

We may go home at the end of each day but we're available to our clients 24/7.

Mary Bension
Co-Owner & Escrow Manager

Mireya Roudenko
Sr. Escrow Officer

Kilita Smith
Escrow Officer

Michael Farfel
Escrow Officer

Roxana Yanez
Escrow Officer

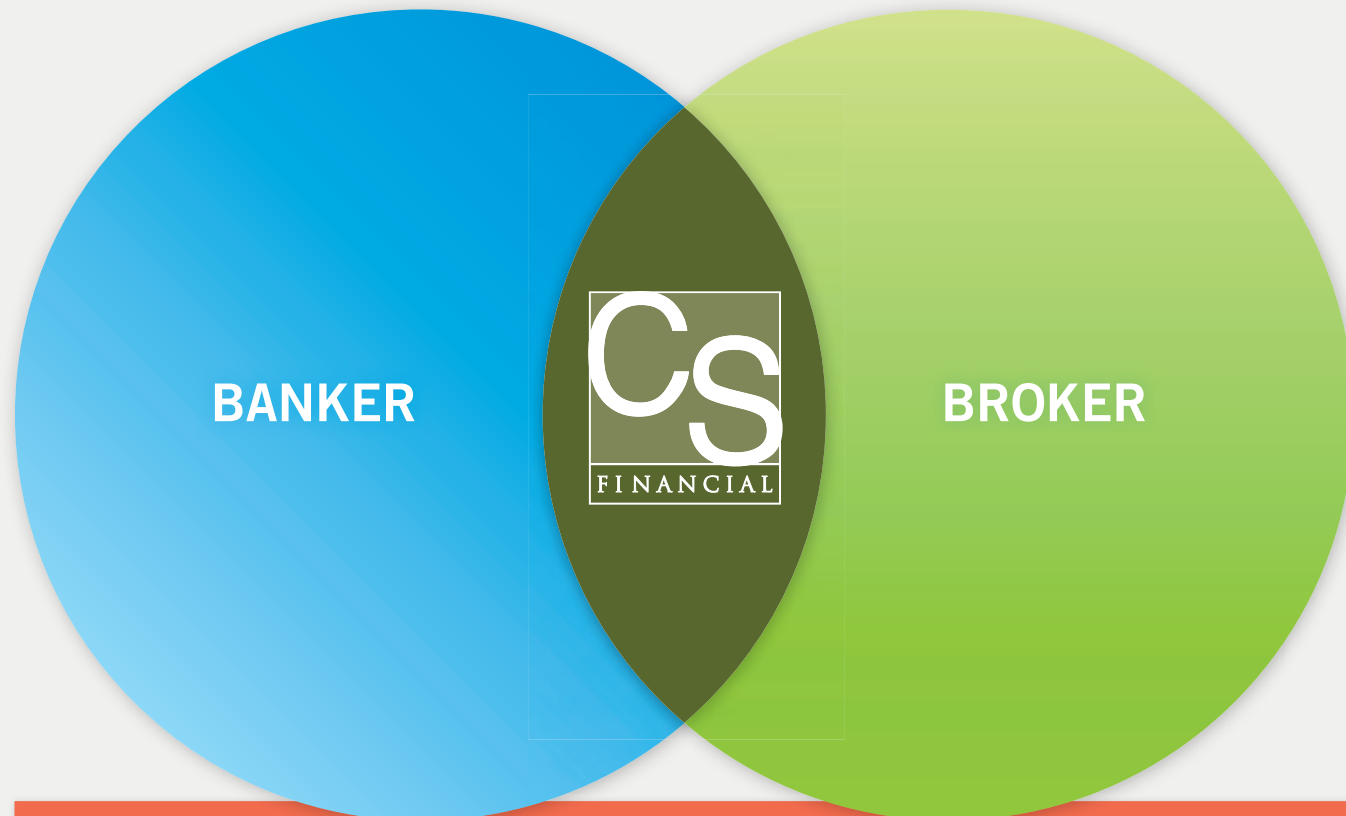
Beth L. Pearce
Co-Owner

MB ESCROW INC

The Independent Escrow Company with the Best Service in Town

9454 Wilshire Boulevard Suite 901
Beverly Hills, California 90212
(310) 273-7106

Defining Private Mortgage Banking Since 1999.



CS Financial — Best of Both: Banker + Broker

- **Maximum Flexibility, more Jumbo and Conventional Lending Options**
- **In-house Underwriting and Decision Making**
- **Superior Independence and Transaction Control**
- **Pre-approval by Qualified Underwriters**
- **Choice of Approved In-house Panels & AMCs**
- **Best Outcomes for Clients and Real Estate Partners**
- **Exclusive Strategic Relationships with Banks Offering Niche Products**

At CS Financial, we do more than just talk about private mortgage banking. We define and deliver it. Talk to any one of our licensed, highly experienced Loan Officers today at 310-777-3600, and work with California's leading independent private mortgage banker.



www.csfinancial.com

BEVERLY HILLS - 9595 Wilshire Blvd., Suite 801, Beverly Hills, CA 90212 | P 310.777.3600 | F 310.777.3610
CALABASAS - 23586 Calabasas Road, Suite 203, Calabasas, CA 91302 | P 818.735.7979 | F 818.735.7970

Programs, rates and APRs subject to change at any time without prior notice.

CS Financial is a real estate broker licensed by the CA Dept of Real Estate, license #01257559, NMLS #31132.



CS COMMERCIAL

Apartment Loans... No Problem!

CS Commercial has 5+ unit properties covered.

\$2,375,000 – Apartment Purchase

CS Commercial arranged a 50% LTV loan for a 9-unit apartment building located in Los Angeles.



\$875,000 – Apartment Purchase

Secured a 75% LTV loan for the purchase of an 8-unit building in Koreatown. **No bank statements / no tax returns required. Closed on last day of 2012.**

\$620,000 – Apartment Refinance

Arranged cash out refinance for a 7-unit apartment building in Oakland. **No bank statements / no tax returns required.**



\$830,000 – Apartment Purchase

Provided 65% LTV purchase loan for 1031 purchase transaction in Long Beach. **No bank statements / no tax returns required.**

Contact The CS Commercial Team at **310-777-3600** / www.csfinancial-commercial.com



CS COMMERCIAL

Christopher I. Farlow - cfarlow@csfinancial.com

Brett Twente - btwente@csfinancial.com

9595 Wilshire Blvd., Suite 801, Beverly Hills, CA 90212

P: 310.777.3600 • F: 310.777.3610 • www.csfinancial-commercial.com



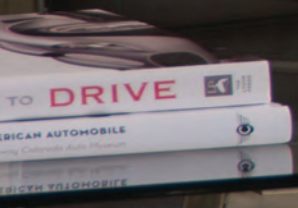
Christopher I. Farlow



Brett Twente

Contact the broker for complete program guidelines, restrictions, and eligibility requirements. Programs, rates, and APRs subject to change at any time without prior notice. CS Commercial is a division of CS Financial, Inc., a real estate broker licensed by the CA Dept of Real Estate, license# 01257559. NMLS# 31132.







HOME STAGING & LUXURY FURNITURE LEASING

310.556.0418 INQUIRIES@DRESSEDDESIGN.COM WWW.DRESSEDDESIGN.COM

FIVE-STAR CLIENT SERVICES | QUALITY FINISHES & FRESH DESIGNS

CUSTOM FURNISHINGS & ARTWORK | PERSONAL ASSISTANCE

COMPETITIVE PRICING

Call our office
for a complimentary
design consultation.

Beth Ann Shepherd, President



DRESSED
INC. 

facebook

NEED COMMONSENSE LENDING? CALL COHEN.



Mark Cohen
Broker

Are restrictive bank guidelines and doc requirements delaying your deals and canceling your closings? Bring them to Cohen Financial Group. We provide commonsense portfolio lending solutions to meet the needs of your clients - including foreign nationals, self-employed individuals with complex cash-flow scenarios, and clients in need of alt-doc programs.* We've originated \$10 billion in loans and closed over 18,000 deals since 1999, and we have the lending options, flexibility, and expertise to put your client's loan on track and keep it there, from open to close. When perfect timing is essential and failure not an option, call Mark Cohen. **310.777.5401.**



9595 Wilshire Blvd., Suite 801
Beverly Hills, CA 90212 P 310.777.5401
F 310.777.5410 • www.cohenfinancialgroup.com

Preferred lending partner for:



Traditional Loans • Commercial Loans • Construction Loans • Multifamily/Apartment Loans • Reverse Mortgage and others

Mark Cohen is a broker licensed by the CA Dept of Real Estate, lic# 1016103, NMLS# 37230. Cohen Financial Group is a division of CS Financial, Inc., a real estate broker licensed by the CA Dept of Real Estate, lic# 01257559, NMLS# 31132.



SEE FOR YOURSELF: A LITTLE COMMONSENSE GOES A LONG WAY.

Here are just a few of the deals we've closed in the last 30 days:

JUMBO PURCHASE

2 Weeks Final Loan Approval

\$14.5M Sale Price - West LA

\$9.425M Loan Amt (65% LTV)

3.125% / 2.77% APR

5/1 Fixed, I.O., 0 Pts

No banking relationship required

PURCHASE

Closed in 30 Days

\$1.075M Sale Price
- Hollywood Hills

\$752K Loan Amt (70% LTV)

Foreign National (no U.S. credit; no U.S. tax returns). Qualified on foreign income

JUMBO PURCHASE

3 Week Close

\$11.5M Sale Price - West Valley

\$8.05M Loan Amt (70% LTV)

3.125% / 2.77% APR

5/1 Fixed, I.O., 0 Pts

No banking relationship required

My close banking relationships allow CFG to close complex loan transactions for self-employed borrowers.

PURCHASE

2 Week Close

\$3.65M Sale Price - BH

\$2.55M Loan Amt (70% LTV)

3.125% / 3.10% APR

5/1 Fixed, I.O., 0 Pts

Cash flow analysis used for income approval

PURCHASE

Closed in 30 Days

\$1.375M Sale Price - BH P.O.

\$1.1M Loan Amt (80% LTV)

2.875% / 2.675% APR

5/1 Fixed, I.O.

1 year tax return to qualify (2012 draft), all gift funds

PURCHASE

Closed in 21 Days

\$1.275M Sale Price - Santa Monica

\$892K Loan Amt (70% LTV)

3.875% / 3.42% APR

7/1 Fixed, I.O.

No tax returns - bank statements used

*These products may have a higher interest rate, more points or more fees than other products requiring documentation. Minimum FICO and other requirements apply. All LTVs represented are based on appraised value. Contact Cohen Financial Group for additional program guidelines, restrictions, and eligibility requirements. Programs, rates, and APRs subject to change at any time without prior notice. Cohen Financial Group is a division of CS Financial, Inc., a real estate broker licensed by the CA Dept of Real Estate, lic# 01257559, NMLS# 31132.



RE/MAX is Americas #1 Real Estate Network

Thanks to people like you,
RE/MAX is the top choice of Americans buying and selling real estate.

Most real estate sold.

Most productive agents.

Most recognized name in real estate.

Most Share of Voice in national TV advertising.

Most visited real estate franchise website (remax.com)

Most professional designations earned by agents.

Most countries served, far more than most competitors.



RE/MAX
ESTATE PROPERTIES
310-559-5570

MANHATTAN BEACH

REDONDO BEACH

SOUTH BAY

EL SEGUNDO

MARINA DEL REY / VENICE

MALAGA COVE

SILVER SPUR

MIRALESTE

RANCHO PALOS VERDES

SAN PEDRO COASTLINE

BEVERLY HILLS

WEST LOS ANGELES

SANTA MONICA

CONGRATULATIONS Brentwood

Joseph Cilic, Senior Vice President and Brokerage Manager, is very pleased to recognize and congratulate these agents for their extraordinary sales in 2012. In our fast-paced world of constant communication, it is sometimes important to stop and take a moment to celebrate our successes. This is one of those times.



SIMON BEARDMORE

310.481.4345

Simon.Beardmore@sothebyshomes.com



GREGORY BEGA

310.481.6292

Gregory.Bega@sothebyshomes.com



MICHAEL HIATT

310.481.4342

Michael.Hiatt@sothebyshomes.com



JENNIFER KESSLER

310.481.6270

jennifer.kessler@sothebyshomes.com



LISA MANSFIELD

310.481.4313

Lisa.Mansfield@sothebyshomes.com



STEVEN MORITZ

310.481.4333

Steven.Moritz@sothebyshomes.com



SHAMON SHAMONKI

310.481.4372

Shamon.Shamonki@sothebyshomes.com



KATHRYN SOLL

310.481.4365

KC.Soll@sothebyshomes.com



MURRAY WEISBERG

310.481.6260

Murray.Weisberg@sothebyshomes.com



MERIDITH BAER HOME

meridithbaer.com



INTERIORS AND STAGING | 310.204.5353



experience | strength | stability

MARA Escrow, First in Service and Experience.



Cheryl Noah
Branch Manager
cnoah@maraescrow.com

Cheryl is currently the Branch Manager for the Beverly Hills Office with over 30 years of experience. Her expertise includes handling the simple to the most complex transactions, ranging from multi level exchanges, commercial, single family/multi-residential, project/tracks and receiverships. Cheryl is committed to a successful close and believes that exceptional customer service is an essential component of closing your transaction. Her consistent communication, experience and knowledge allows her to guide clients through the escrow process efficiently.

The **MARA Escrow Beverly Hills Team** is here to serve you. Contact us today or visit us online at www.maraescrow.com!

Beverly Hills

433 N. Camden Dr. Ste. 510
Beverly Hills, CA 90210 | 310.550.7400



Cheryl Noah
Branch Manager
cnoah@maraescrow.com



Connie Kaiser
Escrow Officer
ckaiser@maraescrow.com



Linda Drumm
Escrow Officer
ldrumm@maraescrow.com



Sepi Amirianfar
Escrow Officer
sepi@maraescrow.com



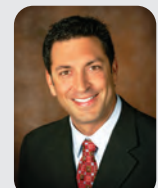
Cory Schwab
Escrow Officer
cswwab@maraescrow.com



John Song
Escrow Officer
jsong@maraescrow.com



Angel Moser
Account Executive
amoser@maraescrow.com



John Kotleba
Chief Operations Officer
jkotleba@maraescrow.com



BOWERY INTERIORS

High End Residential STAGINGS

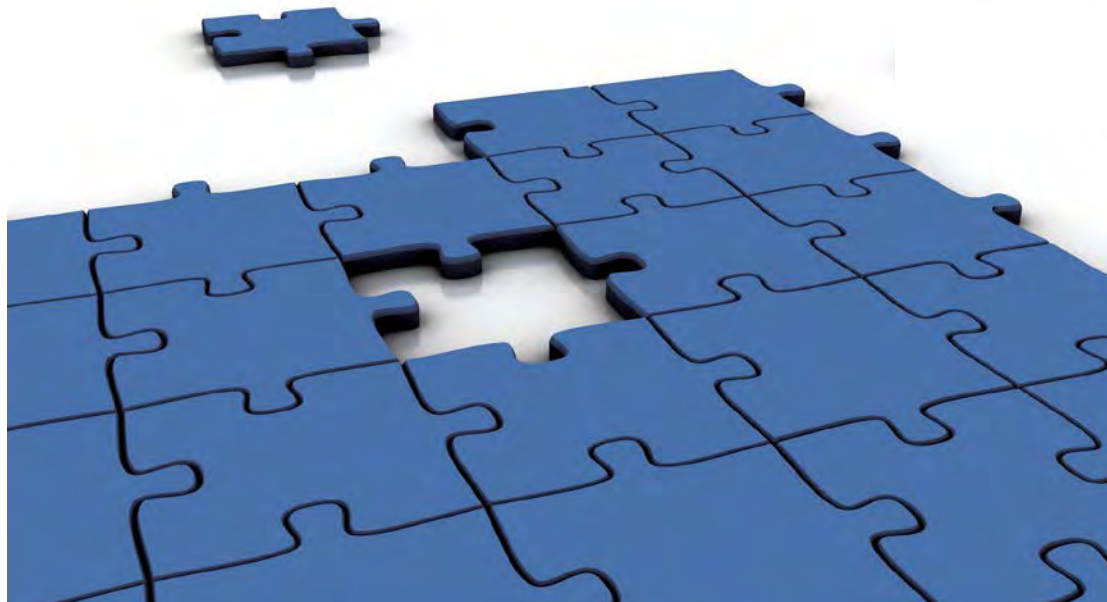
310.866.2216

www.boweryinteriors.com





JUMBO • CONFORMING • FHA • VA • REVERSE MORTGAGE • COMMERCIAL



We put all the pieces together.

We know what you want from a lender: a wide selection of loan programs; fast underwriting and processing; constant accountability and control. Founded in 1994, Surety Financial is the local mortgage bank that puts all the pieces together. **Call us today at 800.800.3964.**

SEABOLD
..... AND
WEINBERGER

Todd Seabold, SVP, Branch Manager

cell: 310.367.7696. Todd@SeaboldWeinberger.com. NMLS ID# 486120 CA DRE# 01366782

Eli Weinberger, Senior Loan Officer

cell: 310.927.2467. Eli@SeaboldWeinberger.com. NMLS ID# 486143 CA DRE# 01900780



LUXURY HOMES | PRIVATE ISLANDS | EXOTIC RANCHES

the fastest growing
luxury boutique

Beverly Hills | Brentwood | Laguna Beach | Montecito | Newport Beach | Pasadena | Venice

telesproperties.com



©2013 Teles Properties, Inc. Teles Properties is a registered trademark.

t e l e s w e l c o m e s

JoAnn Schoemann

joann.schoemann@telesproperties.com

Teles Properties is delighted to welcome
JoAnn Schoemann to Teles Properties Brentwood.



2012 SALES VOLUME

the **t e l e s** a d v a n t a g e . c o m



©2013 Teles Properties, Inc. Teles Properties is a registered trademark.



Prudential
California Realty

The Luxury Real Estate Company

www.prudentialcal.com



Congratulations

2012 TOP PRODUCERS

At Prudential California Realty, we're defined by the caliber of our agents. Now, it's our pleasure to congratulate the best of the best: the professionals whose outstanding performance in 2012 earned them our company's highest honors.

We're proud that each of these exceptional agents is a part of Prudential California Realty, backed by HomeServices of America, a Berkshire Hathaway affiliate. They embody the level of excellence we're committed to giving you every day.

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.



This unique barcode
will take you to
www.prudentialcal.com



The Luxury Real Estate Company

www.prudentialcal.com



Prudential California Realty Congratulates



David Offer

Fine Homes

310.820.9341

davidoffer.com

on his **Spectacular Performance in 2012**

#1 Agent among 50,000+ Sales Associates* in *North America*

*Sales Associates ranked within Prudential Real Estate Affiliates. DRE #01150357.

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.



This unique barcode will take you to www.prudentialcal.com



The Luxury Real Estate Company

www.prudentialcal.com



Congratulations to Our 2012 Top Producers!

CHAIRMAN'S CIRCLE - DIAMOND

This designation is given to the top 1/2 of 1% of Prudential Sales Associates nationwide.



Danny Brown
Brentwood



Harriet Cameron & Andrew Spitz Team
Sherman Oaks & Encino



Matt Epstein
Studio City



Jody Fine
Pacific Palisades



Gary Glass
Brentwood



Rosalie Klein
West Hollywood/PDC



Janice Lee-McMahon
Pasadena



Andrew Manning
Sherman Oaks



Isabelle Mizrahi
Pacific Palisades



David Offer
Brentwood



Marco Rufo
Pacific Palisades



Simon Salloom
Santa Monica-Montana



Nancy Sanborn
Beverly Hills



Emil Alexander Schneeman
Pacific Palisades



Marc & Rory Shevin
Calabasas



David & Anna Solomon
Brentwood



St. James + Canter Team
Beverly Hills



Dan Urbach
Pacific Palisades



Larry Young & Associates
Beverly Hills

CHAIRMAN'S CIRCLE - PLATINUM

This designation is given to the top 1% of Prudential Sales Associates nationwide.



Armitage-Davis Team
Brentwood



Daniel Banchik & Amy Dantzler
West Hollywood/PDC



Daniel Garcia
Pasadena



Cecile Billauer Gifford
Pacific Palisades



Bruce Gold
Encino



Elisabeth Halsted
Brentwood



Monty Icceman
Encino



Nina Kirkendall
Pasadena



David Lao & Pei Chang
Pasadena



Tony & Alan Mark
Malibu



Ellen McCormick
Pacific Palisades



Jon & Lisa Saver
Malibu/Topanga



Rose Ware & Terry Canfield
West Hollywood/PDC



Howard Zuckerman & Meirav Leibovici
Sherman Oaks

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.

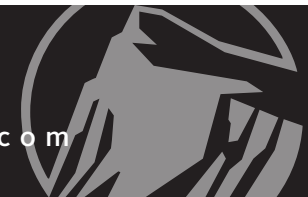


This unique barcode will take you to www.prudentialcal.com



The Luxury Real Estate Company

www.prudentialcal.com



Congratulations to Our 2012 Top Producers!

CHAIRMAN'S CIRCLE - GOLD

This designation is given to the top 2% of Prudential Sales Associates nationwide.



Marcus Beck
Malibu



Gary Bergevin
Los Feliz



Shelli Broder
Brentwood



The C & C Group
Pasadena



Rudolph C'Dealva, Jr
Calabasas



Jack Chang
Pasadena



Fran Chavez
Sherman Oaks



Bradley F. Cole
Santa Monica-
Wilshire



Sandy Pearce & Jeff Diamond
Calabasas



Ashley Durbin
Brentwood



Steve Durbin
Brentwood



Kathleen Finnegan
Calabasas



Keith Fisher
Sherman Oaks



Michael Gardner
Malibu



Carolyn Gillespie
Pacific Palisades



Susi Gilmartin
Pacific Palisades



Drew & Susan Gitlin
Brentwood



Ronald Goldhammer
Beverly Hills



Margie Granitz
Encino



Laurie Hudson
Pacific Palisades



Lea & Leon Johnson
Malibu



Denny Kagasoff
Beverly Hills



Barry Kinyon
Malibu



Sue Kohl
Pacific Palisades



Katy Kreidler
Pacific Palisades



Donald Linden
Sherman Oaks



Jill Lowy
Beverly Hills



Calvin Lo
Pasadena



Barbara Marcus
Brentwood



Todd Marks & CiCi Polster
Beverly Hills



Phil Missig
Beverly Hills



Dan & Charmaine Nessel
Santa Monica-Wilshire



Jennifer Niman
Sherman Oaks



Kate Novotny
Malibu



Tom O'Rourke
West Hollywood/PDC



Henry Plascencia & Eugene Ridenour
Los Feliz



Holly Purcell
Los Feliz



Mary Anne Randall
Pacific Palisades



Sheila Rose
Beverly Hills



Stephen Sigoloff
Brentwood



Ed Solorzano
Beverly Hills



Tracy Testin
Malibu



Bruce Walker
Beverly Hills

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.



This unique barcode will take you to www.prudentialcal.com



The Luxury Real Estate Company

www.prudentialcal.com



Congratulations to Our 2012 Top Producers!

PRESIDENT'S CIRCLE

This designation is given to the top 3% of Prudential Sales Associates nationwide.



Mario Acosta
Sherman Oaks



Nancy Arrache
Santa Monica -
Wilshire



Kenny Bellini
Santa Monica -
Montana



Bernal Burt Team
Beverly Hills



David Booth
Pasadena



**Brett Boston
& Hilary Brody**
Los Feliz



Dawn Bramlette
Beverly Hills



Ian L. Brooks
Santa Monica -
Wilshire



Greg Bull
Pasadena



Margaret Cashion
Los Feliz



Nancy Chan
Pasadena



Russ Church
Calabasas



Ann Cohen
Calabasas



Abraham Cohen
Sherman Oaks



Sarah Cortell
Calabasas



Jane Cudworth
Calabasas



Hannah Del Ponte
Brentwood



Kathy Douglas
Brentwood



Brett Duffy
Pacific Palisades



Jeff Fisher
Pasadena



Steven Flores
Los Feliz



Randy Freeman
Pacific Palisades



Marc Garbell
Calabasas



Joaquin Garcia
Beverly Hills



Kirk Gerou
Los Feliz



Joyce Gottlieb
Santa Monica -
Wilshire



**Nava Tiki
Greenberg**
Calabasas



Thomas Inatomi
Los Feliz



Timothy Jerry
Studio City

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.



This unique barcode will take you to www.prudentialcal.com



The Luxury Real Estate Company

www.prudentialcal.com



Congratulations to Our 2012 Top Producers!

PRESIDENT'S CIRCLE

This designation is given to the top 3% of Prudential Sales Associates nationwide.



Brian Joy
Beverly Hills



Ellen Katzman
Calabasas



Amalia Khachikian
Sherman Oaks



Rick LeMasters
Los Feliz



Angela Liang
Pasadena



Joanie Louis
Calabasas



Matthew McIntyre
Pasadena



Francine Meyberg
Encino



Karen Michiels
Encino



**Brian Moore
& Dan Mancinelli**
Los Feliz



Nader Naderi
Encino



Valerie Nickerson
Beverly Hills



Stephanie Payab
Encino



Valerie Punwar
Calabasas



David Putnam
Brentwood



Tia Rowland
Pasadena



**Gary Dean Ruebsamen &
Traci Lynn Gordon**
Studio City



Brit Schneeman
Pacific Palisades



Elaine Selko
Encino



Stephen Shanks
Encino



Shelly Slovin
Calabasas



Pierre Stooss
Santa Monica -
Wilshire



William Taylor
Encino



Jan Thornton
Pasadena



Judy Van Schoyck
Malibu



Lorraine Wong
Pasadena



Yennis Wong
Pasadena



Dave Yobs
Calabasas

HomeServices of America, a Berkshire Hathaway affiliate.

An independently owned and operated broker member of BRER Affiliates Inc. Prudential, the Prudential logo and the Rock symbol are registered service marks of Prudential Financial, Inc. and its related entities, registered in many jurisdictions worldwide. Used under license with no other affiliation of Prudential. Equal Housing Opportunity.



This unique barcode will take you to www.prudentialcal.com

Beth Styne
Regional Vice President, Westside/South Bay

& Stan Richman
Branch Manager, Beverly Hills North

PROUDLY CONGRATULATE

Ginger Glass



**#1 AGENT - GROSS COMMISSION
IN THE COLDWELL BANKER BEVERLY HILLS NORTH OFFICE**

RODEO REALTY

B R E N T W O O D

Syd Leibovitch, President of Rodeo Realty, is proud to

Welcome

Tia Hughes



310.720.0993
Sold@TiaRealEstate.com



11940 San Vicente Blvd., #100
Brentwood, CA 90049

www.rodeoRE.com

RODEO REALTY

SUNSET STRIP

Syd Leibovitch, President of Rodeo Realty, is proud to

Welcome

Chris Bregman



310-613-0134
chrisbregman@rodeore.com



9200 Sunset Blvd. #200
West Hollywood, CA 90069

www.rodeoRE.com

RODEO REALTY

B R E N T W O O D

Syd Leibovitch, President of Rodeo Realty, is proud to

Welcome

Haleh Dolatshahi



310.463.3030
Haleh360@gmail.com



11940 San Vicente Blvd., #100
Brentwood, CA 90049

www.rodeoRE.com

RODEO REALTY

SUNSET STRIP

Syd Leibovitch, President of Rodeo Realty, is proud to

Welcome

James Cook



310.461.0491
james@cookluxuryre.com



9200 Sunset Blvd. #200
West Hollywood, CA 90069

www.rodeoRE.com

RODEO REALTY

B R E N T W O O D

Syd Leibovitch, President of Rodeo Realty, is proud to

Welcome

Lauren Golembeske



310.430.8011
laureng@rodeore.com



11940 San Vicente Blvd., #100
Brentwood, CA 90049

www.rodeoRE.com



COLETTE CHING
OF KELLER WILLIAMS SANTA MONICA

proudly welcomes

OLIVER MOSSI

AS OUR NEW TEAM MEMBER



Selling real estate and the Southern California lifestyle has become Oliver's long term passion. Along with his communication and negotiation skills, perhaps Oliver's most valuable asset to his clients is his ability to connect with top local realtors. He consistently gets the inside track on properties before they come on the market.

I joined Keller Williams because I love Colette's positive energy and enthusiasm. She will help me focus on One Thing, building my team!

OLIVER MOSSI

310.600.5650

| olivermossi@gmail.com



TO TAKE YOUR BUSINESS TO A HIGHLY PRODUCTIVE LEVEL,
CALL COLETTE CHING AT 310-387-7171.

www.kwSantaMonica.com

SANTA MONICA OFFICE
2701 OCEAN PARK BLVD ■ SUITE 140 ■ SANTA MONICA ■ CA 90405

KNOWLEDGE IS POWER WE ARE CLOSING DEALS!

PURCHASES AND REFINANCES

*Talk to Gloria, a legend in the industry
for more than 30 years...*

- Immediate Pre -Qualification
- The most aggressive rates available anywhere in the industry; Fixed & Adjustable
- We understand the most complex tax returns
- **In today's ridged lending environment, we structure transactions as creatively as possible. Agents have repeatedly stated, "If Gloria can't do it, it's not doable!"**
- Extensive private banking relationships
- **Gloria's support staff provides unparalleled service** regardless of the size or complexity of the transaction

*We are seeing the return of
common sense portfolio lending!*



Gloria Shulman

Gloria Shulman

Residential
Apartment
Commercial / Ind.
-Blanket Equity Lines
-SBA
Construction

Unique programs customized to the specific needs of high net worth, self-employed & retired clients

Flexibility for clients with a high debt-to-income ratio

Special Foreign National Programs

We are always available to discuss "what if" scenarios. Please feel free to contact us anytime.

CENTEK
CAPITAL GROUP
Mortgage Bankers & Brokers

We invite you to visit our website at WWW.CENTEK.COM

9100 Wilshire Blvd. • Suite 275 E. Tower • Beverly Hills, CA 90212
310.275.3202 • F. 310.247.1232 • Gloria@centek.com • NMLS # 313796

ASSISTANT WANTED!

If you are hard working licensed real estate professional with marketing and transaction coordination experience looking to transition to a full-time assistant position, I want to talk to you. I am looking for a bright, dedicated, and focused team player who is organized and computer savvy. This job involves being able to prioritize a challenging workload with minimal supervision.

REQUIRED EXPERIENCE:

- Working knowledge of ZipForms and ability to draft contracts and disclosures with minimal assistance and supervision
- Active California Real Estate license
- Working knowledge of Microsoft Outlook, Word and Excel
- Ability to handle highly sensitive and confidential information
- Must have own car and valid driver's license with clean driving record
- Must have professional phone skills and positive demeanor

DESIRED QUALIFICATIONS:

- Experience in contract management software
- Experience in website design and/or maintenance
- Experience in email marketing
- Experience in social media marketing

To apply, please send a resume with cover letter to Brett Lawyer at brett@brettlawyer.com. All applications will be kept confidential.

BRETT LAWYER

310.858.5402 | brett@brettlawyer.com | www.brettlawyer.com

HILTON & HYLAND
CHRISTIE'S
INTERNATIONAL REAL ESTATE

ASSISTANT WANTED FOR TOP PRODUCER

If you are a hard working, licensed real estate professional with marketing and transaction coordination experience looking to transition to a full-time assistant position, we want to talk to you. We are looking for a bright, dedicated, and focused team player who is organized and computer savvy to work for a top producer. This job involves being able to prioritize a challenging workload with minimal supervision.

Required Experience:

- Working knowledge of ZipForms and ability to draft contracts and disclosures with minimal assistance and supervision
- Active California Real Estate license
- Working knowledge of Microsoft Outlook, Word and Excel
- Ability to handle highly sensitive and confidential information
- Can help coordinate, open and close escrows through negotiation, contract and close
- Ability to show listings, schedule buyer showings, sit and coordinate all team Sunday open houses with Sotheby's International Realty agents
- Will take after hours calls and write contracts after office hours
- Must have own car and valid driver's license with clean driving record
- Must have professional phone skills and a positive demeanor

To apply, please send a resume with cover letter to Alan Long at
alan.long@sothebyshomes.com.

All applications will be kept confidential.

Sotheby's
INTERNATIONAL REALTY

SUNSET STRIP BROKERAGE

9255 Sunset Blvd., Mezzanine, Los Angeles, CA 90069 | sothebyshomes.com/losangeles

Operated by Sotheby's International Realty, Inc.