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**BEVERLY HILLS/GREATER LOS ANGELES  
ASSOCIATION OF REALTORS®**

# Professional Headshots

Enjoy **50% OFF**  
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You pay only **\$49** for **3** shots!  
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Friday, April 27<sup>th</sup> from 9:00am - 12:00pm  
registration required  
visit the Event Calendar at [www.bhglaar.com](http://www.bhglaar.com)

\* Reg. price \$99. Offer valid only during the Monthly Headshot Day at BH/GLAAR offices. The photos will be sent via email 48 hours after the shooting day.



## BH/GLAAR

### Young Professionals Network



## YPN & PREPA Networking Mixer - May 9<sup>th</sup>



Wednesday, May 9, 2018 - 6:00pm - 8:00pm  
REALTORS® bring a business card for FREE admission!



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AS SEEN IN THE  
WALL STREET JOURNAL

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3.625%

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Sampling of rates as of April 25, 2018

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**CHRIS FURIE**

BRE 01004991 | NMLS 357449  
[chris@insigniamortgage.com](mailto:chris@insigniamortgage.com)



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**DAMON GERMANIDES**

BRE 01794261 | NMLS 317894  
[damon@insigniamortgage.com](mailto:damon@insigniamortgage.com)

©2018 Insignia Mortgage, Inc. (1) Not all applicants will qualify. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



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**JONATHAN O'DONNELL**  
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**ERIC SINGER**  
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# DEAL BREAKERS.

**Mark Cohen, Broker**

BRE#: 1016103 - NMLS#: 37230  
markcohen@cohenfinancialgroup.com

**Seth Cohen, Broker**

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LOANS FUNDED

## 18,000

LOANS CLOSED

## 30+

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BRE 01959640 - NMLS 1194434  
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\*By dollar volume in 2015, *Scotsman Guide*, April 2016.

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With a background in nuclear engineering, Doug uses his unique analytical skills to understand each client's needs and design a personal plan to help them achieve both their short term and long term financial objectives when buying or refinancing a home.

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## YOUR LOCAL LENDER **DOUG BURTON**

**DOUG BURTON**

BRANCH MANAGER

NMLS# 251062

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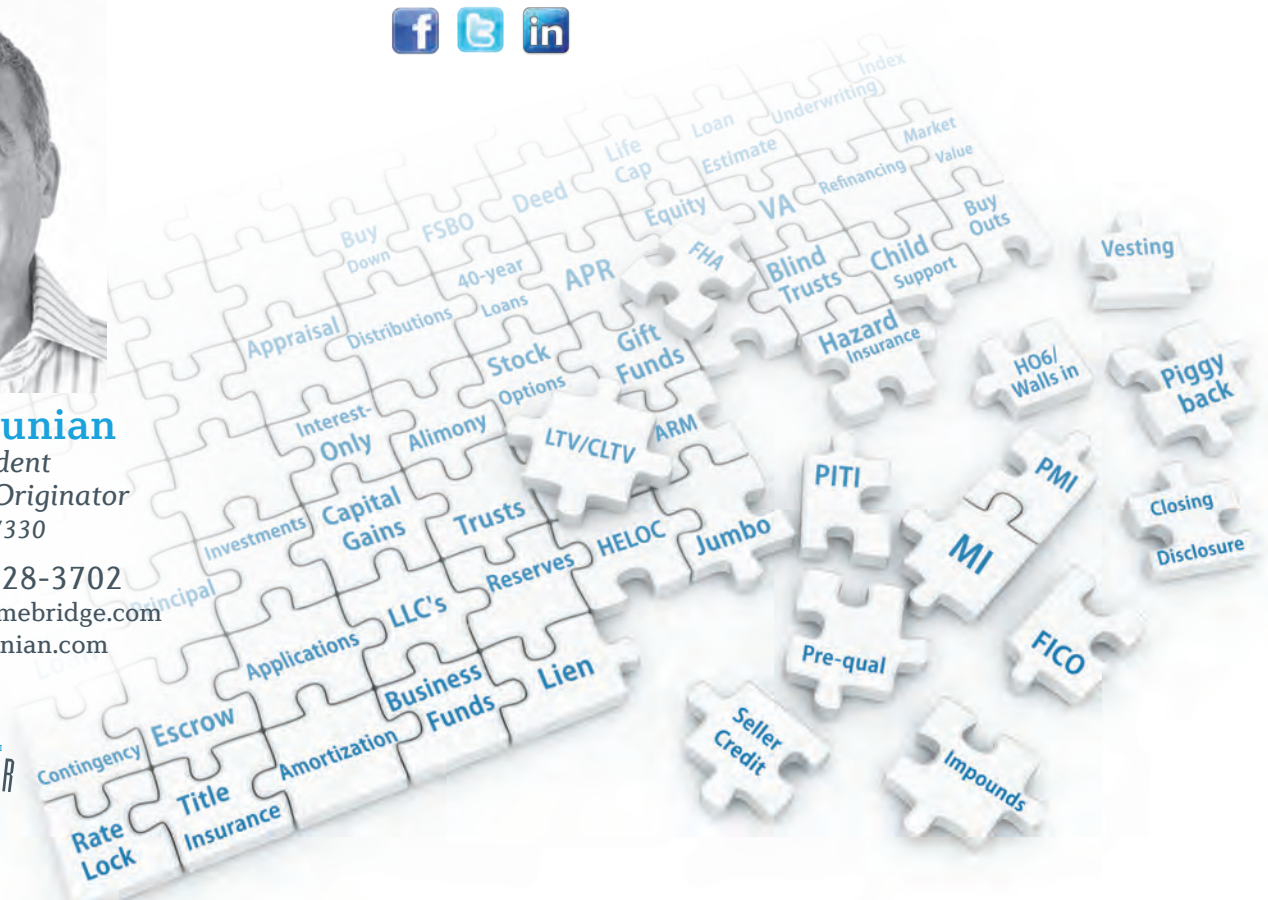
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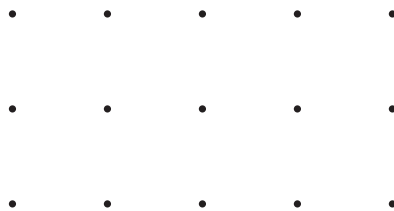
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310.230.5478  
9454 Wilshire Boulevard, 1st Floor  
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# BH/GLAAR

## General Membership Luncheon

# 2018 Legal Update & Forms - June 11<sup>th</sup>



Join BH/GLAAR to hear about recent changes to C.A.R. forms, including new releases, revised and discontinued forms. Plus, learn about new laws and changes that can affect your real estate business. You don't want to miss this important event with speakers from the California Association of REALTORS®



**Steve White**  
C.A.R.  
2018 President



**Gov Hutchinson**  
C.A.R.  
Assistant General Counsel

Monday, June 11, 2018 - 12:30pm - 4:00pm

**BH/GLAAR REALTOR® Members - FREE**

Non-Members \$20

## Taglyan Complex

1201 Vine Street, Los Angeles, CA 90038

**Registration is required and space is limited, so register today!**

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THE TERMITE GUY

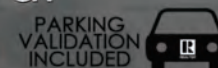


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# \$32 MILLION DOLLAR DEAL

CLOSED BY CHARTWELL ESCROW, INC

## BEVERLY PARK

As Featured in the Article

“Richard Landry-designed mansion in Beverly Park sells for \$32 million”

by Neal J. Leitereg, LA Times



Michael Williamson, President of Chartwell Escrow would like to recognize **ANTHONY LEONARD** from our Beverly Hills branch for helping to facilitate this record breaking, and at times difficult, transaction!

[aleonard@chartwellescrow.com](mailto:aleonard@chartwellescrow.com)



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# Follow Sam Batayneh's "This Week in Mortgage" vlog!

Top 200 (#113) Mortgage Originators in America 2016\*

**Find Sam on his social media sites (vlog available on all sites):**



Sam Batayneh (@ Guaranteed Rate, Inc.)



Sam Batayneh



@SamBatayneh



Sam.Batayneh



Sam Batayneh

## My team



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## Sam Batayneh

SVP of Mortgage Lending

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\*Source: Sam Batayneh ranked 113 in Mortgage Executive Magazine's 2016 Top 200 Mortgage Originators in America list

