TALENT SEARCH

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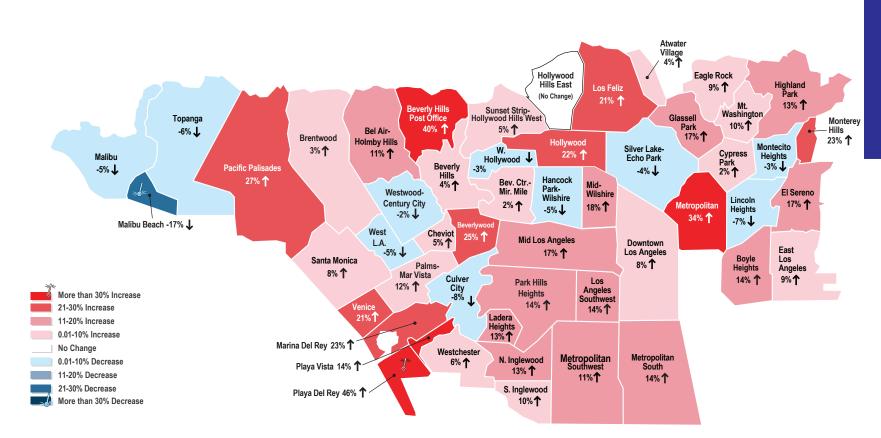
SINGLE-FAMILY HOMES - MEDIAN SALE PRICE 2nd Quarter 2017 vs. 2016 For The MLS™ Primary Areas

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MLS™ STATISTICS CORNER



SINGLE-FAMILY HOMES - MEDIAN SALE PRICE & SOLD LISTINGS					
AREA	Q2 - 2017 MEDIAN SALE PRICE	Q2 - 2017 SOLD LISTINGS	Q2 - 2016 MEDIAN SALE PRICE	Q2 - 2016 SOLD LISTINGS	% CHANGE
PLAYA DEL REY	\$1,785,000	17	\$1,220,500	11	46%
BEVERLY HILLS POST OFFICE	\$3,352,500	44	\$2,390,000	36	40%
METROPOLITAN	\$625,000	3	\$467,000	3	34%
PACIFIC PALISADES	\$3,179,152	71	\$2,500,960	71	27%
BEVERLYWOOD VICINITY	\$1,465,000	62	\$1,169,500	62	25%
MARINA DEL REY	\$1,300,000	37	\$1,060,000	38	23%
MONTEREY HILLS	\$870,000	7	\$710,000	2	23%
HOLLYWOOD	\$1,218,310	28	\$1,000,000	25	22%
LOS FELIZ	\$1,750,000	65	\$1,450,000	55	21%
VENICE	\$2,198,000	53	\$1,823,467	54	21%
MID - WILSHIRE	\$874,500	20	\$744,000	13	18%
EL SERENO	\$566,500	32	\$484,000	56	17%
GLASSELL PARK	\$817,500	44	\$700,000	39	17%
MID LOS ANGELES	\$740,000	92	\$635,000	109	17%
PLAYA VISTA	\$1,990,000	11	\$1,739,000	4	14%
LOS ANGELES SOUTHWEST	\$400,000	67	\$350,000	67	14%
BOYLE HEIGHTS	\$410,000	29	\$360,000	31	14%
METROPOLITAN SOUTH	\$330,000	182	\$290,000	192	14%
PARK HILLS HEIGHTS	\$577,500	182	\$507,500	187	14%
LADERA HEIGHTS	\$1,017,500	20	\$899,000	15	13%
NORTH INGLEWOOD	\$539,000	44	\$477,500	35	13%

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SINGLE-FAMILY HOMES - MEDIAN SALE PRICE & SOLD LISTINGS						
AREA	Q2 - 2017 MEDIAN SALE PRICE	Q2 - 2017 SOLD LISTINGS	Q2 - 2016 MEDIAN SALE PRICE	Q2 - 2016 SOLD LISTINGS	% CHANGE	
HIGHLAND PARK	\$725.000	73	\$642.500	74	13%	
PALMS - MAR VISTA	\$1.560.000	73	\$1.399.000	81	12%	
BEL AIR - HOLMBY HILLS	\$2,280,000	49	\$2.050.000	43	11%	
METROPOLITAN SOUTHWEST	\$405,000	141	\$365,000	133	11%	
SOUTH INGLEWOOD	\$475,000	22	\$430,000	19	10%	
MOUNT WASHINGTON	\$814,000	39	\$740,000	30	10%	
EAST LOS ANGELES	\$415,000	74	\$379,000	74	9%	
EAGLE ROCK	\$821,000	53	\$752,500	70	9%	
DOWNTOWN LOS ANGELES	\$345,000	56	\$320,000	63	8%	
SANTA MONICA	\$2,350,000	70	\$2,185,000	69	8%	
WESTCHESTER	\$1,145,000	88	\$1,080,000	75	6%	
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,947,500	122	\$1,846,000	100	5%	
CHEVIOT HILLS - RANCHO PARK	\$2,305,000	36	\$2,200,000	20	5%	
BEVERLY HILLS	\$5,600,000	49	\$5,375,000	35	4%	
ATWATER VILLAGE	\$755,000	38	\$725,000	17	4%	
BRENTWOOD	\$3,027,500	76	\$2,950,000	73	3%	
CYPRESS PARK	\$720,000	47	\$702,500	32	2%	
BEVERLY CENTER - MIRACLE MILE	\$1,625,000	66	\$1,600,000	50	2%	
HOLLYWOOD HILLS EAST	\$1,335,000	43	\$1,339,000	48	0%	
WESTWOOD - CENTURY CITY	\$2,150,000	55	\$2,193,292	54	-2%	
WEST HOLLYWOOD	\$1,582,200	35	\$1,624,000	31	-3%	
MONTECITO HEIGHTS	\$767,500	16	\$794,944	8	-3%	
SILVER LAKE - ECHO PARK	\$892,500	120	\$926,000	87	-4%	
WEST LOS ANGELES	\$1,159,000	34	\$1,221,500	32	-5%	
MALIBU	\$2,380,000	47	\$2,512,500	60	-5%	
HANCOCK PARK - WILSHIRE	\$1,477,500	82	\$1,562,500	74	-5%	
TOPANGA	\$1,070,000	23	\$1,135,000	36	-6%	
LINCOLN HEIGHTS	\$527,500	9	\$565,000	13	-7%	
CULVER CITY	\$1,110,000	56	\$1,200,000	73	-8%	
MALIBU BEACH	\$7,300,000	11	\$8,750,000	12	-17%	

1119 SCHUYLER RD Open 11-2 NEW 4+4 1sty-TRADITIONAL

\$7,695,000

MLS#17-264896

Ginger Glass

COLDWELL BANKER BHN

Beverly Hills

FABULOUS SINGLE STORY HOME ON 30,262 SQ. FT. LOT!

Single Family

Beautiful single story home on lower Schuyler on large 30,262 sq ft lot w/private park like setting & endless mature trees. Sitting directly across the street from one of Beverly Hills largest and most iconic properties. Wonderful move-in condition with open spacious living room opening to the pool and majestic grounds and setting. Wonderful kitchen with breakfast room, formal dining, terrific master with doors opening to the pool area and beautiful kids bedrooms Beverly Hills School District.

Blt-Ins, Dshwshr, Dryer, Frzr, Grbg Disp

212 S ALMONT DR 11-2 Open \$3,450,000 4+4 2sty-TRADITIONAL

5+6

310-888-3369

310-927-9307

REMODELED TO PERFECTION! 4BD+4BA WITH FAMILY ROOM & OFFICE

4 bedroom/4 1/4 bath English Country classic modernized to perfection! Hardwood floors, impeccable woodwork, stained glass windows. Kitchen stocked w/multiple Viking ovens/cook top/warming drawer, Sub Zero, marble counters & double sinks. Huge master suite & bath w/steam shower & spa w/walk-in closet, large high-ceiling living room/entry, & separate family room, dining room, breakfast room, laundry room, & large office/bonus room. Dual central air/heat systems. Plus huge sparkling pool & spa.

Judi Fogelman & L.Chorna COLDWELL BANKER BHN

570 CHALETTE DR

\$7,095,000

Doris Safizadeh

NOURMAND & ASSOCIATE

Open

11-2 red **CONTEMPORARY**

PRICE REDUCTION: TROUSDALE **ESTATE**

Other

Contemporary, single-story home in desirable Trousdale This home includes high ceilings, marble floors & handpainted finishes throughout the living, dining, and family rooms. Remodeled chef's kitchen with highest quality appliances, and a center island with breakfast bar. The large master suite has a remodeled bath & sitting area. All the guest rooms & master suite lead out to a sumptuous backyard w/ a pool, spa, fire pit, fountain & views spanning from the city to the ocean.

510 USHER PL 11-2 rev \$12,900,000 5+5 MID-CENTURY



MLS#17-204550

J.Babajian/T.Woods RODEO REALTY - BH 310-623-8800 PRIME, RIM PROMONTORY ESTATE SITE IN TROUSDALE ESTATES

Spectacular views of the city, ocean and greenbelt from this large flat pad. This one story mid century modern is situated with ample flat land for building. The current home offers the perfect situation of a living space that opens right onto the deck for maximum enjoyment for the unobstructed views. Renderings have been created for an absolutely stunning modern home to be developed further transforming this already prestigious neighborhood into a hot bed of significant architecture.

www.510UsherPlace.com

Beverly Hills Post Office

9633 HIGHRIDGE DR \$3,295,000 3+3 CONTEMPORARY

SPECTACULAR CANYON VIEW

RETREAT

Fabulous Single-Story Contemporary home w/vast canyon views located on a private cul-de-sac near the prestigious Beverly Park community. Beautifully updated w/ gleaming hwd floors & glass doors & windows throughout that open to the expansive outdoor space. The wonderful indoor/outdoor flow allows for the ultimate California lifestyle & great space for entertaining. Formal entry, living rm, dining rm, modern kitchen w/breakfast rm & family rm. 2 master bdrm suites & 3rd bdrm suite. Pool & spa.

.lade Mills 310.285.7508 COLDWELL BANKER

Refrigerator, Range/Oven

Sunset Strip - Hollywood Hills West 03

Single Famil

NEW

NEW

Single Family

NEW

\$4,695,000 5+6

MLS#17-255638

Kurt Rappaport

7820 ELECTRA DR

AN ENTERTAINER'S DREAM

11-2

MODERN

Located just minutes from the Sunset Strip, this magnificent Hollywood Hills Modern estate boasts explosive panoramic city to ocean views with rooms opening to large decks perfect for entertaining. 5 bedrooms, 6 baths, this masterpiece features beautiful materials throughout, including automatic sliding Fleetwood doors, dual zoned heating and cooling systems, security system, gym, office, breathtaking pool and more. A rare opportunity to purchase a truly exceptional

Blt-Ins, Dshwshr, Frzr, Grbg Disp, Rng/Ovn

310-860-8889

1614 SUNSET PLAZA DR \$4,450,000 4+6 **ARCHITECTURAL**



MLS#17-265740

310-281-3981 **COLDWELL BANKER**

GORGEOUS MODERN WITH VIEWS

Bold glass and steel Modern home with stunning city views. Fantastic open floor plan, perfect for large-scale entertaining. Chic gourmet kitchen with enormous center island and attached great room. Large living room with high ceilings, walls of glass and fireplace. Dining room, private office, movie theater and game room. Sensational master suite with sumptuous bath, walk-in closet and balcony. Beautiful living in the famed Sunset Strip!

8955 WONDERLAND PARK AVE 11-2

CONTEMPORARY



CONTEMPORARY STUNNER IN WONDERLAND PARK AVE DISTRICT

www.stevefrankel.com

Welcome to this light, airy and chic contemporary home in the Wonderland School District. High ceilings and skylights abound! The open floor plan lends itself to a harmonious flow. The cook's kitchen includes a Viking oven, Miele dishwasher, stainless fridge, and granite counters. The spacious master suite includes walk-in closet. Secondary bedrooms are generously sized. Set amongst mature trees, this canyon escape has terrific indoor/outdoor flow with an outdoor BBQ and room for a pool.

Josh Flagg RODEO REALTY BH 310.720.3524

Refrigerator, Freezer, Range, Oven

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6944 WOODROW WILSON DR 10:30-1 Open **NEW** \$1,779,000 **MEDITERRANEAN**



STUNNING NEWER MEDITERRANEAN IN THE HILLS!

Newer Mediterranean in the Hollywood Hills on a double lot with landmark views. Spacious, light-filled & turn-key, this home is an entertainer's dream. Balconies & patios throughout create the coveted indoor/outdoor flow for the quintessential California lifestyle. 4+4 and almost 3,000 sf. The perfect blend of sophistication, style and comfort in the heart of Hollywood

MLS#17-265826

310-614-6513 Megan Silva KELLER WILLIAMS-SANT

Cent Vac, Dshwshr, Dryer, Grbg Disp, Other

1778 N ORANGE GROVE AVE Open 11-2 NEW \$1,649,000 SPANISH **INCREDIBLE VALUE FOR THIS FULLY**



ST. JAMES + CANTER

BERKSHIRE HATHAWAY

REMODELED SPANISH VIEW VILLA An incredible value for a fully remodeled Spanish

Mediterranean 3BD home w/ city views conveniently located just above the Sunset Strip. This gated & private classic 1926 Hollywood Hills home is perfect to entertain in offering impressive beamed ceilings, arched windows, large wood floors throughout, a gourmet kitchen w/ high end SS appliances, plus a large terrace off the living area w/ incredible views for the perfect indoor/outdoor flow. Bonus 2-level sun deck on street-to-street lot.

www.1778ORANGEGROVE.com

2955 PASSMORE DR 11-2 Open \$4,750,000 5+6 MODERN WINGS - THE ICONIC HOLLYWOOD

310,704,4248



MLS#17-251886 S Frankel, A Vargas COLDWELL BANKER 310-281-3981

Sensational bold Modern gated compound, perched above the street for maximum privacy with wraparound panoramic views.There are 3 oversized bedroom suites. Upstairs leads to an Impressive living room with soaring ceilings and stone fireplace. Large dining room. Gourmet kitchen with eat-in/ lounge area. Private office. Fantastic master bedroom with gorgeous bath and huge walk-in closet. Private and secure. The quintessential Hollywood entertainers dream home!

HILLS CELEBRITY COMPOUND

www.stevefrankel.com

1664 SUNSET PLAZA DR Open 11-2 red \$3,849,000 CONTEMPORARY 5+6



MLS#17-248850 310-897-0044 Steven R Meshah RODEO REALTY - BH

REMODELED TO PERFECTION! It took over \$750,000 and more than 8 mos to create this

beauty. Over 4500 Sq. Ft. of modern home with open & airy floor plan. Huge mahogany pivot entry door leads you into a stunning wood & glass foyer. 4 en-suite BRs with private BAs. Powder room. Master BR with dual walk-in closets. Breathtaking views, from PDC to the ocean! Large balconies on each level. Brand new ROOF. Lg grassy back yard w/ plenty of room for a pool. Bonus/game room ideal as a

Top-Of-The-Line Appliances

VILLA

1427 QUEENS RD 11-2 rev \$3,885,000 4+4 3sty-MEDITERRANEAN **ENTERTAINER'S MEDITERRANEAN**



MLS#17-257714 Jim Noonan COLDWELL BANKER BHN

310-801-8182

BBQ,Blt-Ins,Cbl,Dshwshr,Dryer,Other

Westwood - Century City

rev

10116 EMPYREAN WAY #201 Open 11-2 \$1,950,000 1sty-FRENCH NORMANDY

> BEAUTIFUL 2ND FLOOR UNIT IN LE PARC! It's a short walk or drive to the new Century City mall from this Le Parc 2nd floor unit that's ready to be your next home! Enter onto the slate floors and step into a spacious, open floorpan full of possibility. A covered balcony overlooking the ponds and fountains with french doors beckons to enjoy LA indoor/outdoor living. Featuring a master suite with two walk in closets, marble bathroom with dual sinks, enclosed

> > throughout the unit.

MLS#17-239378

310-428-7724 Jodi Bell Ticknor COLDWELL BANKER BHN

Dshwshr

toilet, separate tub and shower and marble bathrooms

06 **Brentwood**

Single Family

906 WELLESLEY AVE Open 11-2 rev TRADITIONAL

BROKERS OPEN SPECIAL - The first visitors that give us feedback will get a free \$10 Starbucks card! *This is a *MUST SEE Brentwood home! Resort style living

MLS#17-255226	BBQ,Dshwshr,Rng/Ovn,Fridg			
Sean Mc	Millan		HEYLER REALTY	

06 **Brentwood**

Elizabeth Puro TELES PROPERTIES Condo / Co-op

11847 GORHAM AVE, UNIT 215 \$1,015,000 1sty-CONTEMP MED



NEW LISTING AT THE WESTGATE! OPEN TUESDAY 11AM-2PM

Don't miss this opportunity to live in Brentwood's prestigious "The Westgate". Lovely unit features a bright LR w/FP, plantation shutters, crown moldings & Juliet balcony. Kitchen w/ breakfast bar, maple cabinets & granite counters w/ built-in appliances. Luxurious Master suite w/ walk-in closet, private marble bath features dual sinks, separate soaking tub & large shower. Second en-suite BR w/ Murphy bed or office. Inside laundry. 24-hr. sec, concierge, gym, spa, conference rm, extra storage

Refrigerator, Stove, Dishwasher, W/D

289 S BARRINGTON AVE #A106 \$819,000 MID-CENTURY

310-820-0195

310-418-5427

MLS#17-265060

BRENTWOOD SUNSET COMPLEX Resort like living in the heart of Brentwood located on a 4.5

LARGE 2+2 WITH 2 BALCONIES IN

acre park setting with private dog park, 2 sparkling pools & spa! Elevated corner unit with 2 balconies, updated dual pane and sliding glass doors. New carpet, fresh color hues, & smooth ceilings throughout. Kitchen has brand new cook top, SS appliances, and offers breakfast area/work space. Spacious dining area off kitchen. Both bathrooms have been extensively remodeled with beautiful tile stone throughout. Close to BW Village

Dshwshr,Frzr,Grbg Disp,Micro,Rng/Ovn

07 West L.A.

2031 BUTLER AVE

GIBSON INTERNATIONAL

Nader Glenn Afshar

NEW

\$5.950 3+3

11-2

MODERN

Open

WONDERFUL MODERN TOWNHOUSE

Open, spacious floor plan. Very rare private rear unit on a two unit lot just 3 blocks from Sawtelle Boulevard restaurants and shopping. First floor is open and perfect for entertaining with double doors leading to the private backyard and patio. 3 bedrooms and 2.5 bathrooms with plenty of storage space, master bedroom has a great walk-in closet with built-in drawers and shelves. Large roof deck with views of the Getty and Century City. Trader Joes and a 24-hour Ralphs are in close proximity.

MLS#17-259952

SE Douglas | Anisa Abji COLDWELL BANKER - BW 310-979-3967

Cheviot Hills - Rancho Park

NEW

West Hollywood Vicinity

\$1,249,000

\$599,000

1420 N LAUREL AVE, UNIT 402



■ 2753 MALCOLM AVE

11-2

CONTEMP MED

LUXURIOUS WESTSIDE HOME

Wonderfully maintained 3 BD/ 2.5 Bath Mediterranean style home close to Westside Pavillon and the Expo Line. This extensively remodeled home features large open chef's kitchen with granite counter tops, high ceilings, and luxurious over-sized bathrooms and an extensive security and camera system for ultimate peace of mind. Large Master bedroom includes grand Master Bathroom with large soaking tub. Enjoy the lovely outdoor living area and manicured backyard

JOHN AAROE GROUP Dshwshr, Dryer, Wshr



GORGEOUS 2-STORY PENTHOUSE W/

ARCHITECTURAL

STUNNING VIEWS. PRIME WEHO! Chic 2-Story WeHo Penthouse (Townhouse) Built in 2005 With Panoramic Views & 4 Outdoor Terraces! The Bright

2 Bedroom Suite + 2.5 Bath Front Unit Has South, West, & North Exposures. It Features Sleek High End Designer Details, Fixtures, & Stainless Steel Appliances. The Modern Gourmet Kitchen Boasts Caesarstone Counter Tops & Imported Cabinets, Hardwood Floors In Living Room & Dining Area. Landry Inside Unit. 2 Parking Spaces Side by Side. Prime location in West Hollywood

310.291.1029 ST JAMES + CANTER BERKSHIRE HATHAWAY

1131 ALTA LOMA RD, UNIT 122

www.STJAMESCANTER.com

West Hollywood Vicinity

Single Family

355 N ALMONT DR 12-2 NEW \$1,400,000 2+1 1sty-VILLA



Deborah Moore

KELLER WILLIAMS BEVE

EXCEPTIONAL, GATED VILLA. REMODELED TO PERFECTION.THE BEST Exceptional, gated ,private Villa remodeled to perfection.

State of the art kitch w/white granite counters, stainless steelappli.Gorgeous white cabinets. Dk Hdwood flrs. Recessed Its & mini bar w/ granite & Frigidaire refrigerator. Amazing ba. designer white tiles &granite.New paint Inside light blue & white. New Nest a/c/ heat.1 car gar.perfect office gym ,gstunit. conversion up to buyer to do.Walk to Four Seasons Hotel, Lemonade & trendy restaurants, & Beverly Hills. Sq ft *1,000+ sq ft w/ gar

Blt-Ins,Cbl,Clng Fan,Dshwshr,Dryer,Other

750 N FULLER AVE 12-1:30 NEW \$1,298,000 3+2 **SPANISH**

3106007767



MLS#17-262670

323-394-2447 BARBANO REALTY

SUPERB SPARKLING SPANISH

Impeccably maintained corner lot home. Gated & hedged. Video gate intercom, Private front yard & hardscape rear yard that doubles as add'l parking, party patio or extended living. Barreled ceilings, Batchelder fp. Quality cabinetry & high end stainless appli. Punctuated foliage. Hand finished oak floors. Thick wood doors throughout, doubled paned windows, central HVAC, LED lighting, multi-zone speaker system & water softener. Semi-finished garage w/cabinets refrig space & EV charging station.

Blt-Ins, Dshwshr, Dryer, Grbg Disp, Rng/Ovn,

829 N ORLANDO AVE 11-2 rev \$4,999,000 SPANISH 4+6



MLS#17-262336

Paul Wylie LAMERICA REAL ESTATE 323-515-9585

FRESH HOME WITH ALL THE BELLS AND WHISTLES

New dream home located on the best street in the West Hollywood area! This home abounds in character, quality & craftsmanship. Stunning classic Spanish Revival exterior with modern luxurious interior. This home is gated and hedged for privacy. High ceilings, richly arched walls, inviting and spacious gourmet kitchen and family room that spills outdoors to enjoy the beautiful yard with saltwater pool and spa. It's picture perfect for fulfillment.

Blt-Ins, Dshwshr, Dryer, Frzr, Grbg Disp

VERY DESIRABLE & RARE UNIT W/ PRIVATE PATIO IN PRIME WEHO!

11-2

CONTEMPORARY



310.291.1029 ST. JAMES + CANTER BERKSHIRE HATHAWAY

www.STJAMESCANTER.com

1275 N HARPER AVE, UNIT 5 11-2 1sty-COUNTRY FRENCH \$529,000

NEW



THIS UNIT HAS IT ALL \$529,000.00

Central Alr/ Heat - check Lndry IN UNIT-check -Formal Dining Room- check -Closest Space-check Cooks Kitchen-check -Hardwood Floors-check Low HOA Dues-check Tons of Natural Light-check -Charming Building-check

Pamela Rich HILTON & HYLAND 310 666 7424

listingzen.com/property/6442/ml

West Hollywood Vicinity

NEW

■ 1255 SIERRA ALTA WAY \$20,000

THE BEST OF WEST HOLLYWOOD

11-2

TRADITIONAL

This warm inviting home featuring 4 Bed | 4 Bath | Gourmet Kitchen | 20 ft Ceilings | 3 Fireplaces | French Doors open to a serene backyard with a pool and spa. Additional Home Gym, Game Room, Home Theater and Wine Cellar.

Rachel Shabtai JOHN AAROE GROUP 3105034607

Washer/Dryer, Refrigerator, Gas Range

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Marina Del Rey

Single Family

5016 KELLY ST		Open	11-2		NEW
\$1,250,000	4+3	2sty-CONTEMPORARY		ARY	IAEAA
MLS#17-265248	direct of the island an oder hard	ct access gal ne home. He nd, bay wind open floor pla lwood floors	rage and grass re you will find dow, built-in co an with dining opening to t	by yards in the day a large kit cabinets and and living rother tropical	street parking, a he front and back tchen with center d breakfast area, som with wet bar, backyard with a ery private oasis.
Brian Ades 310-503- SOTHEBY'S	-8080				

Palms - Mar Vista

Single Famil

3712 MEIER ST Open 11-2 NFW \$1,295,000 **SPANISH** 2+2



310.261.3777 Steve Sawai COLDWELL BANKER RESI

after neighborhood of Mar Vista. Moments to the coveted Beethoven Elementary School.

Blt-Ins, Dshwshr, Rng/Ovn, Fridg

SPANISH 2 + 2 WITH GUEST HOUSE!

Charming updated spanish 2 bedroom, 2 bath with a

spacious detached studio/office! Gorgeous living room with gas fireplace, formal dining room, new kitchen, granite

updated. Beautiful hard-wood, oak floors throughout. Solar panels along with central air. New landscaping and custom windows complete this home in the highly sought

■ 3486 WADE ST Refresh. 11-2 rev \$3,395,000 5+3.5 3sty-MODERN



MLS#17-262944

Dax Bauser & Julian Rios KW BEVERLY HILLS (310) 465-7076

EXPERIENCE "THE NEW NORMAL" OF **MODERN LUXURY LIVING**

Architectural stunner w/ Getty Stone walls, White Oak Firs & floating staircase. LR featuring Western Windows Bi-fold doors and fireplace; Family/Media Room; Chef's Kitchen w/ Vadara Quartz countertops; Private backyard w/ lounge area, firepit & BBQ; a Master Wing with fireplace, & large walk-in closet. Multi-zoned high efficiency HVAC, LED Lighting, whole-house air filtration system, energy recovery ventilation system & subterranean 2 car garage.

BBQ,Dshwshr,Micro,Rng/Ovn

Santa Monica

1915 WASHINGTON AVE NEW \$2,395,000 TRADITIONAL 3+2.5



SANTA MONICA TOWNHOUSE

Tri-level townhouse close to Montana Ave. Light filled entry w/ high ceilings & windows/doors covered w/ plantation shutters. Kitchen w/ stainless steel appliances & quartz counter tops. Living room & dining room have French doors leading to a spacious patio. Loft is perfect for den or office & 3rd floor has 2 bedrooms. Master suite, large closet & balcony. Rooftop deck offers views of the ocean & SM. Unit has private elevator. Basement offers additional storage, 2 car garage & laundry.

Lauren Ravitz BERKSHIRE HATHAWAY 310.820.9301

OPEN HOUSE STATUS

Automatic Status: The MLS™ will automatically assign NEW or REV **NEW** New, automatic status **NEW*** New, not yet listed

RED Reduced

REV Review, automatic status

BOM Back on Market

X 1820 MONTANA AVE, UNIT 1 11-2 \$1,600,000 1sty-MODERN



THREE-STORY TOWNHOUSE FULLY-REMODELED BY DESIGNER COUPLE!

Blocks from shops/restaurants on Montana Ave! End-unit w/ 1 shared wall. 2 bed / 2.5 bath plus media room/office. Open living area, kitchen w/ all new Bosch appliances & dining w/ balcony. Both beds en-suite. Oversized master w/ double-height vaulted & beamed ceilings, his-n-hers closets & slider to top-floor balcony. En-suite bath w/ skylight & large waterfall shower. Downstairs is combo media room/office w/ custom built-in desk. Private 2-car garage w/ workbench & direct-entry. \$350 HOA.

646-643-0472 Sean Galligan KELLER WILLIAMS BH

■ 821 BAY ST, UNIT A2

Refresh

3stv-ARCHITECTURAL

\$999,000

ARCHITECTURAL SANTA MONICA **TOWNHOME**

Amazing opportunity to own this gorgeous architectural in Sunset Park. Sun-dappled living spaces. 2 beautiful beds and baths on the lower level, one opening to its own pvt garden patio. Main living floor boasts an open concept, 2-story, modern, metal-framed, wall of glass and a walllength statement fireplace and mantle. Updated kitchen with stainless appliances. Warm wide-planked HW flooring. Bonus loft/office on a third level with access to roof deck for prime sunset entertaining. Pvt laundry.

310-480-4980 Robin Walpert SOTHEBYS INTL REALTY

www.821Bay.com

11-2

■ 1823 20TH ST, UNIT 104

\$899,000

Refresh. 2+2.5 2sty-ARCHITECTURAL

NEW

NEW

PERFECT SM STARTER CONDO CLOSE TO EVERYTHING!

Amazing opportunity to get in the SM market and put your personal touch on this two-story townhouse! Located adjacent to FWY access and the Expo Line, but tucked away from it all in the rear of a small 4-unit building. Entry level: Living room with gas fireplace, sweet kitchen with eat in dining area, and an enclosed patio space used as a bonus/ workout room, all opening to a private sunny patio! Upper level: Two complete bedroom suites plus a spacious office/ den. Private laundry. S x S parking.

Robin Walpert 310-480-4980 SOTHEBYS INTL REALTY

www.1823-20th.com

11-2

515 OCEAN AVE #606N Open \$1,989,000 2+2 CONTEMPORARY

rev



WHITEWATER VIEWS

Enjoy remarkable whitewater and sunset views from the prestigious Park Plaza. Natural light and ocean breezes fill the interior space epitomizing the California lifestyle. Features an open floor plan, custom wanes coating, floorto-ceiling windows and sliding glass doors that open onto a large balcony. Master bedroom has a walk-in closet with custom built-ins and updated bathroom. This full service building is near all the best Santa Monica has to offer

310.820.9368 Chris Hicks BERKSHIRE HATHAWAY

www.515ocean606.com

Pacific Palisades

Single Family

X 641 N LAS CASAS AVE \$4,695,000

Lunch 11-2 MEDITERRANEAN 6 + 7.5

NEW

NEWER SPANISH/MED IN THE LAS CASAS BLUFFS

This gorgeous 6 bedroom and 7.5 bathroom Spanish/ Mediterranean in the Las Casas Bluffs neighborhood perfectly captures the spirit of sophisticated yet casual Pacific Palisades living. The residence was completed in 2010 and still shows like new. Thoughtfully designed with high ceilings, an expansive 5,171 square feet of living area and generously sized rooms. Highlights include: sensational master suite, gourmet center island kitchen, large private back yard with swimmer's pool.

Dan Urbach THE AGENCY

310.360.5096

www.641LasCasas.com

17955 SEABREEZE DR 11-2 rev \$3,950,000 3+41sty-MEDITERRANEAN **MEDITERRANEAN LIVING AT ITS BEST** 4 bed + 4 bath, single story home on a 25,000 sqft lot. Located at the end of a cul-de-sac. The home features a wooden front door opening to a foyer with skylight, living room with fireplace, family room, formal dining room, eat-in kitchen with center island, Spanish tiles, wood cabinetry, & stainless steel appliances. Master suite with two walkin closets & fireplace, master bath. Wood flooring & tile throughout. The yard features pool, spa, built-in BBQ pergola and observation deck. MLS#17-264106 3106631446 Anthony Marguleas AMALFI ESTATES Dshwshr, Grbg Disp, Micro, Rng/Ovn, Fridg

Pacific Palisades

1067 LAS PULGAS RD NEW MID-CENTURY \$10,500 **EVERY INCH IS BEAUTIFUL**



Completely remodeled house with ocean and treetop views

This 3 BR, 3 BA single story home boasts a brand new kitchen, new flooring throughout, recessed LED lights and energy efficient tinted windows providing natural light throughout this smart home. Drought tolerant landscaping and new hot tub in a private vard. Enjoy the perfect blend of indoor and outdoor California living in this special newly enovated mid-century treasure.

Spa. Washer Drver, HW Floors, FP. Views

GIBSON INTERNATIONAL

16 Mid Los Angeles

310.562.8278

Single Famil

X 2124 S REDONDO NEW \$799,900 3+2 **SPANISH**



MLS#17-265894

Polly Watts 310.760.1027 **IMMACULATE SPANISH CHARMER**

Spanish home fully redone w/a Modern flair. Lined w/tall privacy hedges which open to a pathway to the arched entryway. Rich laminate flooring spans the home & into the kitchen w/new white cabinets, quartz counters & designer tile backsplash. The master is located at the rear of the home w/its own bath & sliding glass door which leads to the rear yard. With a new torch down roof, dual pane windows & Nest thermostat at the helm of the new HVAC, this home features all of today's hottest amenities!

Dshwshr, Hood Fan, Micro, Rng/Ovn

Hancock Park-Wilshire

630 N BEACHWOOD DRIVE 2sty-MEDITERRANEAN \$2,100,000 RARE 8 BED/ 7 BATH. FIRST TIME



MLS#17-207166

ovely Duplex in fantastic location near Larchmont and Paramount Pictures. Rare side by side duplex with 8 bedrooms (4 bedrooms each!) and 7 baths. Owner performed a major remodel about 10 years ago. Each unit is two stories and have nearly identical floor plans. Both have 3 Bedrooms upstairs and 1 bedroom downstairs with 2 full baths up and the remainder bathrooms down. Tenant Occupied.

OPEN! ALL REDONE 10 YRS AGO

Lisa Hutchins 323-460-7626 COLDWELL BANKER RES.

Rng/Ovn

Hancock Park-Wilshire



Beverly Center-Miracle Mile

Single Family







CERTIFIED AMAZING NEW CONSTRUCTION

SPANISH

rev

ncredible Southern California living at its very finest! World class lifestyle Situated in the vibrant Melrose District, close to popular shops and restaurants. This stunning custom new home features high ceilings, natural light, open floor concept, 4 ensuite bedrooms of which the master bedroom boasts a fireplace, large dressing room with custom cabinetry and beautiful master bath with custom vanity, free-standing tub and spacious shower with frame-less door.

323-515-9585 LAMERICA REAL ESTATE

BBQ,Blt-Ins,Dshwshr,Frzr,Grbg Disp,Other

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Dryer, Grbg Disp, Rng/Ovn, Fridg, Wshr

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Mid-Century Post and Beam Hollywood Hills view home on two levels with three bedrooms, two bathrooms at appx.1344

sq. ft.. Walls of glass with balconies on both levels with

amazing Universal City, Valley and Mountain views. Now

Oven/Range, Hood Fan

11-2

2sty-POST & BEAM

Refresh

ready to show!

3+1.5

11-2

MID-CENTURY

Beverly Center-Miracle Mile

1232 S CRESCENT HEIGHTS BLV NEW 2sty-SPANISH \$1,768,000



YOU DON'T WANT TO MISS THIS ONE!!

Charming Spanish style duplex 1230 &1232 S. Crescent Heights Blvd. Upper and lower unit is spacious with hardwood floors, a fireplace in the living room. There is a large formal dining room, breakfast area and washer/drver in each unit. The large master suite has generous closets. There is a 3 car garage and a grassy yard. At least one unit to be delivered vacant.

424-202-3288 TELES PROPERTIES

Well maintained by long-time owner, located on tree lined cul-de-sac in quite location west of the 405 Freeway. 2 bds w/ large family room, den or possibly a 3rd bd. LR has fireplace and separate office area. Dual glazed windows throughout. 2-car garage as well as a full size, covered RV pad w/ access from alley behind the house. Private grassy back yard w/ covered patio right off the family room. FR has attached bath and wet bar. Could easily be converted to a large master bd & ba. MLS#17-263422

2+2

Hollywood Hills East

Martin Feinberg KELLER WILLIAMS-SANT

■ 3464 TROY DR

\$799,000

Patrick Norman **RODEO REALTY BH**

4445 DAWES AVE

\$960,000

Single Family

rev

NEW

22 Los Feliz

Single Family

X 4335 CEDARHURST CIR Lunch \$2,200,000 4+4

NEW 2sty-MID-CENTURY

BEAUTIFUL MID CENTURY I LOS FELIZ

4335 Cedarhurst Cir...Truly a rare and special property on one of the most exclusive private Streets in Los Feliz. Living Rm with Fire Place, Kitchen with Dinning area, First level 3 Bdrs and 3 Bths. Mst Bdr and Living Rm offer access to a View Deck. Lower Level Bdr has its own Bth and sliding doors that lead to a lower deck and terrace. 2 Car Garage with an Office and Bth. The Lot is 7.095 SF Street to Street! Amazing location with only 16 Homes, one of which is "The Cedars" House. A must see...

Aldo & Franca KW - LOS FELIZ 2138149545

Culver City

Single Family

260 Palos Verdes Estates

Single Family

NEW

X 4236 TULLER AVE 2-5 X 4309 VIA AZALEA Lunch NEW 3+2 \$1.625.000

\$1,600,000 8052163455 Jean Anagnos



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Downtown L.A.

849 S BROADWAY #3PH Open 1:30-4 \$8,500 2+3 2sty-ARCHITECTURAL



MLS#17-228580 310-721-2455 JOHN AAROE GROUP

HISTORIC AND INFAMOUS EASTERN COLUMBIA PENTHOUSE LOFT

Corner Penthouse Loft in the clock tower of the famous/ historic Eastern Columbia Lofts. Viking SS gourmet kitchen with sit-at island and dining area, LR features a cocktail bar, built-in bookcases and a dynamically mounted large screen TV. Full size laundry inside, 2Beds w/ensuite baths. Private Patio. Double paned windows. 2 parking spaces and a storage unit. Amazing rooftop pool, spa, fireplace, gym and front desk personnel. Centrally located, walk to all the best Downtown has to offer!

SS Gourmet Kitchen, Laundry, Priv Patio

89 Calabasas



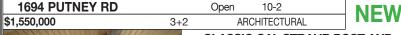
BY APPOINTMENT

Pasadena

Bill Cooper

Single Family

West L.A. 07





(626) 793-667 CROSBY DOE ASSOCIATE

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Blt-Ins, Dshwshr, Grbg Disp, Rng/Ovn, Fridg

11795 GATEWAY BLVD

rev



MLS#16-188540 310-472-3951 Marcy Petrus

LOCATION, LOCATION, LOCATION

2sty-CONTEMPORARY

11785 and 11795 Gateway Blvd comprise 14 units having Ten 1 Br., 1 Ba. units and Four 2 Br., 1 Ba. units. Laundry rooms on premises. An excellent opportunity to acquire a well located property approximately 4 blocks from Santa Monica and about one mile from the Expo line. According to Title the lot is 14,050 and the living space is 11,067. 7 units will be vacant at the close of escrow of which 4 are ready to rent. Probate & needs Court Confirmation.

Clng Fan, Grbg Disp

FRIDAY OPEN HOUSES

SATURDAY OPEN HOUSES

Encino Single Family





A. Chandler-F. Reiter FERRARO & ASSOC 310-387-5008 Beautiful gated Tuscan Villa w/circular drive. This warm & wonderful 5 bed + 6.5 bath home offers hickory wood floors-high beamed ceilings & 6 fireplaces. A mstr ste fit for a De Medici-the ultimate gourmet cooks kitchen opens to a double fam rm & to all outdoor amenities. The home hosts a wonderful screening rm & executive office. Patios & sitting area galore-sandy beach entry pool & spa-outdoor kitchen w/frpl & 3rm gst hse-grassy yrd. Crestron security system For the most demanding of buyers.

BBQ.Blt-Ins.Cbl.Dshwshr.Frzr.Other

999 Out of Area

4621 VIA ROBLADA

JOHN AAROE GROUP

Open

rev



Rebecca Riskin 805-565-8600 VILLAGE PROPERTIES

OCEANFRONT ESTATE

COUNTRY FRENCH

ABSOLUTE AUCTION by DeCaro Auctions on Sept 16th at 11 am. Nestled between the sea and mountains in exclusive Hope Ranch, this approx 13-acre site showcases an enchanting French country estate. Grand 6bd/9ba main house, pool house w/ full bath, 1bd/1ba apartment, stables w/riding ring, 2 swimming pools, tennis court, pond & private beach access. Adjacent approx. 3.5 acre parcel also available NOT through the auction. The property consists of 2 parcels: 063-122-003 & 063-160-015.

BBQ,Blt-Ins,Cbl,Cent Vac,Dshwshr,Other





3.112% 3.143% APR

Interest is set for 3 years and then can be adjusted each year thereafter, based on the current index. Payments may increase to pay back both principal and interest. The rates referenced above are available only for 1st Lien Loans.

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1031 Exchange OK

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Scotsman Guide

National Mortgage News

AS SEEN IN THE WALL STREET JOURNAL

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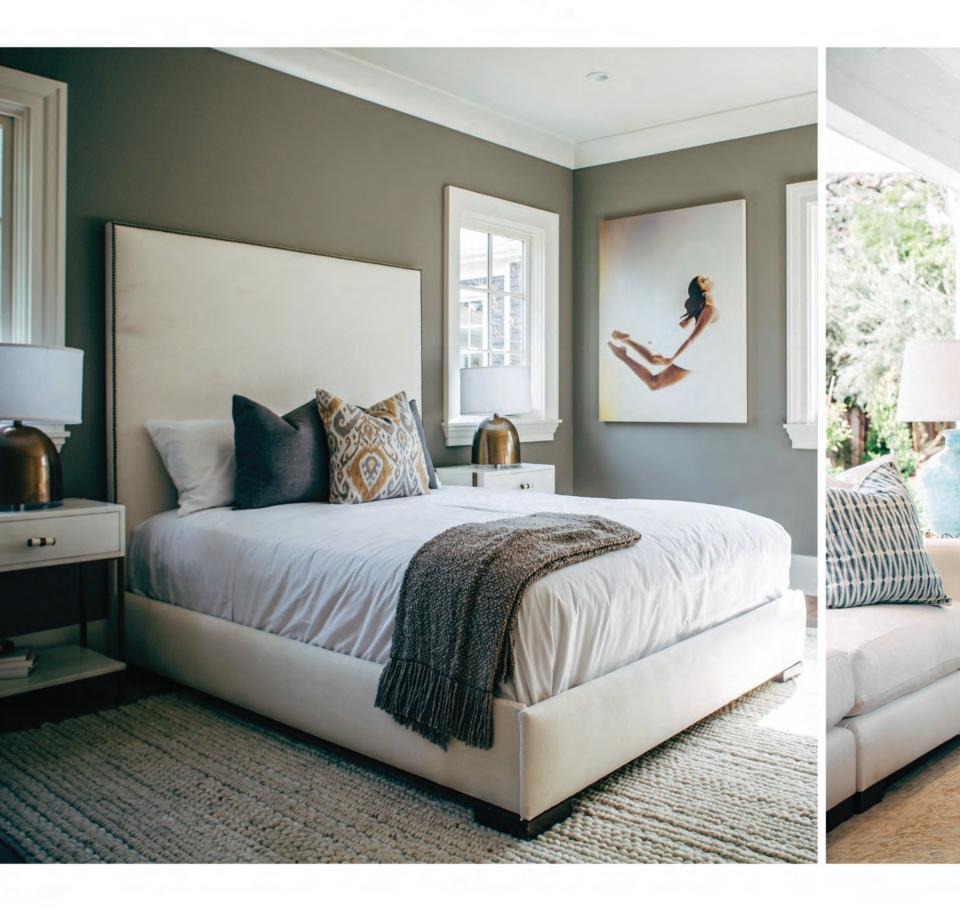
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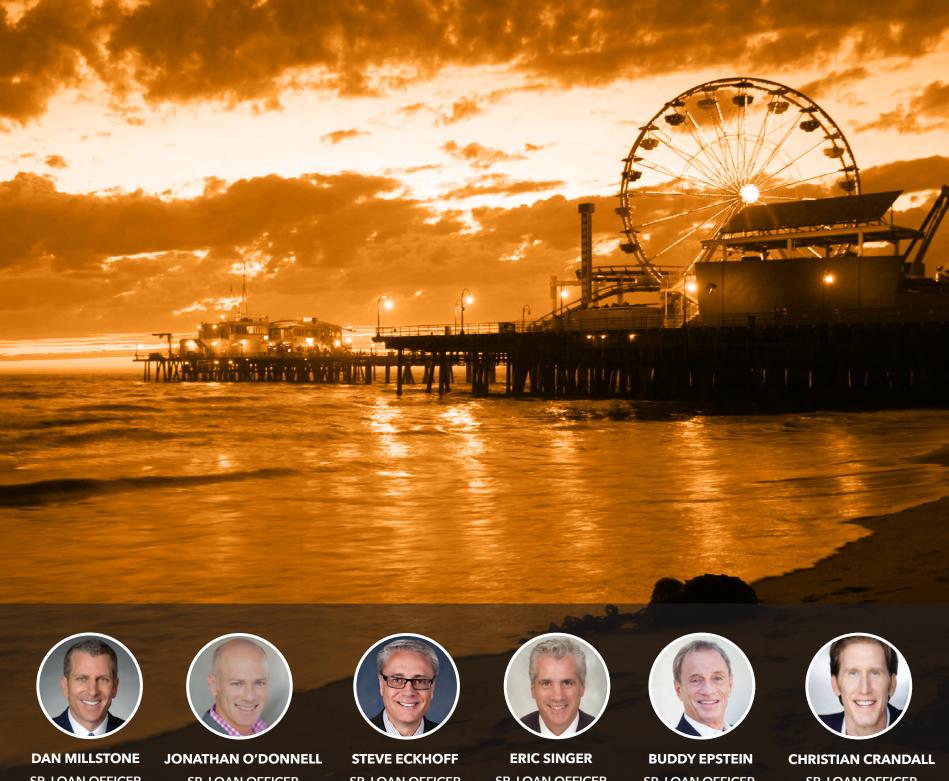
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MERIDITH BAER HOME

2







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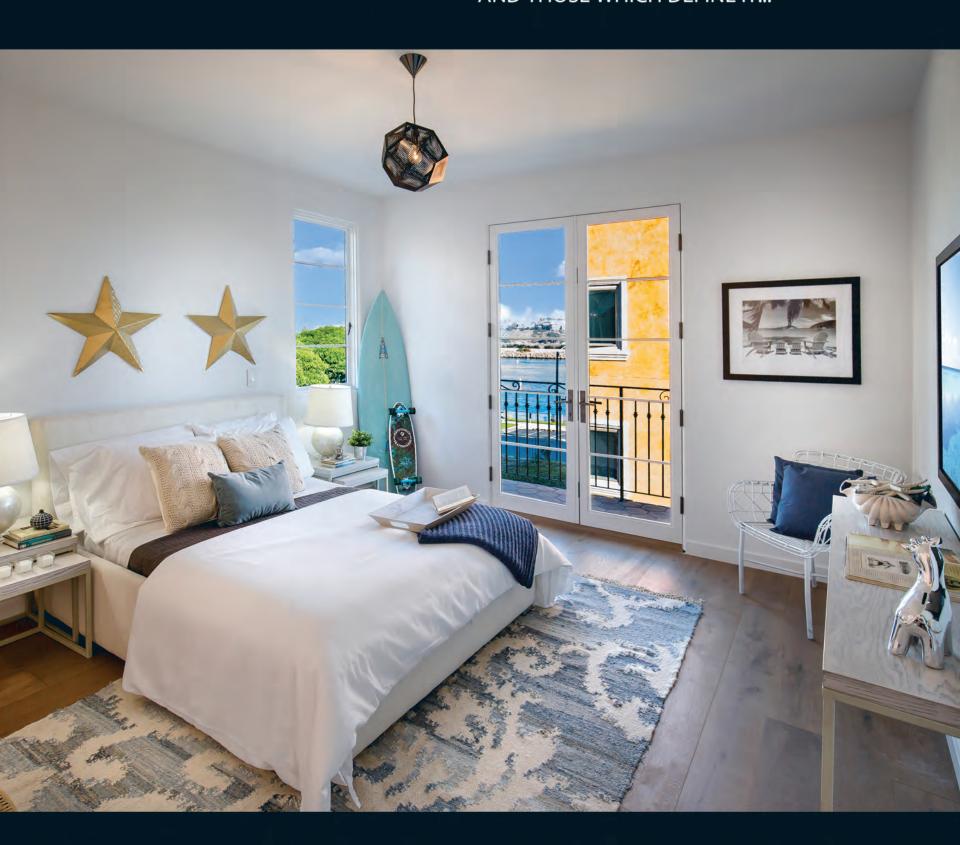






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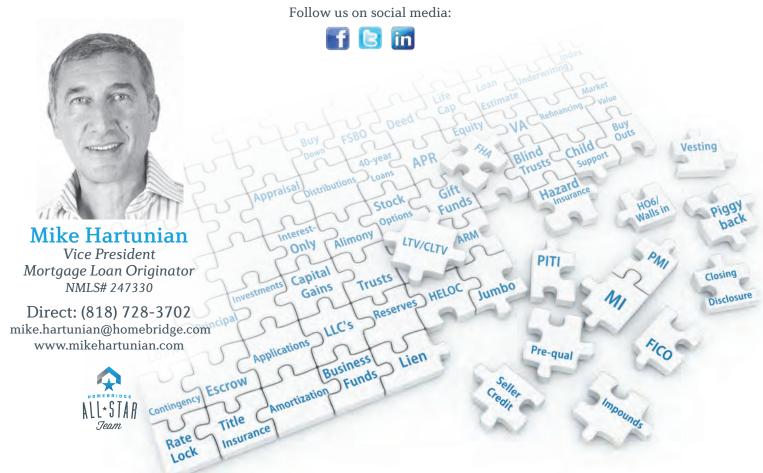
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Commercial Marketing Session - Sept. 13th



The monthly Commercial Marketing Session at BH/GLAAR is open to all real estate professionals. Both Members and Non-members may bring their listings to this presentation by reservation. You may also attend even if you do not have a property to offer and investors are welcome. Come see what's happening in our local Commercial Real Estate Market.

Wednesday, September 13, 2017 - 8:30am - 10:30am Free to all Real Estate Professionals

BH/GLAAR

6330 San Vicente Blvd., Suite 100 Los Angeles, CA 90048



Guest Speakers

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shopoff.com
Real Estate venture funds

James "Jim" Petronella
Costar/Loopnet
Current Commercial RE
economic conditions

Stephen Basham
Costar/Loopnet
Current Commercial RE
economic conditions



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Top producing Realtor who is expanding their team in need of an office transaction coordinator/office manager with at least 8+ years of prior Real Estate experience. This experience must include a thorough understanding of real estate contracts including Listing Agreements, offers and handling an escrow from beginning to close. Must have an active CA Real Estate License. This position is for someone who is committed to handling the duties of an expanding team and not interested in transitioning into an agent role.

DUTIES WILL INCLUDE BUT ARE NOT LIMITED TO:

Create Structure: You will play an integral part in continuing to build the business. You will improve, create, and implement systems and will ensure that all systems and processes run efficiently across all platforms for team.

Manage Deal Flow: This includes preparing materials for Listing Appointments, running comps, vendor coordination, assisting with transaction coordination and most importantly overseeing the Contract to Close process. You will draft offers with the highest level of thoroughness.

Marketing: Communicating effectively with our marketing coordinator about timelines, marketing materials and workflow throughout the course of the listing.

Support: Answer incoming calls during business hours, taking appointments for showings, calendar management, and email correspondence with vendors and agents, attending office weekly meetings, onboarding new team members and updating buyer/seller/property lists. Communicate with clientele contract to close.

QUALITIES NEEDED FOR THIS POSITION:

Communication: You communicate effectively in writing; whether you are writing an Offer on a property or composing a letter, you know how to craft a message that gets your point across.

TechSavvy: You have a strong computer skill set and are proficient in Word, Excel, Zipforms, The MLS, Docusign, Dropbox, Contactually (CRM Management). Now necessary but a plus if you are well versed in all social media platforms.

Professionalism: You operate with a high level of professionalism and present yourself as such. Attention to detail. You proofread carefully and efficiently before submitting for approval.

Organization: You pay attention to the smallest detail and are able to juggle multiple projects. You are able to work under limited supervision, taking the initiative when necessary.

THE DETAILS:

Salary: You earn a competitive salary with a base of \$75,000 to start plus bonus structure TBD.

Hours: Full time, Monday- Friday 9:00am-6:00pm; flexibility on nights and weekends from home.

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66

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*Source: Sam Batayneh ranked 113in Mortgage Executive Magazine's 2016 Top 200 Mortgage Originators in America list
**Minimum credit score requirements will vary. May qualify for owner-occupied only.
*** 95% Customer Satisfaction: Data Source: Guaranteed Rate's Client Satisfaction Surveys (Averaged 2007-2016)
Applicant subject to credit and underwriting approval. Not all applicants will be approved for financing. Receipt of application does not represent an approval for financing or interest rate guarantee. Restrictions may apply, contact Guaranteed Rate for current rates and visit www.guaranteedrate.com/restrictions for more information.

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Grand Contemporary home rich in luxurious marble & architectural finishes. State of the art amenities, 7-car garage. | www.ContemporaryDream.com 6 bedrooms, 6+ baths, \$5,800,000

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BEL AIR

This Bel Air home is beautifully remodeled with great VIEWS! There are 3 bedrooms/ 2.5 baths with a family room. Most rooms have fantastic views! 3 bedrooms, 2.5 baths, \$2,500,000

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