Residential Land Listing Input Sheet

<table>
<thead>
<tr>
<th>Field</th>
<th>Requirement</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>APN#</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Street #</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Street Direction</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Street Name</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Street Suffix</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unit # or Suite #</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>State</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>County</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Zip Code</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Map Page #</td>
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<td></td>
</tr>
<tr>
<td>Map XY</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Additional APN (Y/N)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Zoning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lot Size (Square Footage)</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Lot Dimensions: (ex: 50X100)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Source of Lot Size:** Required

- ☐ Appraiser
- ☐ Builder
- ☐ Estimated
- ☐ Landlord
- ☐ Other
- ☐ Survey
- ☐ Vendor Enhance
- ☐ Assessor
- ☐ Developer
- ☐ GIS Calculated
- ☐ Owner
- ☐ Plans
- ☐ Taped

**Source of Lot Dimension**

- ☐ Appraiser
- ☐ Builder
- ☐ Estimated
- ☐ Landlord
- ☐ Other
- ☐ Taped
- ☐ Assessor
- ☐ Developer
- ☐ GIS Calculated
- ☐ Owner
- ☐ Survey
- ☐ Vendor Enhance

<table>
<thead>
<tr>
<th>Field</th>
<th>Requirement</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot Acreage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>List Price</td>
<td>Required</td>
<td></td>
</tr>
<tr>
<td>Builders Tract Name/Subdivision</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Builders Tract Code</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Directions</td>
<td>Required</td>
<td>(350 Characters)</td>
</tr>
<tr>
<td>Complex/Association Name</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Complex/Association Phone</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Homeowner’s Dues</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Horse Property</td>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
<tr>
<td>Staked</td>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
<tr>
<td>Telephone</td>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
<tr>
<td>TV / Cable</td>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
<tr>
<td>Bonds &amp; Assessments</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Elementary School</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Junior High School</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Senior High School</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Remarks: (1000 Characters Max)
Remarks may not reference names, phone numbers, email addresses, website addresses, Lock Box codes or open house info.

### Private Remarks (750 Characters max)

### SHOWING REMARKS (150 Characters max)

- Concessions Amount:
- Concessions Comments:
- Builders Model Code:
- Builders Model Name:
- Builders Name:
- Cleared:
- Country:
- Cross Streets:
- Current Geological (Y/N):  
  - Yes
  - No
- Distance To Bus:
- Distance To Electric:
- Distance To Freeway:
- Distance To Gas:
- Distance To House of Worship:
- Distance To Phone Service:
- Distance To Schools:
- Distance To Sewer:
- Distance To Stores:
- Distance To Street:
- Distance To Water:
- Elevation Above Sea Level:
- Exclusions:
- Fence Condition:
- Fenced:
- Gross Equity:
- Have:
- Improvements:
- Improvements Amount: $
- Improvements Percent: %
- Ingress Egress:
- Land Lease Amount Per Year:
<table>
<thead>
<tr>
<th>Required if Land Type = Lease:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land Lease Expiration Year:</td>
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<tr>
<td>Required if Land Type = Lease:</td>
</tr>
<tr>
<td>Land Value:</td>
</tr>
<tr>
<td>Land Value Percent:</td>
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<tr>
<td>Legal Description:</td>
</tr>
<tr>
<td>Lien Release (Y/N):</td>
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<tr>
<td>Personal Property Amount:</td>
</tr>
<tr>
<td>Personal Property Percent:</td>
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<tr>
<td>Possible New Zone:</td>
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<td>Potential Usage:</td>
</tr>
<tr>
<td>Present Loans:</td>
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<td>Present Use:</td>
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<tr>
<td>Price Per Acre:</td>
</tr>
<tr>
<td>Public Street (Y/N):</td>
</tr>
<tr>
<td>Road Frontage:</td>
</tr>
<tr>
<td>Showing Contact Name:</td>
</tr>
<tr>
<td>Showing Contact Phone:</td>
</tr>
<tr>
<td>School District:</td>
</tr>
<tr>
<td>Soil Type:</td>
</tr>
<tr>
<td>Street Lights (Y/N):</td>
</tr>
<tr>
<td>Street Number Modifier:</td>
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<tr>
<td>Tax Rate: %</td>
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<tr>
<td>Tax Rate Total: %</td>
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<tr>
<td>Tax Rate Year:</td>
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<tr>
<td>Tract Name:</td>
</tr>
<tr>
<td>Trees:</td>
</tr>
<tr>
<td>Usable Land Percent:</td>
</tr>
<tr>
<td>Water District:</td>
</tr>
<tr>
<td>Water Table Depth:</td>
</tr>
<tr>
<td>Water Well (Y/N):</td>
</tr>
<tr>
<td>Well Depth:</td>
</tr>
<tr>
<td>Well Gallons Per Minute:</td>
</tr>
<tr>
<td>Well Hole Size:</td>
</tr>
<tr>
<td>Well Pump Horsepower:</td>
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</table>

<table>
<thead>
<tr>
<th>DISCLOSURE</th>
<th>(Required)</th>
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<tbody>
<tr>
<td>☐ Affordable Housing Qualified</td>
<td>☐ Homeowners Association</td>
</tr>
<tr>
<td>☐ As Is</td>
<td>☐ HUD/Gov. Owned</td>
</tr>
<tr>
<td>☐ Auction</td>
<td>☐ Improvements Bonded</td>
</tr>
<tr>
<td>☐ Bankruptcy</td>
<td>☐ In Foreclosure</td>
</tr>
<tr>
<td>☐ Beach Rights</td>
<td>☐ Incorporated</td>
</tr>
<tr>
<td>☐ Building Permit</td>
<td>☐ LA/Owner Related</td>
</tr>
<tr>
<td>☐ Building Plans Available</td>
<td>☐ Lender Owned/REO</td>
</tr>
<tr>
<td>☐ Buyer Concessions</td>
<td>☐ Listing Broker Advantage</td>
</tr>
<tr>
<td>☐ Cautions Call Agent</td>
<td>☐ Manufactured Homes Allowed</td>
</tr>
<tr>
<td>☐ CC and R</td>
<td>☐ Methane Gas</td>
</tr>
<tr>
<td>☐ City Inspection Not Applicable</td>
<td>☐ Mineral Rights</td>
</tr>
<tr>
<td>☐ City Inspection Required</td>
<td>☐ Moratorium</td>
</tr>
<tr>
<td>☐ Coastal Commission Restrictions</td>
<td>☐ Oil Rights</td>
</tr>
<tr>
<td>☐ Coastal Zone</td>
<td>☐ Open Space Restrictions</td>
</tr>
<tr>
<td>☐ Concurrent Close</td>
<td>☐ Owner Has R.E. License</td>
</tr>
</tbody>
</table>

SALE TYPE

☐ Auction  ☐ In Foreclosure  ☐ Notice Of Default  ☐ Probate  ☐ Real Estate Owned  ☐ Short Pay  ☐ Standard
### DISCLOSURE CONTINUATION

- Conditional Use Permit
- Court Approval Requested
- Court Approval Not Required
- Earthquake Insurance Available
- Easements
- Environmental Restrictions
- Exclusions Call Agent
- Federal Flood Zone
- Flood Zone
- Handicap Access
- Historical
- Home Warranty Plan
- Owner Is Listing Agent
- Owner Survey
- Pet Restrictions
- Planned Development
- Private Transfer Tax
- Property Assessments Unknown
- Property Report
- Redevelopment Area
- Relo Property
- Rent Control
- Seismic Hazard
- Termite - Report Only
- Termite Clearance
- Termite Provisions - None
- Trust/Conservatorship
- Unincorporated Community
- Water Rights
- Other
- None
- Seller/Owner/Principal RE Licensed

### FINANCING

- All Inclusive Trust Deed
- Assume
- CAL Vet
- Cash
- Conventional
- New
- Submit
- Exchange Down
- Exchange Up
- Owner Carried
- Owner May Carry
- VA
- FHA
- Private
- Other

### LISTING TERMS

- All Inclusive Trust Deed
- Assume
- Auction
- Buyer Concessions
- Cal Vet Loan
- Cash
- Cash To Existing Loan
- Cash To Second Loan
- Contract
- Conventional
- Exchange Down
- Exchange Up
- Owner May Carry
- VA
- FHA
- Private
- Other
- Lien Release
- Owner May Carry
- Owner Will Carry
- Seller Concessions
- Seller Concessions
- Seller Concessions
- Subject To Other
- Subject To Other
- Subject Conveyance
- Subject Conveyance
- Take Property As Is
- Trade
- Trust Conveyance
- VA
- VA No Loan
- Short Pay Subject to Lender
- VA No No Loan
- Standard Sale
- Subject To Court

### OCCUPANCY/SPECIAL ASSESSMENTS

- 24-hr Notice
- 48-hr Notice
- Accepted Offer
- Agent or Owner to be Present
- Alarm on Property
- Animal/Pets on Property
- Appointment w/List. Office
- Appointment Only
- BEWARE OF DOG
- Call First
- Call LA 1
- Call LA 2
- Call LA 3
- Call Listing Office
- Cautions Call Agent
- Combo Lock Box
- Day Sleeper
- Do Not Contact Occupant
- Drive By
- Gate Pass
- Go Direct
- Keybox
- Key in Listing Office
- Listing Agent Accompanies
- MLS Lock Box
- Other
- Owner
- Registration Required
- Restricted Access
- Subject To Inspection
- Tenant
- Vacant
- Video Available

### CERTIFICATE OF COMPLIANCE

- Completed
- Has conditions
- Has Exception
- Not required
- Pending
- Required
- Unknown
- Seller to Pay
- Special Assessments

### ELECTRIC

- In Street
- Not Available
- On Bond
- On Site
- Paid
- Unknown
- Other
- None

### GAS

- Bottled
- In Street
- Not Avail.
- On Bond
- On Site
- Paid
- Propane
- Unkn
- Other
- None
| KEYWORDS |
|------------------|------------------|------------------|------------------|------------------|------------------|
| Architectural | Current Use SFR | Horse Property | Pool | Timeshare |
| Available Date | Disabled Access | HUD Listing | Probate | Totally Rehabbed |
| Bank Owned | Exchange | Lease and Sale | Remodeled | Turnkey |
| Bankruptcy | Fannie Mae | Lease Option | Renovated | Unfurnished |
| Beach Rights | Fixer | Lender Owned | REO | Vacant |
| Beverly Hills Adj. | Foreclosure | Lockbox | Room for Pool | Yard |
| Beverlywood Adj. | Freddie Mac | Malibu Adj. | Room for Tennis Court | |
| Builder/Developer | Furnished | Mobile Home | Sold as a Package | |
| Co-listed, Conversion | Granite | Motivated | Sold for Land Value | |
| Court Approval | Hancock Park Adj. | Move-in | Teardown | |
| Current Use Res Inc | Historical | Needs TLC | Tennis Court | |

| LAND TYPE |
|------------------|------------------|
| Fee | Lease | Month to Month |

| LEASE PER MONTH YEAR |
|------------------|------------------|------------------|
| Month | Year | See Remarks | Week |

| LOCKBOX LOCATION |
|------------------|------------------|------------------|
| Call Listing Agent | Front Gate | Go Direct | See Remarks | Sign Post |
| Call Listing Office | Garage Door | No Key Safe | Side Door | Vault |
| Front Door | Gas Meter | Rear Door | Side Gate | Water Pipe |

| LOCK BOX TYPE |
|------------------|------------------|------------------|------------------|
| Call Listing Office | Combo-See Remarks | Multacc | No Key Safe | See Remarks | SentriLock | Supra |

| LOT DESCRIPTION |
|------------------|------------------|------------------|
| 2-4 Lots | Fenced | Lawn | Riding/Stables | Tear Down On Lot |
| 5 + Lots | Fenced Yard | Lot Shape-Flag | Seawall | Utilities Other |
| Agricultural | Firewall(s) | Lot Shape-Irregular | Secluded | Utilities - Overhead |
| Alley Paved | Front Yard | Lot Shape-Rectangular | Sidewalks | |
| Automatic Gate | Gated Community | Lot-Level/Flat | Single Lot | Value In Land |
| Back Yard | Gated with Guard | Misting System | Storm Drains | Walk Street |
| Bluff Front | Gutters | No Landscaping | Street Asphalt | Wooden |
| Corners Established | Horse Property | Ranch | Street Concrete | Yard |
| Curbs | Horse Property | Raw Land | Street Gravel | |
| Exterior Security | Horse Property | Redevelopment Area | Street Lighting | |
| Lights | Unimproved | Resident Manager | |
| Farm | Landscaped | Street Paved | |

| LOT LOCATION |
|------------------|------------------|------------------|
| Alley Access | Close to Clubhouse | Lagoon Front | Ocean Side of Freeway | Reservoir |
| Bay Front | Corner Lot | Lake Front | Ocean Side Of Highway 1 | River Front |
| Beach Access | Cul-De-Sac | Lake on Lot | On Golf Course | Rocks |
| Beach Front | Desert Back | Marina | On Navigable Water | Rural |
| BLM/National Forest | Desert Front | Military Land | Park Nearby | Stream |
| Bluff Front | Flats | Near Public Transit | Patio Home | Varied |
| Canal | Greenbelt | None | Preserve/Public Land | Water Front |
| Canyon | Hillside | Ocean Access | Private Road | Zero Lot Line |
| City | Hilltop | Ocean Front | Ravine | |

| OCCUPANT TYPE |
|------------------|------------------|------------------|
| Lessee | Owner | Tenant | Vacant |

| ON FILE |
|------------------|------------------|------------------|------------------|
| Building Permit | Cert. of Compliance | Coastal Com. Permit | Geological Report | Percolation |
| Plans | Soils Report | Survey | Topography Report | None |
**POSSESSION**

- Close Of Escrow
- COE Plus 1
- COE Plus 2
- COE Plus 3
- Negotiate
- Tenant Rights
- Other

**SEWER**

- Aerobic Septic
- Gravity Septic Field
- Lateral/Tap - Not Installed/Must Tap
- Paid
- Shared Septic
- Applied for Permit
- Holding Tank
- Mound system
- Pressure Dose
- Site Evaluation on File
- Assessments
- In Connected and Paid
- Not Available
- Public Hookup
- Unknown
- Cess Pool
- In Street
- On Bond
- Septic
- Other
- Connected on Bond
- In Street Paid
- On Site
- Sewer Bonds
- None

**SITE**

- Beach
- Canyon
- City
- Flats
- Hillside
- Hilltop
- Rural
- Varied

**SPECIAL NOZE (Required)**

- Coastal Commission
- Methane Gas
- Rent Control
- Special Study
- None
- Flood
- Property Report
- Seismic Hazard
- Other

**STREET**

- Asphalt
- Concrete
- Curbed
- Dirt/Gravel
- Private
- Public
- Sidewalk

**SURVEY**

- Buyer Pays
- Corners Marked
- Seller Pays
- Survey Done

**TELEPHONE SERVICE**

- In Street
- None
- On Property
- Other

**TOPOGRAPHY**

- Downhill
- Flat
- Pad
- Uphill
- Varied

**TRACT MAP**

- Final
- None
- Pending

**UNITS PER ACRE**

- 0-1 Unit/Acre
- 16-20 Units/Acre
- 2-5 Units/Acre
- 31-35 Units/Acre
- 6-10 Units/Acre
- 11-15 Units/Acre
- 21-25 Units/Acre
- 26-30 Units/Acre
- 36-40 Units/Acre
- Over 40 Units/Acre

**VIEW (Required)**

- Any
- City
- Green Belt
- Marina
- Pond
- Vineyard
- Back Bay
- City Lights
- Golf Course
- Mountains
- Pool
- Walk Street
- Bay
- Coastline
- Harbor
- Ocean
- Reservoir
- Water
- Bluff
- Courtyard
- Hills
- Orchard/Grove
- River
- White Water
- Bridge
- Creek/Stream
- Lagoon
- Panoramic
- Rocks
- Other
- Canal
- Desert
- Lake
- Pasture
- Tree Top
- None
- Canyon
- Estuary
- Lake Front
- Peek-A-Boo
- Trees/Woods
- Catalina
- Fields
- Landmark
- Pier
- Valley

**WATER**

- District/Public
- Meter Paid/Not In
- On Site
- Public Hook-Up Avail
- Well
- Other
- Fire Hydrant
- Mutual Water Source
- Paid
- Stock Company
- Well - Shared
- None
- In Street
- Not Available
- Private
- Storage Tank(s)
- Well Irrigation Only
- Meter on Property
- On Bond
- Public
- Water District
- Well Permit on File

**WATERFRONT**

- Beach Rights
- Canal
- Lagoon
- Lake
- Marina
- Ocean
- Stream
- None

**LISTING TYPE (Required)**

- EXC RIGHT
- EXC RIGHT W/ EXCPTN
- EXC AGENCY
- OPEN
- PROBATE

**LIMITED SERVICE (Required)**

- YES
- NO

**MLS ENTRY ONLY (Required)**

- YES
- NO

**LOAD ON INTERNET (Required)**

- YES
- NO

**ALLOW AUTOMATED VALUATION MODELS ON VIRTUAL OFFICE WEBSITES:**

- YES
- NO

**ALLOW COMMENTS ON VIRTUAL OFFICE WEBSITES:**

- YES
- NO

**LISTING DATE (Req) | EXPIRATION DATE (Req) | NEW EXPIRATION DATE | CONTRACT DATE | WITHDRAWN DATE**
<table>
<thead>
<tr>
<th>SELL DATE</th>
<th>SELL PRICE</th>
<th>COMM. TO BUYER’S AGENT</th>
<th>CSO</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>☐ YES ☐ NO</td>
<td>$/%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Should Street Number Display?</th>
<th>Should Street Name Display?</th>
<th>Alternative to Street Name</th>
<th>Probate Y/N</th>
<th>Court Approval</th>
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</thead>
<tbody>
<tr>
<td>☐ YES ☐ NO</td>
<td>☐ YES ☐ NO</td>
<td>☐ YES ☐ NO</td>
<td>☐ YES ☐ NO</td>
<td>☐ Not Required ☐ Required</td>
</tr>
</tbody>
</table>

The Virtual/Photo Tour is intended for the public. Links are available on all detail reports and the profile page. Branding is prohibited.

Virtual/Photo Tour URL: http://

The Property Website is intended for agents. Links are available on the agent detail reports and the profile page. Branding is okay.

Property Website URL: http://

**Would you like to schedule an open house for your new listing?** Required ☐ YES ☐ NO (If YES, Please see below)

<table>
<thead>
<tr>
<th>DATE</th>
<th>START TIME</th>
<th>END TIME</th>
<th>TO BE SERVED</th>
<th>FOOD DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>☐ Refreshments ☐ Lunch ☐ None</td>
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</tr>
</tbody>
</table>

OPEN TO THE PUBLIC? ☐ YES ☐ NO

<table>
<thead>
<tr>
<th>PHONE 1:</th>
<th>PHONE 2:</th>
</tr>
</thead>
</table>

**OPEN HOUSE COMMENTS (500 Characters Maximum)**

<table>
<thead>
<tr>
<th>Listing Agent 1 ID</th>
<th>Listing Agent 2 ID</th>
<th>Listing Agent 3 ID</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
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</tr>
</tbody>
</table>