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Post C.A.R./NAR Mixer - May 24th



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- O C.A.R. Legal Update on Forms with Gov Hutchinson
- O State & National Legislative Recap
- O Professional Standards Hot Topics with Marco Rufo

Plus Legislative Networking Mixer to follow! Wine and appetizers will be provided by the Public Policy Committee.

Wednesday, May 24, 2017 - 3:00pm - 6:00pm

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6330 San Vicente Boulevard, Suite 100 Los Angeles, CA 90048











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YPN Happy Hour Mixer - June 7th



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NADIA EMELIA

310.890.5230 | nadiaemelia@gmail.com

Known for her business savvy and attention to detail, Nadia Emelia represents local and international buyers and sellers throughout West Los Angeles and beyond. Her wide area of market expertise includes Beverly Hills, Pacific Palisades, Malibu, Orange County, San Fernando Valley, Glendale, and Burbank.

GIBSON INTERNATIONAL WELCOMES

DELAVA

213.700.8709 | delavarealestate@gmail.com

Susie Delava is a highly professional agent who provides responsive, personalized service and trustworthy advice to her clients throughout the real estate process. She takes great care to listen to her clients' wishes and needs, guiding them through each transaction and explaining the steps involved. Susie knows that buying or selling a home can be a stressful experience and her goal is to make it fun and enjoyable, as well as educating her clients and maintaining frequent communication.







SHAWN

310.849.4228 | shawn@gibsonintl.com

A strategic, results-oriented professional with more than 28 years of experience, Shawn Cox is a highly regarded, top-producing agent who knows and understands the complexities of the Southern California real estate market. Her expertise covers the broad market area from Rancho Palos Verdes to Pacific Palisades and extends east to Beverly Hills and Downtown LA.

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BALLANTINE

310.351.1312 | molly@gibsonintl.com

Molly Ballantine comes to Gibson International following a 30 year career in advertising. For the last 12 years she was President of Molly Ballantine Consulting, a firm specializing in offering advertising sales advice, guidance and representation to traditional print magazine and digital platforms.







ZIGGY REES

310.295.7502 | ziggyrees@gibsonintl.com

Experienced, personable and highly creative, Ziggy Rees specializes in the areas of West Hollywood, Hollywood Hills, East Hollywood, and Los Feliz. Ziggy is excellent with developers and first-time homebuyers, as well as people seeking historic or architecturally significant properties. As a resident of a preservation zone herself, she understands the unique qualities and opportunities that living in a preservation zone presents.

WELCOMES

DANIELLE ARIOLA

310.980.5538 | danielleariola@gibsonintl.com

Born and raised on the Westside of Los Angeles, Danielle Ariola has been a licensed REALTOR® since 2005. Highly professional, she is committed to providing a successful real estate experience, which Danielle defines as "A good purchase price, no surprises, and the thoroughness of a dedicated real estate professional." In addition, Danielle's clients benefit from her knowledge, integrity, enthusiasm and positive, "can-do" attitude.





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GLENDA LOUSIGNONT

310.403.3576 | glenda@gibsonintl.com

Glenda Lousignont is a highly professional agent, known for her knowledge, expertise and high degree of client service. She specializes in luxury residential sales, architecturally significant properties, estate homes and commercial leasing in all of Los Angeles County while commanding an extensive network of professionals and vendors nationwide.

Glenda represents buyers and sellers with ultimate discretion, courtesy and attention to detail, as is often demanded by high net worth individuals. She serves them with a strong focus on property presentation, pricing, and negotiation strategies. Additionally, Glenda has an extensive background in new construction and architectural properties, as well as business and employee relocation, all of which are beneficial to her clients. Glenda's dedication to the business and life-long commitment to her clients has resulted in their entrusting her with many large and high-profile transactions. She possesses the skills and integrity to ensure complete client satisfaction and a high degree of repeat and referral business.

GIBSON INTERNATIONAL WALLS



JACQUELINE CHERNOV

310.403.7557 | jacquelinesellsproperties@gmail.com

A Westside resident for more than 20 years, Jacqueline Chernov is a dynamic real estate professional with first-hand knowledge of the area's ever-evolving real estate market. Professional, dedicated and easy to work with, she is consistently relied upon for relevant and up-to-date information regarding local realty.

Jacqueline's primary objective is to serve her clients' interests and needs to the fullest extent. Her hands-on approach includes listening to individual needs in order to provides quality insight into what her clients are demanding. She also clearly communicates what homeowners expect of her when she lists their property. Jacqueline's knowledge of what the Westside has to offer, paired with her thorough understanding of what buyers are looking for, speaks to her strengths and responsiveness in her marketing capabilities. Jacqueline's knowledge of past and current market trends is a huge benefit in her process of formulating the most practical real estate strategies that ultimately meet and exceed each of her clients' diverse needs.

Community focused, Jacqueline is a current member of the Pacific Palisades Woman's League, a charitable organization that brings together energetic and socially-minded women to serve others in their community. Licensed since 2003, Jacqueline continues to set the standard for customer service, reliability and performance in the Westside real estate market.





Southwest Los Angeles Association of REALTORS® CALENDAR OF UPCOMING EVENTS & EDUCATION SEMINARS

- May 9 General Membership Meeting @ 9:00a (2nd Tuesday of every month)
- May 11 New Member Orientation @ 1:00p (2nd Thursday of every month)
- May 16 Tech Tuesday @ 10:00a with TheMLS.com (3rd Tuesday of every month)
- May 18 Multicultural Alliance @ 10:00a (3rd Thursday of every month) (\$5.00 Members / \$10.00 Non-members)
- May 19 Eric Frazier, The Power is Now, Inc. @ 10:00a 2:00p Lunch & Learn "Proven Turnkey Systems designed for new and experienced agents" (\$5.00 Members / \$10.00 Non-members)
- May 23 Commercial Alliance @ 10:00a (4th Tuesday of every month) (\$5.00 Members / \$10.00 Non-members)
- May 25 Realtor Property Resource (RPR) class with Amy Ulloa, NAR
- Jun 13 General Membership Meeting with Guest Speaker:

 <u>Gov Hutchinson, C.A.R. Assistant General Counsel</u>
- Jun 22 HERO Program Seminar with Tracy Tate, Renovate America

Call TODAY to RSVP or get more information (310) 216-6781)



President's Message: Please join us for our upcoming seminars and events. Our guest speakers will discuss the latest real estate industry topics. These events are open to Members and Non-Members. Come learn and network with us!

Angie King
2017 President

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