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million.**

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to \$5.1 million.
Rates start at
3.375%
(4.250% APR).**

**Niche Lending,
Cross-collateralizations,
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only jumbo loan options
to 80% LTV.**

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single family
OK**

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(4.193% APR)
Zero Points**

Sampling of rates as of July 3, 2019

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www.insigniamortgage.com 9595 Wilshire Blvd. #205, Beverly Hills, CA 90212

CHRIS FURIE

BRE 01004991 | NMLS 357449
chris@insigniamortgage.com



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DAMON GERMANIDES

BRE 01794261 | NMLS 317894
damon@insigniamortgage.com

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MIKE HARTUNIAN

VICE PRESIDENT
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Thank all of you for your continued business and for keeping Cohen Financial Group the Top Originator Nationwide. WE DID IT AGAIN!



INDUSTRY RECOGNIZES MARK COHEN AS #1 TOP LOAN ORIGINATOR FOR THE 7TH YEAR IN A ROW!



TOP MORTGAGE BROKERS

ScotsmanGuide.com/Top2018/Brokers

#	Name	Company	State	Brokered Volume	Total Dollar Volume	Percent Brokered	Brokered Loans	Overall Closed Loans	Purchase Vs. Refi	Yrs. in Biz
1	MARK COHEN	COHEN FINANCIAL GROUP	CA	\$505,513,757	\$505,513,757	100%	451	451	58%/42%	30
2	Walter Roberts	City State Mortgage	ST	\$222,222,222	\$222,222,222	100%	110	110	80%/20%	21
3	Chris Taylor	Imagine Mortgage Inc.	CA	\$191,234,444	\$191,234,444	100%	110	110	80%/20%	20
4	Thomas Samsonides	Imagine Mortgage Inc.	CA	\$191,234,444	\$191,234,444	100%	110	110	80%/20%	10
5	Ramon Lee Walker	West Coast Lending	CA	\$188,776,876	\$188,776,876	100%	400	400	10%/90%	7
6	Shantell Shantell	Home Lending	CA	\$188,776,876	\$188,776,876	100%	200	200	80%/20%	10
7	Thom Nguyen	Loan Factory Inc.	CA	\$188,776,876	\$188,776,876	100%	400	400	80%/20%	10
8	Raymond Brown	Shore Loan	CA	\$188,776,876	\$188,776,876	100%	200	200	10%/90%	8
9	Jason Gallo	Gallop Capital Inc.	CA	\$177,777,777	\$177,777,777	100%	200	200	10%/90%	20
10	Angela Baker	First American Financial Services	CA	\$166,666,666	\$166,666,666	100%	400	400	80%/20%	10
11	Michael Henry	Citywide Financial Corp.	CA	\$166,666,666	\$166,666,666	100%	100	100	10%/90%	20
12	Mark Reed	Home Trust Financial	CA	\$166,666,666	\$166,666,666	100%	110	110	10%/90%	10
13	John MacIntyre	Ac Mortgage Corp. - Ac Home Home Loans	CA	\$166,666,666	\$166,666,666	100%	200	200	80%/20%	10
14	Andrew Brock Sweeney	AMBS Lending - Ac Home Home Loans	CA	\$166,666,666	\$166,666,666	100%	200	200	80%/20%	7
15	Michael Reed	Home Mortgage Co.	ST	\$177,777,777	\$177,777,777	100%	200	200	80%/20%	10
16	Sammy Reed	Home Mortgage Co.	ST	\$177,777,777	\$177,777,777	100%	200	200	80%/20%	10
17	Andrew MacIntyre	Loan City Mortgage	CA	\$166,666,666	\$166,666,666	100%	200	200	80%/20%	10
18	Paul Frantz	Mortgage Network Inc.	CA	\$166,666,666	\$166,666,666	100%	110	110	80%/20%	10
19	Tracy L. Loring	Shore Mortgage	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	10
20	Michael Reed	Progression Financial Services Corp.	CA	\$166,666,666	\$166,666,666	100%	200	200	80%/20%	20
21	Walter Reed	Freight Home Mortgage	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	10
22	Mark Reed	Ac Capital Lending	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	8
23	Thomas Brown	Ac Mortgage Corp. - Ac Home Home Loans	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	10
24	David Sweeney	Shore Mortgage Co. LLC	ST	\$166,666,666	\$166,666,666	100%	40	40	80%/20%	20
25	Mark Reed	Ac Mortgage Corp.	CA	\$166,666,666	\$166,666,666	100%	110	110	80%/20%	10
26	Mark Reed	First American Mortgage Corp.	CA	\$166,666,666	\$166,666,666	100%	100	100	10%/90%	20
27	Ryan Jones	Loan Mortgage Team Inc.	ST	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	10
28	Michael Reed	Mortgage Inc. - Ac Progression Financial Services	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	20
29	Tracy Sweeney	Shore Mortgage Inc.	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	10
30	Tracy Sweeney	Ac Mortgage Corp. - Ac Home Home Loans	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	8
31	Michael Reed	Freight Financial LLC	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	20
32	Mark Reed	Ac Lending Group LLC	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	8
33	John Sweeney	Shore Mortgage Corp.	CA	\$166,666,666	\$166,666,666	100%	100	100	80%/20%	20
34	Mark Reed	Shore Mortgage Co. LLC	ST	\$166,666,666	\$166,666,666	100%	100	100	10%/90%	10

Ask about our Exclusive Bank Statement Jumbo Loan Program

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By dollar volume according to Origination News, "Top 200 Originators," 2018 and Scotsman Guide, "Top Originators," 2012, 2013, 2014, 2015, 2016, 2017 and 2018.
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Doug Burton

VP of Business Development

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SVP, Divisional Manager

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Fitzpatrick**

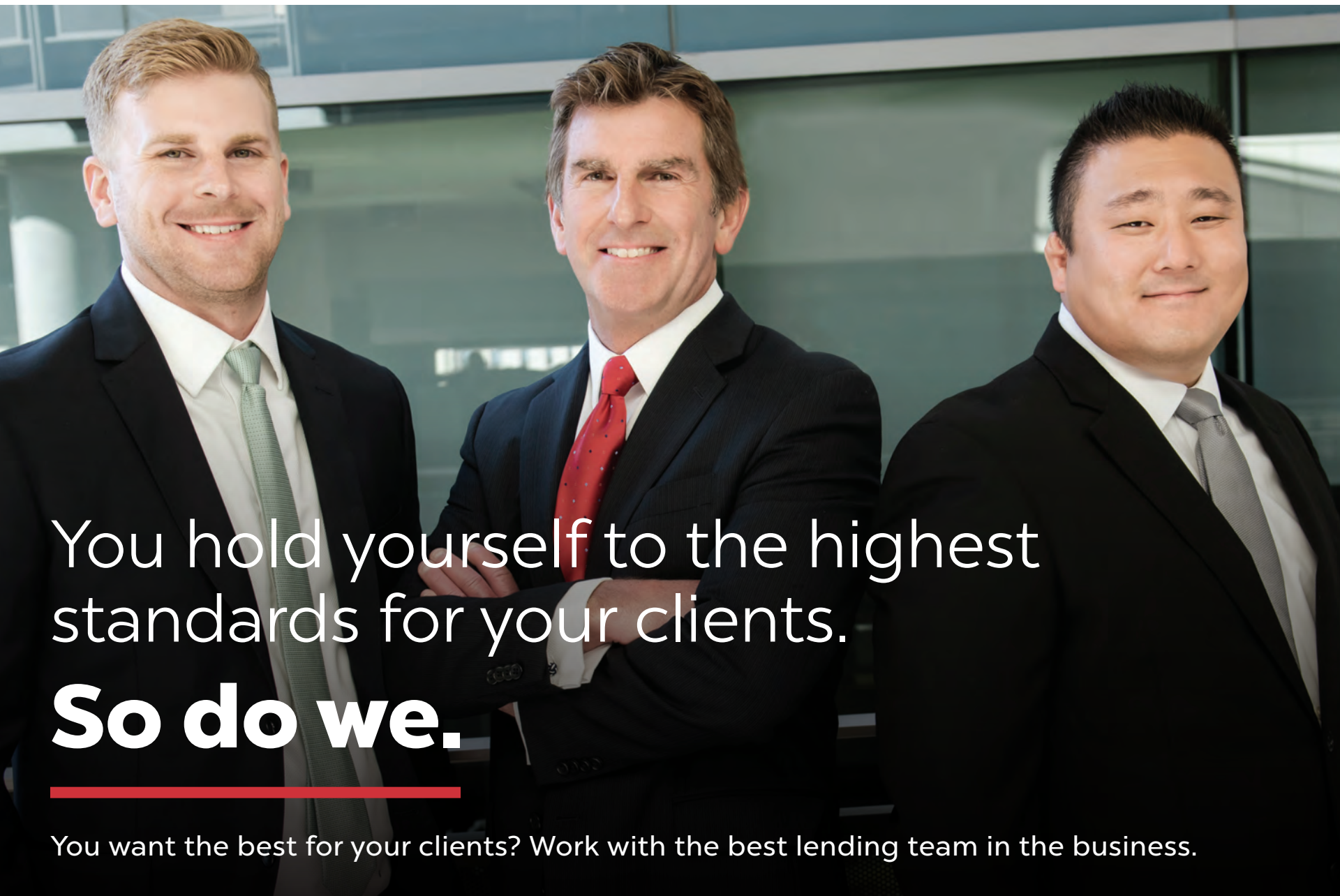


150 El Camino Drive Suite 150
Beverly Hills, CA 90212

Brendan.Fitzpatrick@elliman.com
424.320.2598

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O: (747) 242-2481 C: (818) 687-6046

Joey.Parisi@rate.com

NMLS# 399398, CA - CA-DBO399398 - 413 0699

Joe Parisi

(818) 280-4057 • Joe.Parisi@rate.com

NMLS ID: 255572; CA - CA-DOC255572 - 413 0699

Jonathan Kim

O: (747) 242-2485 C: (818) 805-4238

Jon.Kim@rate.com

NMLS ID: 1509487; CA - CA-DBO1509487 - 413 0699

 EQUAL HOUSING LENDER 23622 Calabasas Road, Suites 230 & 33, Calabasas, CA 91302

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W E L C O M E



DOUGLAS ELLIMAN
CALIFORNIA WELCOMES

**Sean
Landon**



22333 Pacific Coast Hwy Suite 100
Malibu, CA 90265

Sean.Landon@elliman.com
310.926.4028

DRE# 01981562



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949.636.6261 | SARAH@AARONKIRMAN.COM
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