

MERIDITH BAER HOME



HOME STAGING
INTERIOR DESIGN
LUXURY FURNITURE LEASING
INSTANT HOME

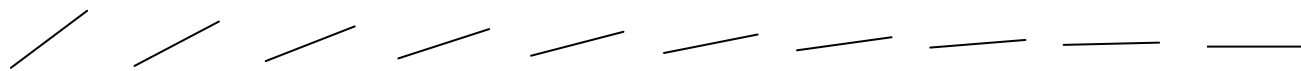
3607 Park Green Drive, Corona Del Mar
\$4,400,000
Staged for Drew D'Angelo, The McMonigle Group

310.204.5353
meridithbaer.com/mls





Partnering real estate's
cutting edge technology
with Malibu's finest estates.
Compass welcomes
Chris Cortazzo.



COMPASS

Chris Cortazzo

310.579.5887

chris@chris cortazzo.com

DRE 01190303

compass.com

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When Banks Say "No" We Say "Yes!"

Why haven't you called us?

Over \$2.5 billion funded since 2012.

**No Tax Returns
required.
Rates start at
3.000%
(4.164% APR).**

**Stated Income
business purpose
loans to \$10
million.**

**Low rate Foreign
National loans
to \$5.1 million.
Rates start at
3.375%
(4.250% APR).**

**Niche Lending,
Cross-collateralizations,
loans to LLCs, interest-
only jumbo loan options
to 80% LTV.**

**1031 Exchange
single family
OK**

**Local Lenders:
Fast Turn Times
10/1 ARM 3.500%
(4.193% APR)
Zero Points**

Sampling of rates as of August 7, 2019

310-859-0488

www.insigniamortgage.com 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

CHRIS FURIE

BRE 01004991 | NMLS 357449
chris@insigniamortgage.com



insignia
MORTGAGE

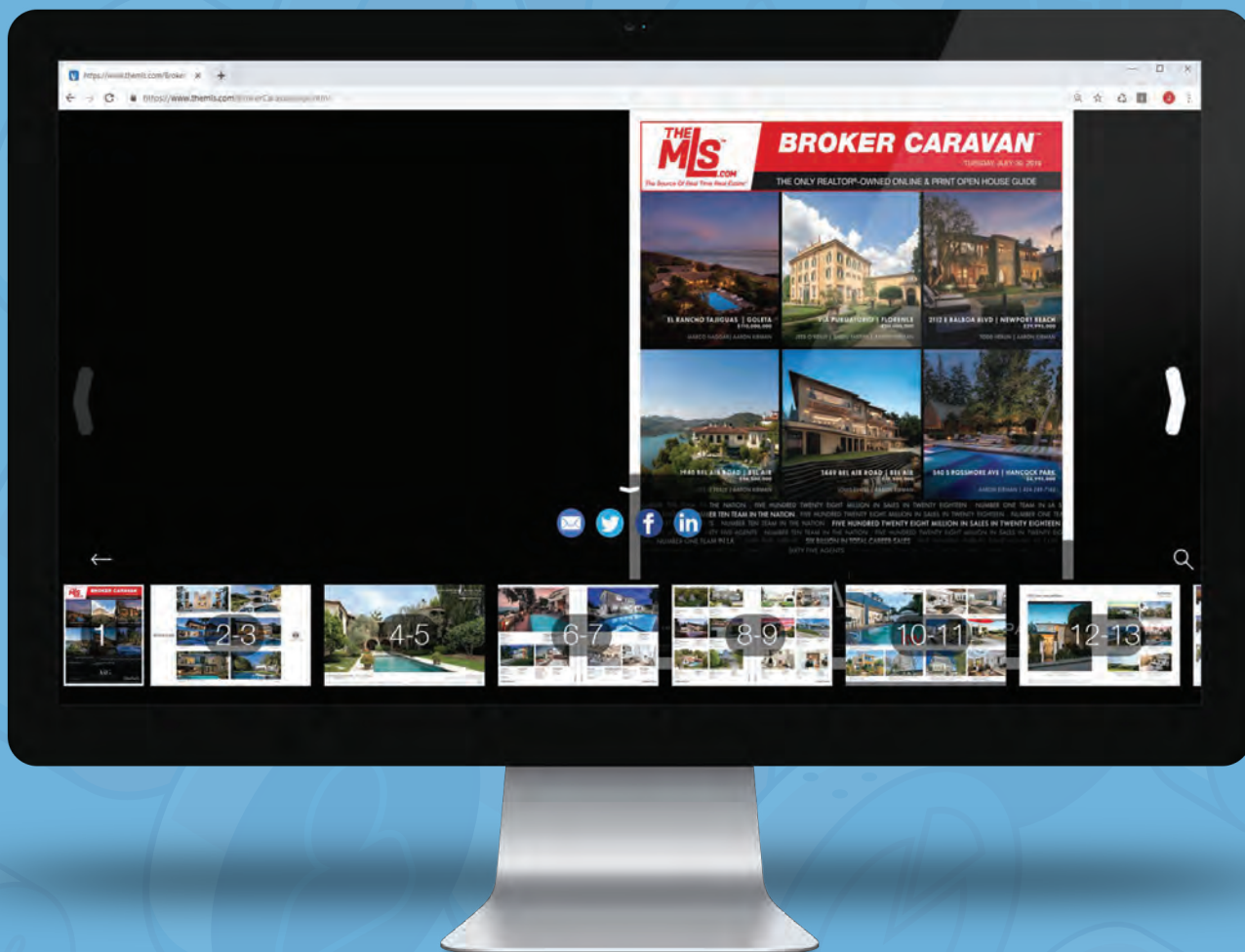
DAMON GERMANIDES

BRE 01794261 | NMLS 317894
damon@insigniamortgage.com

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NOW SHARE YOUR ADS ON SOCIAL MEDIA

Learn more at bit.ly/BrokerCaravan





COHEN financial group

we make deals close and doors open



Thank all of you for your continued business and for keeping Cohen Financial Group the Top Originator Nationwide. WE DID IT AGAIN!



INDUSTRY RECOGNIZES MARK COHEN AS #1 TOP LOAN ORIGINATOR FOR THE 7TH YEAR IN A ROW!



TOP MORTGAGE BROKERS

ScotsmanGuide.com/Top2018/Brokers

#	Name	Company	State	Brokered Volume	Total Dollar Volume	Percent Brokered	Brokered Loans	Overall Closed Loans	Purchase Vs. Refi	Yrs. in Biz
1	MARK COHEN	COHEN FINANCIAL GROUP	CA	\$505,513,757	\$505,513,757	100%	451	451	58%/42%	30
2	Mike Roberts	City State Mortgage	CA	\$222,222,222	\$222,222,222	100%	178	178	80%/20%	21
3	Chris Taylor	Progress Mortgage Inc.	CA	\$197,222,222	\$197,222,222	100%	112	112	80%/20%	20
4	Thomas Santambrogio	Progress Mortgage Inc.	CA	\$191,222,222	\$191,222,222	100%	111	111	80%/20%	10
5	Raymond Lee Walker	West Coast Lending	CA	\$188,718,878	\$188,718,878	100%	489	489	10%/90%	7
6	Shawnick Shindler	Home Lending	CA	\$186,377,222	\$186,377,222	100%	394	394	80%/20%	10
7	Thom Nguyen	Loan Partners Inc.	CA	\$182,822,222	\$182,822,222	100%	421	421	80%/20%	10
8	Raymond Poon	West Loan	CA	\$178,822,222	\$178,822,222	100%	382	382	17%/83%	8
9	Jason Gallo	Gallo Capital Inc.	CA	\$173,222,222	\$173,222,222	100%	282	282	20%/80%	28
10	Angela Rubin	First American Financial Services	CA	\$169,222,222	\$169,222,222	100%	488	488	80%/20%	10
11	Michael Steary	Citywide Financial Corp.	CA	\$168,222,222	\$168,222,222	100%	192	192	10%/90%	20
12	Mark Reed	Home Trust Financial	CA	\$162,722,222	\$162,722,222	100%	178	178	10%/90%	10
13	Jon MacIntyre	Go Mortgage Corp. - Go Team Home Loans	CA	\$161,222,222	\$161,222,222	100%	242	242	80%/20%	10
14	Andrew Eric Susskind	AMG, Banking, and Trust Equity Mortgage	CA	\$158,222,222	\$158,222,222	100%	224	224	10%/90%	7
15	Michael Pineda	Service Mortgage Co.	CA	\$157,222,222	\$157,222,222	100%	284	284	80%/20%	10
16	Tommy Scott	Palmdale 1st Mortgage	CA	\$157,222,222	\$157,222,222	100%	228	227	80%/20%	10
17	Andrew Marshall	Loan City Mortgage	CA	\$156,222,222	\$156,222,222	100%	228	228	80%/20%	10
18	Ron Fraligo	Mortgage Network Inc.	CA	\$152,722,222	\$152,722,222	100%	172	172	80%/20%	10
19	Tracy Loring	Star Mortgage	CA	\$152,222,222	\$152,222,222	100%	124	124	80%/20%	10
20	Michael Shindler	Progress Financial Services Corp.	CA	\$152,222,222	\$152,222,222	100%	287	287	80%/20%	20
21	Max Silver	Prostate Home Mortgage	CA	\$152,222,222	\$152,222,222	100%	188	188	80%/20%	10
22	Mark Reed	GO Capital Lending	CA	\$148,222,222	\$148,222,222	100%	188	188	80%/20%	8
23	Elaine Davis	Go Mortgage Corp. - Go Team Home Loans	CA	\$148,222,222	\$148,222,222	100%	127	127	80%/20%	10
24	Luigi DiStasio	WestCapit.com LLC	CA	\$148,222,222	\$148,222,222	100%	41	34	80%/20%	20
25	Marvin De Jesus	Go Mortgage Corp.	CA	\$147,222,222	\$147,222,222	100%	112	112	80%/20%	10
26	Scott Reiter	First American Mortgage Corp.	CA	\$146,222,222	\$146,222,222	100%	181	181	17%/83%	20
27	Ryan Jones	Loan Mortgage Team Inc.	CA	\$146,222,222	\$146,222,222	100%	187	187	80%/20%	10
28	Michael Reiter	Mortgage Inc. - Go Progress Home Mortgage Service	CA	\$142,222,222	\$142,222,222	80%	182	182	80%/20%	20
29	Talita Guerrero	Right Way Mortgage Inc.	CA	\$137,222,222	\$137,222,222	100%	128	128	80%/20%	10
30	Carly Reiter	Go Mortgage Corp. - Go Team Home Loans	CA	\$136,222,222	\$136,222,222	100%	84	84	80%/20%	8
31	Richard Wilson	Priority Financial LLC	CA	\$136,222,222	\$136,222,222	100%	188	188	80%/20%	20
32	Shane Walsh	Acadia Lending Group LLC	CA	\$136,222,222	\$136,222,222	100%	181	181	80%/20%	8
33	Jason Conway	American Pacific Mortgage	CA	\$132,222,222	\$132,222,222	100%	38	38	80%/20%	20
34	Scott Reiter	WestCapit.com LLC	CA	\$127,222,222	\$127,222,222	80%	32	32	10%/90%	10

Ask about our Exclusive Bank Statement Jumbo Loan Program

NO TAX RETURNS - 12 MONTHS OF BANK STATEMENTS FOR QUALIFICATION - COMMON SENSE UNDERWRITING - ONLY 3 MONTHS RESERVES REQUIRED - AGGRESSIVELY PRICED

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BH/GLAAR Young Professionals Network

YPN Networking Mixer - September 4th



Please join the BH/GLAAR YPN for our September Networking Mixer at Greenleaf on Abbot Kinney in Venice. Whether you are young in real estate, young in age or young at heart, our Young Professional Network events are for real estate professionals of all ages.

Come enjoy a drink and some food and mingle with like-minded real estate professionals throughout the Los Angeles area.

greenleaf
gourmet chopshop

1239 Abbot Kinney Blvd, Venice, CA 90291

Wednesday, September 4, 2019 - 5:00pm - 7:00pm

REALTORS® bring a business card for free admission!

\$10 for Real Estate Related Services.



Please register online at
www.bhglaar.com

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P 310.967.8800 | F 310.967.8808 | WWW.BHGLAAR.COM

Real estate Assistant Needed

I am seeking a full time real estate assistant with VERY STRONG OFFICE SKILLS AND EXPERIENCE.

You will need to have the following experience and skill sets:

All aspects of being full time assistant for a single agent. Minimum 3 years' (prefer more) experience being an assistant to a very busy agent and doing a diverse number of jobs with knowledge of the West Los Angeles residential real estate market. Prefer that you live in West Los Angeles.

Update and maintain Web site – WordPress

Know the MLS – new system

Familiar and comfortable with Gmail and G Suite

All aspects of being a transaction coordinator

Flexibility and creativity

Great communications, Good Listening and Client Relation Skills

Constant Contact

West Los Angeles geographic knowledge

Social Media – Facebook, LinkedIn, Instagram, etc. posting etc.

All programs including Word, Works, Excel, Adobe In Design, Notebook, Outlook, Notepad etc.

Familiarity & comfort with DocuSign (WinForms) and the programs

Must have a car

Dependable & Reliable & here for the long term

Ability to work under pressure

Just being an all-around right hand to me

Mon – Fri – 9 – 5

DO NOT REPLY IF YOU DO NOT HAVE ALL THE ABOVE SKILLS AND EXPERIENCE

Please send resumes in confidence to caroleschiffer1@gmail.com

CORE Real Estate Group Remembers Rona Kaufman



10/16/45 - 8/4/19

She will be greatly missed, not only by her loving family and friends, but by the real estate community who has known her for decades.

Her warmth, intelligence, strength, wit and genuine kindness drew people to Rona.

She left us too soon and we deeply mourn her passing.