

# MARKET REPORT

2023  
Q1

THE  
**MLS**  
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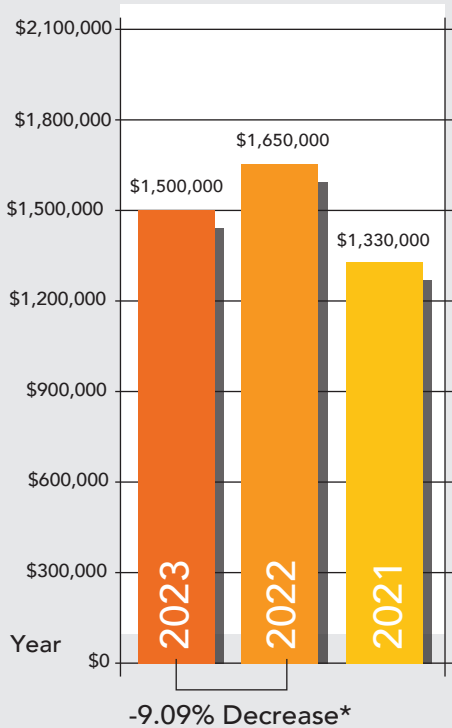


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## SINGLE-FAMILY HOMES MARKET STATISTICS

## Comparative 1<sup>st</sup> Quarter 2023, 2022, vs 2021 (QOQ)

### MEDIAN PRICE

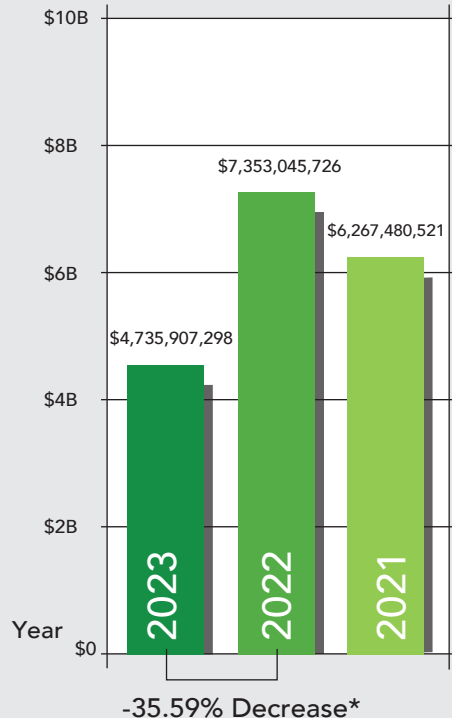


2023 2022 2021

1<sup>st</sup> Quarter

\*-9.09% decrease in 2023 vs. 2022

### SALES VOLUME

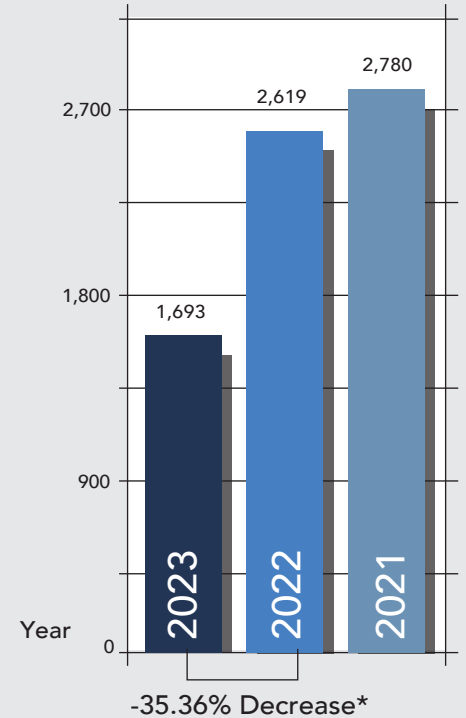


2023 2022 2021

1<sup>st</sup> Quarter

\*-35.59% decrease in 2023 vs. 2022

### # SOLD LISTINGS



2023 2022 2021

1<sup>st</sup> Quarter

\*-35.36% decrease in 2023 vs. 2022



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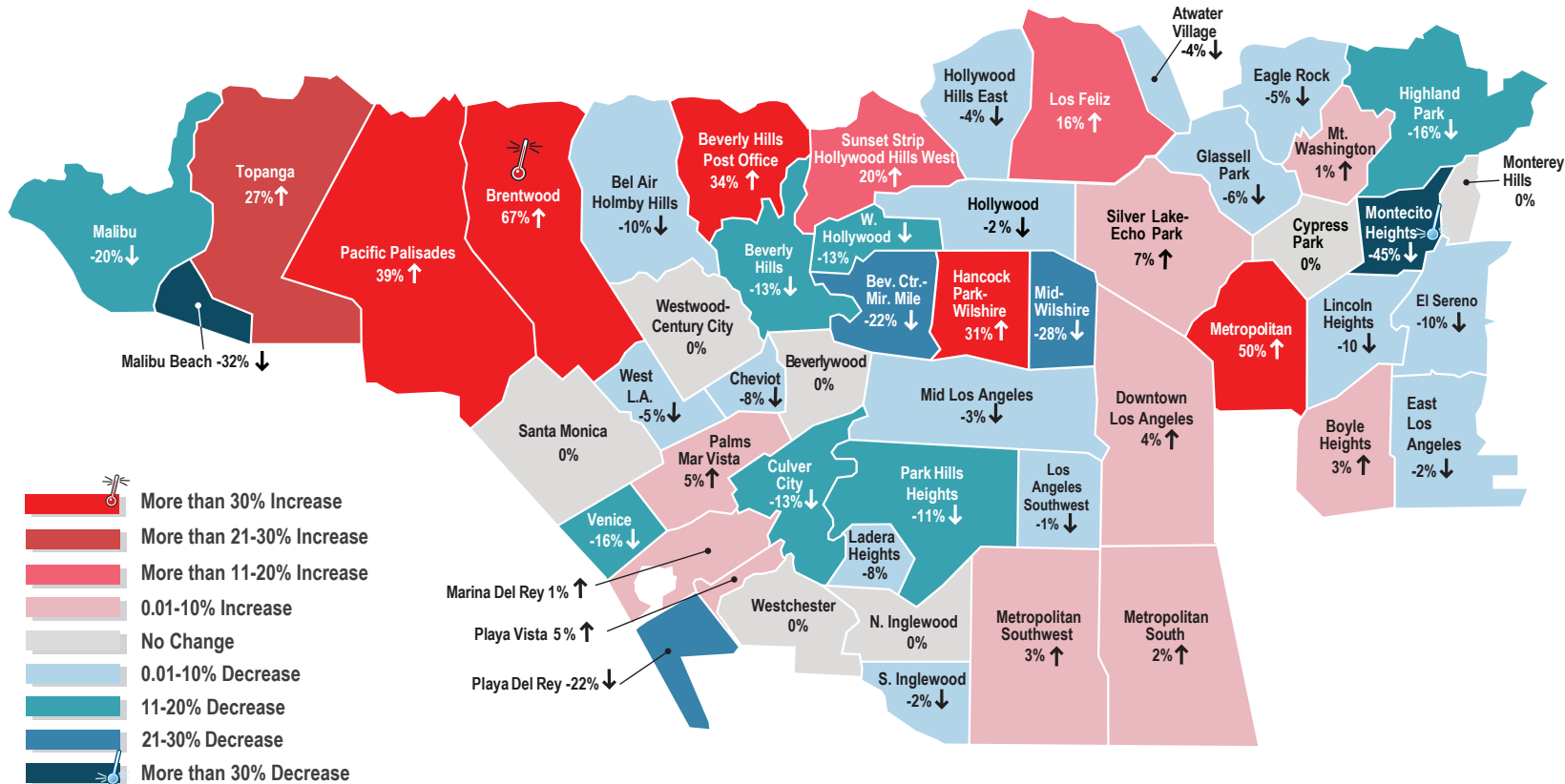
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## SINGLE FAMILY HOMES

## MARKET CLIMATE MAP

### Median Price 1<sup>st</sup> Quarter 2023 vs. 2022



SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # SOLD LISTINGS	% CHANGE
BRENTWOOD	\$6,030,000	62	\$3,597,500	66	67%
METROPOLITAN	\$715,000	1	\$475,000	1	50%
PACIFIC PALISADES	\$5,902,500	60	\$4,230,000	79	39%
BEVERLY HILLS POST OFFICE	\$5,800,000	37	\$4,297,500	68	34%
HANCOCK PARK-WILSHIRE	\$2,700,000	37	\$2,055,000	71	31%
TOPANGA	\$2,175,000	17	\$1,700,000	22	27%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$2,887,500	95	\$2,405,000	157	20%
LOS FELIZ	\$2,750,500	42	\$2,351,000	39	16%
SILVER LAKE - ECHO PARK	\$1,475,000	58	\$1,375,000	124	7%
PALMS - MAR VISTA	\$1,955,000	50	\$1,845,000	64	5%
PLAYA VISTA	\$2,750,000	5	\$2,599,000	5	5%
DOWNTOWN L.A.	\$600,000	25	\$573,000	56	4%
BOYLE HEIGHTS	\$639,944	14	\$619,500	18	3%
METROPOLITAN SOUTHWEST	\$680,000	89	\$660,000	100	3%
METROPOLITAN SOUTH	\$540,000	83	\$528,000	119	2%
MOUNT WASHINGTON	\$1,300,000	15	\$1,275,000	39	1%
MARINA DEL REY	\$1,750,000	16	\$1,717,500	26	1%
BEVERLYWOOD VICINITY	\$1,775,000	35	\$1,763,000	54	0%
WESTCHESTER	\$1,469,250	80	\$1,460,000	77	0%
SANTA MONICA	\$3,712,500	52	\$3,697,500	70	0%
MONTEREY HILLS	\$1,290,000	5	\$1,285,000	7	0%
INGLEWOOD NORTH	\$800,000	29	\$799,500	34	0%
CYPRESS PARK	\$865,000	3	\$865,500	12	0%
WESTWOOD - CENTURY CITY	\$2,950,000	28	\$2,975,000	51	0%
LOS ANGELES SOUTHWEST	\$627,500	80	\$640,000	121	-1%

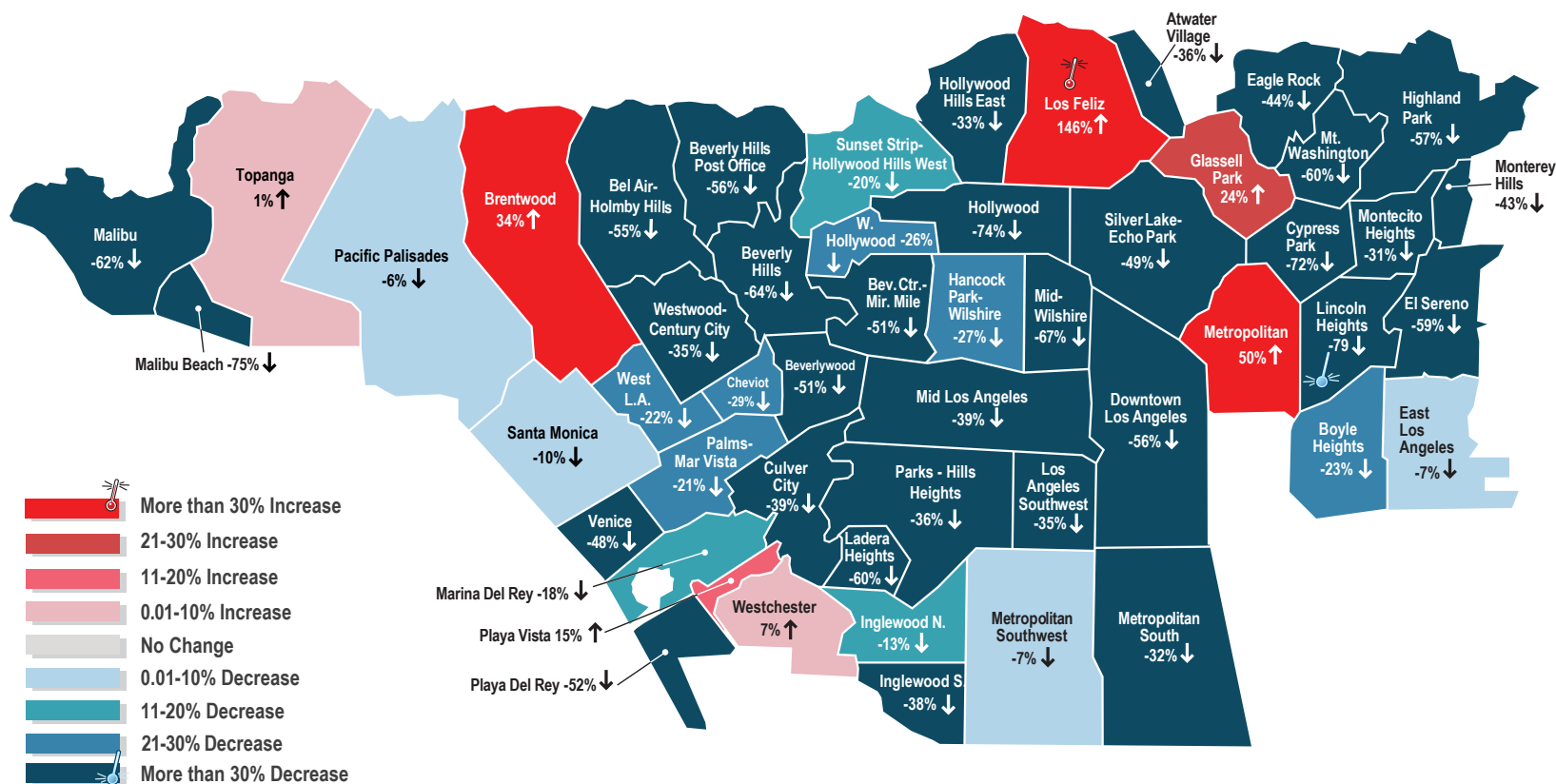
SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # SOLD LISTINGS	% CHANGE
HOLLYWOOD	\$1,317,500	12	\$1,349,000	45	-2%
INGLEWOOD SOUTH	\$750,000	15	\$772,500	24	-2%
EAST LOS ANGELES	\$600,000	31	\$618,500	34	-2%
MID LOS ANGELES	\$1,060,000	65	\$1,100,044	102	-3%
ATWATER VILLAGE	\$1,200,000	14	\$1,252,500	19	-4%
HOLLYWOOD HILLS EAST	\$1,840,000	25	\$1,925,000	32	-4%
EAGLE ROCK	\$1,311,500	24	\$1,382,500	44	-5%
WEST L.A.	\$1,570,000	23	\$1,660,000	34	-5%
GLASSELL PARK	\$1,175,000	23	\$1,250,000	23	-6%
LADERA HEIGHTS	\$1,506,000	7	\$1,650,000	15	-8%
CHEVIOT HILLS - RANCHO PARK	\$2,918,880	15	\$3,200,000	23	-8%
BEL AIR - HOLMBY HILLS	\$3,750,000	37	\$4,175,000	56	-10%
LINCOLN HEIGHTS	\$642,500	4	\$716,000	16	-10%
EL SERENO	\$735,000	23	\$825,000	50	-10%
PARKS - HILLS - HEIGHTS	\$870,000	99	\$988,000	150	-11%
WEST HOLLYWOOD VICINITY	\$2,040,000	29	\$2,350,000	33	-13%
BEVERLY HILLS	\$7,800,000	25	\$9,015,000	59	-13%
CULVER CITY	\$1,500,000	39	\$1,738,000	50	-13%
VENICE	\$2,100,000	43	\$2,500,000	77	-16%
HIGHLAND PARK	\$1,010,000	36	\$1,215,000	76	-16%
MALIBU	\$2,700,000	26	\$3,400,000	67	-20%
BEVERLY CENTER-MIRACLE MILE	\$2,000,150	29	\$2,568,750	50	-22%
PLAYA DEL REY	\$1,755,000	7	\$2,262,500	10	-22%
MID-WILSHIRE	\$1,025,000	7	\$1,430,000	16	-28%
MALIBU BEACH	\$7,697,500	10	\$11,447,500	28	-32%
MONTECITO HEIGHTS	\$697,500	7	\$1,275,000	6	-45%

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to [marketing@themls.com](mailto:marketing@themls.com).

# SINGLE FAMILY HOMES

## MARKET CLIMATE MAP

### Sales Volume 1<sup>st</sup> Quarter 2023 vs. 2022



SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q1 - 2023	Q1 - 2023	Q1 - 2022	Q1 - 2022	% CHANGE
	SALES VOLUME	# SOLD LISTINGS	SALES VOLUME	# SOLD LISTINGS	
LOS FELIZ	\$282,295,515	42	\$114,297,100	39	146%
METROPOLITAN	\$715,000	1	\$475,000	1	50%
BRENTWOOD	\$476,066,093	62	\$353,332,012	66	34%
GLASSELL PARK	\$35,045,672	23	\$28,076,626	23	24%
PLAYA VISTA	\$17,178,500	5	\$14,815,000	5	15%
WESTCHESTER	\$139,345,940	80	\$129,129,036	77	7%
TOPANGA	\$39,257,313	17	\$38,837,499	22	1%
PACIFIC PALISADES	\$410,027,460	60	\$438,765,157	79	-6%
EAST LOS ANGELES	\$19,749,450	31	\$21,306,500	34	-7%
METROPOLITAN SOUTHWEST	\$61,483,924	89	\$66,679,650	100	-7%
SANTA MONICA	\$278,862,186	52	\$311,271,650	70	-10%
INGLEWOOD NORTH	\$24,098,760	29	\$27,804,500	34	-13%
MARINA DEL REY	\$43,757,500	16	\$53,857,275	26	-18%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$379,911,171	95	\$477,019,404	157	-20%
PALMS - MAR VISTA	\$110,385,013	50	\$140,637,350	64	-21%
WEST L.A.	\$51,320,625	23	\$65,848,500	34	-22%
BOYLE HEIGHTS	\$8,726,688	14	\$11,412,299	18	-23%
WEST HOLLYWOOD VICINITY	\$63,718,000	29	\$87,282,625	33	-26%
HANCOCK PARK-WILSHIRE	\$165,164,860	37	\$228,290,798	71	-27%
CHEVIOT HILLS - RANCHO PARK	\$55,062,880	15	\$77,702,500	23	-29%
MONTECITO HEIGHTS	\$5,181,500	7	\$7,535,900	6	-31%
METROPOLITAN SOUTH	\$44,720,425	83	\$66,232,400	119	-32%
HOLLYWOOD HILLS EAST	\$47,106,534	25	\$70,634,984	32	-33%
WESTWOOD - CENTURY CITY	\$104,845,500	28	\$163,105,803	51	-35%
LOS ANGELES SOUTHWEST	\$52,426,911	80	\$81,351,500	121	-35%

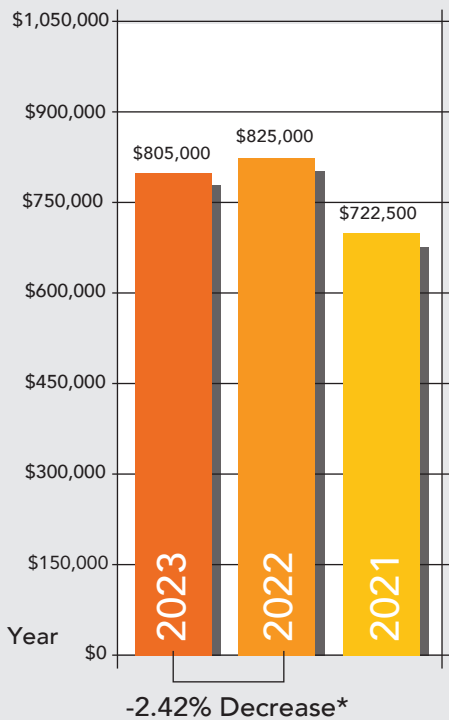
SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q1 - 2023	Q1 - 2023	Q1 - 2022	Q1 - 2022	% CHANGE
	SALES VOLUME	# SOLD LISTINGS	SALES VOLUME	# SOLD LISTINGS	
ATWATER VILLAGE	\$16,377,200	14	\$25,647,000	19	-36%
PARKS - HILLS - HEIGHTS	\$103,125,981	99	\$162,835,799	150	-36%
INGLEWOOD SOUTH	\$11,554,000	15	\$18,710,000	24	-38%
CULVER CITY	\$63,019,150	39	\$103,684,088	50	-39%
MID LOS ANGELES	\$71,670,129	65	\$119,389,668	102	-39%
MONTEREY HILLS	\$5,437,000	5	\$9,684,000	7	-43%
EAGLE ROCK	\$34,942,700	24	\$63,325,071	44	-44%
VENICE	\$104,973,499	43	\$203,989,165	77	-48%
SILVER LAKE - ECHO PARK	\$91,556,830	58	\$182,104,596	124	-49%
BEVERLY CENTER-MIRACLE MILE	\$64,828,616	29	\$134,995,000	50	-51%
BEVERLYWOOD VICINITY	\$65,893,980	35	\$136,785,773	54	-51%
PLAYA DEL REY	\$13,096,000	7	\$27,369,000	10	-52%
BEL AIR - HOLMBY HILLS	\$238,273,890	37	\$536,423,000	56	-55%
DOWNTOWN L.A.	\$17,226,900	25	\$39,253,800	56	-56%
BEVERLY HILLS POST OFFICE	\$366,252,250	37	\$845,631,425	68	-56%
HOLLYWOOD PARK	\$40,308,490	36	\$94,233,665	76	-57%
EL SERENO	\$16,982,800	23	\$42,392,242	50	-59%
MOUNT WASHINGTON	\$20,387,763	15	\$51,555,500	39	-60%
LADERA HEIGHTS	\$10,508,100	7	\$26,636,750	15	-60%
MALIBU	\$113,324,430	26	\$303,481,625	67	-62%
BEVERLY HILLS	\$213,882,500	25	\$605,466,886	59	-64%
MID-WILSHIRE	\$7,614,670	7	\$23,257,000	16	-67%
CYPRESS PARK	\$2,871,000	3	\$10,276,500	12	-72%
HOLLYWOOD	\$16,896,000	12	\$65,984,000	45	-74%
MALIBU BEACH	\$105,860,000	10	\$431,690,605	28	-75%
LINCOLN HEIGHTS	\$2,590,000	4	\$12,542,500	16	-79%

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## CONDOS / CO-OPS MARKET STATISTICS

## Comparative 1<sup>st</sup> Quarter 2023, 2022, vs 2021 (QOQ)

### MEDIAN PRICE



2023

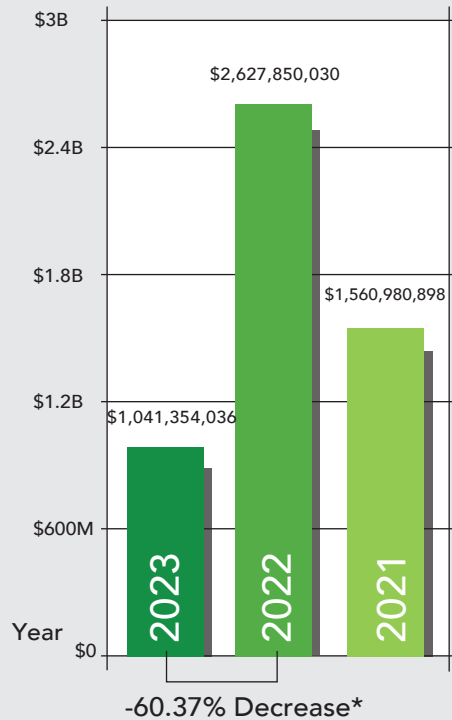
2022

2021

1<sup>st</sup> Quarter

\*-2.42% decrease in 2023 vs. 2022

### SALES VOLUME



2023

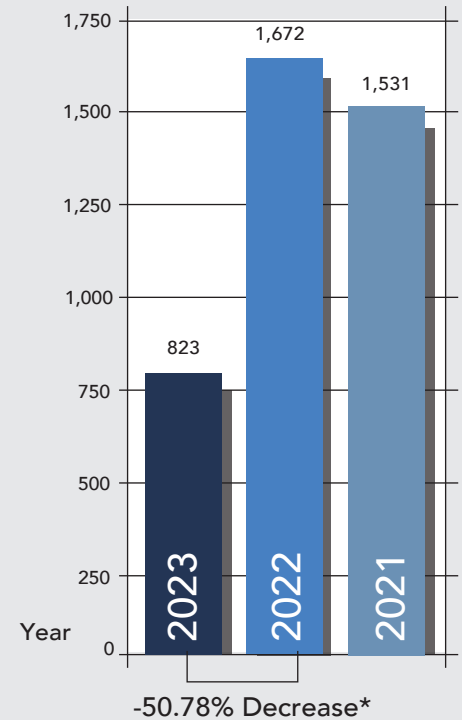
2022

2021

1<sup>st</sup> Quarter

\*-60.37% decrease in 2023 vs. 2022

### # SOLD LISTINGS



2023

2022

2021

1<sup>st</sup> Quarter

\*-50.78% decrease in 2023 vs. 2022



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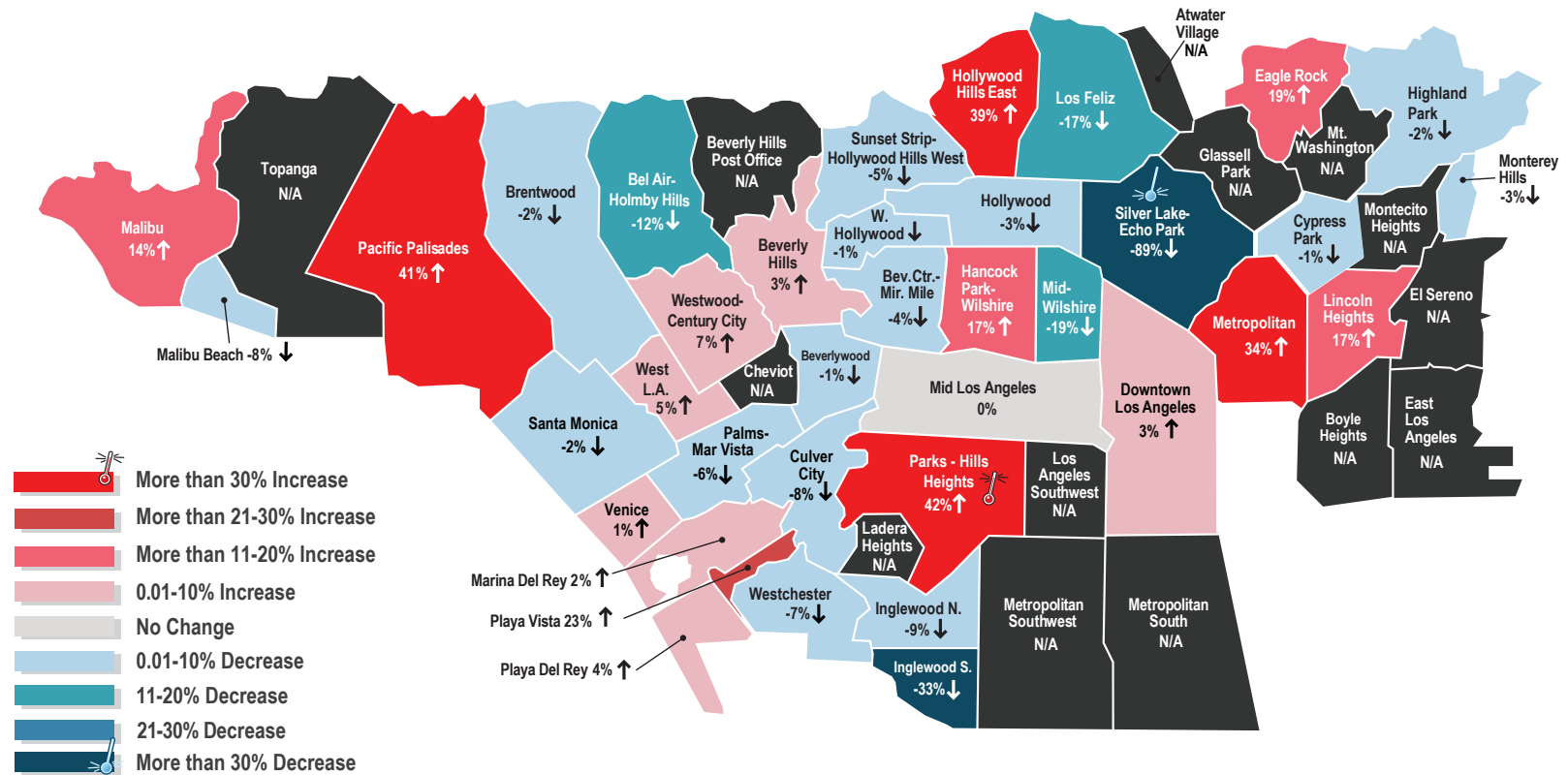
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## CONDOS/CO-OPS

## MARKET CLIMATE MAP Median Price 1<sup>st</sup> Quarter 2023 vs. 2022

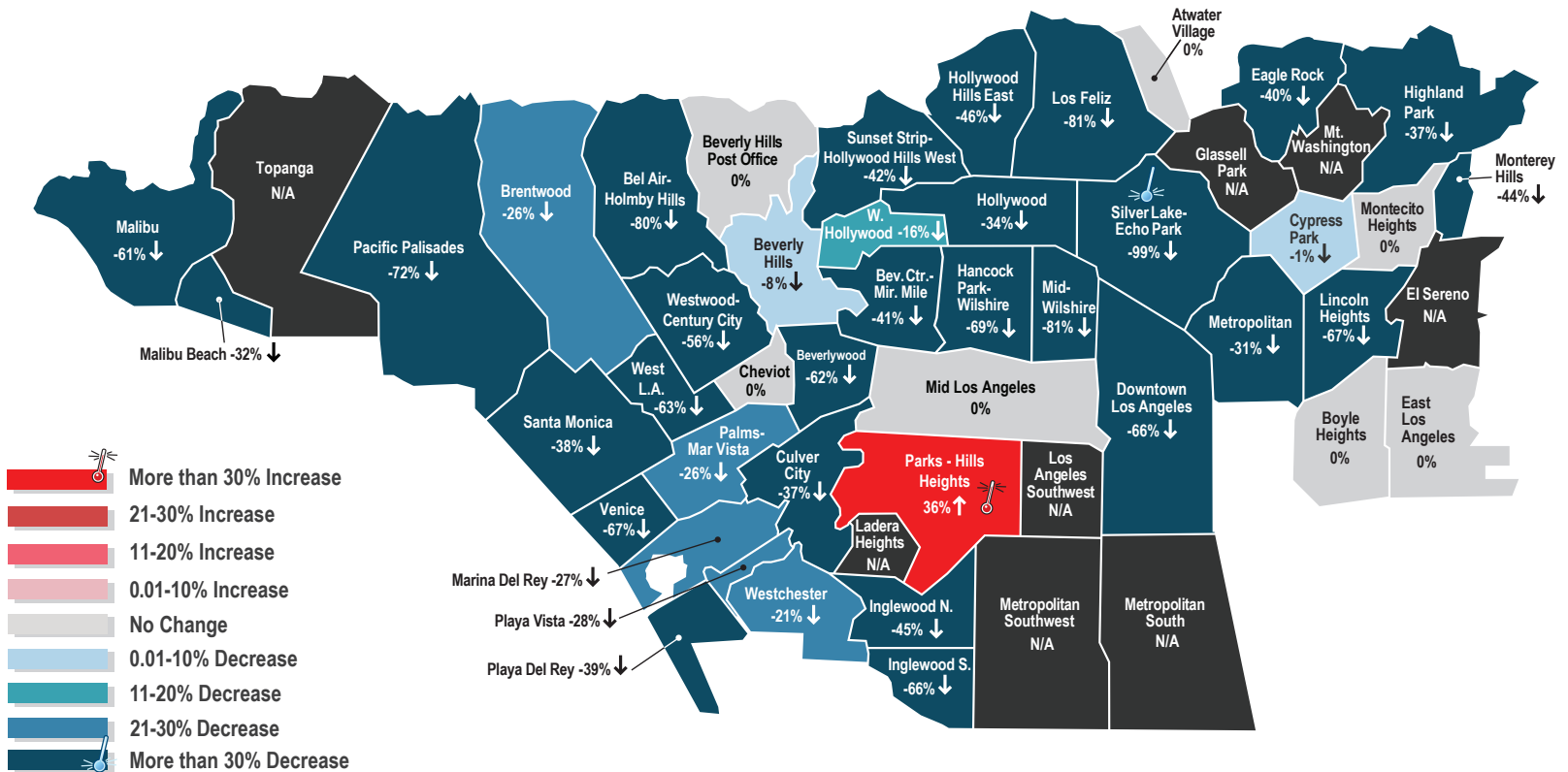


AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # SOLD LISTINGS	% CHANGE
PARKS - HILLS - HEIGHTS	\$685,000	14	\$482,000	12	42%
PACIFIC PALISADES	\$1,900,000	5	\$1,346,875	22	41%
HOLLYWOOD HILLS EAST	\$1,000,000	9	\$720,000	21	39%
METROPOLITAN	\$1,000,000	7	\$745,000	11	34%
PLAYA VISTA	\$1,295,000	23	\$1,050,500	44	23%
EAGLE ROCK	\$805,000	1	\$675,000.00	2	19%
LINCOLN HEIGHTS	\$595,250	2	\$505,000	7	17%
HANCOCK PARK-WILSHIRE	\$880,000	17	\$750,000	64	17%
MALIBU	\$1,312,400	5	\$1,149,000	13	14%
WESTWOOD - CENTURY CITY	\$1,209,467	116	\$1,130,000	224	7%
WEST L.A.	\$975,000	19	\$927,500	50	5%
PLAYA DEL REY	\$780,000	21	\$749,000	37	4%
DOWNTOWN L.A.	\$587,500	66	\$565,000	170	3%
BEVERLY HILLS	\$1,600,000	17	\$1,550,000	29	3%
MARINA DEL REY	\$1,232,000	64	\$1,205,000	94	2%
VENICE	\$1,560,000	4	\$1,530,000	12	1%
MID LOS ANGELES	\$700,000	3	\$700,000	3	0%
WEST HOLLYWOOD VICINITY	\$1,144,000	93	\$1,156,250	134	-1%
BEVERLYWOOD VICINITY	\$922,900	10	\$935,000	25	-1%
CYPRESS PARK	\$880,000	2	\$892,500	2	-1%
BRENTWOOD	\$1,130,000	37	\$1,158,000	57	-2%
SANTA MONICA	\$1,299,500	80	\$1,331,750	132	-2%
HIGHLAND PARK	\$535,500	3	\$550,000	5	-2%
MONTEREY HILLS	\$626,500	12	\$650,000	21	-3%
HOLLYWOOD	\$794,000	20	\$825,000	31	-3%

AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # SOLD LISTINGS	% CHANGE
BEVERLY CENTER-MIRACLE MILE	\$885,000	27	\$925,750	56	-4%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$729,000	25	\$770,000	51	-5%
PALMS - MAR VISTA	\$787,000	13	\$841,500	18	-6%
WESTCHESTER	\$610,000	9	\$663,000	11	-7%
MALIBU BEACH	\$1,234,525	4	\$1,343,000	6	-8%
CULVER CITY	\$620,000	35	\$675,000	51	-8%
INGLEWOOD NORTH	\$491,000	24	\$542,750	40	-9%
BEL AIR - HOLMBY HILLS	\$889,000	1	\$1,017,500	4	-12%
LOS FELIZ	\$689,500	4	\$835,000	16	-17%
MID-WILSHIRE	\$590,000	19	\$730,000	89	-19%
INGLEWOOD SOUTH	\$383,000	1	\$572,500	2	-33%
SILVER LAKE - ECHO PARK	\$712,000	8	\$7,000,000	89	-89%
TOPANGA	\$0	0	\$687,500	6	N/A
LOS ANGELES SOUTHWEST	\$440,000	1	\$0	0	N/A
METROPOLITAN SOUTHWEST	\$0	0	\$1,815,000	2	N/A
METROPOLITAN SOUTH	\$675,000	2	\$0	0	N/A
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	N/A
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	N/A
LADERA HEIGHTS	\$0	0	\$600,000	3	N/A
MONTECITO HEIGHTS	\$0	0	\$0	0	N/A
EL SERENO	\$0	0	\$490,000	3	N/A
GLASSELL PARK	\$0	0	\$920,000	2	N/A
MOUNT WASHINGTON	\$0	0	\$600,000	1	N/A
EAST LOS ANGELES	\$0	0	\$0	0	N/A
ATWATER VILLAGE	\$0	0	\$0	0	N/A
BOYLE HEIGHTS	\$0	0	\$0	0	N/A

## CONDOS/CO-OPS

## MARKET CLIMATE MAP Sales Volume 1<sup>st</sup> Quarter 2023 vs. 2022



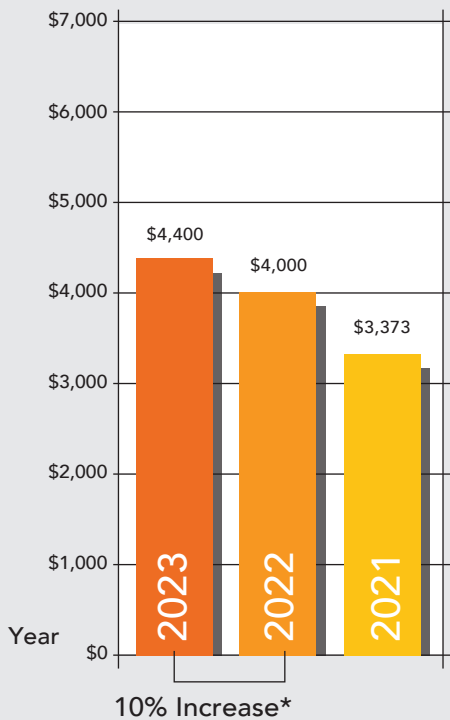
AREA	Q1 - 2023 SALES VOLUME	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 SALES VOLUME	Q1 - 2022 # SOLD LISTINGS	% CHANGE
PARKS - HILLS - HEIGHTS	\$8,423,000	14	\$6,159,144	12	36%
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	0%
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	0%
MID LOS ANGELES	\$2,308,400	3	\$2,305,000	3	0%
EAST LOS ANGELES	\$0	0	\$0	0	0%
ATWATER VILLAGE	\$0	0	\$0	0	0%
BOYLE HEIGHTS	\$0	0	\$0	0	0%
MONTICITO HEIGHTS	\$0	0	\$0	0	0%
CYPRESS PARK	\$1,760,000	2	\$1,785,000	2	-1%
BEVERLY HILLS	\$46,557,800	17	\$51,096,555	29	-8%
WEST HOLLYWOOD VICINITY	\$195,329,615	93	\$233,078,258	134	-16%
WESTCHESTER	\$5,821,500	9	\$7,459,301	11	-21%
PALMS - MAR VISTA	\$10,262,775	13	\$13,873,500	18	-26%
BRENTWOOD	\$51,354,134	37	\$69,913,184	57	-26%
MARINA DEL REY	\$84,206,800	64	\$116,874,105	94	-27%
PLAYA VISTA	\$36,693,500	23	\$51,498,000	44	-28%
METROPOLITAN	\$6,664,300	7	\$9,702,000	11	-31%
MALIBU BEACH	\$7,205,550	4	\$10,598,500	6	-32%
HOLLYWOOD	\$16,561,500	20	\$25,209,500	31	-34%
CULVER CITY	\$23,309,849	35	\$37,541,388	51	-37%
HIGHLAND PARK	\$1,721,500	3	\$2,763,000	5	-37%
SANTA MONICA	\$124,165,605	80	\$201,407,975	132	-38%
PLAYA DEL REY	\$18,251,150	21	\$30,309,350	37	-39%
EAGLE ROCK	\$805,000	1	\$1,350,000	2	-40%
BEVERLY CENTER-MIRACLE MILE	\$34,932,300	27	\$60,205,550	56	-41%

AREA	Q1 - 2023 SALES VOLUME	Q1 - 2023 # SOLD LISTINGS	Q1 - 2022 SALES VOLUME	Q1 - 2022 # SOLD LISTINGS	% CHANGE
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$33,443,500	25	\$57,674,000	51	-42%
MONTEREY HILLS	\$7,645,000	12	\$13,882,100	21	-44%
INGLEWOOD NORTH	\$12,815,500	24	\$23,494,183	40	-45%
HOLLYWOOD HILLS EAST	\$8,925,500	9	\$16,687,500	21	-46%
WESTWOOD - CENTURY CITY	\$166,028,025	116	\$382,666,047	224	-56%
MALIBU	\$6,942,400	5	\$18,126,462	13	-61%
BEVERLYWOOD VICINITY	\$9,157,800	10	\$24,580,760	25	-62%
WEST L.A.	\$18,366,000	19	\$49,654,418	50	-63%
DOWNTOWN L.A.	\$43,685,000	66	\$128,771,422	170	-66%
INGLEWOOD SOUTH	\$383,000	1	\$1,145,000	2	-66%
LINCOLN HEIGHTS	\$1,190,500	2	\$3,613,000	7	-67%
VENICE	\$6,508,153	4	\$20,190,500	12	-67%
HANCOCK PARK-WILSHIRE	\$15,502,380	17	\$50,145,500	64	-69%
PACIFIC PALISADES	\$9,861,000	5	\$35,474,140	22	-72%
BEL AIR - HOLMBY HILLS	\$889,000	1	\$4,605,000	4	-80%
LOS FELIZ	\$2,744,000	4	\$14,489,000	16	-81%
MID-WILSHIRE	\$13,072,000	19	\$71,635,188	89	-81%
SILVER LAKE - ECHO PARK	\$6,071,500	8	\$764,471,500	89	-99%
TOPANGA	\$0	0	\$4,100,000	6	N/A
LOS ANGELES SOUTHWEST	\$440,000	1	\$0	0	N/A
METROPOLITAN SOUTHWEST	\$0	0	\$3,630,000	2	N/A
METROPOLITAN SOUTH	\$1,350,000	2	\$0	0	N/A
GLASSELL PARK	\$0	0	\$1,840,000	2	N/A
MOUNT WASHINGTON	\$0	0	\$600,000	1	N/A
LADERA HEIGHTS	\$0	0	\$1,813,000	3	N/A
EL SERENO	\$0	0	\$1,432,000	3	N/A

## LEASES MARKET STATISTICS

## Comparative 1<sup>st</sup> Quarter 2023, 2022, vs 2021 (QOQ)

### MEDIAN PRICE



2023

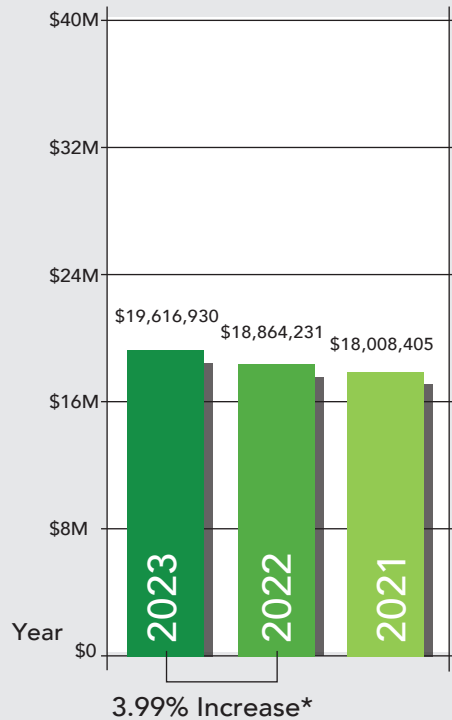
2022

2021

1<sup>st</sup> Quarter

\*10% increase in 2023 vs. 2022

### LEASE VOLUME



2023

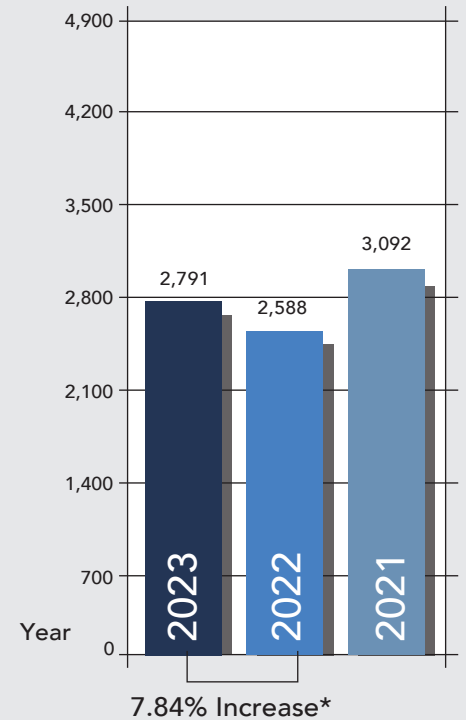
2022

2021

1<sup>st</sup> Quarter

\*3.99% increase in 2023 vs. 2022

### # LEASED LISTINGS



2023

2022

2021

1<sup>st</sup> Quarter

\*7.84% increase in 2023 vs. 2022



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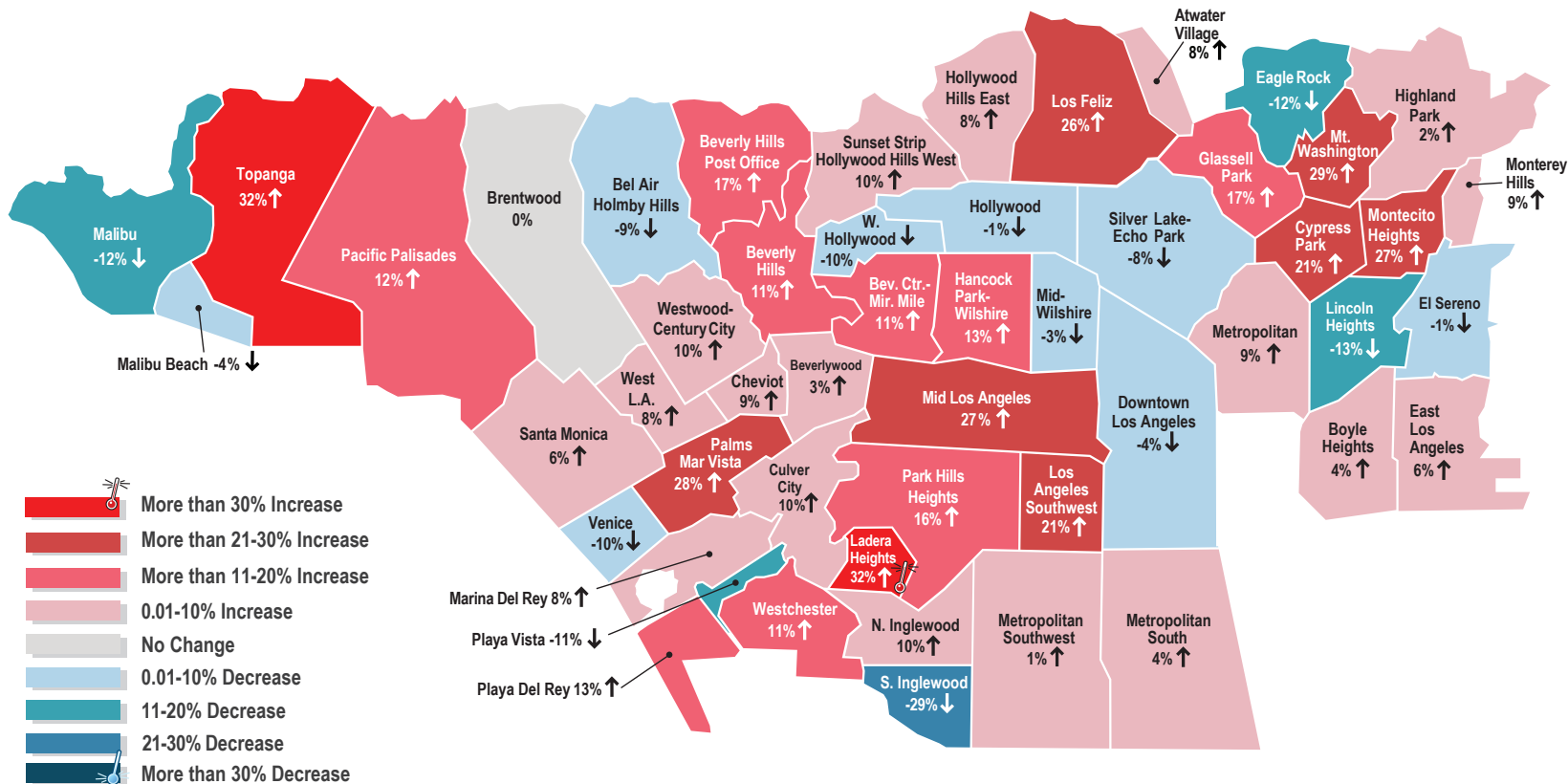
Questions regarding this information may be sent by email to [helpdesk@themls.com](mailto:helpdesk@themls.com)





## LEASES

## MARKET CLIMATE MAP Median Price 1<sup>st</sup> Quarter 2023 vs. 2022



LEASES - MEDIAN PRICE & # OF LEASES

AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # OF LEASES	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # OF LEASES	% CHANGE
LADERA HEIGHTS	\$5,400	10	\$4,100	5	32%
TOPANGA	\$6,250	10	\$4,748	6	32%
MOUNT WASHINGTON	\$5,500	5	\$4,250	6	29%
PALMS - MAR VISTA	\$4,495	65	\$3,500	60	28%
MID LOS ANGELES	\$4,000	80	\$3,150	57	27%
MONTECITO HEIGHTS	\$5,700	2	\$4,500	3	27%
LOS FELIZ	\$5,100	41	\$4,050	42	26%
CYPRESS PARK	\$4,600	1	\$3,795	5	21%
LOS ANGELES SOUTHWEST	\$3,200	23	\$2,650	22	21%
GLASSELL PARK	\$5,250	19	\$4,500	7	17%
BEVERLY HILLS POST OFFICE	\$15,500	27	\$13,300	19	17%
PARKS - HILLS - HEIGHTS	\$3,350	38	\$2,900	35	16%
HANCOCK PARK-WILSHIRE	\$3,800	93	\$3,350	95	13%
PLAYA DEL REY	\$3,950	19	\$3,495	24	13%
PACIFIC PALISADES	\$10,000	67	\$8,950	49	12%
WESTCHESTER	\$5,000	23	\$4,485	27	11%
BEVERLY HILLS	\$6,000	119	\$5,400	125	11%
BEVERLY CENTER-MIRACLE MILE	\$4,995	152	\$4,500	136	11%
WESTWOOD - CENTURY CITY	\$4,950	161	\$4,500	144	10%
INGLEWOOD NORTH	\$2,688	34	\$2,450	24	10%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$8,500	107	\$7,748	80	10%
CULVER CITY	\$3,998	58	\$3,650	73	10%
METROPOLITAN	\$3,800	7	\$3,475	4	9%
MONTEREY HILLS	\$3,040	6	\$2,800	5	9%
CHEVIOT HILLS - RANCHO PARK	\$7,000	11	\$6,450	8	9%

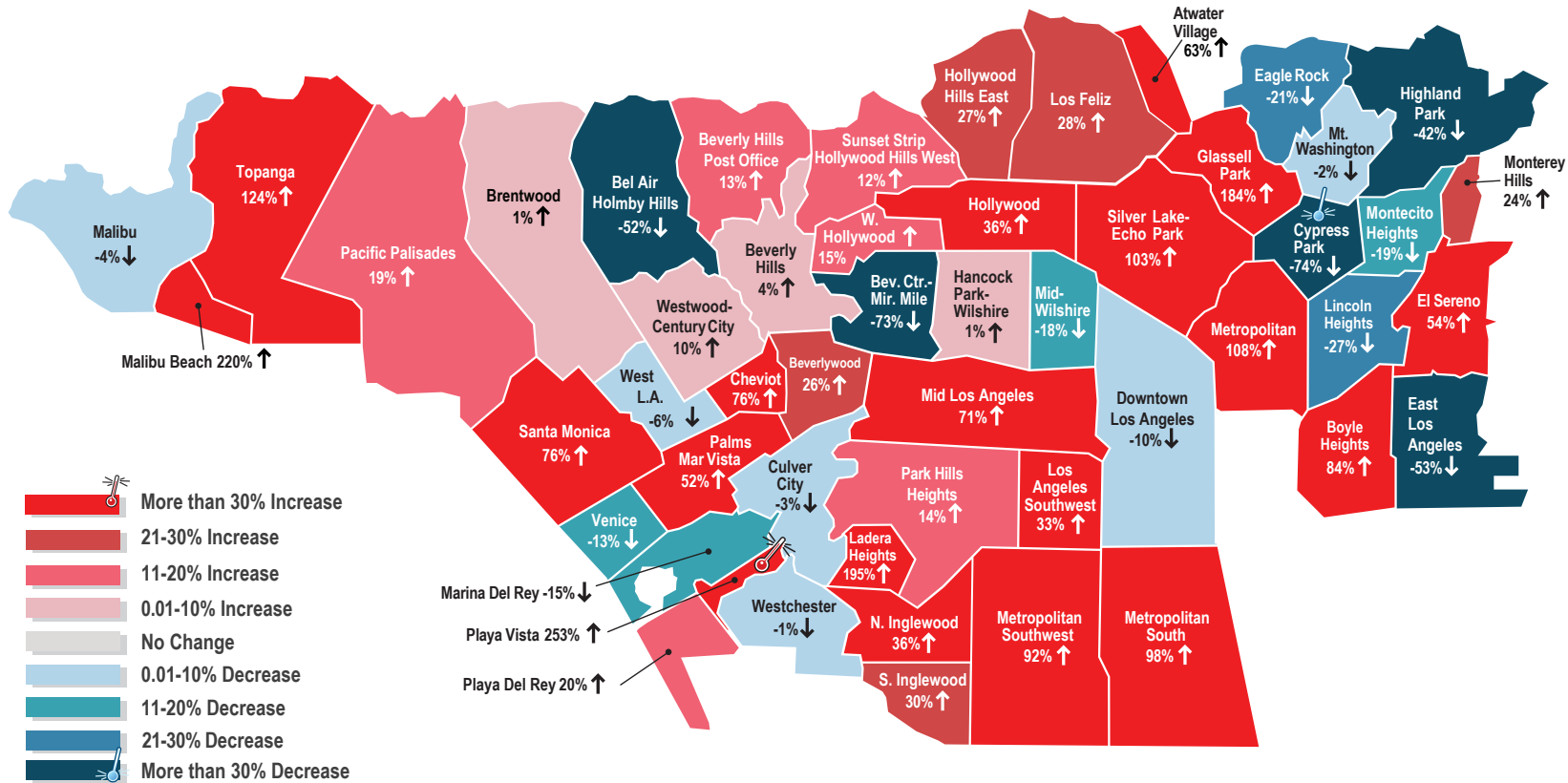
LEASES - MEDIAN PRICE & # OF LEASES

AREA	Q1 - 2023 MEDIAN PRICE	Q1 - 2023 # OF LEASES	Q1 - 2022 MEDIAN PRICE	Q1 - 2022 # OF LEASES	% CHANGE
HOLLYWOOD HILLS EAST	\$8,400	32	\$7,750	27	8%
WEST L.A.	\$4,000	87	\$3,700	99	8%
MARINA DEL REY	\$5,650	73	\$5,250	101	8%
ATWATER	\$3,650	13	\$3,395	9	8%
EAST LOS ANGELES	\$1,650	5	\$1,550	9	6%
SANTA MONICA	\$5,300	205	\$5,000	206	6%
BOYLE HEIGHTS	\$2,500	16	\$2,398	10	4%
METROPOLITAN SOUTH	\$2,595	19	\$2,500	9	4%
BEVERLYWOOD VICINITY	\$4,100	69	\$4,000	58	3%
HIGHLAND PARK	\$3,050	14	\$3,000	25	2%
METROPOLITAN SOUTHWEST	\$2,750	17	\$2,725	10	1%
BRENTWOOD	\$6,000	83	\$6,000	81	0%
EL SERENO	\$2,670	8	\$2,700	5	-1%
HOLLYWOOD	\$3,500	120	\$3,548	94	-1%
MID-WILSHIRE	\$2,925	78	\$3,000	101	-3%
DOWNTOWN L.A.	\$2,895	203	\$3,000	185	-4%
MALIBU BEACH	\$12,500	25	\$13,000	11	-4%
SILVER LAKE - ECHO PARK	\$3,500	131	\$3,798	62	-8%
BEL AIR - HOLMBY HILLS	\$8,900	17	\$9,750	27	-9%
WEST HOLLYWOOD VICINITY	\$4,400	193	\$4,900	187	-10%
VENICE	\$5,800	99	\$6,475	98	-10%
PLAYA VISTA	\$4,900	19	\$5,500	27	-11%
EAGLE ROCK	\$3,975	18	\$4,500	21	-12%
MALIBU	\$7,500	51	\$8,500	50	-12%
LINCOLN HEIGHTS	\$2,775	6	\$3,180	7	-13%
INGLEWOOD SOUTH	\$2,248	12	\$3,148	8	-29%

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## LEASES

## MARKET CLIMATE MAP Lease Volume 1<sup>st</sup> Quarter 2023 vs. 2022



### LEASES - LEASE VOLUME & # OF LEASES

AREA	Q1 - 2023 LEASE VOLUME	Q1 - 2023 # OF LEASES	Q1 - 2022 LEASE VOLUME	Q1 - 2022 # OF LEASES	% CHANGE
PLAYA VISTA	\$521,075	19	\$147,700	27	253%
MALIBU BEACH	\$689,395	25	\$215,445	11	220%
LADERA HEIGHTS	\$61,255	10	\$20,745	5	195%
GLASSELL PARK	\$89,587	19	\$31,545	7	184%
TOPANGA	\$74,200	10	\$33,095	6	124%
METROPOLITAN	\$27,700	7	\$13,300	4	108%
SILVER LAKE - ECHO PARK	\$544,850	131	\$268,710	62	103%
METROPOLITAN SOUTH	\$47,850	19	\$24,150	9	98%
METROPOLITAN SOUTHWEST	\$50,653	17	\$26,400	10	92%
BOYLE HEIGHTS	\$43,538	16	\$23,690	10	84%
CHEVIOT HILLS - RANCHO PARK	\$97,197	11	\$55,100	8	76%
SANTA MONICA	\$2,542,301	205	\$1,446,681	206	76%
MID LOS ANGELES	\$336,530	80	\$196,828	57	71%
ATWATER	\$46,378	13	\$28,389	9	63%
EL SERENO	\$20,089	8	\$13,050	5	54%
PALMS - MAR VISTA	\$371,505	65	\$244,914	60	52%
INGLEWOOD NORTH	\$102,269	34	\$74,973	24	36%
HOLLYWOOD	\$495,687	120	\$364,558	94	36%
LOS ANGELES SOUTHWEST	\$90,087	23	\$67,884	22	33%
INGLEWOOD SOUTH	\$31,295	12	\$24,085	8	30%
LOS FELIZ	\$292,955	41	\$228,760	42	28%
HOLLYWOOD HILLS EAST	\$370,285	32	\$291,490	27	27%
BEVERLYWOOD VICINITY	\$378,233	69	\$299,339	58	26%
MONTEREY HILLS	\$18,480	6	\$14,950	5	24%
PLAYA DEL REY	\$117,770	19	\$98,515	24	20%

### LEASES - LEASE VOLUME & # OF LEASES

AREA	Q1 - 2023 LEASE VOLUME	Q1 - 2023 # OF LEASES	Q1 - 2022 LEASE VOLUME	Q1 - 2022 # OF LEASES	% CHANGE
PACIFIC PALISADES	\$841,327	67	\$705,219	49	19%
WEST HOLLYWOOD VICINITY	\$1,283,335	193	\$1,115,318	187	15%
PARKS - HILLS - HEIGHTS	\$127,888	38	\$111,819	35	14%
BEVERLY HILLS POST OFFICE	\$588,835	27	\$519,540	19	13%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,223,955	107	\$1,090,748	80	12%
WESTWOOD - CENTURY CITY	\$956,027	161	\$870,602	144	10%
BEVERLY HILLS	\$1,344,031	119	\$1,298,110	125	4%
HANCOCK PARK-WILSHIRE	\$431,476	93	\$427,033	95	1%
BRENTWOOD	\$715,228	83	\$708,140	81	1%
WESTCHESTER	\$121,865	23	\$123,390	27	-1%
MOUNT WASHINGTON	\$27,425	5	\$28,125	6	-2%
CULVER CITY	\$261,520	58	\$268,327	73	-3%
MALIBU	\$624,294	51	\$650,535	50	-4%
WEST L.A.	\$362,330	87	\$385,802	99	-6%
DOWNTOWN L.A.	\$647,898	203	\$719,680	185	-10%
VENICE	\$647,054	99	\$745,635	98	-13%
MARINA DEL REY	\$474,959	73	\$558,044	101	-15%
MID-WILSHIRE	\$254,062	78	\$308,603	101	-18%
MONTECITO HEIGHTS	\$11,400	2	\$14,095	3	-19%
EAGLE ROCK	\$73,689	18	\$92,889	21	-21%
LINCOLN HEIGHTS	\$15,690	6	\$21,430	7	-27%
HIGHLAND PARK	\$46,320	14	\$80,234	25	-42%
BEL AIR - HOLMBy HILLS	\$158,935	17	\$329,989	27	-52%
EAST LOS ANGELES	\$9,175	5	\$19,720	9	-53%
BEVERLY CENTER-MIRACLE MILE	\$902,448	152	\$3,399,068	136	-73%
CYPRESS PARK	\$4,600	1	\$17,840	5	-74%

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