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*All monies raised are used to specifically assist for the following issues; student loans, student scholarships, grants to students, housing needs, neighborhood improvements in depressed areas and other housing-related goals all approved by the BH/GLAAR Charitable Foundation, Inc. Board of Directors.*

Have Questions? call 310.967.8800

**OUR OCTOBER MIXER: WED., OCT. 1<sup>ST</sup> from 5pm - 7pm**



Cafe La Boheme (outside patio)  
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Thanks to our Door Prize Sponsors



**OUR NOVEMBER MIXER: WED., NOV. 5<sup>TH</sup> from 5pm - 7pm**



Crustacean (upstairs private entrance)  
9646 S Santa Monica Blvd, Beverly Hills, CA 90210

**OUR DECEMBER MIXER: WED., DEC. 3<sup>RD</sup> from 5pm - 7:30pm**

Please join us for a very special holiday Happy Hour Network Mixer! Our BH/GLAAR YPN will be working with Toys For Tots again this year. Please join us!



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Warm regards,

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Coldwell Banker Previews International***

”



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We live and work in a global community in 2014, and the market place is ever-changing to reflect that. In the evolving housing market, the right choice for Director for the BHGLAAR Board is a candidate with the business experience to draw on, as well as the world perspective to see issues clearly. Peter Hernandez, with the strong backing of a technologically focused and analytics driven firm like Teles Properties, stands on the forefront of embracing the future and flexing to meet its demands in an ever-challenging environment.

*Working Together to Embrace the Future of Real Estate*

## Vote | Robert Cipolloni | Director, BHGLAAR



Robert Cipolloni | 213.399.9001 | Robert.Cipolloni@EVUSA.com | CalBRE# 01458843

### Previous experience includes:

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- Board of Directors, CSRA-NJ
- Student Recruitment Committee, CSRA-NJ
- Philanthropic Causes Committee, CSRA-NJ
- Member of the Public Policy Committee, BHGLAAR
- President and CEO of a business, home, and lifestyle management company

### Currently:

- Regional Director of Engel & Völkers
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Team Leader

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– Mike An

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– Johnny Ting

### Michael Cohn

Vice President, Builder Sales  
NMLS# 611772

**Direct: 818.518.2094**

Email: [mcohn@mcpbank.com](mailto:mcohn@mcpbank.com)

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Michael Cohn has over 21 years' experience in the mortgage industry. Michael is also a Certified Public Accountant with extensive experience in accounting and taxation. His strong financial background allows Michael to accurately pre-qualify buyers up front and find loan solutions for clients with complex income.



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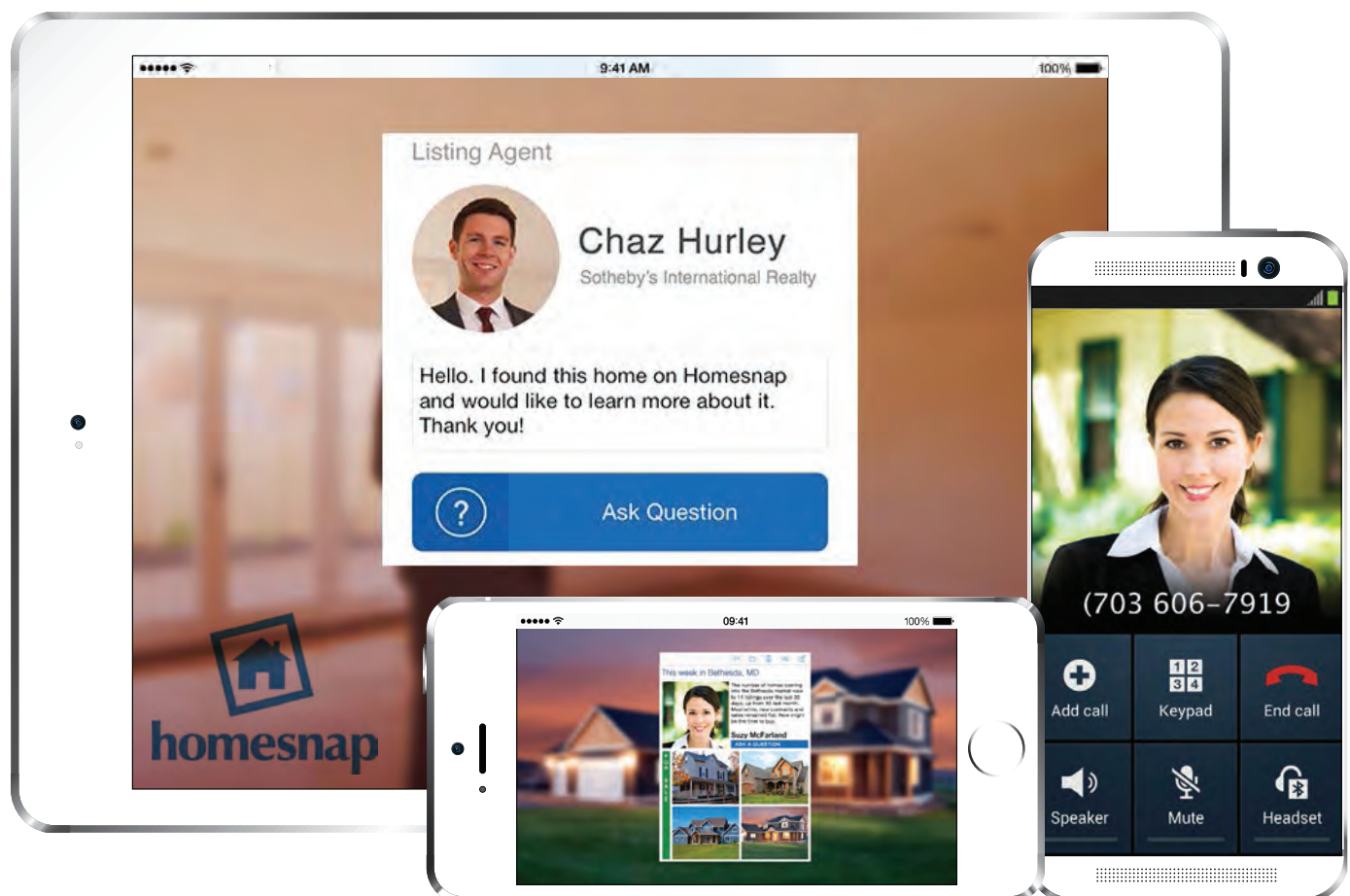
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### Instructors:

Wesley Barrett Ross, Esq., &  
Candy Peak, Realtor®, CCS

**Thursday, October 2, 2014**  
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### COURSE FEE INCLUDES:

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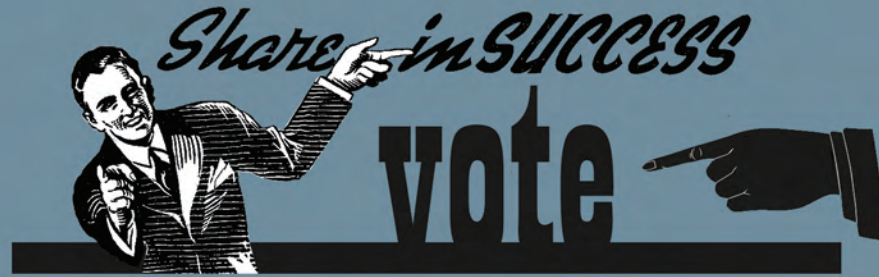
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FOR

# ANTHONY VULIN

FOR A DIRECTOR POSITION AT BHGLAAR

ONLINE VOTING BEGINS SEPTEMBER 29<sup>TH</sup> ◆

I'm an Italian/Croatian LA native who grew up surfing and enjoying Southern California life. After graduating from UCLA in 2000, I got my Brokers license. In 2006 I was asked to manage Keller Williams Los Feliz, and at that time was the youngest manager of any kw office in the Nation. I remained there for 6 years and took the office to #1 in local market share. I then opened another office for kw, in Downtown LA. Next I moved on to manage kw Studio City for 2 years where I was able to double the offices profit. Finally, about a year ago I opened my very own boutique realty firm called "the collective" in West Hollywood. I have been very active in teaching classes and working with the YPN committee at BHGLAAR and wish to give back even more as a Director. Please consider me when you vote.

◆ [www.thecollectiveRealty.com](http://www.thecollectiveRealty.com)  
310.569.1335

License #BRE#01944726

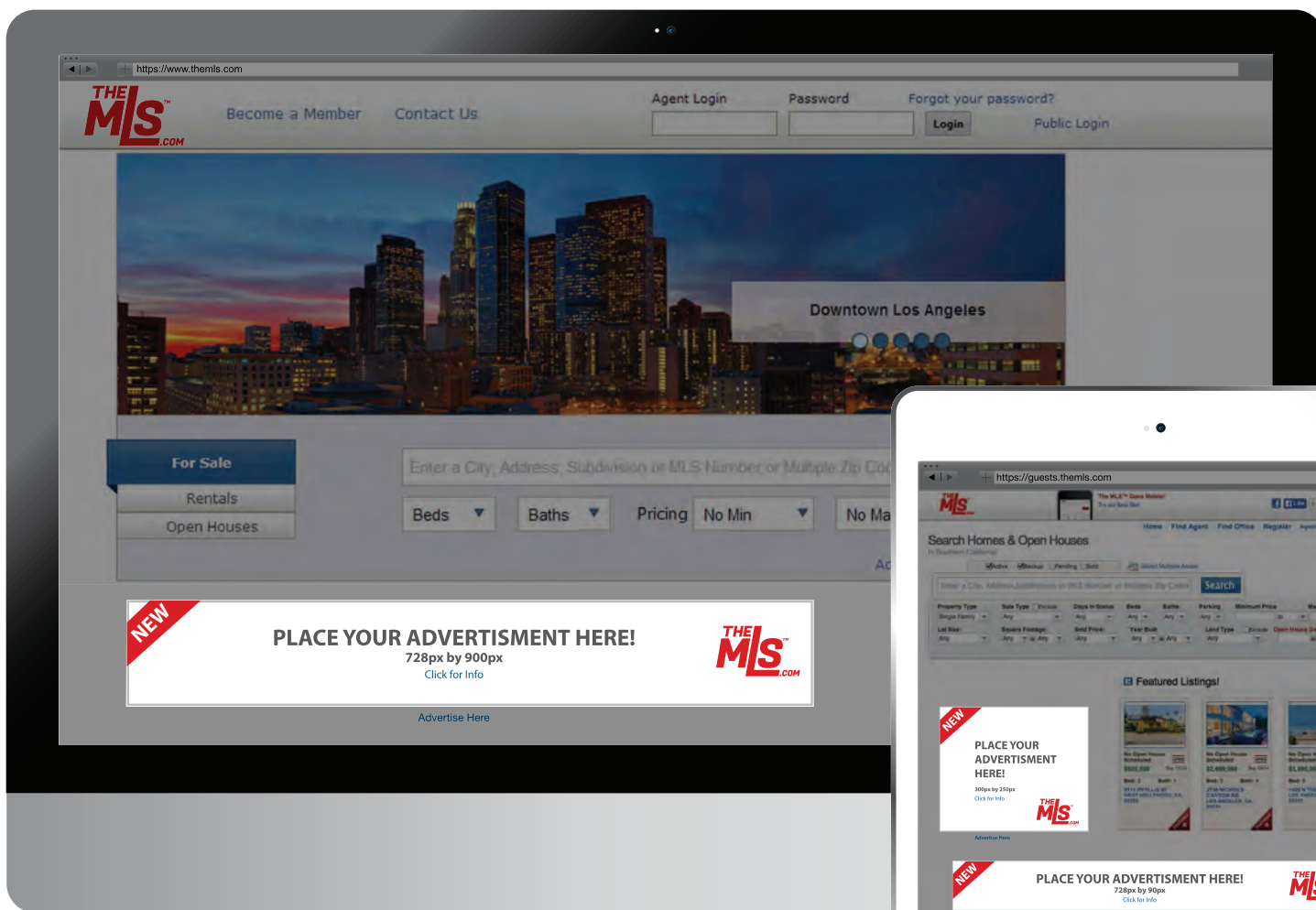




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- 3. PDF Downloads
- 4. Supersonic Email Alerts
- 5. Listing History
- 6. Public Records
- 7. Connect with Clients
- 8. Provide your Clients with Branded Search
- 9. Rapid CMA Reports





## 2015 BH/GLAAR Board Of Directors Election



### Arie Benson Candidate **#3** On Your Ballot



I would be honored to serve on the Board of Directors of BH/GLAAR. I have been a member of BH/GLAAR, CAR & NAR since 2001. I have had the privilege of serving as a member of BH/GLAAR Professional Standards and Grievance Committee, for over one year, and the BH/GLAAR Global Committee, since spring of 2014. Through these experiences I have come to appreciate the many challenges confronting, from both within and outside, the profession. Successfully addressing these challenges requires developing creative and mutually beneficial solutions.

All associations depend on the experience, knowledge, judgment, and spirit of their Board of Directors. I vow to use my knowledge and experience to make judgments that benefit the association and its constituents. I am asking for your vote to be your voice. As a member of Board of Directors, I promise to make sure that your voice is heard.

Please feel free to contact us at:

Email: [ariebenson@hotmail.com](mailto:ariebenson@hotmail.com)

Phone: (310) 213-8985

Fax: (310) 248-2361

Website: [bensonpropertiesla.com](http://bensonpropertiesla.com)



# Lou Lollo needs your vote for Beverly Hills Greater Los Angeles Assoc. of REALTORS Director!

## VOTING STARTS

**September 29<sup>th</sup>, 2014 and ends October 10<sup>th</sup>, 2014**

- ➔ I am currently a Director but need to be re-elected by you.
- ➔ My work needs to be continued and your vote is needed.
- ➔ With your vote I will continue to fight for you and property ownership rights.
- ➔ I fight for you and the Mortgage Interest Deduction.
- ➔ I fight for you and Proposition 13.
- ➔ I fight for you and the 1031 Exchange.

## Your vote counts! Vote for Lou Lollo Director!

I have served as a Beverly Hills Greater Los Angeles Assoc. of REALTORS Director and need your vote to be re-elected. I have also served as California Assoc. of REALTORS Director and National Assoc. of REALTORS Director. Experience counts. Vote for **Lou Lollo** for **BHGLAAR** Beverly Hills Greater Los Angeles Assoc. of REALTORS Director.



AS SEEN ON

CBS  
NEWS

FOX

NBC

abc

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