



Effective Online Marketing Strategies and Campaigns Real Estate Best Practices for 2017



Tech to Win More Business and Make Your Life Easier

#### The MLS Technology Summit™

Thursday, April 6, 2017 9am-4pm (Registration starts at 8am)

Skirball Cultural Center 2701 N. Sepulveda Blvd. Los Angeles, CA 90049 **Tickets:** Realtor - \$110 (\$49 with promo code) MLO - \$120 (\$59 with promo code)



\*Parking, lunch and beverages included!

For tickets and more information, go to... **summit.themls.com** or call The MLS<sup>™</sup> Help Desk: (310) 358-1833

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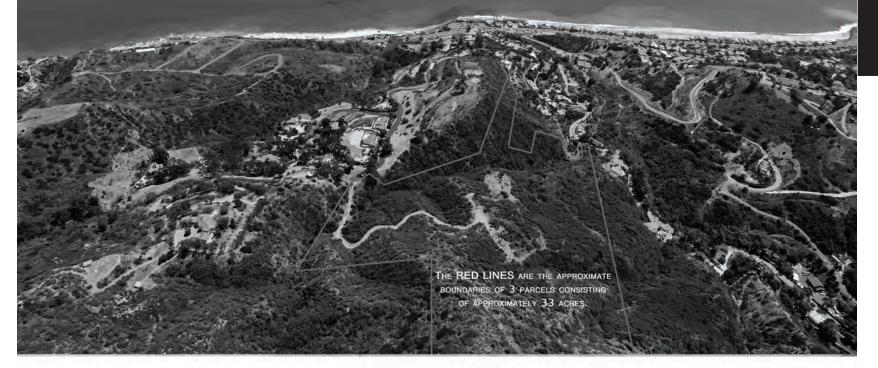


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#### 33+ ACRE PARCEL IN PRIME CENTRAL MALIBU LOCATION

20715 Las Flores Mesa Drive, Malibu www.20715LasFlores.com

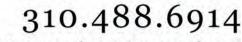


#### BY APPOINTMENT ONLY

*\$6,950,000...* Ideally nestled in the central hills of Malibu, this expansive 33 acres lot offers a stunning 360-degree unobstructed view of canyon, mountains and ocean. This inventive parcel contains several separate, graded lots with road access and head-on views of the Pacific. Depending on your lifestyle preference, the land can be subdivided into multiple lots or used for one exclusive, multi-faceted estate. Located less than half a mile up Las Flores Canyon, the location is easily accessible to 405 Fwy, PCH and Santa Monica. Yet it's removed enough from the city bustle to provide the kind of remote serenity and privacy expected from a prime Malibu address. Architectural plans have been drawn for an alluring 10,000+ sq. ft. estate with a large swimming pool and cabana. The City of Malibu has started the approval process technical reports (Geology, Biology, Archeology, Soils, Landscaping and Water Seepage Pits) covering the property. Red Lines on first photo show only approximate boundary of property. LESS THAN ONE MILE FROM PCH | CENTRAL MALIBU



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There are 3 bedrooms with a shared bathroom plus a 4th bedroom/lovely master suite with private bathroom and balcony complete the 2nd floor. The backyard has a pool and a large area for al fresco dining and lounge area. A bonus room leads you to an over-sized 2-car garage.

The close proximity to shops and restaurants make this home a total dream come true.



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#### 4245 VANETTA DRIVE, STUDIO CITY

#### OPEN TUESDAY | 11 - 2



Stunning architectural view home in Studio City. Great room with soaring ceilings, fireplace, clerestory windows, wet bar, and deck. Hollywood style movie theatre, massive wine room, and gourmet eat-in Chef's kitchen with granite counters, dual wall ovens and island. Master retreat with cathedral ceilings, fireplace, office loft, and spa-like bath with soaking tub and glass shower. Multiple levels of gardens, mature greenery, and patios. A luxurious lifestyle rarely seen outside of the Hollywood Hills. Offered at \$2,349,000



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As an agent working with Buyers, I am glad to have John Mettle in the Field. John's reports are the most thorough, professional, and user-friendly. The format of his reports with pictures, summary and itemized sections helps me and my Buyers understand and discuss what the concerns and issues are with the house. It makes it easier for me to get estimates from contractors and helps me negotiate credits with the Sellers because the issues are clearly spelled out in his reports for everyone to understand.

D.W.G. (Realtor)

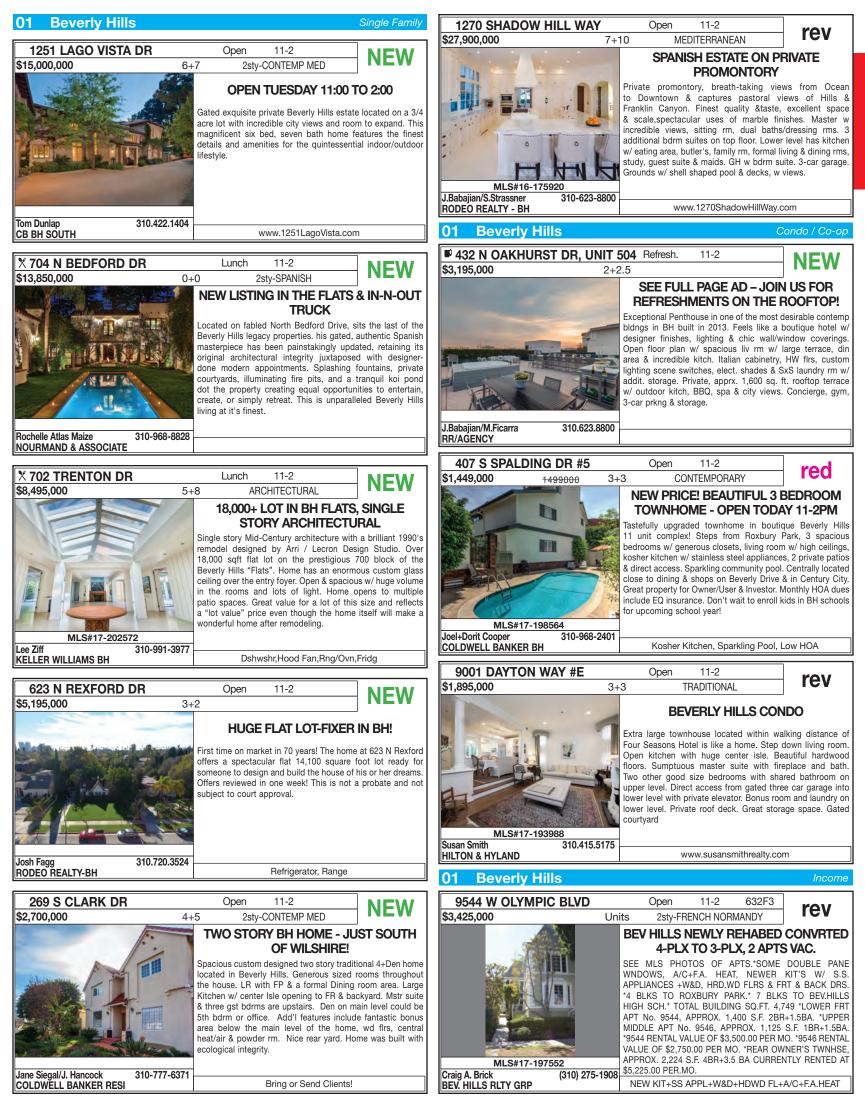
Your report is fine tuned; very detailed and well documented with photos. The summary pages made it so easy to get estimates from different vendors. Thanks John, for a great job

R. A. (Realtor)



MOBILE: (818) 400-0227 JMETTLE@GMAIL.COM WWW.JOHNMETTLEHOMEINSPECTIONS.COM

TUESDAY



FSDAY

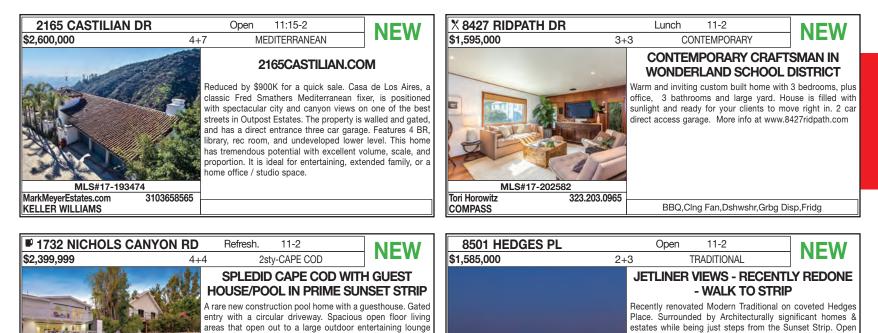
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#### TUESDAY, FEBRUARY 21, 2017 | 121

floor plan living w/ beamed ceilings & fireplace opening to

den/media room taking in the city views from all angles.



Features a gourmet kitchen island, 3 guestrooms and a master suite boasting cathedral ceilings, walk-in closet, spaike bathroom and a private terrace overlooking the pool and MLS#17-201694 Dustin Nicholas 310-770-1847 www.1732NicholsCanyonRoad.com NICHOLAS PROPERTYGRP Blt-Ins, Dshwshr, Dryer, Grbg Disp, Hood Fan 8305 KIRKWOOD DR Refresh 11-2 NEW NEW \$1.449.000 4+2 2sty-CRAFTSMAN



and dining terrace with fireplace overlooking pool/jacuzzi

and lush private backyard with views of the Hollywood Hills.

the lush Hollywood Hills.

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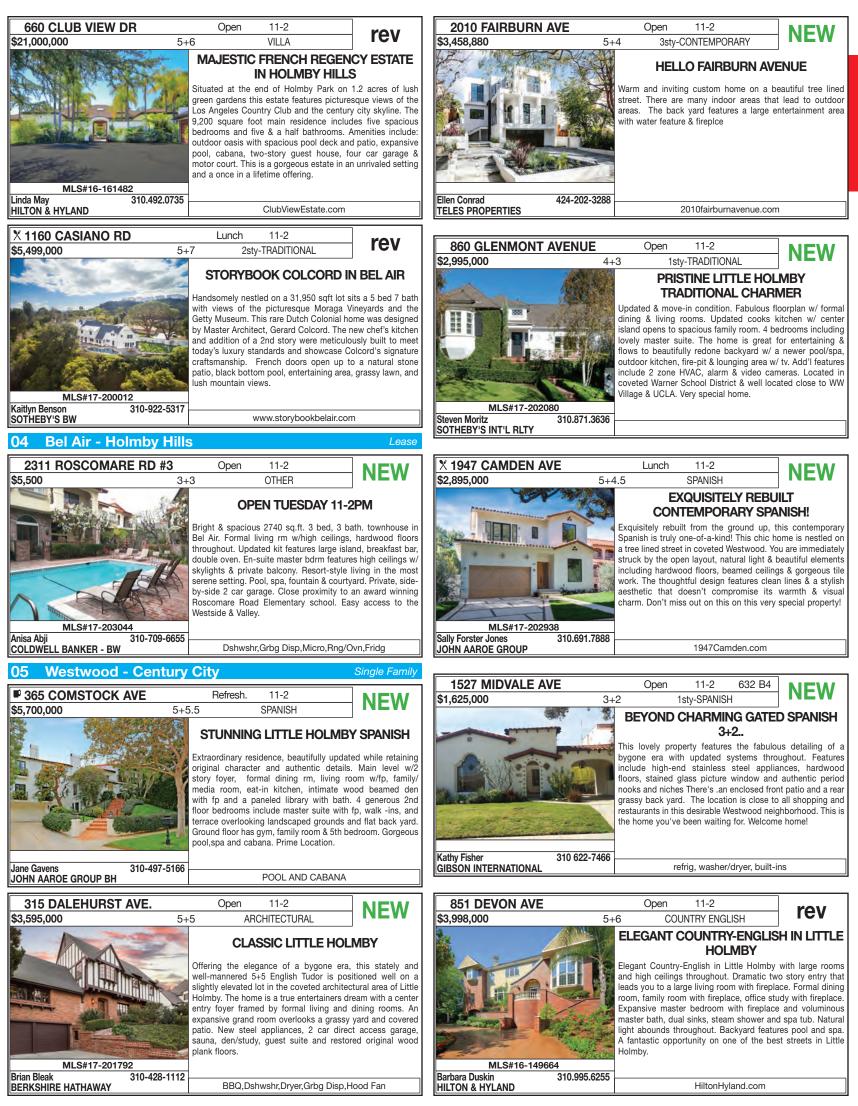


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TUESDAY



UESDAY



TUESDAY



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TUESDAY



ESDAY

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TUESDAY



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\$3,649,000

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TUESDAY



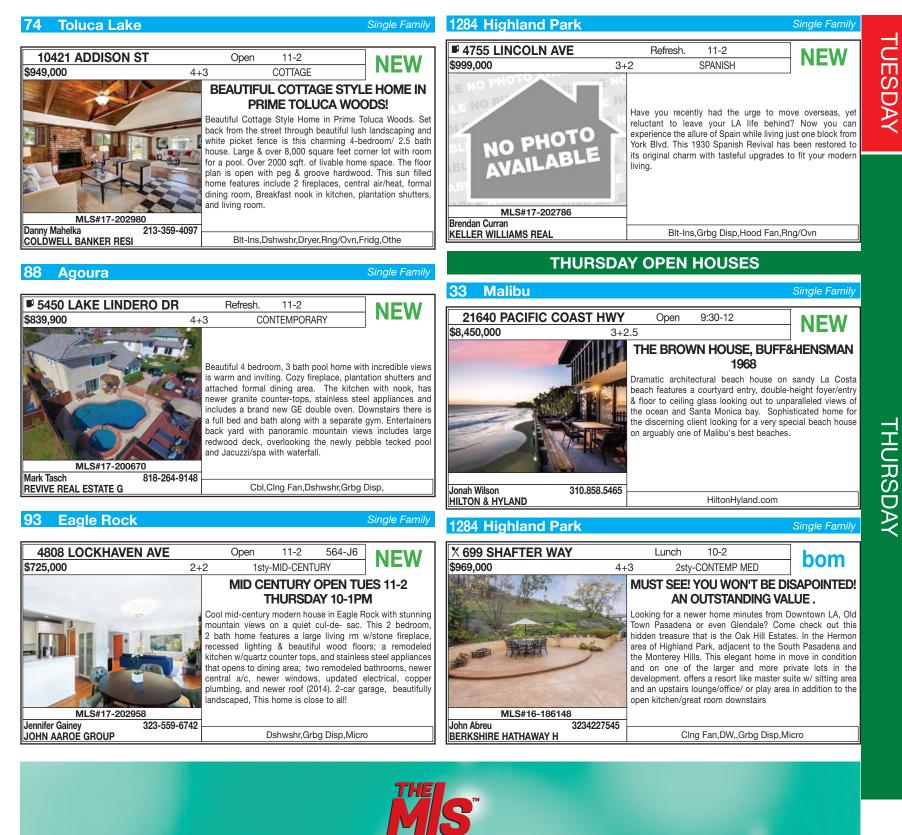
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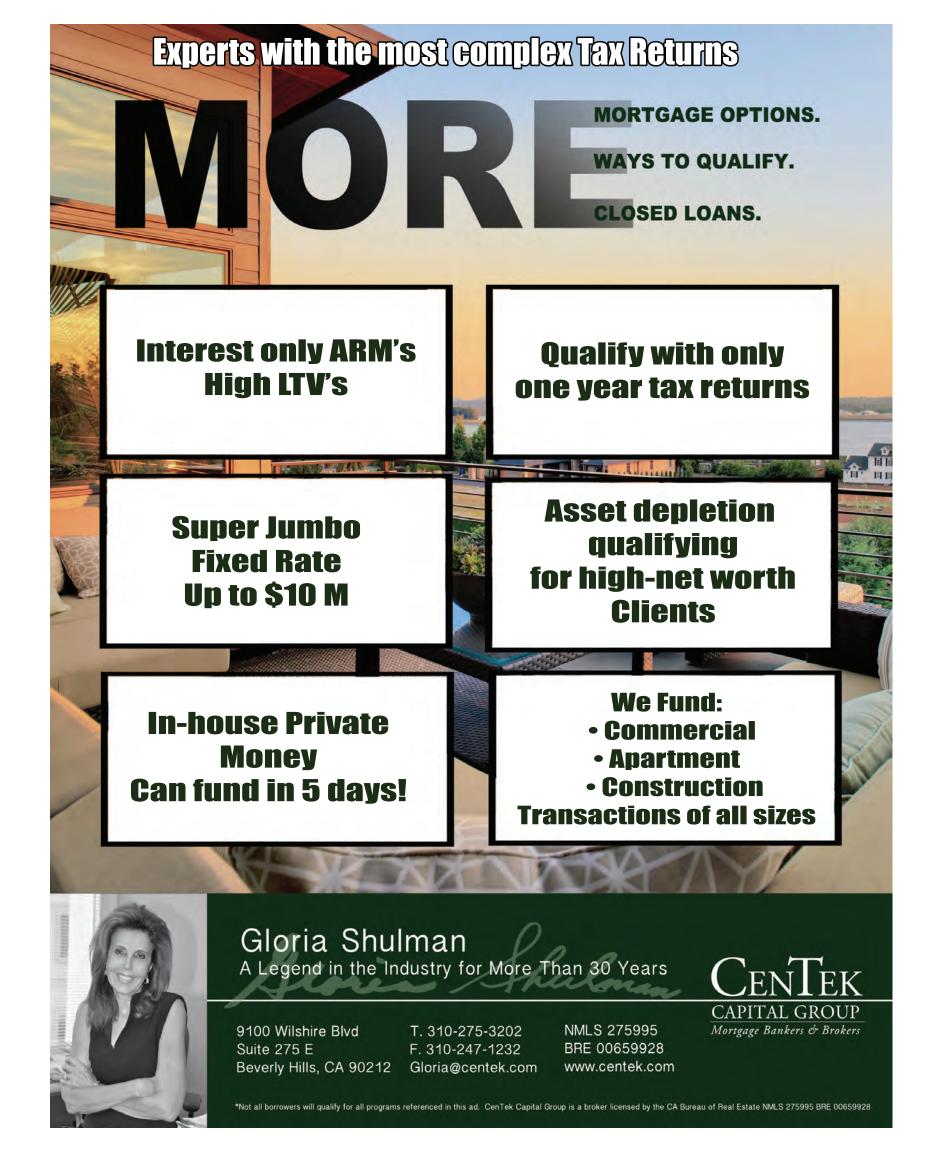
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### YPN Happy Hour Mixer - March 1st



Please join the BH/GLAAR YPN for our monthly Happy Hour Fundraising Network Mixers. Come and enjoy a drink while networking with like-minded real estate professionals throughout the Los Angeles area. We will have a sponsored door prizes each month.

All monies from door prize ticket sales will benefit the BH/GLAAR Charitable Foundation. This year, the BH/GLAAR Charitable Foundation will be joining the City of Los Angeles and the Department of Veterans Affairs to assist with the State of Emergency on Homelessness throughout our region. The Foundation will also support the extraordinary efforts of the Downtown Women's Center and PATH (People Assisting The Homeless), two organizations that have taken a leadership role in addressing Veterans' housing needs. Your support is greatly appreciated.

Wednesday, March 1, 2017 - 5:00pm - 7:00pm REALTORS® bring a business card for free admission & special drawing!

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#### **Door Prize Sponsor**



Please register online at www.bhglaar.com

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# MICHAEL GILL

Tony Papillo, Branch Manager, welcomes Michael to the Coldwell Banker<sup>®</sup> Downtown Los Angeles office.



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# **STEVE CHANG**

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Cristian E. David, Vice President/Brokerage Manager is delighted to welcome the new memebers of our team in 2016.



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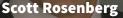
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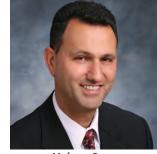
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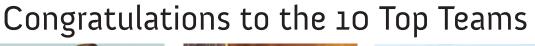
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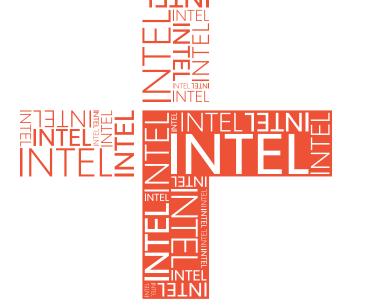
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