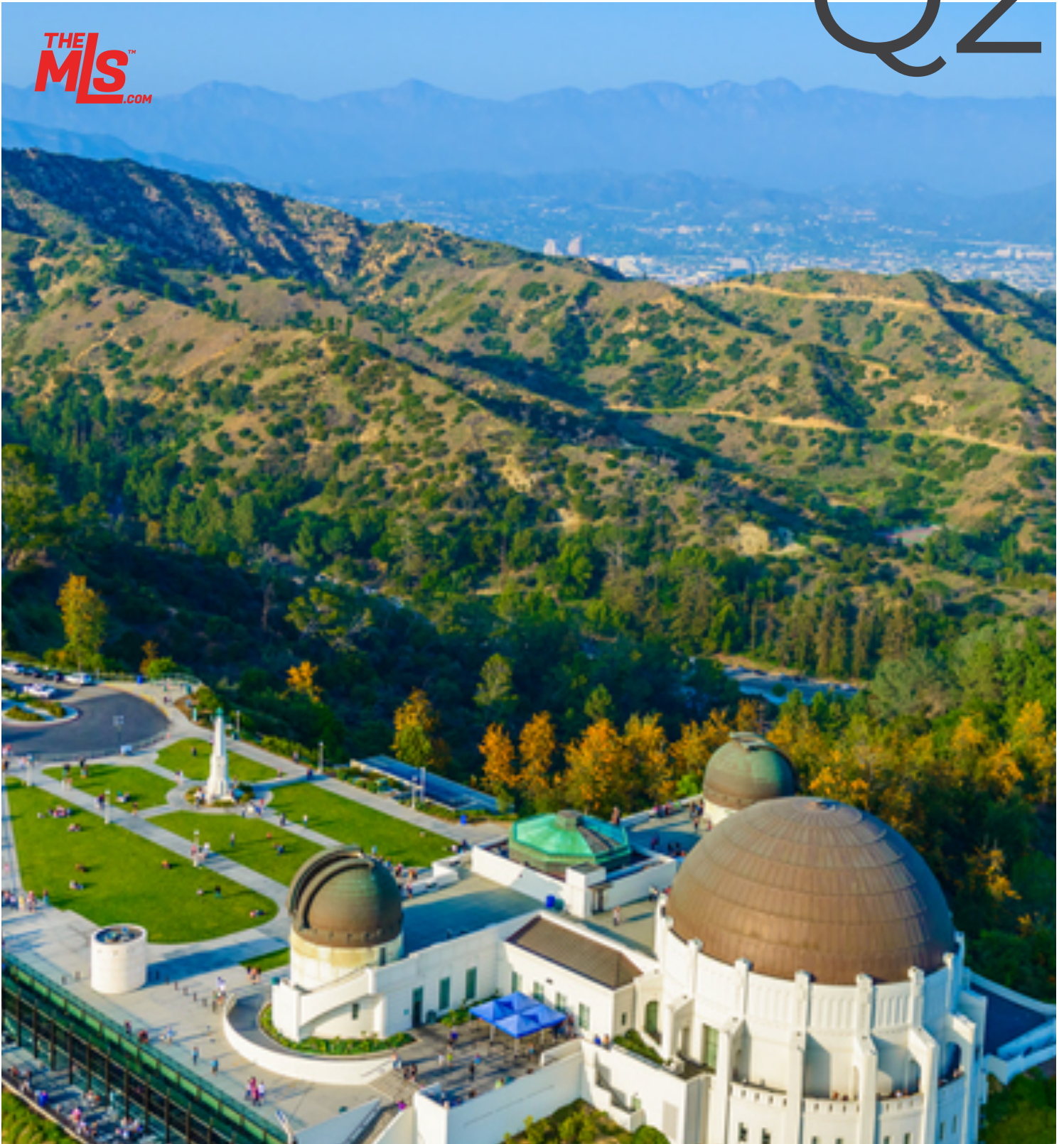


MARKET REPORT

2023
Q2

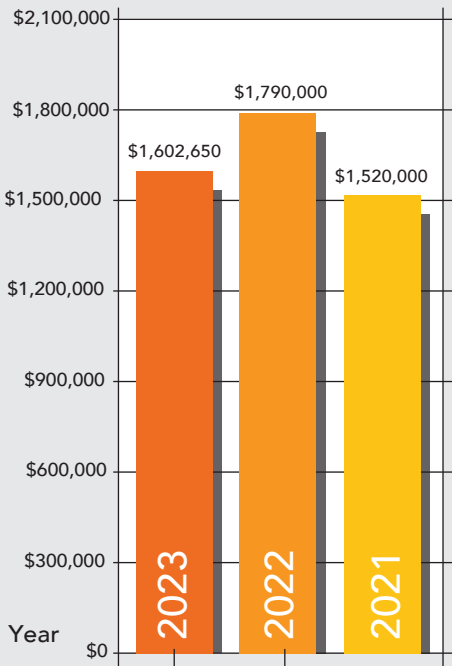
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SINGLE-FAMILY HOMES MARKET STATISTICS

Comparative 2nd Quarter 2023, 2022, vs 2021 (QOQ)

MEDIAN PRICE



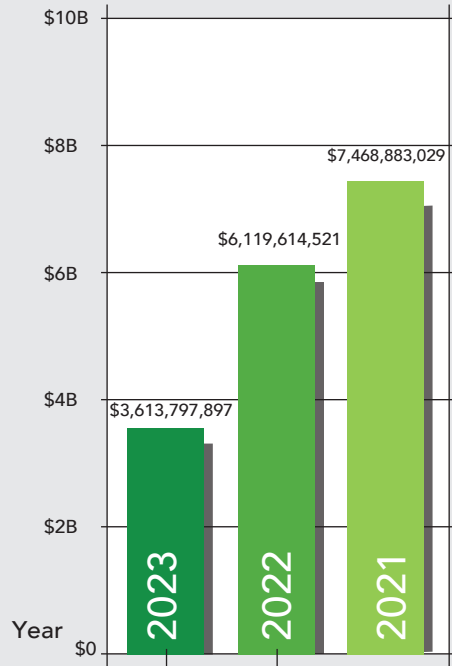
-10.47% Decrease*

2023 2022 2021

2nd Quarter

*-10.47% decrease in 2023 vs. 2022

SALES VOLUME



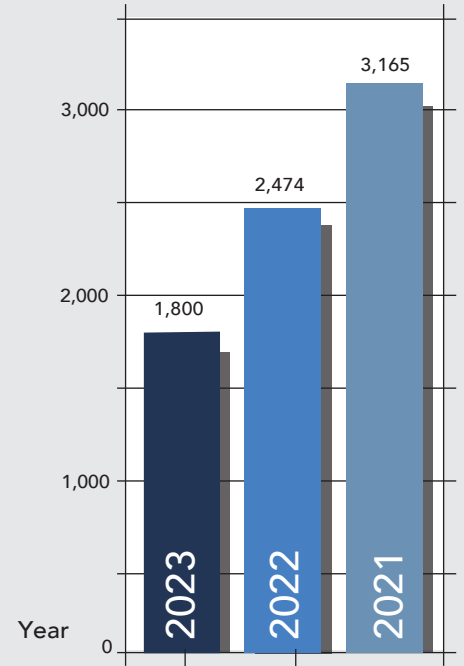
-40.95% Decrease*

2023 2022 2021

2nd Quarter

*-40.95% decrease in 2023 vs. 2022

SOLD LISTINGS



-27.24% Decrease*

2023 2022 2021

2nd Quarter

*-27.24% decrease in 2023 vs. 2022



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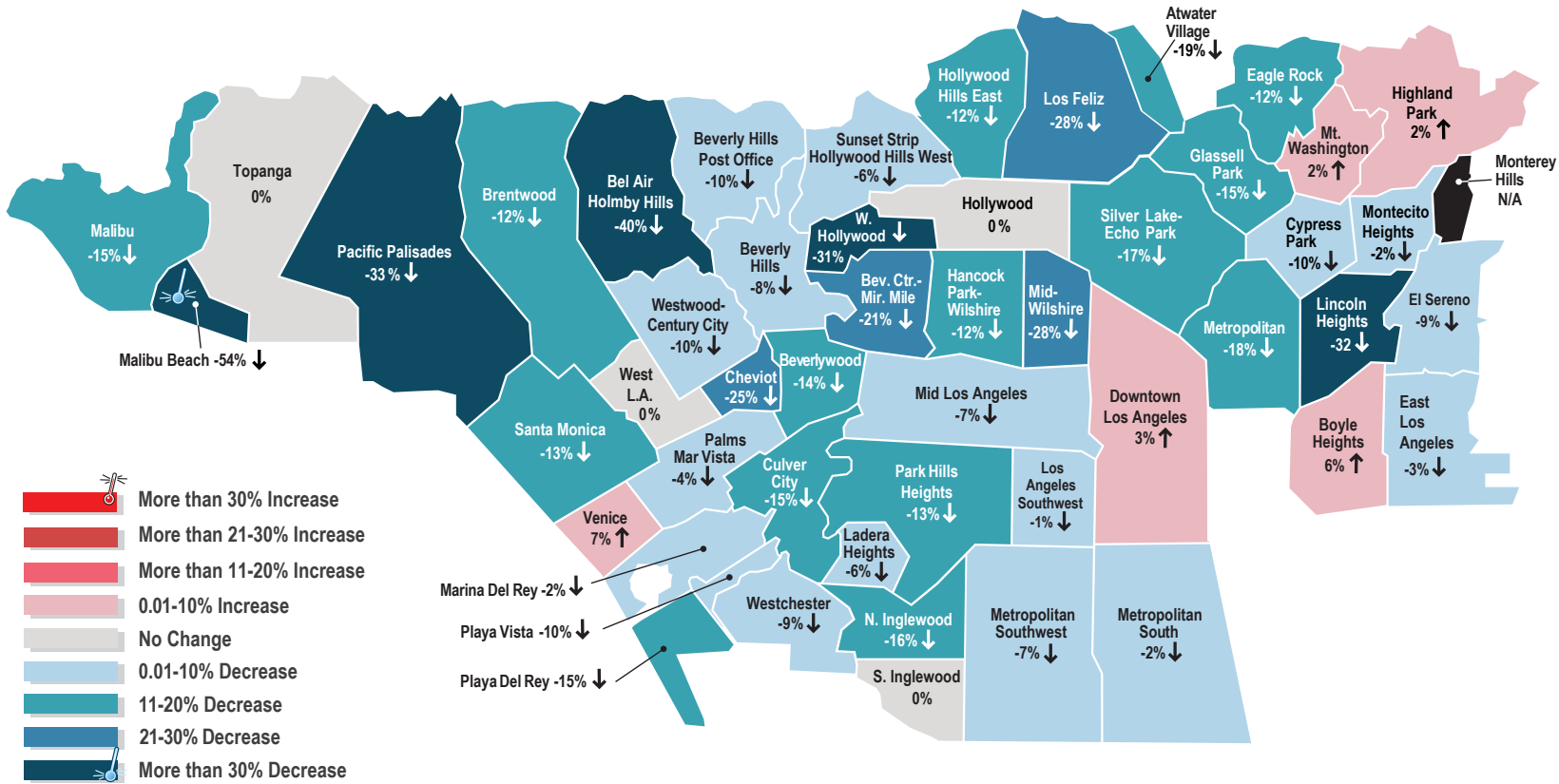
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SINGLE FAMILY HOMES

MARKET CLIMATE MAP

Median Price 2nd Quarter 2023 vs. 2022



SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # SOLD LISTINGS	% CHANGE
VENICE	\$2,752,500	46	\$2,550,000	72	7%
BOYLE HEIGHTS	\$700,000	17	\$655,000	34	6%
DOWNTOWN L.A.	\$575,000	25	\$556,250	26	3%
HIGHLAND PARK	\$1,158,585	59	\$1,127,000	79	2%
MOUNT WASHINGTON	\$1,381,500	24	\$1,350,000	39	2%
HOLLYWOOD	\$1,532,500	20	\$1,525,000	32	0%
INGLEWOOD SOUTH	\$783,500	30	\$790,000	23	0%
TOPANGA	\$2,000,000	19	\$2,012,500	36	0%
WEST L.A.	\$1,775,000	23	\$1,759,000	32	0%
LOS ANGELES SOUTHWEST	\$647,500	96	\$656,000	133	-1%
MARINA DEL REY	\$1,795,000	26	\$1,850,000	33	-2%
METROPOLITAN SOUTH	\$552,500	127	\$565,000	100	-2%
MONTECITO HEIGHTS	\$1,071,000	7	\$1,100,000	5	-2%
EAST LOS ANGELES	\$625,000	31	\$650,000	48	-3%
PALMS - MAR VISTA	\$1,896,000	55	\$1,990,000	79	-4%
LADERA HEIGHTS	\$1,682,500	10	\$1,800,000	15	-6%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$2,482,500	78	\$2,650,000	120	-6%
METROPOLITAN SOUTHWEST	\$685,000	66	\$739,900	83	-7%
MID LOS ANGELES	\$1,070,000	43	\$1,160,000	85	-7%
BEVERLY HILLS	\$5,500,000	35	\$6,000,000	37	-8%
EL SERENO	\$805,000	37	\$892,500	58	-9%
WESTCHESTER	\$1,645,300	71	\$1,815,000	89	-9%
BEVERLY HILLS POST OFFICE	\$3,211,275	20	\$3,597,509	50	-10%
CYPRESS PARK	\$915,000	7	\$1,025,000	9	-10%
PLAYA VISTA	\$2,810,000	5	\$3,122,500	8	-10%

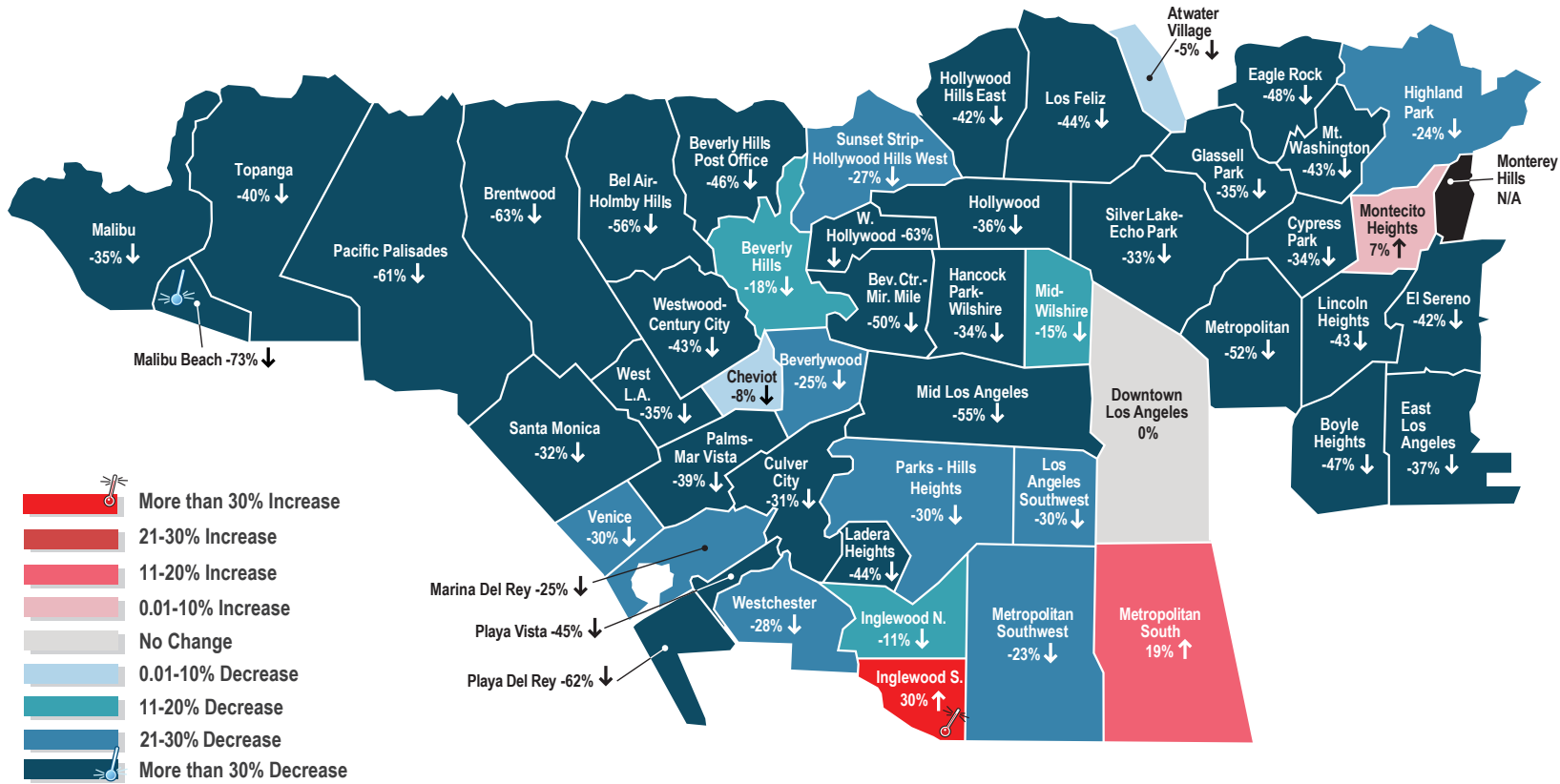
SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # SOLD LISTINGS	% CHANGE
WESTWOOD - CENTURY CITY	\$2,425,000	33	\$2,699,294	54	-10%
BRENTWOOD	\$3,370,000	38	\$3,850,000	85	-12%
EAGLE ROCK	\$1,282,500	34	\$1,470,000	58	-12%
HANCOCK PARK-WILSHIRE	\$2,040,000	43	\$2,330,000	58	-12%
HOLLYWOOD HILLS EAST	\$1,700,000	33	\$1,950,000	53	-12%
PARKS - HILLS - HEIGHTS	\$975,000	111	\$1,130,000	133	-13%
SANTA MONICA	\$3,369,500	40	\$3,879,000	54	-13%
BEVERLYWOOD VICINITY	\$1,522,500	36	\$1,790,000	43	-14%
CULVER CITY	\$1,560,000	51	\$1,850,000	63	-15%
GLASSELL PARK	\$1,060,000	26	\$1,254,000	35	-15%
MALIBU	\$3,362,500	38	\$4,000,000	49	-15%
PLAYA DEL REY	\$2,200,000	5	\$2,615,000	12	-15%
INGLEWOOD NORTH	\$775,000	31	\$925,000	31	-16%
SILVER LAKE - ECHO PARK	\$1,417,500	78	\$1,710,000	102	-17%
METROPOLITAN	\$595,000	5	\$727,500	8	-18%
ATWATER VILLAGE	\$1,296,100	18	\$1,605,000	17	-19%
BEVERLY CENTER-MIRACLE MILE	\$1,937,500	28	\$2,475,000	51	-21%
CHEVIOT HILLS - RANCHO PARK	\$2,550,000	19	\$3,430,000	17	-25%
LOS FELIZ	\$2,275,000	33	\$3,190,000	47	-28%
MID-WILSHIRE	\$1,027,000	11	\$1,430,000	9	-28%
WEST HOLLYWOOD VICINITY	\$1,875,000	21	\$2,744,250	40	-31%
LINCOLN HEIGHTS	\$525,000	7	\$775,000	10	-32%
PACIFIC PALISADES	\$3,696,500	46	\$5,600,000	65	-33%
BEL AIR - HOLMBY HILLS	\$2,549,000	30	\$4,317,500	34	-40%
MALIBU BEACH	\$4,875,000	8	\$10,650,000	14	-54%
MONTEREY HILLS	\$0	0	\$1,584,555	7	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.

SINGLE FAMILY HOMES

MARKET CLIMATE MAP

Sales Volume 2nd Quarter 2023 vs. 2022



SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q2 - 2023 SALES VOLUME	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 SALES VOLUME	Q2 - 2022 # SOLD LISTINGS	% CHANGE
INGLEWOOD SOUTH	\$23,668,200	30	\$18,110,188	23	30%
METROPOLITAN SOUTH	\$69,517,900	127	\$57,997,450	100	19%
MONTECITO HEIGHTS	\$7,603,000	7	\$7,090,000	5	7%
DOWNTOWN L.A.	\$16,265,305	25	\$16,113,846	26	0%
ATWATER VILLAGE	\$26,105,750	18	\$27,747,750	17	-5%
CHEVIOT HILLS - RANCHO PARK	\$57,594,000	19	\$62,871,723	17	-8%
INGLEWOOD NORTH	\$25,912,370	31	\$29,378,866	31	-11%
MID-WILSHIRE	\$11,751,000	11	\$13,961,000	9	-15%
BEVERLY HILLS	\$239,860,500	35	\$295,782,178	37	-18%
METROPOLITAN SOUTHWEST	\$46,754,325	66	\$61,288,900	83	-23%
HIGHLAND PARK	\$71,867,477	59	\$95,030,216	79	-24%
BEVERLYWOOD VICINITY	\$71,665,550	36	\$96,313,126	43	-25%
MARINA DEL REY	\$54,944,319	26	\$74,099,917	33	-25%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$268,387,716	78	\$371,275,371	120	-27%
WESTCHESTER	\$125,863,598	71	\$175,454,976	89	-28%
LOS ANGELES SOUTHWEST	\$66,692,117	96	\$96,237,400	133	-30%
PARKS - HILLS - HEIGHTS	\$116,359,913	111	\$167,222,644	133	-30%
VENICE	\$138,861,312	46	\$199,328,002	72	-30%
CULVER CITY	\$84,675,532	51	\$122,979,608	63	-31%
SANTA MONICA	\$171,547,438	40	\$253,680,548	54	-32%
SILVER LAKE - ECHO PARK	\$120,032,598	78	\$179,554,380	102	-33%
CYPRESS PARK	\$6,529,000	7	\$9,934,824	9	-34%
HANCOCK PARK-WILSHIRE	\$110,259,207	43	\$168,257,445	58	-34%
GLASSELL PARK	\$28,380,523	26	\$43,885,506	35	-35%
MALIBU	\$153,072,105	38	\$238,748,171	49	-35%

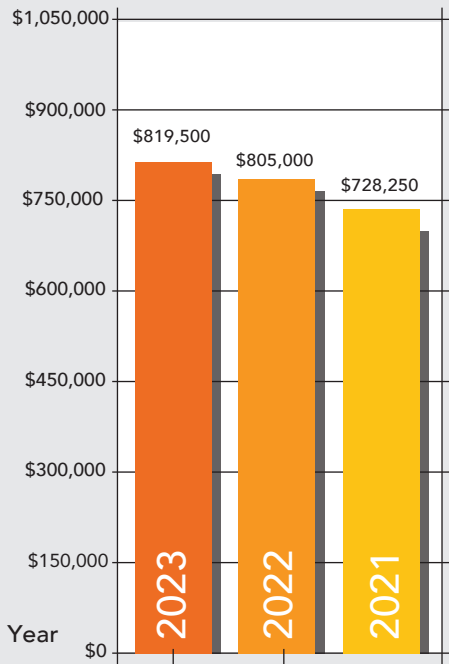
SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q2 - 2023 SALES VOLUME	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 SALES VOLUME	Q2 - 2022 # SOLD LISTINGS	% CHANGE
WEST L.A.	\$39,325,625	23	\$60,923,731	32	-35%
HOLLYWOOD	\$32,568,500	20	\$51,592,165	32	-36%
EAST LOS ANGELES	\$19,548,800	31	\$31,358,088	48	-37%
PALMS - MAR VISTA	\$108,220,110	55	\$178,313,720	79	-39%
TOPANGA	\$43,501,900	19	\$73,463,458	36	-40%
EL SERENO	\$30,591,614	37	\$53,315,730	58	-42%
HOLLYWOOD HILLS EAST	\$63,926,935	33	\$111,558,413	53	-42%
LINCOLN HEIGHTS	\$4,511,000	7	\$7,958,000	10	-43%
MOUNT WASHINGTON	\$31,118,864	24	\$54,795,089	39	-43%
WESTWOOD - CENTURY CITY	\$95,247,698	33	\$168,542,025	54	-43%
LADERA HEIGHTS	\$16,935,000	10	\$30,755,140	15	-44%
LOS FELIZ	\$85,423,110	33	\$154,052,087	47	-44%
PLAYA VISTA	\$13,905,000	5	\$25,508,000	8	-45%
BEVERLY HILLS POST OFFICE	\$143,807,032	20	\$269,795,842	50	-46%
BOYLE HEIGHTS	\$11,914,500	17	\$22,742,500	34	-47%
EAGLE ROCK	\$47,721,518	34	\$92,341,665	58	-48%
BEVERLY CENTER-MIRACLE MILE	\$64,259,000	28	\$129,595,654	51	-50%
METROPOLITAN	\$3,295,000	5	\$6,905,000	8	-52%
MID LOS ANGELES	\$47,849,574	43	\$108,234,420	85	-55%
BEL AIR - HOLMBY HILLS	\$121,122,666	30	\$281,024,609	34	-56%
PACIFIC PALISADES	\$194,022,700	46	\$501,703,732	65	-61%
PLAYA DEL REY	\$12,399,000	5	\$32,663,500	12	-62%
BRENTWOOD	\$174,728,496	38	\$475,599,192	85	-63%
WEST HOLLYWOOD VICINITY	\$45,905,500	21	\$124,405,700	40	-63%
MALIBU BEACH	\$47,778,000	8	\$179,284,471	14	-73%
MONTEREY HILLS	\$0	0	\$10,838,555	7	N/A

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CONDOS / CO-OPS MARKET STATISTICS

Comparative 2nd Quarter 2023, 2022, vs 2021 (QOQ)

MEDIAN PRICE



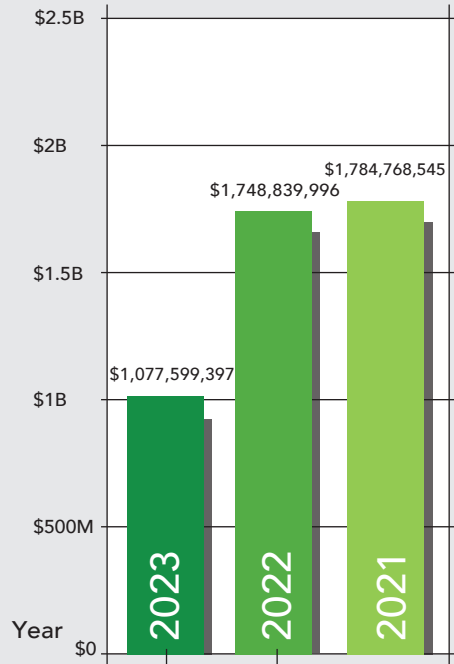
1.80% Increase*

2023 2022 2021

2nd Quarter

*1.80% increase in 2023 vs. 2022

SALES VOLUME



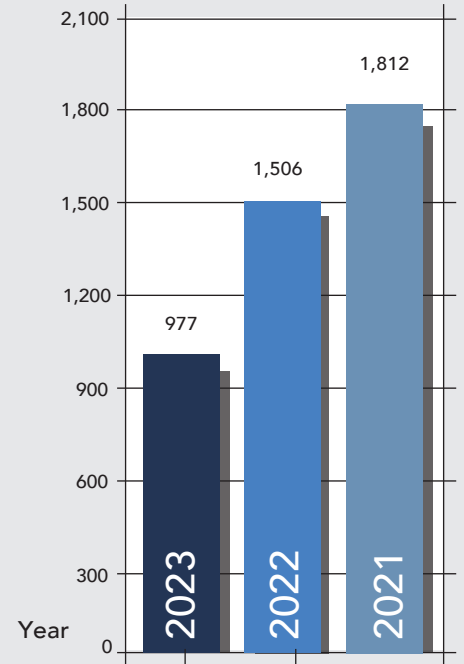
-38.38% Decrease*

2023 2022 2021

2nd Quarter

*-38.38% decrease in 2023 vs. 2022

SOLD LISTINGS



-35.13% Decrease*

2023 2022 2021

2nd Quarter

*-35.13% decrease in 2023 vs. 2022



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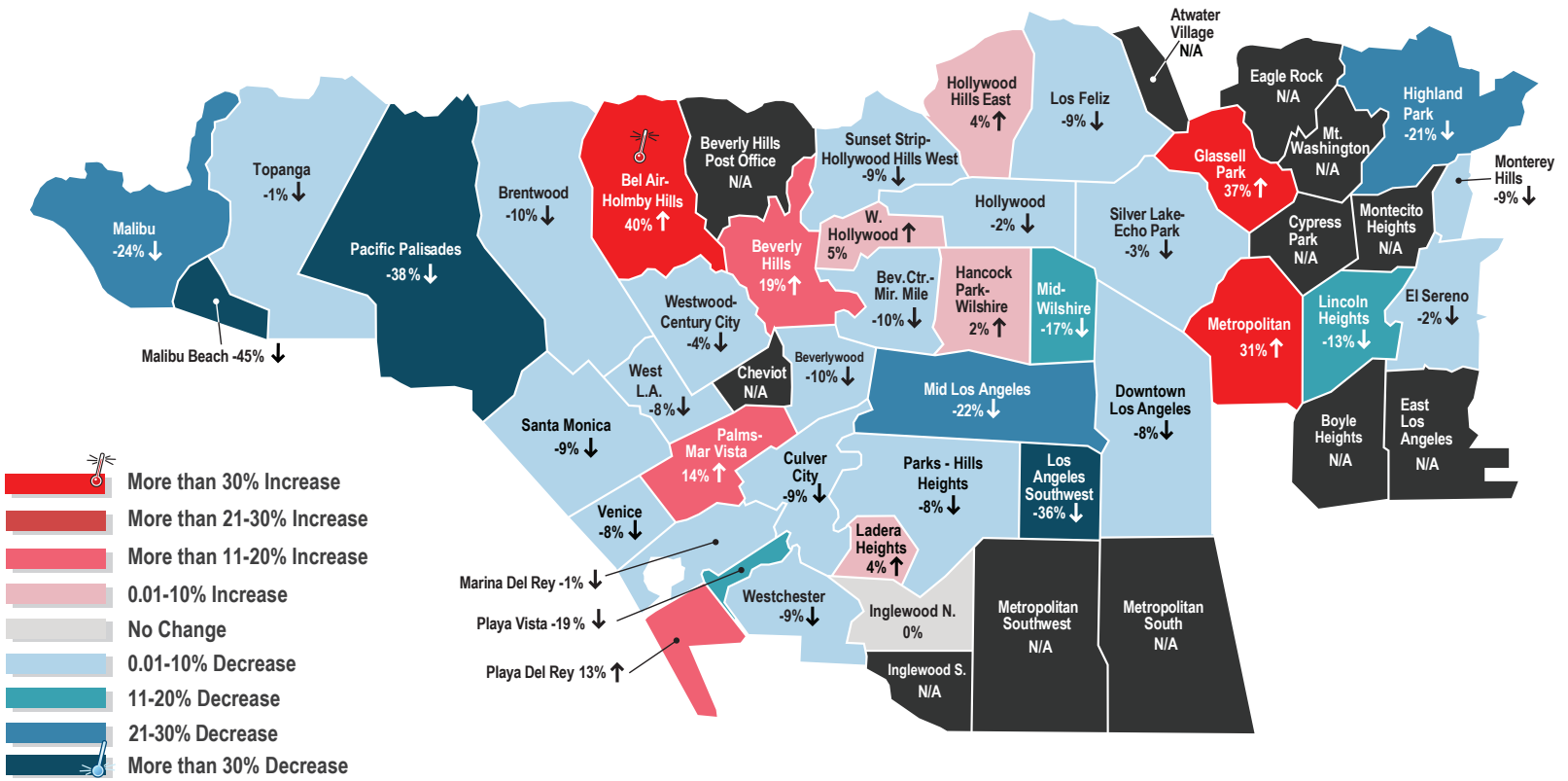
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CONDOS/CO-OPS

MARKET CLIMATE MAP

Median Price 2nd Quarter 2023 vs. 2022



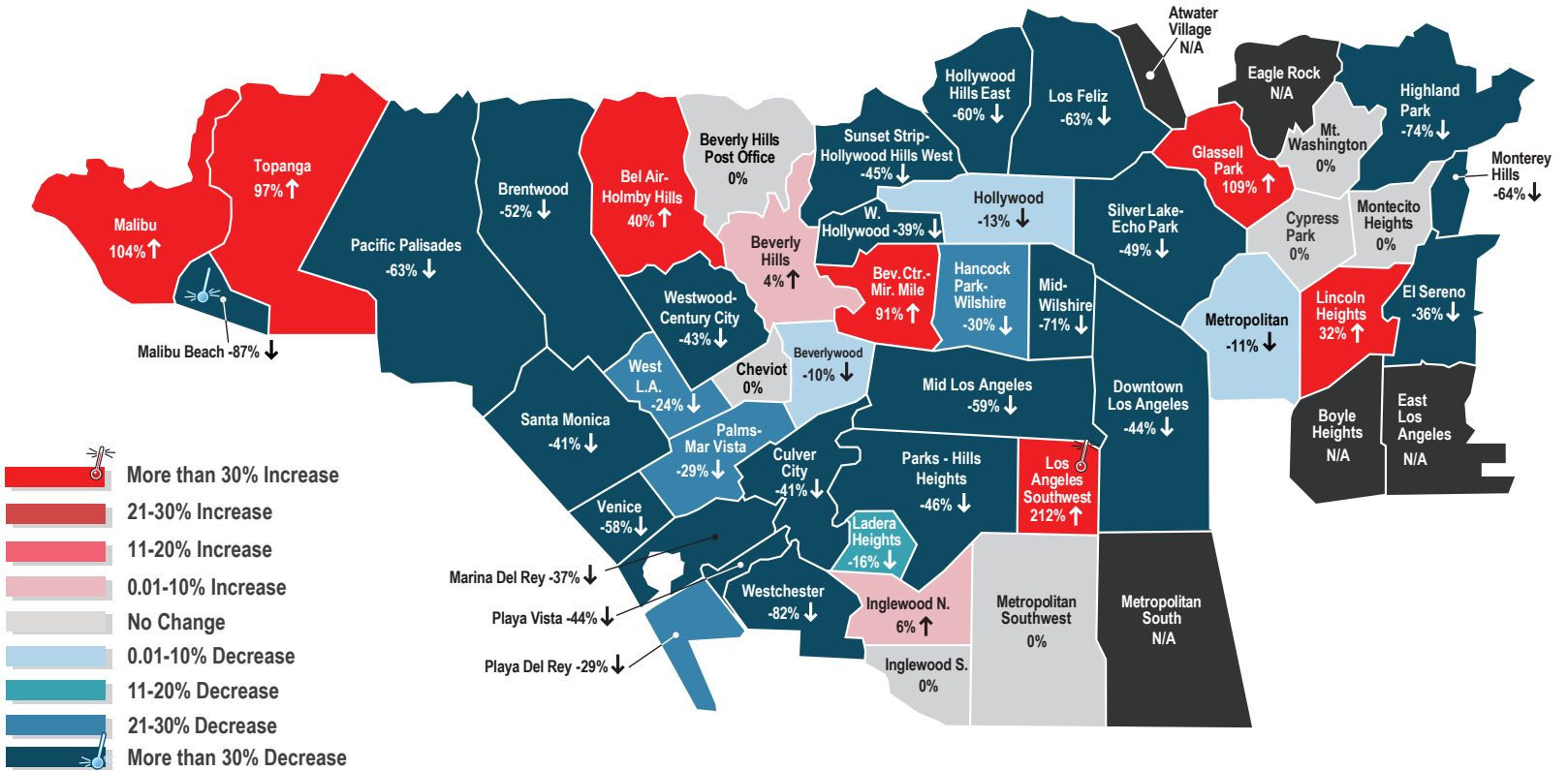
CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # SOLD LISTINGS	% CHANGE
BEL AIR - HOLMBY HILLS	\$1,775,000	1	\$1,260,000	1	40%
GLASSSELL PARK	\$705,000	3	\$512,500	2	37%
METROPOLITAN	\$990,000	5	\$755,000	7	31%
BEVERLY HILLS	\$1,742,000	32	\$1,462,500	42	19%
PALMS - MAR VISTA	\$895,000	15	\$780,000	23	14%
PLAYA DEL REY	\$785,000	25	\$692,000	41	13%
WEST HOLLYWOOD VICINITY	\$995,000	69	\$945,000	123	5%
HOLLYWOOD HILLS EAST	\$819,500	6	\$787,500	16	4%
LADERA HEIGHTS	\$685,000	5	\$658,000	6	4%
HANCOCK PARK-WILSHIRE	\$797,000	39	\$778,750	52	2%
INGLEWOOD NORTH	\$530,000	41	\$530,000	37	0%
MARINA DEL REY	\$1,260,000	52	\$1,273,000	84	-1%
TOPANGA	\$797,500	2	\$808,000	1	-1%
EL SERENO	\$507,500	2	\$520,000	3	-2%
HOLLYWOOD	\$783,000	31	\$805,000	32	-2%
SILVER LAKE - ECHO PARK	\$890,250	14	\$918,000	28	-3%
WESTWOOD - CENTURY CITY	\$1,145,000	119	\$1,200,000	175	-4%
DOWNTOWN L.A.	\$551,500	96	\$600,000	157	-8%
PARKS - HILLS - HEIGHTS	\$615,000	15	\$672,500	26	-8%
VENICE	\$1,475,000	8	\$1,618,000	22	-8%
WEST L.A.	\$895,000	34	\$980,000	40	-8%
CULVER CITY	\$674,990	37	\$745,000	62	-9%
LOS FELIZ	\$842,500	8	\$933,000	19	-9%
MONTEREY HILLS	\$619,000	12	\$682,500	30	-9%
SANTA MONICA	\$1,245,000	86	\$1,375,000	146	-9%

CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # SOLD LISTINGS	% CHANGE
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$672,000	24	\$738,500	42	-9%
WESTCHESTER	\$557,500	2	\$615,000	9	-9%
BEVERLY CENTER-MIRACLE MILE	\$915,000	39	\$1,025,000	28	-10%
BEVERLYWOOD VICINITY	\$916,000	19	\$1,025,000	21	-10%
BRENTWOOD	\$999,000	42	\$1,120,000	77	-10%
LINCOLN HEIGHTS	\$519,500	4	\$600,000	3	-13%
MID-WILSHIRE	\$630,000	17	\$760,000	49	-17%
PLAYA VISTA	\$1,150,000	23	\$1,425,000	37	-19%
HIGHLAND PARK	\$615,000	1	\$780,000	3	-21%
MID LOS ANGELES	\$575,000	2	\$737,500	4	-22%
MALIBU	\$1,057,500	18	\$1,400,000	9	-24%
LOS ANGELES SOUTHWEST	\$525,000	5	\$831,000	1	-36%
PACIFIC PALISADES	\$1,525,000	22	\$2,477,500	32	-38%
MALIBU BEACH	\$1,400,000	2	\$2,575,000	9	-45%
ATWATER VILLAGE	\$0	0	\$942,000	1	N/A
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	N/A
BOYLE HEIGHTS	\$0	0	\$805,000	1	N/A
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	N/A
CYPRESS PARK	\$0	0	\$0	0	N/A
EAGLE ROCK	\$0	0	\$828,750	2	N/A
EAST LOS ANGELES	\$0	0	\$510,000	1	N/A
INGLEWOOD SOUTH	\$0	0	\$0	0	N/A
METROPOLITAN SOUTH	\$0	0	\$698,000	2	N/A
METROPOLITAN SOUTHWEST	\$0	0	\$0	0	N/A
MONTECITO HEIGHTS	\$0	0	\$0	0	N/A
MOUNT WASHINGTON	\$0	0	\$0	0	N/A

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CONDOS/CO-OPS

MARKET CLIMATE MAP Sales Volume 2nd Quarter 2023 vs. 2022



CONDOS / CO-OPS - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q2 - 2023 SALES VOLUME	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 SALES VOLUME	Q2 - 2022 # SOLD LISTINGS	% CHANGE
LOS ANGELES SOUTHWEST	\$2,595,000	5	\$831,000	1	212%
GLASSELL PARK	\$2,145,000	3	\$1,025,000	2	109%
MALIBU	\$24,213,438	18	\$11,846,000	9	104%
TOPANGA	\$1,595,000	2	\$808,000	1	97%
BEVERLY CENTER-MIRACLE MILE	\$59,419,477	39	\$31,081,250	28	91%
BEL AIR - HOLMBY HILLS	\$1,775,000	1	\$1,260,000	1	40%
LINCOLN HEIGHTS	\$2,164,800	4	\$1,629,000	3	32%
INGLEWOOD NORTH	\$22,078,900	41	\$20,751,566	37	6%
BEVERLY HILLS	\$68,132,050	32	\$65,433,000	42	4%
INGLEWOOD SOUTH	\$0	0	\$0	0	0%
MONTECITO HEIGHTS	\$0	0	\$0	0	0%
MOUNT WASHINGTON	\$0	0	\$0	0	0%
CYPRESS PARK	\$0	0	\$0	0	0%
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	0%
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	0%
METROPOLITAN SOUTHWEST	\$0	0	\$0	0	0%
BEVERLYWOOD VICINITY	\$19,326,000	19	\$21,477,170	21	-10%
METROPOLITAN	\$4,586,640	5	\$5,158,888	7	-11%
HOLLYWOOD	\$23,806,500	31	\$27,375,900	32	-13%
LADERA HEIGHTS	\$3,295,000	5	\$3,950,000	6	-16%
WEST L.A.	\$31,794,150	34	\$42,167,549	40	-24%
PALMS - MAR VISTA	\$12,905,000	15	\$18,343,750	23	-29%
PLAYA DEL REY	\$21,903,000	25	\$31,132,613	41	-29%
HANCOCK PARK-WILSHIRE	\$30,384,761	39	\$43,450,610	52	-30%
MARINA DEL REY	\$70,589,662	52	\$112,410,035	84	-37%

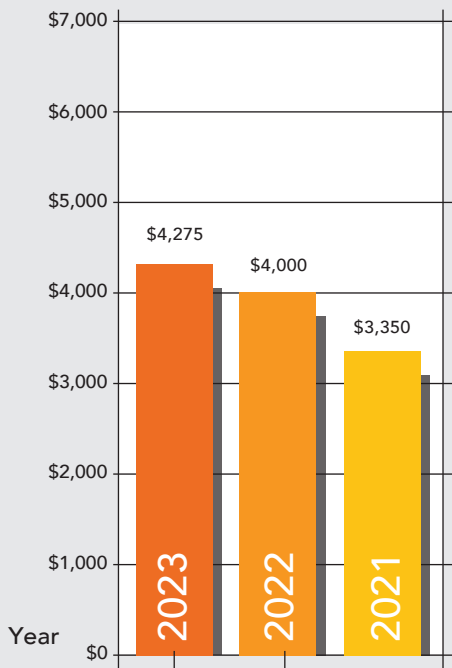
CONDOS / CO-OPS - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q2 - 2023 SALES VOLUME	Q2 - 2023 # SOLD LISTINGS	Q2 - 2022 SALES VOLUME	Q2 - 2022 # SOLD LISTINGS	% CHANGE
EL SERENO	\$1,015,000	2	\$1,604,000	3	-36%
WEST HOLLYWOOD VICINITY	\$86,123,000	69	\$142,495,321	123	-39%
CULVER CITY	\$30,969,820	37	\$52,510,912	62	-41%
SANTA MONICA	\$125,444,615	86	\$215,940,587	146	-41%
WESTWOOD - CENTURY CITY	\$158,587,188	119	\$281,659,471	175	-43%
PLAYA VISTA	\$30,071,625	23	\$53,786,096	37	-44%
DOWNTOWN L.A.	\$62,426,400	96	\$112,889,827	157	-44%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$28,704,000	24	\$52,816,000	42	-45%
PARKS - HILLS - HEIGHTS	\$9,139,500	15	\$16,989,074	26	-46%
SILVER LAKE - ECHO PARK	\$12,605,500	14	\$24,778,750	28	-49%
BRENTWOOD	\$45,009,895	42	\$94,211,324	77	-52%
VENICE	\$14,774,000	8	\$35,725,797	22	-58%
MID LOS ANGELES	\$1,150,000	2	\$2,835,000	4	-59%
HOLLYWOOD HILLS EAST	\$5,019,000	6	\$12,681,000	16	-60%
LOS FELIZ	\$6,655,000	8	\$18,250,851	19	-63%
PACIFIC PALISADES	\$33,476,586	22	\$91,733,505	32	-63%
MONTEREY HILLS	\$7,669,000	12	\$21,382,000	30	-64%
MID-WILSHIRE	\$11,519,890	17	\$40,269,500	49	-71%
HIGHLAND PARK	\$615,000	1	\$2,418,150	3	-74%
WESTCHESTER	\$1,115,000	2	\$6,310,000	9	-82%
MALIBU BEACH	\$2,800,000	2	\$22,111,000	9	-87%
METROPOLITAN SOUTH	\$0	0	\$1,396,000	2	N/A
EAGLE ROCK	\$0	0	\$1,657,500	2	N/A
EAST LOS ANGELES	\$0	0	\$510,000	1	N/A
ATWATER VILLAGE	\$0	0	\$942,000	1	N/A
BOYLE HEIGHTS	\$0	0	\$805,000	1	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.

LEASES MARKET STATISTICS

Comparative 2nd Quarter 2023, 2022, vs 2021 (QOQ)

MEDIAN PRICE



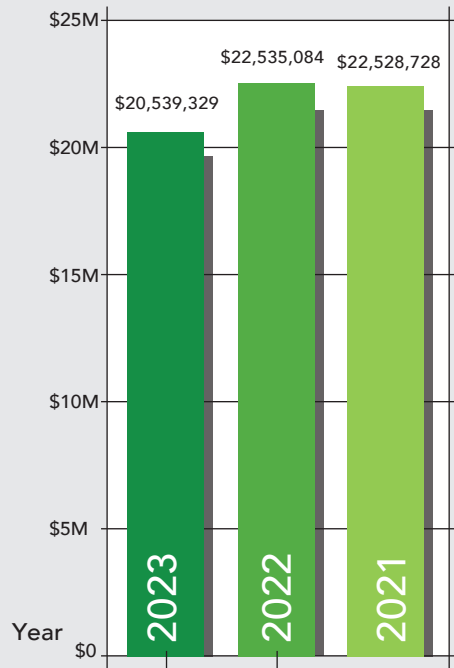
6.88% Increase*

2023 2022 2021

2nd Quarter

*6.88% increase in 2023 vs. 2022

LEASE VOLUME



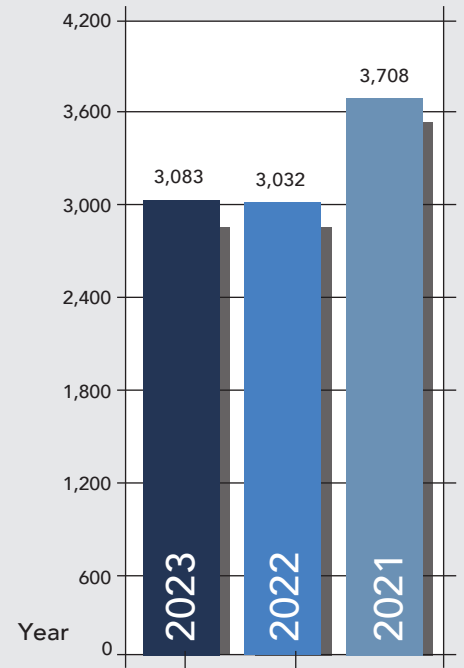
-8.86% Decrease*

2023 2022 2021

2nd Quarter

*-8.86% decrease in 2023 vs. 2022

LEASED LISTINGS



1.68% Increase*

2023 2022 2021

2nd Quarter

*1.68% increase in 2023 vs. 2022



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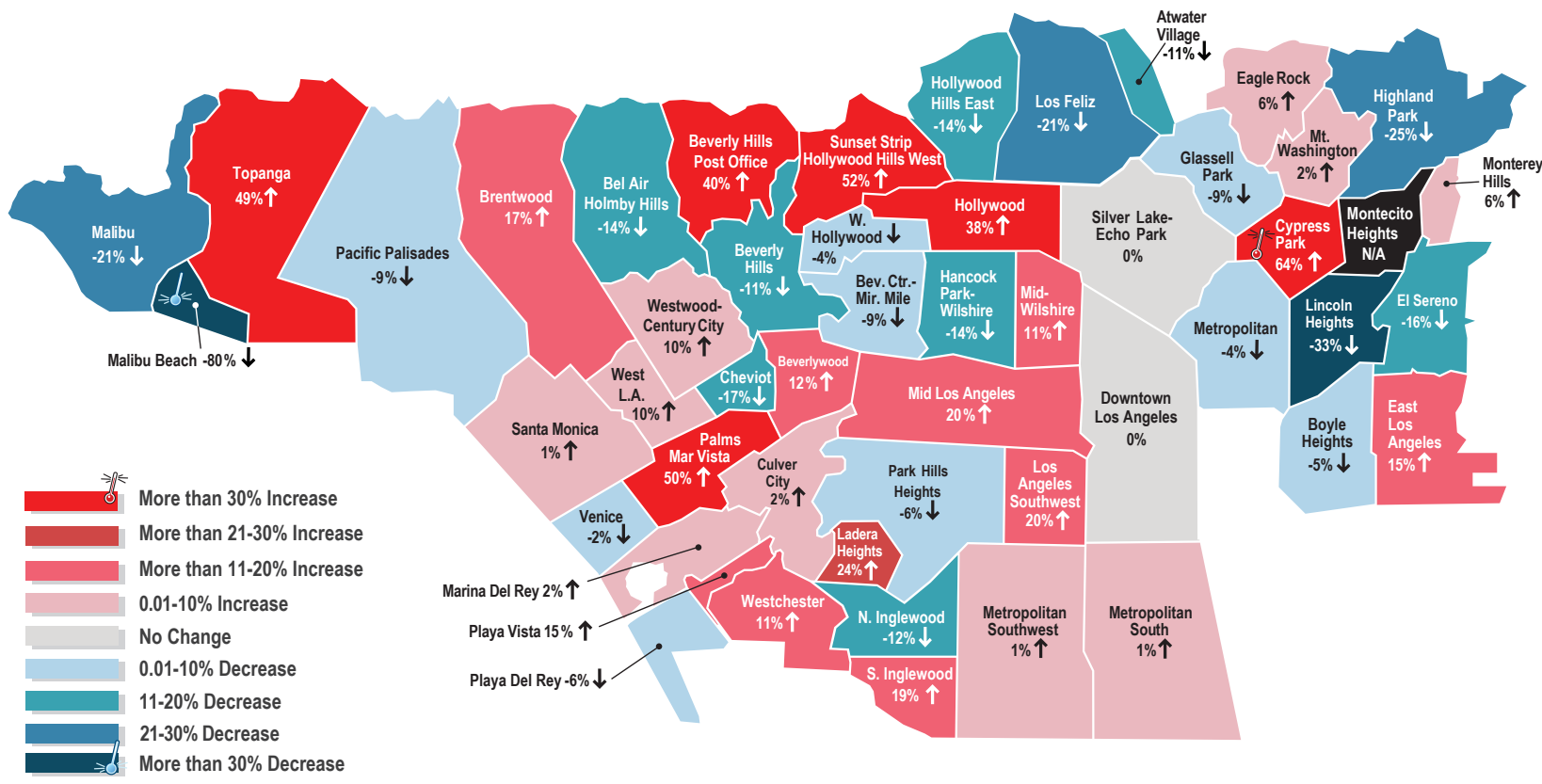
Information herein deemed reliable, but not guaranteed.

Questions regarding this information may be sent by email to helpdesk@themls.com



LEASES

MARKET CLIMATE MAP Median Price 2nd Quarter 2023 vs. 2022



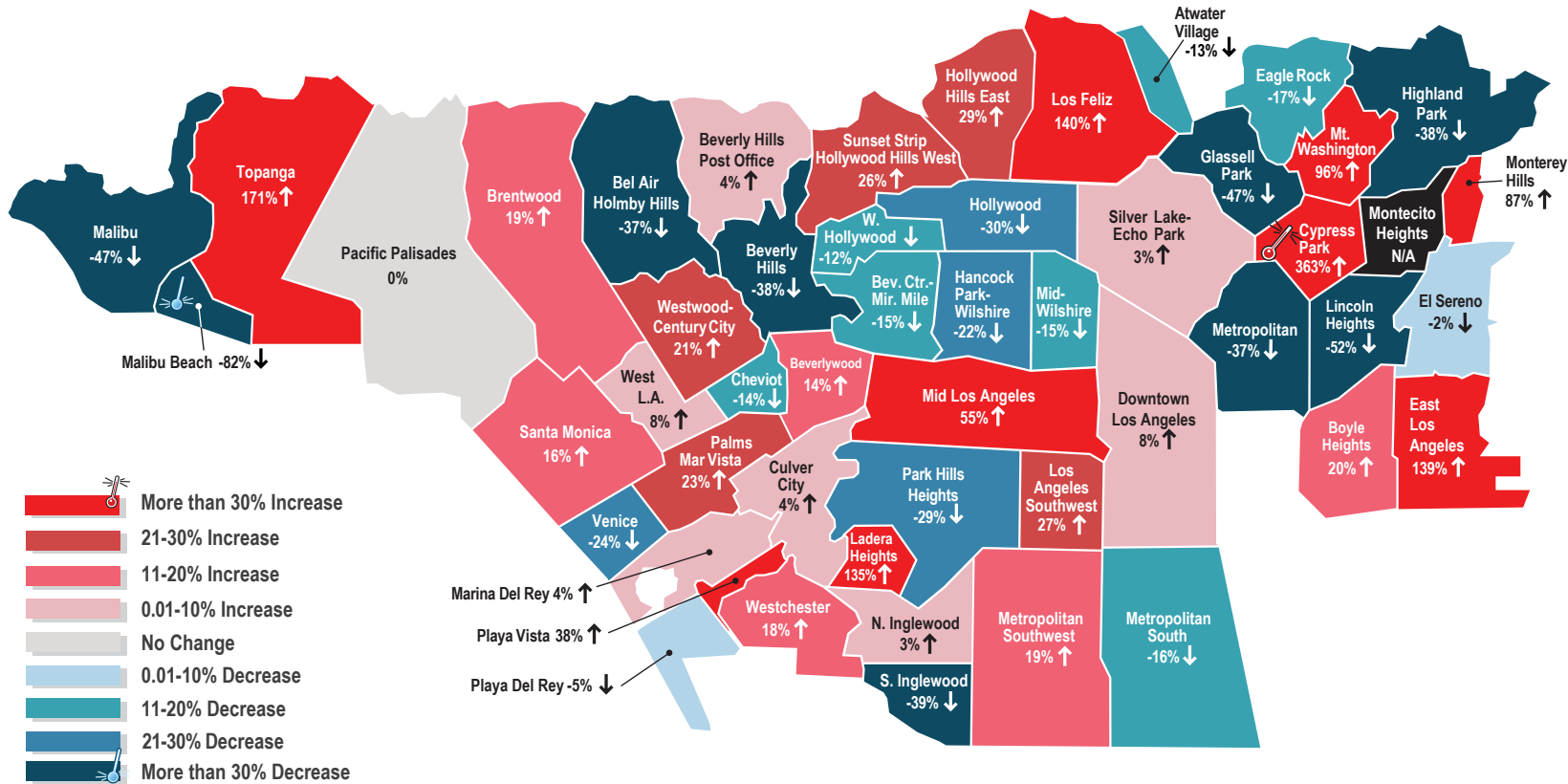
LEASES - MEDIAN PRICE & # OF LEASES					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # OF LEASES	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # OF LEASES	% CHANGE
CYPRESS PARK	\$3,850	6	\$2,350	2	64%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$10,000	113	\$6,598	116	52%
PALMS - MAR VISTA	\$4,750	65	\$3,173	68	50%
TOPANGA	\$7,150	10	\$4,800	5	49%
BEVERLY HILLS POST OFFICE	\$14,000	38	\$9,995	29	40%
HOLLYWOOD	\$4,000	94	\$2,898	162	38%
LADERA HEIGHTS	\$3,700	8	\$2,995	5	24%
MID LOS ANGELES	\$3,895	105	\$3,250	66	20%
LOS ANGELES SOUTHWEST	\$2,995	25	\$2,500	27	20%
INGLEWOOD SOUTH	\$3,463	6	\$2,900	10	19%
BRENTWOOD	\$6,790	118	\$5,800	108	17%
PLAYA VISTA	\$5,295	33	\$4,600	25	15%
EAST LOS ANGELES	\$2,700	14	\$2,350	7	15%
BEVERLYWOOD VICINITY	\$4,600	69	\$4,090	65	12%
MID-WILSHIRE	\$2,895	81	\$2,600	105	11%
WESTCHESTER	\$5,500	35	\$4,950	33	11%
WEST L.A.	\$4,300	146	\$3,894	132	10%
WESTWOOD - CENTURY CITY	\$4,950	191	\$4,500	167	10%
EAGLE ROCK	\$4,250	13	\$4,000	17	6%
MONTEREY HILLS	\$2,995	9	\$2,825	6	6%
CULVER CITY	\$4,600	63	\$4,500	62	2%
MARINA DEL REY	\$5,498	80	\$5,398	72	2%
MOUNT WASHINGTON	\$5,500	8	\$5,400	4	2%
SANTA MONICA	\$5,200	261	\$5,125	214	1%
METROPOLITAN SOUTHWEST	\$2,500	23	\$2,465	20	1%

LEASES - MEDIAN PRICE & # OF LEASES					
AREA	Q2 - 2023 MEDIAN PRICE	Q2 - 2023 # OF LEASES	Q2 - 2022 MEDIAN PRICE	Q2 - 2022 # OF LEASES	% CHANGE
METROPOLITAN SOUTH	\$2,575	8	\$2,550	10	1%
DOWNTOWN L.A.	\$2,995	206	\$2,995	222	0%
SILVER LAKE - ECHO PARK	\$3,995	118	\$4,000	111	0%
VENICE	\$5,950	83	\$6,100	102	-2%
WEST HOLLYWOOD VICINITY	\$4,500	182	\$4,700	191	-4%
METROPOLITAN	\$3,250	10	\$3,400	14	-4%
BOYLE HEIGHTS	\$2,425	20	\$2,545	17	-5%
PLAYA DEL REY	\$3,775	34	\$4,000	25	-6%
PARKS - HILLS - HEIGHTS	\$2,995	39	\$3,200	49	-6%
GLASSSELL PARK	\$3,000	7	\$3,300	14	-9%
BEVERLY CENTER-MIRACLE MILE	\$4,395	162	\$4,835	171	-9%
PACIFIC PALISADES	\$12,000	65	\$13,250	60	-9%
ATWATER	\$3,750	17	\$4,200	15	-11%
BEVERLY HILLS	\$6,225	124	\$7,000	129	-11%
INGLEWOOD NORTH	\$2,424	34	\$2,750	30	-12%
BEL AIR - HOLMBY HILLS	\$10,125	38	\$11,750	38	-14%
HANCOCK PARK-WILSHIRE	\$3,498	96	\$4,075	94	-14%
HOLLYWOOD HILLS EAST	\$6,500	33	\$7,600	22	-14%
EL SERENO	\$2,450	10	\$2,900	9	-16%
CHEVIOT HILLS - RANCHO PARK	\$6,850	9	\$8,248	10	-17%
MALIBU	\$8,550	64	\$10,800	75	-21%
LOS FELIZ	\$4,898	64	\$6,225	26	-21%
HIGHLAND PARK	\$3,000	21	\$3,995	29	-25%
LINCOLN HEIGHTS	\$2,500	5	\$3,738	8	-33%
MALIBU BEACH	\$5,998	20	\$30,000	32	-80%
MONTECITO HEIGHTS	\$0	0	\$3,875	2	N/A

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LEASES

MARKET CLIMATE MAP Lease Volume 2nd Quarter 2023 vs. 2022



LEASES - LEASE VOLUME & # OF LEASES					
AREA	Q2 - 2023 LEASE VOLUME	Q2 - 2023 # OF LEASES	Q2 - 2022 LEASE VOLUME	Q2 - 2022 # OF LEASES	% CHANGE
CYPRESS PARK	\$21,750	6	\$4,700	2	363%
TOPANGA	\$73,450	10	\$27,100	5	171%
LOS FELIZ	\$466,242	64	\$194,605	26	140%
EAST LOS ANGELES	\$37,500	14	\$15,685	7	139%
LADERA HEIGHTS	\$36,550	8	\$15,540	5	135%
MOUNT WASHINGTON	\$44,350	8	\$22,625	4	96%
MONTEREY HILLS	\$31,900	9	\$17,090	6	87%
MID LOS ANGELES	\$413,672	105	\$266,538	66	55%
PLAYA VISTA	\$193,988	33	\$140,749	25	38%
HOLLYWOOD HILLS EAST	\$258,645	33	\$200,339	22	29%
LOS ANGELES SOUTHWEST	\$97,010	25	\$76,288	27	27%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,572,188	113	\$1,249,753	116	26%
PALMS - MAR VISTA	\$348,870	65	\$283,828	68	23%
WESTWOOD - CENTURY CITY	\$1,273,270	191	\$1,048,333	167	21%
BOYLE HEIGHTS	\$53,035	20	\$44,380	17	20%
METROPOLITAN SOUTHWEST	\$60,075	23	\$50,400	20	19%
BRENTWOOD	\$1,209,250	118	\$1,017,846	108	19%
WESTCHESTER	\$202,125	35	\$170,790	33	18%
SANTA MONICA	\$1,748,372	261	\$1,502,546	214	16%
BEVERLYWOOD VICINITY	\$403,869	69	\$354,495	65	14%
WEST L.A.	\$669,403	146	\$620,720	132	8%
DOWNTOWN L.A.	\$788,570	206	\$731,697	222	8%
CULVER CITY	\$284,898	63	\$273,348	62	4%
MARINA DEL REY	\$459,746	80	\$441,405	72	4%
BEVERLY HILLS POST OFFICE	\$702,490	38	\$677,680	29	4%

LEASES - LEASE VOLUME & # OF LEASES					
AREA	Q2 - 2023 LEASE VOLUME	Q2 - 2023 # OF LEASES	Q2 - 2022 LEASE VOLUME	Q2 - 2022 # OF LEASES	% CHANGE
INGLEWOOD NORTH	\$100,259	34	\$96,885	30	3%
SILVER LAKE - ECHO PARK	\$560,217	118	\$542,544	111	3%
PACIFIC PALISADES	\$1,194,560	65	\$1,190,398	60	0%
EL SERENO	\$28,600	10	\$29,200	9	-2%
PLAYA DEL REY	\$168,545	34	\$177,590	25	-5%
WEST HOLLYWOOD VICINITY	\$1,080,563	182	\$1,229,979	191	-12%
ATWATER	\$61,425	17	\$70,640	15	-13%
CHEVIOT HILLS - RANCHO PARK	\$84,550	9	\$98,430	10	-14%
MID-WILSHIRE	\$238,469	81	\$280,427	105	-15%
BEVERLY CENTER-MIRACLE MILE	\$870,294	162	\$1,024,987	171	-15%
METROPOLITAN SOUTH	\$1,265	8	\$25,200	10	-16%
EAGLE ROCK	\$58,965	13	\$71,290	17	-17%
HANCOCK PARK-WILSHIRE	\$423,320	96	\$540,192	94	-22%
VENICE	\$554,780	83	\$730,818	102	-24%
PARKS - HILLS - HEIGHTS	\$119,755	39	\$168,785	49	-29%
HOLLYWOOD	\$412,060	94	\$590,954	162	-30%
METROPOLITAN	\$32,370	10	\$51,485	14	-37%
BEL AIR - HOLMBY HILLS	\$722,779	38	\$1,155,739	38	-37%
HIGHLAND PARK	\$69,860	21	\$112,669	29	-38%
BEVERLY HILLS	\$1,228,574	124	\$1,990,030	129	-38%
INGLEWOOD SOUTH	\$18,776	6	\$30,695	10	-39%
MALIBU	\$742,005	64	\$1,388,032	75	-47%
GLASSELL PARK	\$24,595	7	\$46,335	14	-47%
LINCOLN HEIGHTS	\$13,040	5	\$27,300	8	-52%
MALIBU BEACH	\$258,485	20	\$1,408,250	32	-82%
MONTECITO HEIGHTS	\$0	0	\$7,750	2	N/A

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