

Foreign National Loans

From \$500K to \$25 million.

Self Employed & Real Estate Investor

No Tax Return Loans

No tax return loans may require other forms of income verification and may have a higher interest rate and higher points or fees, than other loans. Not all applicants will qualify.

1031 Exchange OK

NATIONALLY RANKED:

Scotsman Guide

National Mortgage News

AS SEEN IN THE WALL STREET JOURNAL

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#### **DAMON GERMANIDES**

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©2017 Insignia Mortgage, Inc. Sampling of rates as of January 4, 2017. (1) No Tax Return products require other forms of income verification and asset verification in lieu of tax returns. Not all applicants will qualify. Some products we offer may have a higher interest rate, more points or more fees than other products requiring documentation. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



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#### \$10 Billion

LOANS FUNDED

18,000

LOANS CLOSED

**30+** 

YEARS EXPERIENCE



#### **Sasan Abrams**

sabrams@cohenfinancialgroup.com BRE 01959640 - NMLS 1194434 Originator Specializing in Multi-Family & New Development











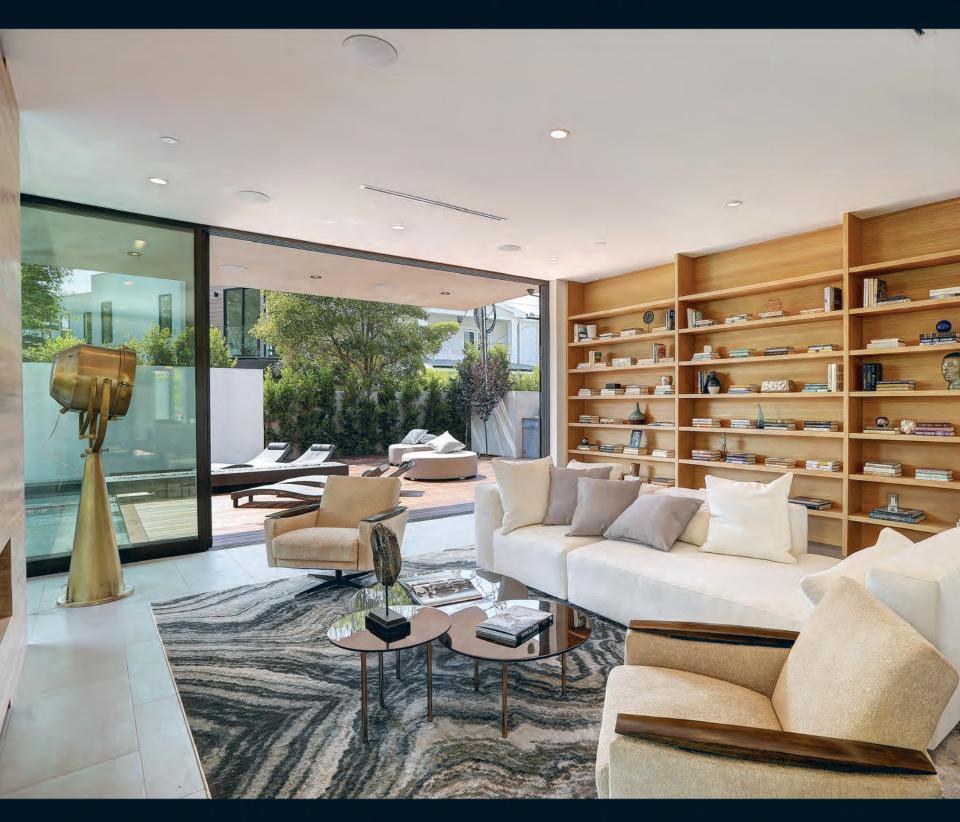






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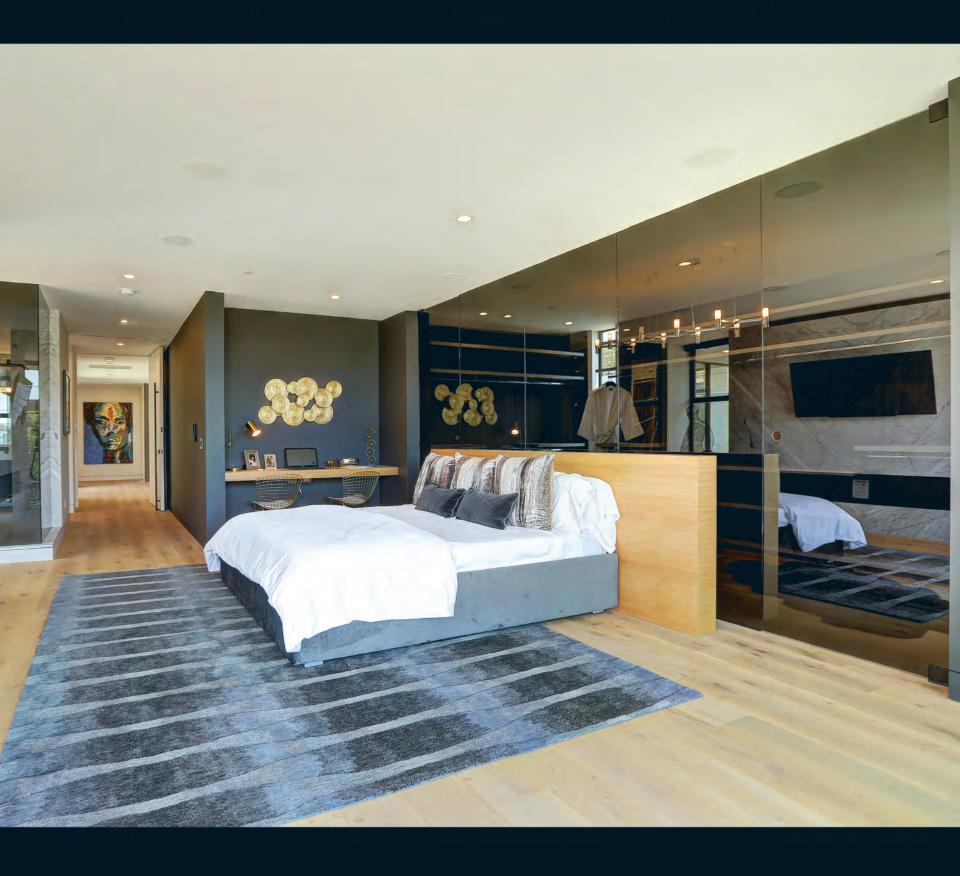
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- I/O Options Available on Most Programs

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We asked over 2,500 Banc Home Loans clients to provide their feedback and the results are unanimously positive:

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give us the Service Rating of **Excellent\*** 

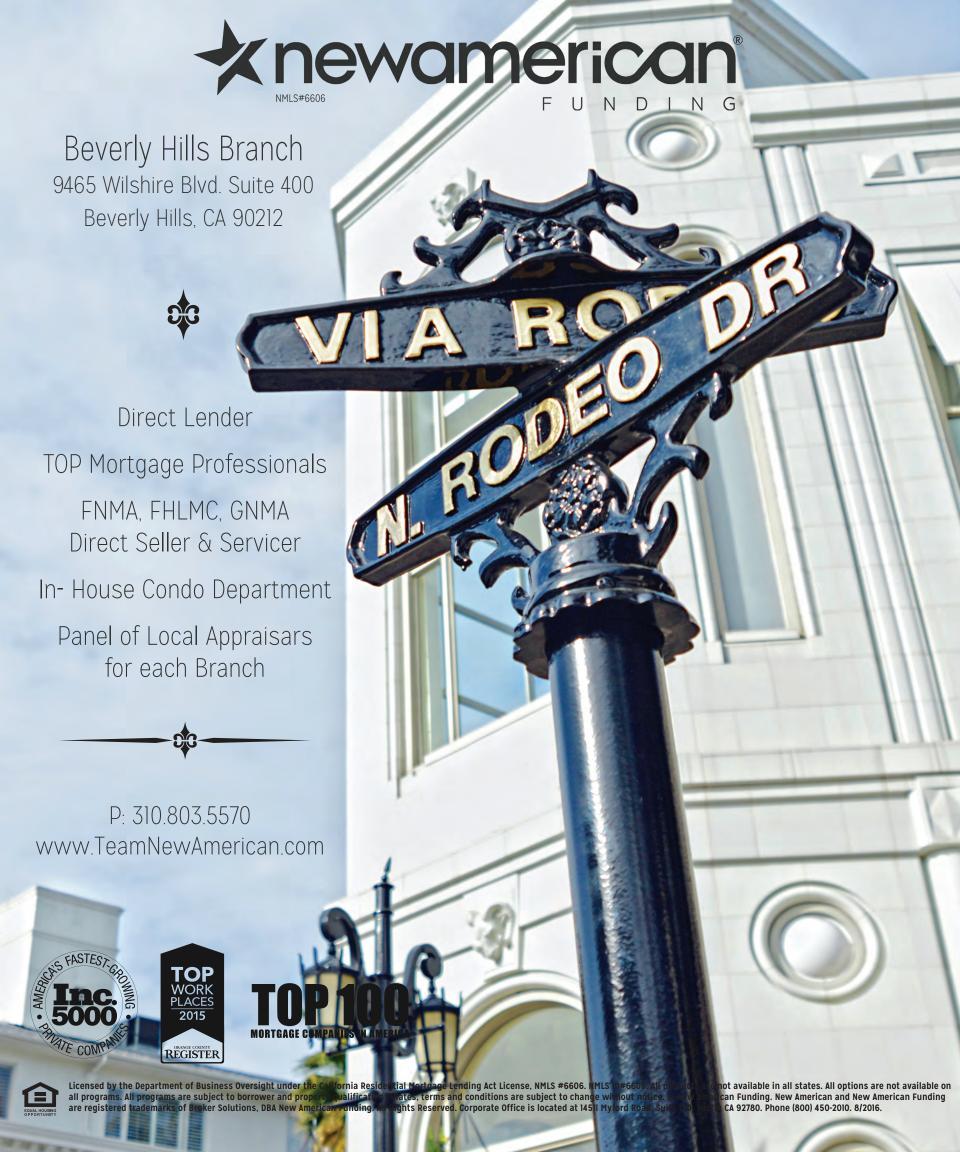
96%

indicated they

"would refer or recommend us to friends or family"\*

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#### **SAM BATAYNEH**

Los Angeles, CA NMLS ID #332474

**2016 loan volume:** \$111.6M **2015 loan volume:** \$83.0M **2014 loan volume:** \$31.9M

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Senior Vice President, Divisional Manager



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#### IN THIS WORKSHOP, YOU WILL:

- Clarify your personal definition of success
- Identify key goals for your business, personal and financial well being
- Create your lead generation and relationship building strategies
- Outline your marketing plan
- Solidify your goals with intention
- Improve your lead generation and relationship building strategies

LOCATION: BH/GLAAR

6330 San Vincente Blvd.

Suite 100

Los Angeles, CA 90048

DATE: Friday, January 20

TIME: 10:00-1:30pm

COST: \$20 (member)\*

\$30 (non-member)\*

LUNCH PROVIDED & SPACE IS LIMITED! VISIT WWW.BHGLAAR.COM TO REGISTER

"Over the last 40 years I have heard many presentations on Goal Setting and Business Planning ... your presentation today was the best and most comprehensive ... Thank you for your insight!" - LF

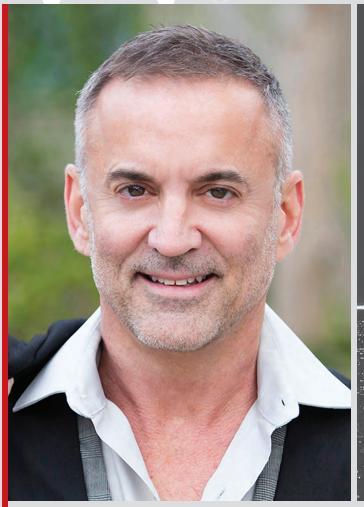
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- I specialize in Jumbo loans.
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