW TO UPGRADE YOUR RESULTS BY MASTERING YOUR SUBCONSCIOUS MIND

BECOME AN INNER WINNER !



#### ABOUT CAPPI:

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Cappi is a sought-after personal and professional development speaker. Known by her clients as a master of mindset change, for over 23 years, she has given her audiences & clients the mindset makeovers needed to achieve the change & results they want. Cappi is a Master of NLP & Hypnotherapy, and is a certified Master Results Coach and has spoken at many organizations like:



# IN MEMORIAM

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*Frank Jackwerth*

*1942 - 2017*

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It is with disbelief and broken hearts that we announce the sudden passing of our wonderful friend and colleague, Frank Jackwerth.

After leaving the Navy, Frank was introduced to the world of real estate and never looked back. Frank was known for much more than just his affinity for real estate but his passion for backgammon, the NY Yankees, and travel.

While vacationing in Puerto Vallarta in 1998, he met his future wife and enjoyed a decade of love, friendship, and adventure. His joyful nature and love for life will be greatly missed by everyone that knew him and whose lives he touched.

HILTON & HYLAND

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## Sam Batayneh

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