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INDUSTRY RECOGNIZES MARK COHEN AS #1 TOP LOAN ORIGINATOR FOR THE 7TH YEAR IN A ROW!



TOP MORTGAGE BROKERS

ScotsmanGuide.com/Top2018/Brokers

#	Name	Company	State	Brokered Volume	Total Dollar Volume	Percent Brokered	Brokered Loans	Overall Closed Loans	Purchase Vs. Refi	Yrs. in Biz
1	MARK COHEN	COHEN FINANCIAL GROUP	CA	\$505,513,757	\$505,513,757	100%	451	451	58%/42%	30
2	Mike Roberts	City State Mortgage	CA	\$222,222,222	\$222,222,222	100%	178	178	88%/12%	21
3	Chris Taylor	Progress Mortgage Inc.	CA	\$197,222,222	\$197,222,222	100%	112	112	88%/12%	20
4	Thomas Sarmiento	Progress Mortgage Inc.	CA	\$191,222,222	\$191,222,222	100%	111	111	85%/15%	10
5	Ramon Lee Walker	West Coast Lending	CA	\$188,718,878	\$188,718,878	100%	489	489	10%/90%	7
6	Shawn Stetler	Home Lending	CA	\$186,377,222	\$186,377,222	100%	394	394	80%/20%	10
7	Thom Nguyen	Loan Partners Inc.	CA	\$182,822,222	\$182,822,222	100%	403	403	88%/12%	10
8	Raymond Poon	Shaq Loan	CA	\$178,822,222	\$178,822,222	100%	382	382	17%/83%	8
9	Jason Gallo	Gallo Capital Inc.	CA	\$173,222,222	\$173,222,222	100%	282	282	27%/73%	28
10	Angela Baker	First Securities Financial Services	CA	\$168,222,222	\$168,222,222	100%	488	488	80%/20%	10
11	Michael Steery	Citywide Financial Corp.	CA	\$166,222,222	\$166,222,222	100%	192	192	10%/90%	20
12	Mark Best	Home Trust Financial	CA	\$162,722,222	\$162,722,222	100%	178	178	78%/22%	10
13	Jon Madsen	Go Mortgage Corp. - Go Team Home Loans	CA	\$158,222,222	\$158,222,222	100%	242	242	87%/13%	10
14	Andrew Eric Susskind	AMS Lending - MS Prime Equity Mortgage	CA	\$156,222,222	\$156,222,222	100%	224	224	78%/22%	7
15	Michael Pineda	Service Mortgage Co.	CA	\$151,222,222	\$151,222,222	100%	284	284	88%/12%	10
16	Tommy Best	Palmdale 1st Mortgage	CA	\$147,222,222	\$147,222,222	100%	228	227	88%/12%	10
17	Andrew Marshall	Loan City Mortgage	CA	\$146,222,222	\$146,222,222	100%	228	228	88%/12%	10
18	Ron Fraligo	Mortgage Network Inc.	CA	\$142,722,222	\$142,722,222	100%	172	172	87%/13%	10
19	Tracy Loring	Shaq Mortgage	CA	\$138,222,222	\$138,222,222	100%	124	124	87%/13%	10
20	Michael Shook	Progress Financial Services Corp.	CA	\$136,222,222	\$136,222,222	100%	287	287	87%/13%	20
21	Max Silver	Prostate Home Mortgage	CA	\$132,222,222	\$132,222,222	100%	188	188	88%/12%	10
22	Mark Best	1st Capital Lending	CA	\$128,222,222	\$128,222,222	100%	188	188	88%/12%	8
23	Oliver Davis	Go Mortgage Corp. - Go Team Home Loans	CA	\$126,222,222	\$126,222,222	100%	127	127	88%/12%	10
24	Luigi Strano	Investment.com LLC	CA	\$124,222,222	\$124,222,222	80%	41	34	88%/12%	20
25	Marvin De Jesus	Go Mortgage Corp.	CA	\$121,222,222	\$121,222,222	100%	112	112	88%/12%	10
26	Scott Richter	First Mortgage Mortgage Corp.	CA	\$118,222,222	\$118,222,222	100%	181	181	77%/23%	20
27	Ryan Jones	Loan Mortgage Team Inc.	CA	\$116,222,222	\$116,222,222	100%	187	187	87%/13%	10
28	Michael Richter	Mortgage Inc. - MS Progressive Mortgage Service	CA	\$112,222,222	\$112,222,222	88%	182	182	88%/12%	20
29	Talib Saevan	Right Way Mortgage Inc.	CA	\$111,222,222	\$111,222,222	100%	128	128	87%/13%	10
30	David Berkman	Go Mortgage Corp. - Go Team Home Loans	CA	\$108,222,222	\$108,222,222	100%	84	84	88%/12%	8
31	Richard Wilson	Priority Financial LLC	CA	\$106,222,222	\$106,222,222	100%	188	188	87%/13%	20
32	Shane Walsh	Acadia Lending Group LLC	CA	\$104,222,222	\$104,222,222	100%	181	181	88%/12%	8
33	Jason Conway	American Pacific Mortgage	CA	\$102,222,222	\$102,222,222	88%	38	38	88%/12%	20
34	Scott Brown	Investment.com LLC	CA	\$101,222,222	\$101,222,222	88%	32	32	78%/22%	10

Ask about our Exclusive Bank Statement Jumbo Loan Program

NO TAX RETURNS - 12 MONTHS OF BANK STATEMENTS FOR QUALIFICATION - COMMON SENSE UNDERWRITING - ONLY 3 MONTHS RESERVES REQUIRED - AGGRESSIVELY PRICED

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Commercial Marketing Session - July 10th



The Commercial Marketing Session at BH/GLAAR is open to all real estate professionals. Both Members and Non-members may bring their listings to this presentation by reservation. You may also attend even if you do not have a property to offer and investors are welcome. Come see what's happening in our local Commercial Real Estate Market.

Wednesday, July 10, 2019 - 9:30am - 11:00am
Free to all Real Estate Professionals

BH/GLAAR
6330 San Vicente Blvd., Suite 100
Los Angeles, CA 90048



Guest Speaker



MARC ASHEGHIAN
Certified Public Accountant
and Consultant



Opportunity Zones Funds
and 1031 Exchange for investors



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www.bhglaar.com

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BH/GLAAR Young Professionals Network

YPN Networking Mixer - July 10th



Please join the BH/GLAAR YPN for our July Networking Mixer at Surfside Bar & Grill in Venice. Whether you are young in real estate, young in age or young at heart, our Young Professional Network events are for real estate professionals of all ages.

Come enjoy a drink and some food and mingle with like-minded real estate professionals throughout the Los Angeles area.



23 Windward Ave, Venice, California 90291

Wednesday, July 10, 2019 - 5:00pm - 7:00pm
 REALTORS® bring a business card for free admission!
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RULES

The following VESTA PLUS™ features are available for “Coming Soon” listings

- ✓ **Sharing via Email, Text & Print**
- ✓ **Saved Searches & Email auto-notifications**
- ✓ **Add to Cart**
- ✓ **Broker Caravan Ads**

The following is **NOT** allowed for “Coming Soon” listings

- ✗ **Open House**
- ✗ **Syndication (data-feeds)**
- ✗ **Hot-sheets**
- ✗ **CMA & Statistics**

The “Coming Soon” listings will **NOT** be shared to any portal like Zillow, Trulia, etc. or any other MLS.

REQUIREMENTS



1 Exterior Photo



Upload C.A.R Form SELM



Complete Listing
(Enter all required fields in SLIMM)

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