



MERIDITH BAER HOME



LUXURY HOME STAGING AND INTERIOR DESIGN

310.204.5353
home@
meridithbaer.com

461 Bellagio Terrace
\$13,999,000

Staged by Meredith Baer Home for
Sacha Radford, The Agency



CELEBRATING

KW Encino - Sherman Oaks

YEARS OF SUCCESS!

Thank you to our agent partners, leadership team and loyal clients for an amazing 10 Years. *The best is yet to come!*

kw ENCINO-SHERMAN OAKS
 KELLERWILLIAMS®

HARMA HARTOUNI
 Operating Principal
 Encino-Sherman Oaks



AS SEEN IN THE
WALL STREET JOURNAL

Banks like simple loans. We like complex ones.

Self-employed • Real Estate Investors • Retirees • 1031 Exchange OK

No Tax Return Loans¹ • Foreign National Loans¹ • From \$500K to \$25M

Irrevocable Trust, Blind Trust, LLC, & Limited Partnership Vesting OK. Purchase or Refinance. Business Funds Allowed.

2.990%

4.067% APR

3/1 Adjustable Rate Mortgage
to \$5,000,000 • 70% LTV
1st Lien Loans

3.750%

4.333% APR

5/1 Adjustable Rate Mortgage
to \$10,000,000 • 70% LTV
1st Lien Loans

Sampling of rates as of May 23, 2018

310-859-0488

www.insigniamortgage.com 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

CHRIS FURIE

BRE 01004991 | NMLS 357449
chris@insigniamortgage.com



insignia
MORTGAGE

DAMON GERMANIDES

BRE 01794261 | NMLS 317894
damon@insigniamortgage.com

©2018 Insignia Mortgage, Inc. (1) Not all applicants will qualify. Minimum FICO, reserve, and other requirements apply. Contact your loan officer for additional program guidelines, restrictions, and eligibility requirements. Rates, points, APRs and programs are subject to change without notice. Loan values (LTV) are based on bank appraisal. Actual closing time will vary based on borrower qualifications and loan terms. Insignia Mortgage, Inc., is a real estate broker licensed by the CA Bureau of Real Estate, BRE #01969620, NMLS #1277691. (2) With an interest-only mortgage payment, you will not pay down the loan's principal balance during the interest-only period. Once the interest-only period ends, your payment will increase to pay back the principal and interest. Rates are subject to increase over the life of the loan. Contact your Insignia Mortgage, Inc. loan officer to determine what your payments might be once the interest-only period ends.



DAN MILLSTONE
SR. LOAN OFFICER
310.295.7476



JONATHAN O'DONNELL
SR. LOAN OFFICER
310.480.6863



STEVE ECKHOFF
SR. LOAN OFFICER
310.470.8080



ERIC SINGER
SR. LOAN OFFICER
310.721.6105



BUDDY EPSTEIN
SR. LOAN OFFICER
424.236.7860



CHRISTIAN CRANDALL
SR. LOAN OFFICER
424.236.7864 X3513

Our new Santa Monica team has a combination of over 100 years of experience in the mortgage industry. We are excited to welcome them as the newest members of our PERL Mortgage family.

www.perlmortgage.com

PERL
YOUR LENDER FOR LIFE

A+ RATING FROM BBB | TOP 100 LENDERS IN THE NATION (SCOTSMAN GUIDE) | RANKED #7 BEST PLACES TO WORK (CHICAGO TRIBUNE)
TOP OVERALL VOLUME #62 NATIONALLY (MORTGAGE EXECUTIVE) | 23 YEARS IN BUSINESS | CUTTING EDGE TECHNOLOGY | INNOVATIVE MARKETING TEAM
ACCESSIBLE LEADERSHIP | INDUSTRY LEADING COMPENSATION | BEST-IN-CLASS LOAN OFFICER SUPPORT



PERL Mortgage, Inc is an Illinois residential mortgage licensee (MB0004358) and equal housing lender. Licensed by the California Department of Business Oversight under the California Residential Mortgage Lending Act. NMLS #19186, California License # 4130865 - Licensed by the Department of Business Oversight under California Residential Mortgage Lending Act



DEAL BREAKERS.

Mark Cohen, Broker
BRE#: 1016103 - NMLS#: 37230
markcohen@cohenfinancialgroup.com

Seth Cohen, Broker
BRE#: 01935101 - NMLS#: 982573
seth@cohenfinancialgroup.com

We are the industry's top mortgage professionals getting more complex deals done than anyone else.

Custom-Fit Solutions

A unique and personalized approach to every situation including **self-employed**, **high-net-worth**, and **foreign borrowers**.

Relationship-Based Client Experience

The highest reputation in the industry with excellent rapport with Sellers' Agents.

Quick Closures

Direct channel to banks' executives for quicker approvals and unmatched professional expertise to get deals done.

Transparency & Communication Throughout The Entire Process

Consistent execution on all loans with no surprises.

\$10 Billion

LOANS FUNDED

18,000

LOANS CLOSED

30+

YEARS EXPERIENCE



Sasan Abrams
sabrams@cohenfinancialgroup.com
BRE 01959640 - NMLS 1194434
Originator Specializing in Multi-Family & New Development

 **COHEN**
financial group
cohenfinancialgroup.com



P 310.777.5401 F 310.777.5410

*By dollar volume in 2015, Scotsman Guide, April 2016.

©2016 Cohen Financial Group, a division of CS Financial, Inc. All rights reserved. Not all applicants will qualify. CS Financial, Inc. is a real estate broker licensed by the CA Bureau of Real Estate, lic# 01257559, NMLS# 31132. Equal housing lender.

YOUR LOCAL LENDING TEAM.

- High-touch customer service
- Dedicated support team
- Jumbo pricing
- Variety of adjustable rate options
- 50 state lending authority
- Quick turn times and funding



Dana Dukelow

Senior Loan Originator
NMLS# 252986

Direct: 323.394.1909

eFax: 866.261.6655

DDukelow@WintrustMortgage.com
www.DanaDukelow.com



Doug Burton

Branch Manager
NMLS# 251062

Direct: 323.828.3684

Fax: 310.943.2498

DBurton@WintrustMortgage.com
www.BurtonLoans.com



Eli Pindler

Loan Originator
NMLS# 260919

Direct: 310.203.0309

Fax: 630.594.8817

EPindler@WintrustMortgage.com
www.EliPindler.com



Garrison Benson

Loan Originator
NMLS# 1690228

Direct: 323.499.5250

Cell: 847.778.5998

GBenson@WintrustMortgage.com
www.WintrustMortgage.com

WINTRUST
MORTGAGE

6255 W. Sunset Blvd, Ste 950
Hollywood, CA 90028



We've been in the same Beverly Hills location for 25 years and are looking forward to serving you for the next 25!

Mary Bension
Co-Owner & Escrow Manager

Mireya Roudenko
Sr. Escrow Officer

Kilita Smith
Sr. Escrow Officer

Michael Farfel
Escrow Officer

Luz Lopez
Escrow Officer

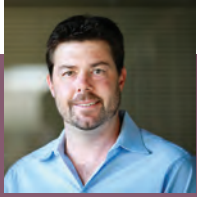
Beth L. Pearce
Co-Owner

MB ESCROW INC

The Independent Escrow Company with the Best Service in Town

9454 Wilshire Boulevard Suite 901
Beverly Hills, California 90212
(310) 273-7106

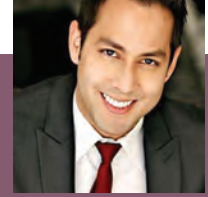
WELCOME TO THE NEW CHARTWELLES CROW



JASON ANNOTTI

"As we all know, escrow officers can have a difficult time keeping "both sides" happy, yet that is exactly what they do. I hope to continue to work for many more years with Jason and his team." - Mark L.

jannotti@chartwellescrow.com

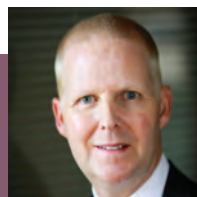


NATE THOMAS

"Nate Thomas, at the Sunset Strip office- and his team- are better than you could ever hope for! There is no task too small to get their immediate attention. Nate has a way of dealing with difficult situations and difficult personalities that is beyond expert." - Elayne C.

nthomas@chartwellescrow.com

ANTHONY LEONARD



"Anthony and his team in the Beverly Hills office have been exceptional in every escrow we have had with Chartwell. Hard to believe?! Believe it! Anthony knows our expectations and exceeds it every time." - Nicole F.

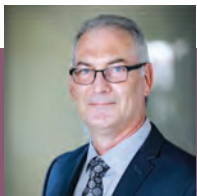
aleonard@chartwellescrow.com



ANDREA LERCARI

"Selling your home is a trying experience. Working with Chartwell Escrow and their escrow officer Andrea Lercari made the process painless. Andrea is knowledgeable, efficient and best of all she was always reachable and kept us up to date on the whole process." - Stephen K.

alercari@chartwellescrow.com



PETER JETT

"Peter Jett at Chartwell is hands down the most professional, knowledgeable and detail oriented escrow officer I have ever worked with." - Randi L.

pjett@chartwellescrow.com



ELIZABETH MASTERMAN

"Elizabeth Masterman is also fantastic and provides superior customer service that is unrivaled in the business. You have an escrow need, look no further. Ask for Elizabeth and she will take care of you!" - Scott W.

emasterman@chartwellescrow.com

CHRISTIAN DEMPSEY



"I have been selling residential Real Estate for 13 years and stumbled upon their sales manager, Christian, and decided to give him and his company a shot. It was the best decision I ever made for all of my clients!" - Steve M.

cdempsey@chartwellescrow.com

NEW SITE. NEW STYLE.
WWW.CHARTWELLES CROW.COM



info@chartwellescrow.com

BEVERLY HILLS
310.246.1272

PASADENA
626.204.0650

SHERMAN OAKS
818.995.2580

SUNSET
310.358.0887

Strong independent escrow company licensed by the state Department of Business Oversight

guaranteed **Rate**®



Flex Power

A GUARANTEED RATE JUMBO LOAN PROGRAM

10% down payment options on loans up to \$3 million

- Interest only mortgage options up to \$3M with 15% down
- Non-warrantable condo options up to \$2M with 20% down
- 2-unit property options up to \$2M with 20% down
- No private mortgage insurance (PMI)

Do your clients qualify?

Minimum FICO score
requirements vary

As little as six months of
reserves required



Contact us today to learn more about Flex Power.

Joe Parisi

(818) 280-4057

Joe.Parisi@rate.com

NMLS ID: 255572; CA - CA-DOC255572 - 413 0699

Joey Parisi

O: (747) 242-2481

C: (818) 687-6046

Joey.Parisi@rate.com

NMLS# 399398, CA - CA-DBO399398 - 413 0699

Jonathan Kim

O: (747) 242-2485

C: (818) 805-4238

Jon.Kim@rate.com

NMLS ID: 1509487; CA - CA-DBO1509487 - 413 0699

 EQUAL HOUSING LENDER 23622 Calabasas Road, Suites 230 & 33, Calabasas, CA 91302

NMLS ID #2611 (Nationwide Mortgage Licensing System www.nmlsconsumeraccess.org) • CA - Licensed by the Department of Business Oversight, Division of Corporations under the California Residential Mortgage Lending Act Lic #4130699

*30-year fixed rate or 7/1 ARM loan products only. 43% debt-to-income (DTI) required. Not all applicants will be approved for financing. Receipt of application does not represent an approval for financing or interest rate guarantee. Restrictions may apply, contact Guaranteed Rate for current rates and visit www.guaranteedrate.com/restrictions for more information.



Glen Oaks Escrow Acquires Nettie Becker Escrow

Two of Southern California's most respected, independent escrow companies join forces!



Jo Rossley
ESCROW OFFICER



Patrice Dupre
ESCROW OFFICER



Kilita Smith
ESCROW OFFICER



Alison Fass
BUSINESS DEVELOPMENT

“We couldn’t be more excited about this. Nettie Becker is an amazing woman. She has run a great company in the Los Angeles area since 1979 and served the community through her extensive knowledge and genuine care for those she’s done business with.”

Scott Akerley CEO OF GLEN OAKS ESCROW



Glen Oaks Escrow Beverly Hills is located at:

184-B N. Canon Dr.
Beverly Hills, CA 90210
310.550.3330
glenoakesescrow.com



FRANK SYMONS, EVP/COO, WESTERN REGION

WELCOMES



MICHAEL WILLIAMSON

Senior Vice President & Brokerage Manager | Pasadena

They say you are known by the company you keep. Some of the world's most successful luxury real estate agents keep company with us. We are proud to welcome Michael Williamson as the Senior Vice President and Brokerage Manager of our Pasadena Brokerage. Michael brings an incredible depth of knowledge to our company, due to his extensive and unparalleled 35 years of experience.

We are delighted to welcome Michael to our team.

Michael Higer

July 13, 1938 - May 23, 2018



It is with great sorrow and regret that we mourn the passing of our longtime general manager, Michael Higer.

May he rest in peace.

WEAHOMES.COM

WESTSIDE ESTATE AGENCY



BEVERLY HILLS | 210 North Canon Drive, Beverly Hills, CA 90210 (310) 247-7770
MALIBU | "In The Country Mart" 23410 Civic Center Way, Malibu, CA 90265 (310) 456-1171
MIAMI | 2100 Ponce de Leon Blvd, 7th Floor, Coral Gables, FL 33134 (305) 447-1471

AARON KIRMAN

PARTNERS

Welcome Kirby Gillon & Bryce Lowe



We are pleased to welcome
Kirby Gillon & Bryce Lowe
to Aaron Kirman Partners

Kirby can be reached at:
310.729.9977 | kirby@aaronkirman.com

Bryce can be reached at:
310.597.1691 | bryce@aaronkirman.com

PACIFIC
UNION
INTERNATIONAL

AARON KIRMAN

PARTNERS

Welcome **Weston Littlefield**



We are pleased to welcome
Weston Littlefield
to Aaron Kirman Partners

Weston can be reached at:
949.230.4515 | weston@aaronkirman.com

PACIFIC
UNION
INTERNATIONAL


Follow Sam Batayneh's "This Week in Mortgage" vlog!

Top 200 (#113) Mortgage Originators in America 2016*

Find Sam on his social media sites (vlog available on all sites):

 Sam Batayneh @ Guaranteed Rate, Inc.

 Sam Batayneh

 @SamBatayneh

 Sam.Batayneh

 Sam Batayneh

My team



Heather Christensen

Sales Assistant

(424) 325-0072

heather.christensen@rate.com



Dawn Huml

Sales Assistant

(424) 325-0083

dawn.huml@rate.com



Tyler von der Lieth

Sales Assistant

(424) 325-0071

tyler.vonderlieth@rate.com



Lori Nugen

Sales Assistant

(310) 806-4619

lori.nugen@rate.com

12121 Wilshire Blvd, Ste 350, Los Angeles, CA 90025

Visit rate.com/SamB to get started today!

Sam Batayneh

SVP of Mortgage Lending

O: (310) 806-4621

C: (310) 770-5539

SamB@rate.com

PRESIDENT'S  CLUB

 **EQUAL HOUSING LENDER** Sam Batayneh NMLS ID: 332474, CA - CA-DOC332474 - 413 0699 • NMLS ID #2611
(Nationwide Mortgage Licensing System www.nmlsconsumeraccess.org) • CA - Licensed by the Department of Business Oversight, Division of Corporations under the California Residential Mortgage Lending Act Lic #4130699

*Source: Sam Batayneh ranked 113 in Mortgage Executive Magazine's 2016 Top 200 Mortgage Originators in America list

