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Sampling of rates as of February 20, 2019

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The Global Table - Exploring Spain March 8th



Please join our us on March 8th as the BH/GLAAR Global Committee continues it's culinary tour of the world with The Global Table. In March we will taste Spanish cuisine, explore the culture and discuss business opportunities that Spain has to offer.

Friday, March 8, 2019 at 12:30pm
Each person will be responsible for paying for their own lunch.

**Location
Coming Soon**

During 2019 The Global Table will explore many exciting cultures & cuisines -

Check our Event Calendar for more details.



Please register online at
www.bhglaar.com

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SOME OF OUR RECENT CLOSINGS

80% Bank Statement Loan - West LA

- **SALES PRICE 2.9M**
- **12-MONTHS BANK STATEMENTS USED TO QUALIFY**
- **SELF EMPLOYED (NO TAX RETURNS) 707 CREDIT SCORE**

80% Only 1-Year Tax Returns

- **SALES PRICE 2.65M**
- **1-YEAR SELF EMPLOYED**
- **7 YEAR ARM 4.125% (4.68% APR)**

95% Jumbo Purchase - Los Angeles

- **SALES PRICE 1.5M**
- **30-YEAR FIXED WITH NO MI**
- **CREDIT SCORE 752 TO QUALIFY**

75% LTV Foreign National - Venice

- **SALES PRICE 2.9M**
- **5.25% 5-YEAR ARM (5.39% APR)**
- **NO SOCIAL SECURITY NUMBERS**
- **FOREIGN TAX RETURNS & CREDIT USED TO QUALIFY**

85% LTV - NO MI

- **SALES PRICE 3.8M**
- **30-YEAR FIXED 4.25% (4.53% APR)**
- **1 LOAN - NO HELOC**

90% Cross Collateral - West LA

- **SALES PRICE 10.3M**
- **5-YEAR INTEREST ONLY 4.75% APY (5.05% APR)**
- **90% FINANCING (DOWN PAYMENT ONLY 10%)**

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*By dollar volume according to Origination News, "Top 200 Originators," 2007-2017 and Scotsman Guide, "Top Originators," 2012, 2013, 2014, 2015, 2016 and 2017.
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Commercial Marketing Session – March 13th



The Commercial Marketing Session at BH/GLAAR is open to all real estate professionals. Both Members and Non-members may bring their listings to this presentation by reservation. You may also attend even if you do not have a property to offer and investors are welcome. Come see what's happening in our local Commercial Real Estate Market.

Wednesday, March 13, 2019 - 9:30am - 11:00am
Free to all Real Estate Professionals

BH/GLAAR
6330 San Vicente Blvd., Suite 100
Los Angeles, CA 90048



Guest Speaker & Breakfast Sponsors



MICHAEL SIMPSON
Founder & Senior Instructor



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As a Business Strategist working alongside Tony Robbins, Carlos introduces Tony’s Business Mastery program to business owners worldwide to help them understand the critical factors that impact their business. He does this by supporting them to refocus and realign with the strategies and psychology needed for competing and innovating in any economy.



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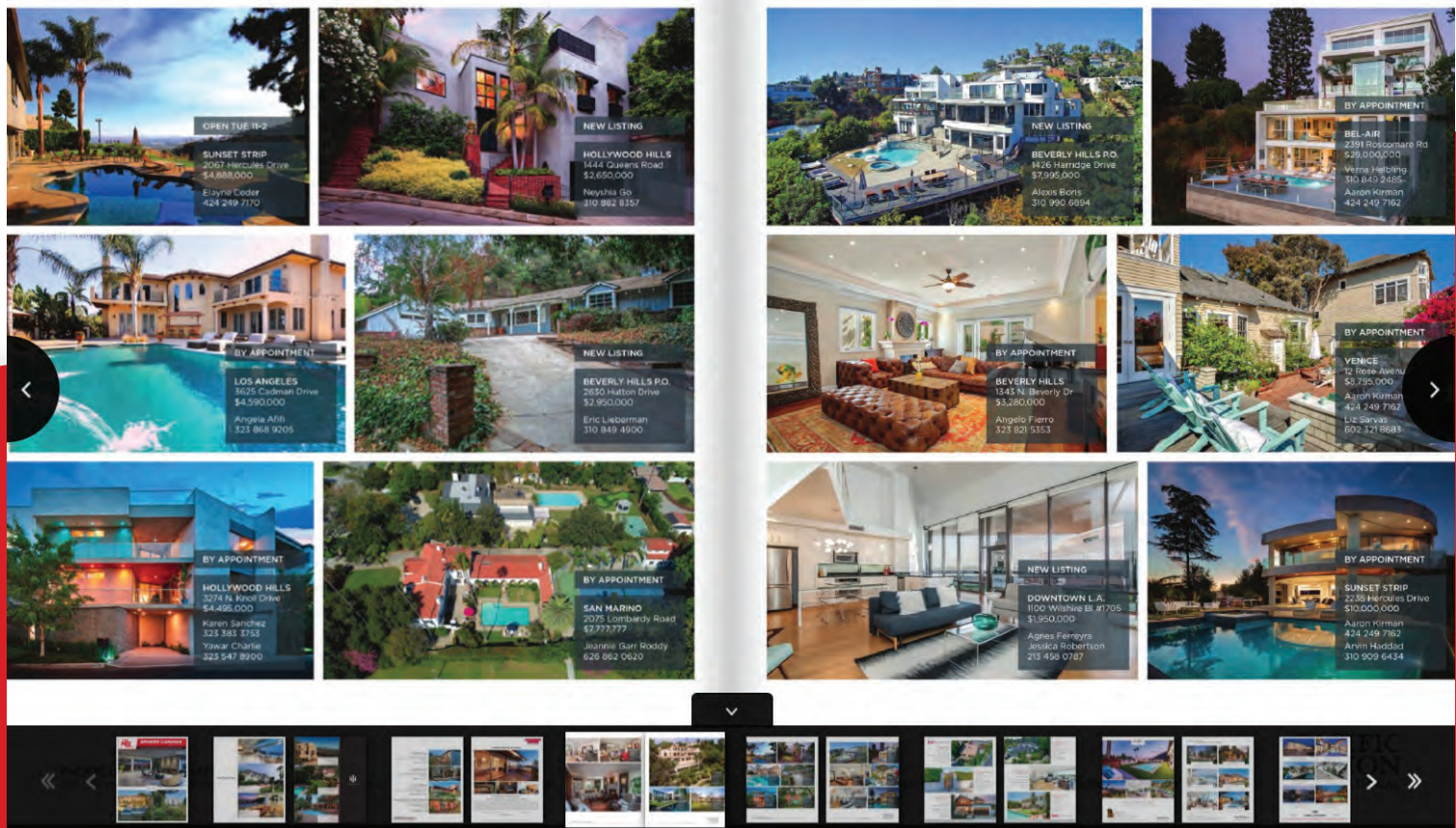
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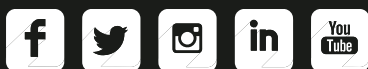


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Register at www.mlssummit2019.eventbrite.com

