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OK**

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Prime +1.00%**

Sampling of rates as of February 27, 2019

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www.insigniamortgage.com 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

CHRIS FURIE

BRE 01004991 | NMLS 357449
chris@insigniamortgage.com



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DAMON GERMANIDES

BRE 01794261 | NMLS 317894
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SOME OF OUR RECENT CLOSINGS

80% Bank Statement Loan - West LA

- **SALES PRICE 2.9M**
- **12-MONTHS BANK STATEMENTS USED TO QUALIFY**
- **SELF EMPLOYED (NO TAX RETURNS) 707 CREDIT SCORE**

80% Only 1-Year Tax Returns

- **SALES PRICE 2.65M**
- **1-YEAR SELF EMPLOYED**
- **7 YEAR ARM 4.125% (4.68% APR)**

95% Jumbo Purchase - Los Angeles

- **SALES PRICE 1.5M**
- **30-YEAR FIXED WITH NO MI**
- **CREDIT SCORE 752 TO QUALIFY**

75% LTV Foreign National - Venice

- **SALES PRICE 2.9M**
- **5.25% 5-YEAR ARM (5.39% APR)**
- **NO SOCIAL SECURITY NUMBERS**
- **FOREIGN TAX RETURNS & CREDIT USED TO QUALIFY**

85% LTV - NO MI

- **SALES PRICE 3.8M**
- **30-YEAR FIXED 4.25% (4.53% APR)**
- **1 LOAN - NO HELOC**

90% Cross Collateral - West LA

- **SALES PRICE 10.3M**
- **5-YEAR INTEREST ONLY 4.75% APY (5.05% APR)**
- **90% FINANCING (DOWN PAYMENT ONLY 10%)**

ph. 310-777-5401 • fax 310-777-5410 • markcohen@cohenfinancialgroup.com • www.cohenfinancialgroup.com

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*By dollar volume according to Origination News, "Top 200 Originators," 2007-2017 and Scotsman Guide, "Top Originators," 2012, 2013, 2014, 2015, 2016 and 2017.
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BH/GLAAR Young Professionals Network



Networking Mixer w/ BH Chamber

Please join the BH/GLAAR YPN & the Beverly Hills Chamber of Commerce YPN for our March 6th Networking Mixer at Industrious in Century City. Whether you are young in real estate, young in age or young at heart, our YPN events are for real estate professionals of all ages.

Industrious
1925 Century Park East, Suite 1700
Los Angeles, California 90067

Please register online at www.bhglaar.com



BH/GLAAR Global Committee



Global Table - Exploring Spain

Please join our us on March 8th as the BH/GLAAR Global Committee continues it's culinary tour of the world with The Global Table. In March we will taste Spanish cuisine, explore the culture and discuss business opportunities that Spain has to offer.

La Paella
476 S San Vicente Blvd,
Los Angeles, California 90048

Commercial Marketing Session -



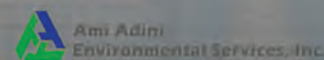

BH/GLAAR Commercial Committee

Wednesday, March 13, 2019
9:30am - 11:00am
Free to all Real Estate Professionals

The Commercial Marketing Session at BH/GLAAR is open to all real estate professionals. Both Members and Non-members may bring their listings to this presentation by reservation. You may also attend even if you do not have a property to offer and investors are welcome. Come see what's happening in our local Commercial Real Estate Market.

Guest Speaker & Breakfast Sponsors

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