

# 2022 Q4 Market Report

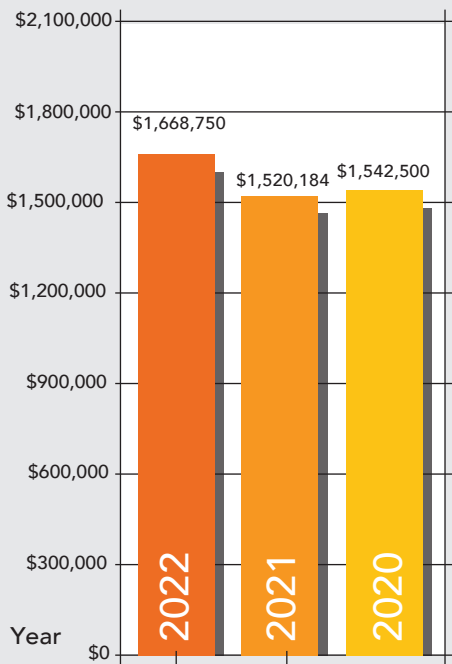
For the MLS™/ CLAW Areas  
(From Pacific Coast Highway  
to Downtown Los Angeles)



## SINGLE-FAMILY HOMES MARKET STATISTICS

## Comparative 4<sup>th</sup> Quarter 2022, 2021, vs 2020 (QOQ)

### MEDIAN PRICE



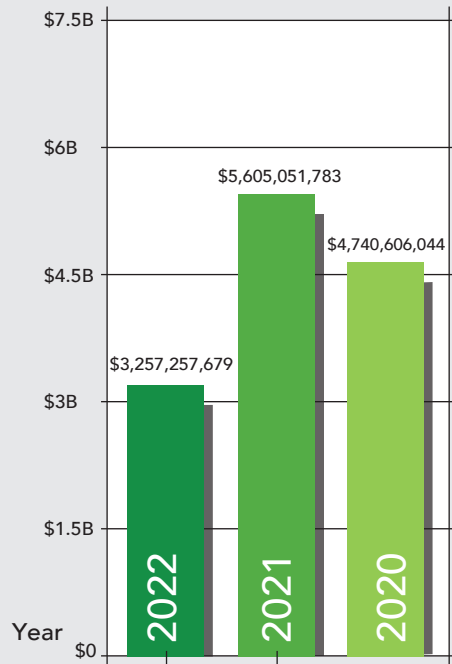
9.77% Increase\*

2022 2021 2020

4<sup>th</sup> Quarter

\*9.77% Increase in 2022 vs. 2021

### SALES VOLUME



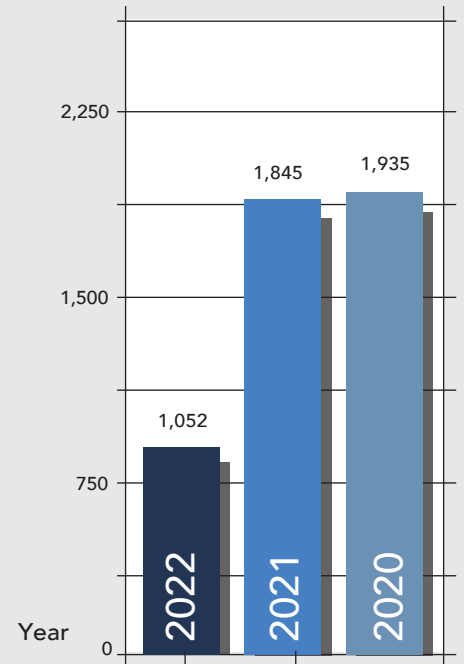
-41.89% Decrease\*

2022 2021 2020

4<sup>th</sup> Quarter

\*-41.89% decrease in 2022 vs. 2021

### # SOLD LISTINGS



-42.98% Decrease\*

2022 2021 2020

4<sup>th</sup> Quarter

\*-42.98% decrease in 2022 vs. 2021



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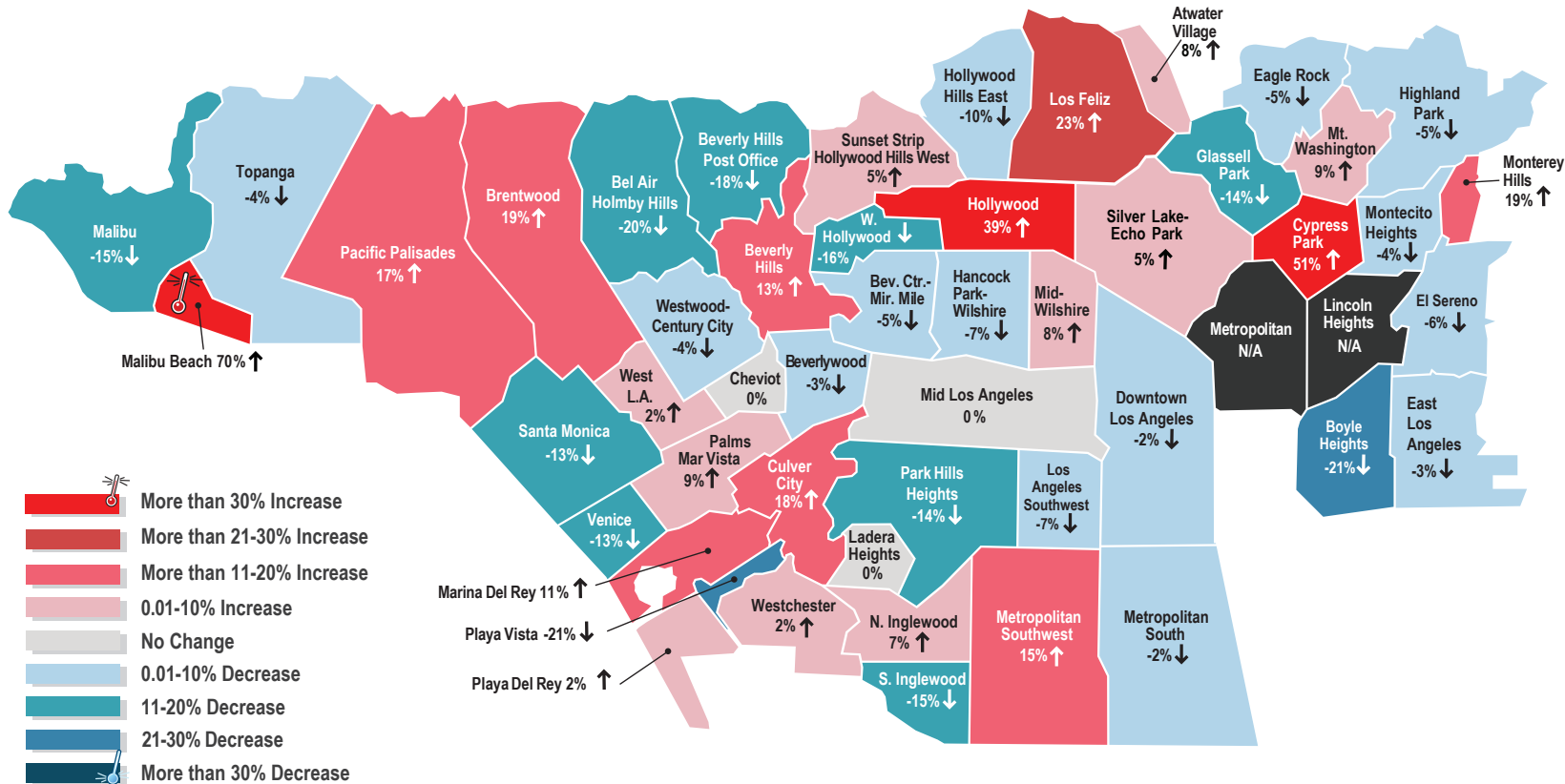
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## SINGLE FAMILY HOMES

## MARKET CLIMATE MAP

### Median Price 4<sup>th</sup> Quarter 2022 vs. 2021



AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # SOLD LISTINGS	% CHANGE
MALIBU BEACH	\$10,917,500	12	\$6,398,000	18	70%
CYPRESS PARK	\$1,095,250	4	\$725,000	3	51%
HOLLYWOOD	\$1,852,500	12	\$1,327,500	26	39%
LOS FELIZ	\$2,222,000	37	\$1,803,000	60	23%
MONTEREY HILLS	\$1,435,000	2	\$1,200,000	1	19%
BRENTWOOD	\$4,245,000	34	\$3,560,000	77	19%
CULVER CITY	\$1,805,000	31	\$1,520,184	52	18%
PACIFIC PALISADES	\$4,837,000	45	\$4,107,500	88	17%
METROPOLITAN SOUTHWEST	\$742,500	24	\$642,500	36	15%
BEVERLY HILLS	\$8,475,000	33	\$7,500,000	51	13%
MARINA DEL REY	\$2,237,500	16	\$1,999,000	41	11%
PALMS - MAR VISTA	\$2,100,000	47	\$1,916,500	78	9%
MOUNT WASHINGTON	\$1,375,000	17	\$1,260,000	25	9%
MID-WILSHIRE	\$1,300,000	5	\$1,198,000	2	8%
ATWATER VILLAGE	\$1,600,000	9	\$1,475,000	13	8%
INGLEWOOD NORTH	\$859,000	9	\$801,000	16	7%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$2,700,000	61	\$2,555,000	132	5%
SILVER LAKE - ECHO PARK	\$1,585,000	64	\$1,500,000	85	5%
WEST L.A.	\$1,550,000	15	\$1,505,000	20	2%
PLAYA DEL REY	\$2,100,000	5	\$2,041,875	16	2%
WESTCHESTER	\$1,471,200	41	\$1,440,000	50	2%
CHEVIOT HILLS - RANCHO PARK	\$2,750,000	17	\$2,754,000	22	0%
MID LOS ANGELES	\$1,215,353	28	\$1,218,000	60	0%
LADERA HEIGHTS	\$1,700,000	9	\$1,710,000	11	0%
METROPOLITAN SOUTH	\$525,000	23	\$537,250	20	-2%

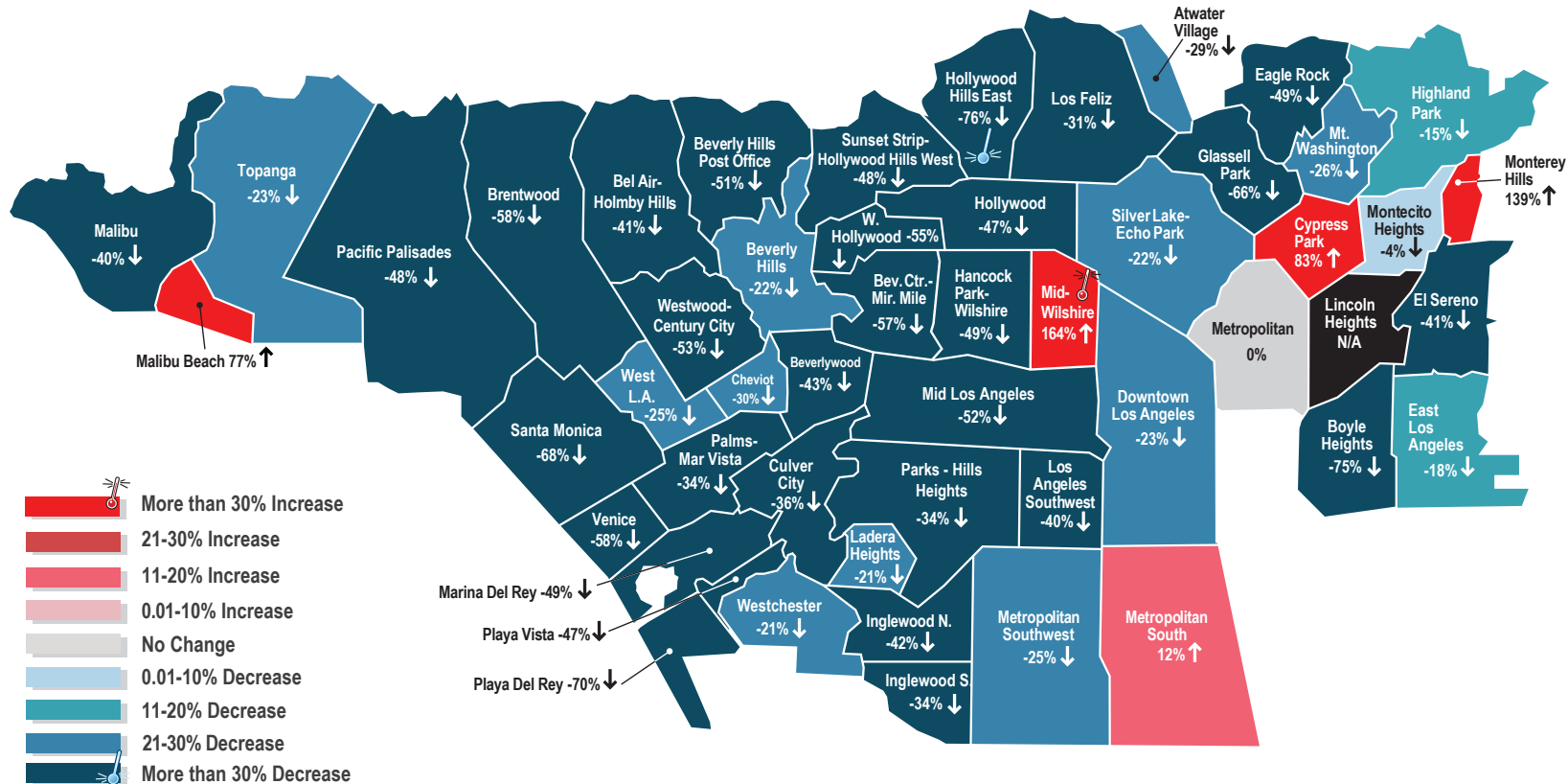
AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # SOLD LISTINGS	% CHANGE
DOWNTOWN L.A.	\$550,077	11	\$567,000	15	-2%
EAST LOS ANGELES	\$610,000	3	\$630,000	3	-3%
BEVERLYWOOD VICINITY	\$1,700,000	27	\$1,767,500	46	-3%
WESTWOOD - CENTURY CITY	\$2,687,500	24	\$2,800,000	46	-4%
MONTECITO HEIGHTS	\$1,231,650	2	\$1,292,500	2	-4%
TOPANGA	\$1,830,000	13	\$1,921,250	17	-4%
EAGLE ROCK	\$1,380,000	20	\$1,458,000	39	-5%
BEVERLY CENTER-MIRACLE MILE	\$2,300,000	25	\$2,440,000	51	-5%
HIGHLAND PARK	\$1,165,000	25	\$1,237,500	30	-5%
EL SERENO	\$905,000	6	\$968,000	9	-6%
LOS ANGELES SOUTHWEST	\$545,038	10	\$587,000	15	-7%
HANCOCK PARK-WILSHIRE	\$2,037,500	30	\$2,200,000	59	-7%
HOLLYWOOD HILLS EAST	\$1,637,500	14	\$1,835,000	47	-10%
SANTA MONICA	\$3,051,410	30	\$3,532,500	84	-13%
VENICE	\$2,225,000	33	\$2,585,000	76	-13%
PARKS - HILLS - HEIGHTS	\$1,094,000	52	\$1,275,000	73	-14%
GLASSELL PARK	\$1,065,000	6	\$1,250,000	17	-14%
MALIBU	\$3,087,500	34	\$3,645,000	58	-15%
INGLEWOOD SOUTH	\$722,462	6	\$860,000	9	-15%
WEST HOLLYWOOD VICINITY	\$2,100,000	17	\$2,500,000	44	-16%
BEVERLY HILLS POST OFFICE	\$3,125,000	25	\$3,817,500	40	-18%
BEL AIR - HOLMBY HILLS	\$2,750,000	30	\$3,462,500	50	-20%
PLAYA VISTA	\$2,050,000	5	\$2,595,000	9	-21%
BOYLE HEIGHTS	\$541,000	1	\$685,000	3	-21%
LINCOLN HEIGHTS	\$1,131,000	3	\$0	0	N/A
METROPOLITAN	\$0	0	\$0	0	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to [marketing@themls.com](mailto:marketing@themls.com).

## SINGLE FAMILY HOMES

## MARKET CLIMATE MAP

### Sales Volume 4<sup>th</sup> Quarter 2022 vs. 2021



AREA	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 SALES VOLUME	Q4 - 2021 # SOLD LISTINGS	% CHANGE
MID-WILSHIRE	\$6,336,200	5	\$2,396,000	2	164%
MONTEREY HILLS	\$2,870,000	2	\$1,200,000	1	139%
CYPRESS PARK	\$4,254,500	4	\$2,313,000	3	83%
MALIBU BEACH	\$276,346,075	12	\$155,280,000	18	77%
METROPOLITAN SOUTH	\$12,219,500	23	\$10,820,925	20	12%
METROPOLITAN					0%
MONTECITO HEIGHTS	\$2,463,300	2	\$2,585,000	2	-4%
HIGHLAND PARK	\$32,054,700	25	\$37,946,480	30	-15%
EAST LOS ANGELES	\$1,730,000	3	\$2,130,000	3	-18%
WESTCHESTER	\$61,462,108	41	\$78,217,000	50	-21%
LADERA HEIGHTS	\$15,851,000	9	\$20,230,694	11	-21%
SILVER LAKE - ECHO PARK	\$109,848,167	64	\$140,860,703	85	-22%
BEVERLY HILLS	\$398,628,701	33	\$516,604,476	51	-22%
TOPANGA	\$28,798,635	13	\$37,448,750	17	-23%
DOWNTOWN L.A.	\$6,692,07	11	\$8,761,000	15	-23%
WEST L.A.	\$25,067,550	15	\$33,467,800	20	-25%
METROPOLITAN SOUTHWEST	\$17,244,500	24	\$23,288,900	36	-25%
MOUNT WASHINGTON	\$23,193,139	17	\$31,654,653	25	-26%
ATWATER VILLAGE	\$13,550,000	9	\$19,349,886	13	-29%
CHEVIOT RANCHO PARK	\$50,636,833	17	\$72,946,500	22	-30%
LOS FELIZ	\$105,543,200	37	\$154,499,930	60	-31%
PARKS - HILLS - HEIGHTS	\$58,105,252	52	\$89,227,465	73	-34%
PALMS - MAR VISTA	\$116,170,818	47	\$178,420,200	78	-34%
INGLEWOOD SOUTH	\$4,975,925	6	\$7,596,000	9	-34%
CULVER CITY	\$57,187,650	31	\$89,994,868	52	-36%

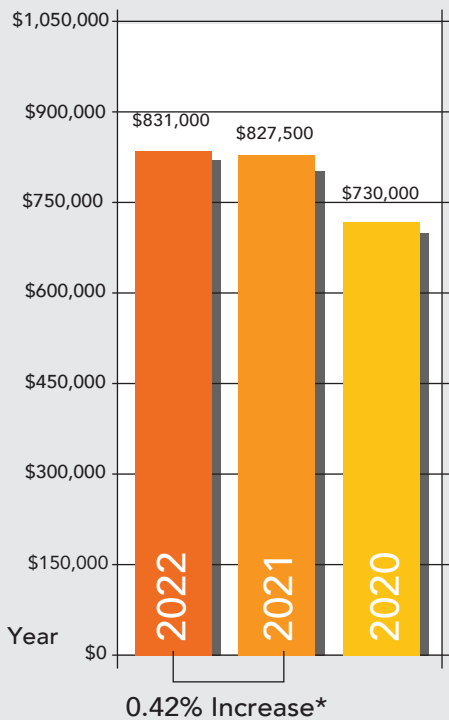
AREA	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 SALES VOLUME	Q4 - 2021 # SOLD LISTINGS	% CHANGE
MALIBU	\$165,810,500	34	\$278,192,498	58	-40%
LOS ANGELES SOUTHWEST	\$5,965,077	10	\$9,946,500	15	-40%
EL SERENO	\$5,225,000	6	\$8,882,778	9	-41%
BEL AIR - HOLMBY HILLS	\$143,662,500	30	\$246,409,488	50	-41%
INGLEWOOD NORTH	\$7,808,000	9	\$13,473,620	16	-42%
BEVERLYWOOD VICINITY	\$55,609,250	27	\$97,920,104	46	-43%
PLAYA VISTA	\$12,410,125	5	\$23,790,000	9	-47%
HOLLYWOOD	\$22,999,750	12	\$44,183,041	26	-47%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$227,661,045	61	\$440,237,306	132	-48%
PACIFIC PALISADES	\$233,679,623	45	\$449,737,271	88	-48%
HANCOCK PARK-WILSHIRE	\$77,802,522	30	\$153,016,623	59	-49%
MARINA DEL REY	\$44,889,500	16	\$88,919,990	41	-49%
EAGLE ROCK	\$27,960,100	20	\$55,497,442	39	-49%
BEVERLY HILLS POST OFFICE	\$123,307,499	25	\$254,174,210	40	-51%
MID LOS ANGELES	\$36,172,106	28	\$76,293,500	60	-52%
WESTWOOD - CENTURY CITY	\$78,010,581	24	\$168,155,400	46	-53%
WEST HOLLYWOOD VICINITY	\$55,521,086	17	\$124,622,000	44	-55%
BEVERLY CENTER-MIRACLE MILE	\$59,926,426	25	\$141,262,484	51	-57%
VENICE	\$85,904,950	33	\$207,883,633	76	-58%
BRENTWOOD	\$198,363,273	34	\$482,960,757	77	-58%
GLASSELL PARK	\$6,803,000	6	\$20,539,450	17	-66%
SANTA MONICA	\$111,759,945	30	\$359,413,387	84	-68%
PLAYA DEL REY	\$10,467,500	5	\$35,971,250	16	-70%
BOYLE HEIGHTS	\$541,000	1	\$2,210,000	3	-75%
HOLLYWOOD HILLS EAST	\$24,857,891	14	\$104,118,821	47	-76%
LINCOLN HEIGHTS	\$2,909,600	3	\$0	0	N/A

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## CONDOS / CO-OPS MARKET STATISTICS

## Comparative 4<sup>th</sup> Quarter 2022, 2021, vs 2020 (QOQ)

### MEDIAN PRICE



2022

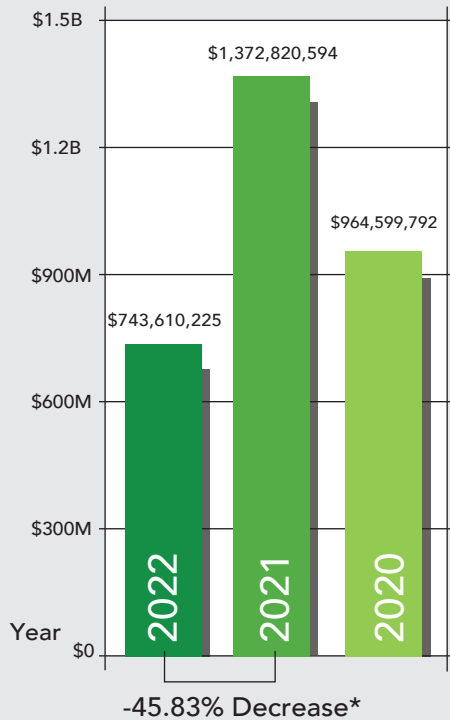
2021

2020

4<sup>th</sup> Quarter

\*0.42% increase in 2022 vs. 2021

### SALES VOLUME



2022

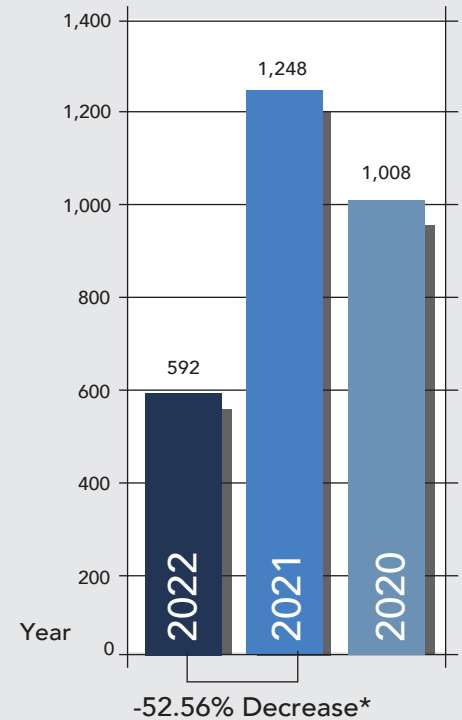
2021

2020

4<sup>th</sup> Quarter

\*-45.83% decrease in 2022 vs. 2021

### # SOLD LISTINGS



2022

2021

2020

4<sup>th</sup> Quarter

\*-52.56% decrease in 2022 vs. 2021



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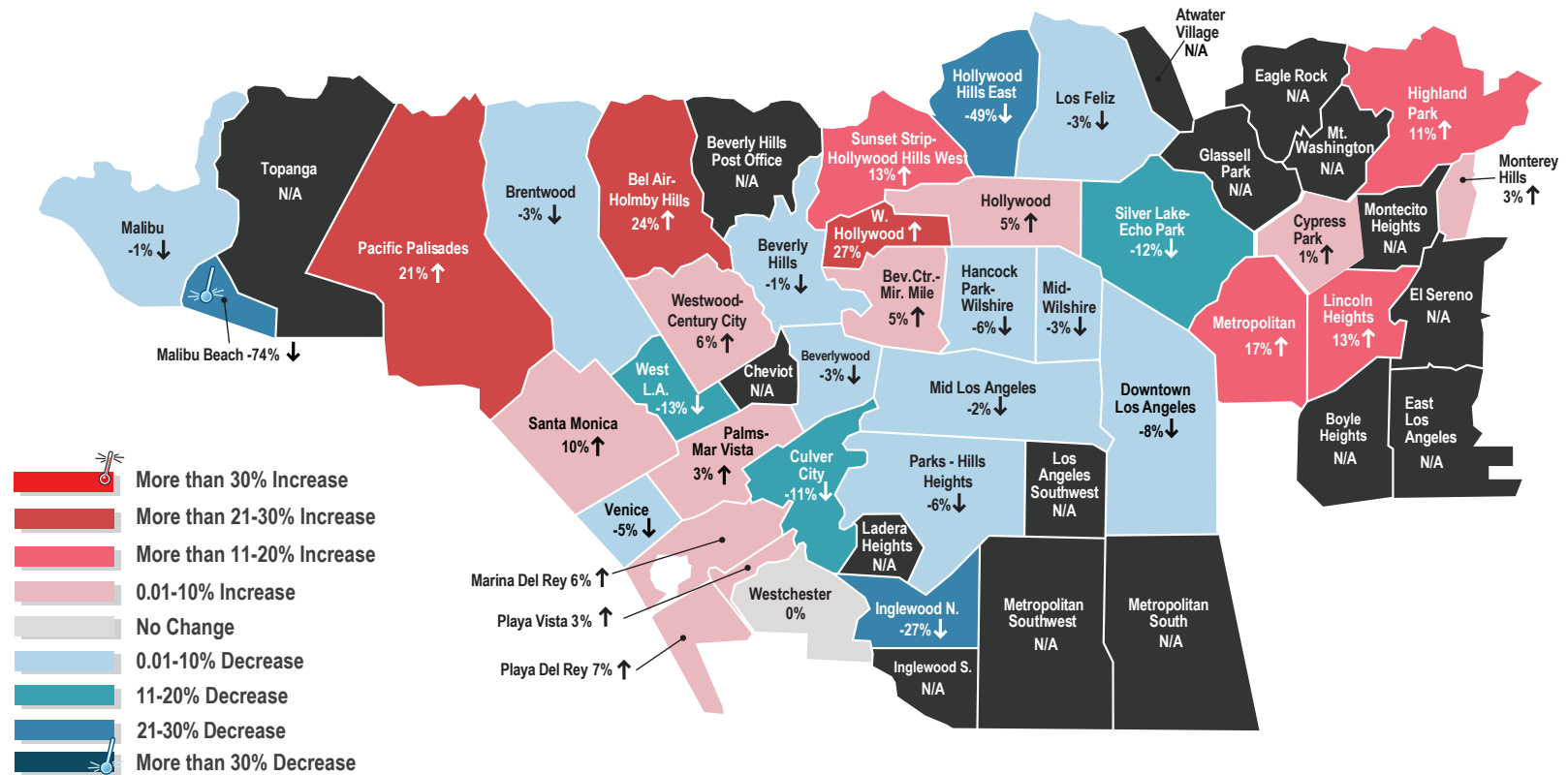
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## CONDOS/CO-OPS

## MARKET CLIMATE MAP Median Price 4<sup>th</sup> Quarter 2022 vs. 2021



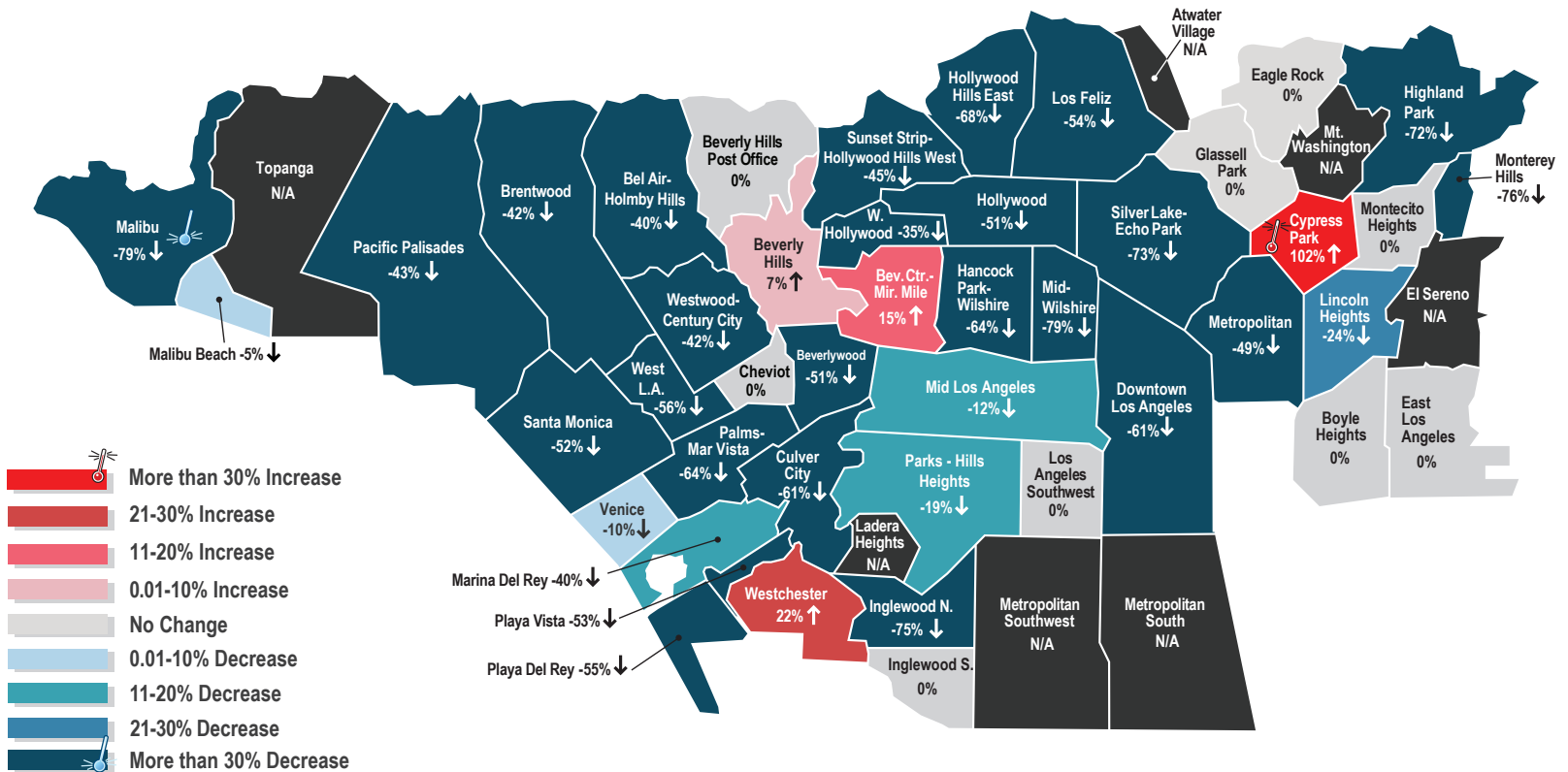
CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # SOLD LISTINGS	% CHANGE
WEST HOLLYWOOD VICINITY	\$1,188,750	60	\$935,000	117	27%
BEL AIR - HOLMBY HILLS	\$1,079,500	2	\$870,250	4	24%
PACIFIC PALISADES	\$1,587,000	12	\$1,307,150	22	21%
METROPOLITAN	\$880,750	2	\$750,000	5	17%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$900,000	13	\$790,000	32	13%
LINCOLN HEIGHTS	\$572,500	2	\$505,000	3	13%
HIGHLAND PARK	\$580,000	1	\$518,000	4	11%
SANTA MONICA	\$1,347,000	66	\$1,215,000	136	10%
PLAYA DEL REY	\$759,000	12	\$705,000	25	7%
WESTWOOD - CENTURY CITY	\$1,175,000	79	\$1,100,000	171	6%
MARINA DEL REY	\$1,179,500	46	\$1,109,500	86	6%
HOLLYWOOD	\$831,000	13	\$785,000	32	5%
BEVERLY CENTER-MIRACLE MILE	\$889,000	21	\$843,000	32	5%
PALMS - MAR VISTA	\$845,000	11	\$815,000	31	3%
MONTEREY HILLS	\$589,000	3	\$570,000	11	3%
PLAYA VISTA	\$1,112,000	20	\$1,077,500	44	3%
CYPRESS PARK	\$861,500	2	\$850,000	1	1%
WESTCHESTER	\$578,550	4	\$580,000	3	0%
BEVERLY HILLS	\$1,367,500	18	\$1,387,000	27	-1%
MALIBU	\$1,302,500	2	\$1,325,000	10	-1%
MID LOS ANGELES	\$601,000	3	\$617,000	3	-2%
BEVERLYWOOD VICINITY	\$902,500	9	\$931,537	19	-3%
MID-WILSHIRE	\$670,000	11	\$692,500	48	-3%
BRENTWOOD	\$1,063,500	26	\$1,100,000	46	-3%
LOS FELIZ	\$809,250	4	\$840,000	9	-3%

CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # SOLD LISTINGS	% CHANGE
VENICE	\$1,375,000	13	\$1,450,000	17	-5%
PARKS - HILLS - HEIGHTS	\$595,500	8	\$635,000	9	-6%
HANCOCK PARK-WILSHIRE	\$808,000	19	\$867,500	48	-6%
DOWNTOWN L.A.	\$578,500	36	\$635,000	80	-8%
CULVER CITY	\$689,500	31	\$775,000	69	-11%
SILVER LAKE - ECHO PARK	\$755,000	7	\$860,000	26	-12%
WEST L.A.	\$765,000	19	\$880,000	39	-13%
INGLEWOOD NORTH	\$400,000	7	\$551,000	22	-27%
HOLLYWOOD HILLS EAST	\$505,250	4	\$1,000,414	9	-49%
MALIBU BEACH	\$1,175,000	3	\$4,643,107	2	-74%
LOS ANGELES SOUTHWEST	\$0	0	\$0	0	N/A
METROPOLITAN SOUTHWEST	\$0	0	\$350,000	1	N/A
METROPOLITAN SOUTH	\$0	0	\$655,000	2	N/A
TOPANGA	\$0	0	\$730,000	1	N/A
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	N/A
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	N/A
INGLEWOOD SOUTH	\$0	0	\$0	0	N/A
MONTECITO HEIGHTS	\$0	0	\$0	0	N/A
EL SERENO	\$0	0	\$0	1	N/A
LADERA HEIGHTS	\$0	2	\$575,000	0	N/A
EAGLE ROCK	\$602,500	0	\$0	0	N/A
GLASSELL PARK	\$0	0	\$0	0	N/A
MOUNT WASHINGTON	\$0	0	\$0	1	N/A
EAST LOS ANGELES	\$0	0	\$449,000	0	N/A
ATWATER VILLAGE	\$0	1	\$0	0	N/A
BOYLE HEIGHTS	\$695,000	0	\$0	0	N/A



## CONDOS/CO-OPS

## MARKET CLIMATE MAP Sales Volume 4<sup>th</sup> Quarter 2022 vs. 2021



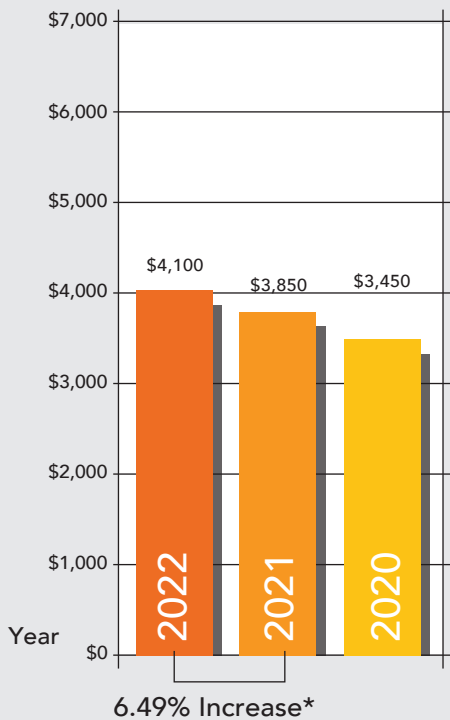
AREA	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 SALES VOLUME	Q4 - 2021 # SOLD LISTINGS	% CHANGE
CYPRESS PARK	\$1,723,000	2	\$850,000	1	102%
WESTCHESTER	\$2,432,100	4	\$1,990,000	3	22%
BEVERLY CENTER-MIRACLE MILE	\$35,187,500	21	\$30,334,094	32	15%
BEVERLY HILLS	\$45,495,506	18	\$42,325,300	27	7%
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	0%
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	0%
LOS ANGELES SOUTHWEST	\$0	0	\$0	0	0%
EAGLE ROCK	\$0	0	\$0	0	0%
GLASSELL PARK	\$0	0	\$0	0	0%
EAST LOS ANGELES	\$0	0	\$0	0	0%
BOYLE HEIGHTS	\$0	0	\$0	0	0%
MONTECITO HEIGHTS	\$0	0	\$0	0	0%
INGLEWOOD SOUTH	\$0	0	\$0	0	0%
MALIBU BEACH	\$8,735,000	3	\$9,286,215	2	-5%
VENICE	\$21,690,000	13	\$24,262,500	17	-10%
MID LOS ANGELES	\$1,680,000	3	\$1,919,000	3	-12%
PARKS - HILLS - HEIGHTS	\$4,731,000	8	\$5,913,500	9	-19%
LINCOLN HEIGHTS	\$1,145,000	2	\$1,510,000	3	-24%
WEST HOLLYWOOD VICINITY	\$80,746,320	60	\$124,991,610	117	-35%
MARINA DEL REY	\$61,665,810	46	\$103,805,650	86	-40%
BEL AIR - HOLMBY HILLS	\$2,159,000	2	\$3,654,500	4	-40%
BRENTWOOD	\$31,879,505	26	\$55,178,865	46	-42%
WESTWOOD - CENTURY CITY	\$139,087,234	79	\$243,551,328	171	-42%
PACIFIC PALISADES	\$19,027,550	12	\$33,616,300	22	-43%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$15,534,164	13	\$28,733,335	32	-45%

AREA	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	Q4 - 2021 SALES VOLUME	Q4 - 2021 # SOLD LISTINGS	% CHANGE
METROPOLITAN	\$1,761,500	2	\$3,520,000	5	-49%
HOLLYWOOD	\$11,956,000	13	\$24,638,175	32	-51%
BEVERLYWOOD VICINITY	\$8,136,500	9	\$16,628,987	19	-51%
SANTA MONICA	\$97,177,500	66	\$203,023,369	136	-52%
PLAYA VISTA	\$25,842,475	20	\$55,448,610	44	-53%
LOS FELIZ	\$3,464,944	4	\$7,674,000	9	-54%
PLAYA DEL REY	\$9,791,000	12	\$21,783,170	25	-55%
WEST L.A.	\$15,831,979	19	\$36,603,800	39	-56%
CULVER CITY	\$24,353,200	31	\$62,586,157	69	-61%
DOWNTOWN L.A.	\$23,421,500	36	\$61,620,900	80	-61%
PALMS - MAR VISTA	\$9,298,000	11	\$25,948,290	31	-64%
HANCOCK PARK-WILSHIRE	\$14,919,237	19	\$41,934,500	48	-64%
HOLLYWOOD HILLS EAST	\$2,614,700	4	\$8,313,414	9	-68%
HIGHLAND PARK	\$580,000	1	\$2,081,000	4	-72%
SILVER LAKE - ECHO PARK	\$5,524,000	7	\$20,698,000	26	-73%
INGLEWOOD NORTH	\$3,029,001	7	\$12,207,500	22	-75%
MONTEREY HILLS	\$1,659,000	3	\$6,914,800	11	-76%
MID-WILSHIRE	\$6,826,000	11	\$32,853,600	48	-79%
MALIBU	\$2,605,000	2	\$13,006,125	10	-79%
METROPOLITAN SOUTHWEST	\$0	0	\$350,000	1	N/A
METROPOLITAN SOUTH	\$0	0	\$1,310,000	2	N/A
TOPANGA	\$0	0	\$730,000	1	N/A
LADERA HEIGHTS	\$1,205,000.00	2	\$0	0	N/A
EL SERENO	\$0	0	\$575,000	1	N/A
ATWATER VILLAGE	\$695,000	1	\$0	0	N/A
MOUNT WASHINGTON	\$0	0	\$449,000	1	N/A

## LEASES MARKET STATISTICS

## Comparative 4<sup>th</sup> Quarter 2022, 2021, vs 2020 (QOQ)

### MEDIAN PRICE



2022

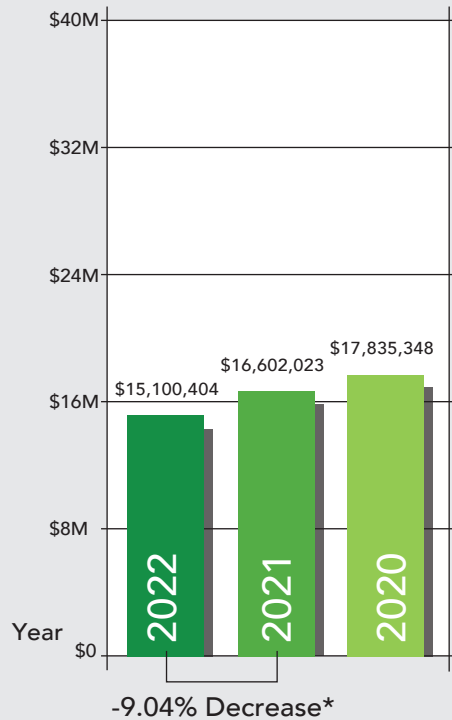
2021

2020

4<sup>th</sup> Quarter

\*6.49% increase in 2022 vs. 2021

### LEASE VOLUME



2022

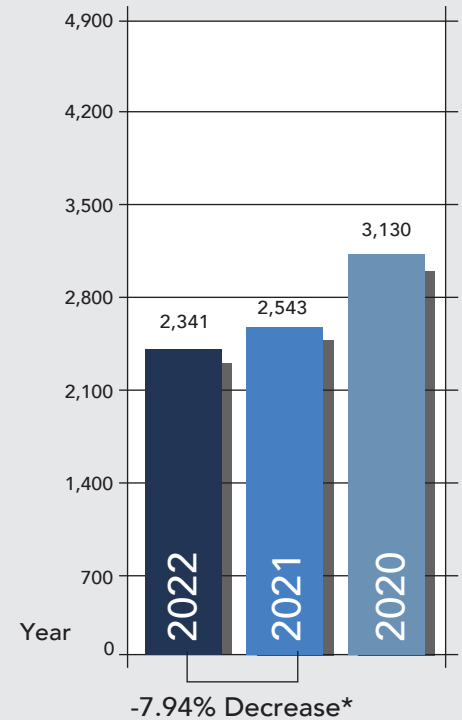
2021

2020

4<sup>th</sup> Quarter

\*-9.04% decrease in 2022 vs. 2021

### # LEASED LISTINGS



2022

2021

2020

4<sup>th</sup> Quarter

\*-7.94% decrease in 2022 vs. 2021



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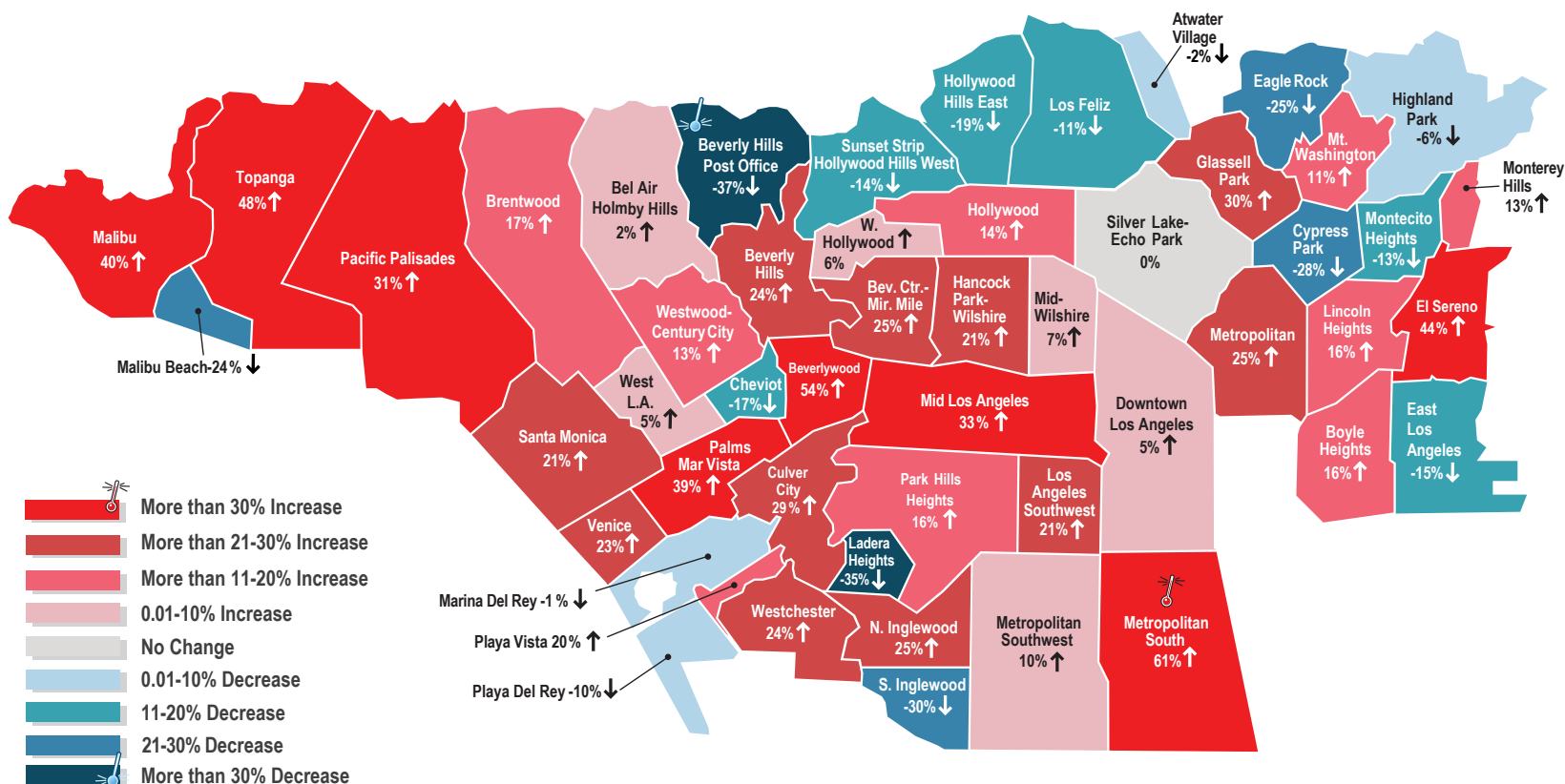




## LEASES

## MARKET CLIMATE MAP

### Median Price 4<sup>th</sup> Quarter 2022 vs. 2021



LEASES - MEDIAN PRICE & # OF LEASES

AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # OF LEASES	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # OF LEASES	% CHANGE
METROPOLITAN SOUTH	\$3,300	9	\$2,050	10	61%
BEVERLYWOOD VICINITY	\$5,925	37	\$3,850	81	54%
TOPANGA	\$7,350	6	\$4,950	7	48%
EL SERENO	\$3,600	7	\$2,500	7	44%
MALIBU	\$12,500	46	\$8,900	48	40%
PALMS - MAR VISTA	\$5,000	47	\$3,588	56	39%
MID LOS ANGELES	\$4,050	60	\$3,050	68	33%
PACIFIC PALISADES	\$10,500	49	\$8,000	50	31%
GLASSELL PARK	\$4,999	19	\$3,850	10	30%
CULVER CITY	\$4,200	53	\$3,250	52	29%
INGLEWOOD NORTH	\$3,000	35	\$2,400	23	25%
BEVERLY CENTER-MIRACLE MILE	\$4,495	131	\$3,600	120	25%
METROPOLITAN	\$3,300	14	\$2,650	7	25%
WESTCHESTER	\$4,950	20	\$3,998	24	24%
BEVERLY HILLS	\$6,800	93	\$5,500	125	24%
VENICE	\$6,750	76	\$5,500	83	23%
SANTA MONICA	\$5,250	179	\$4,325	215	21%
LOS ANGELES SOUTHWEST	\$2,850	17	\$2,350	17	21%
HANCOCK PARK-WILSHIRE	\$4,300	95	\$3,550	94	21%
PLAYA VISTA	\$5,450	24	\$4,550	28	20%
BRENTWOOD	\$7,000	65	\$5,995	67	17%
BOYLE HEIGHTS	\$3,345	14	\$2,875	4	16%
PARKS - HILLS - HEIGHTS	\$3,250	35	\$2,800	31	16%
LINCOLN HEIGHTS	\$2,600	6	\$2,245	8	16%
HOLLYWOOD	\$3,648	90	\$3,200	109	14%

LEASES - MEDIAN PRICE & # OF LEASES

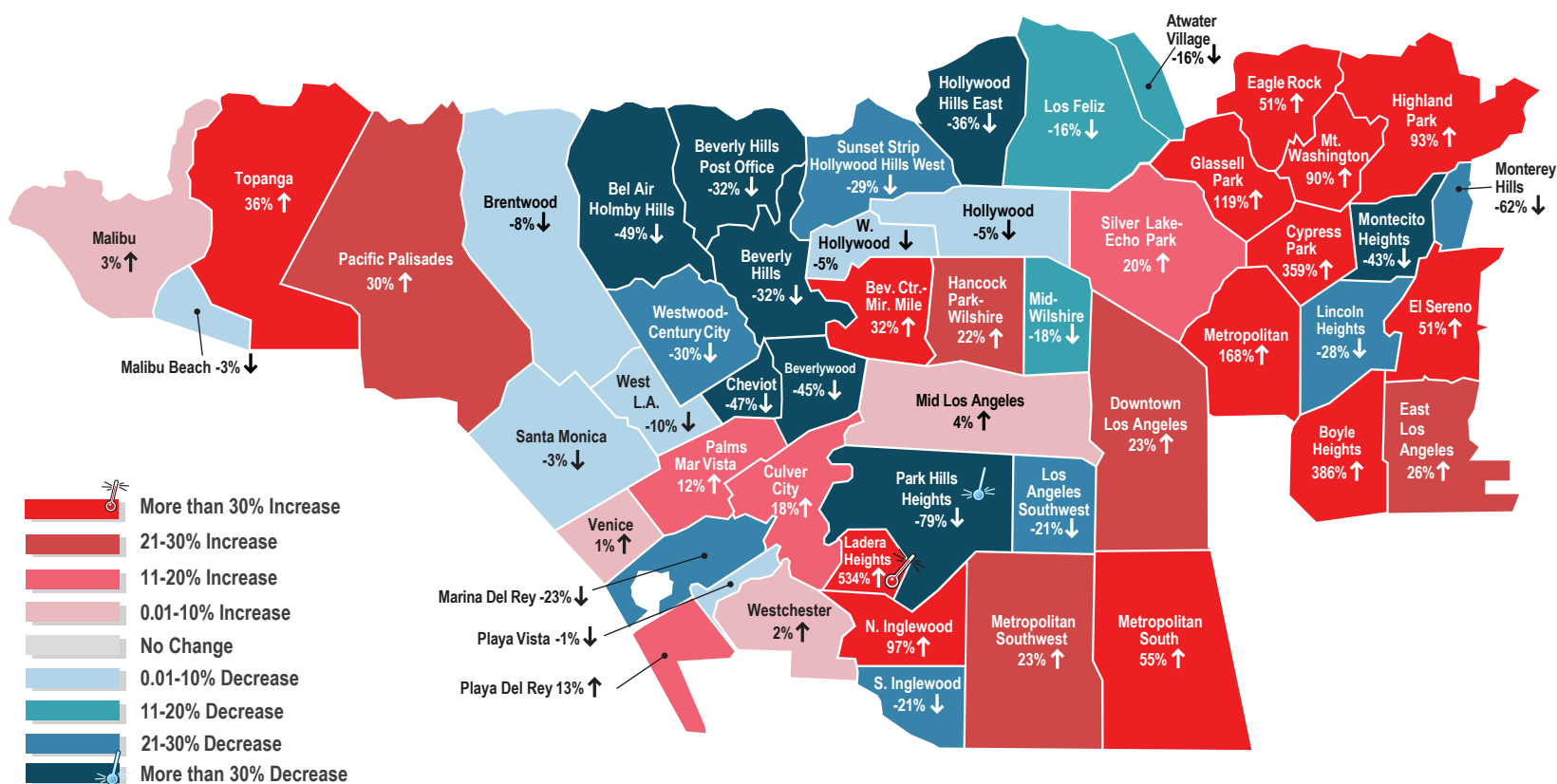
AREA	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # OF LEASES	Q4 - 2021 MEDIAN PRICE	Q4 - 2021 # OF LEASES	% CHANGE
WESTWOOD - CENTURY CITY	\$5,000	119	\$4,425	182	13%
MONTEREY HILLS	\$2,850	2	\$2,525	6	13%
MOUNT WASHINGTON	\$5,250	9	\$4,750	6	11%
METROPOLITAN SOUTHWEST	\$3,250	12	\$2,950	11	10%
MID-WILSHIRE	\$2,882	72	\$2,700	88	7%
WEST HOLLYWOOD VICINITY	\$4,500	147	\$4,250	160	6%
DOWNTOWN L.A.	\$3,000	183	\$2,849	178	5%
WEST L.A.	\$4,100	79	\$3,900	101	5%
BEL AIR - HOLMBY HILLS	\$9,700	21	\$9,500	19	2%
SILVER LAKE - ECHO PARK	\$3,798	98	\$3,800	87	0%
MARINA DEL REY	\$5,300	65	\$5,350	79	-1%
ATWATER	\$3,325	14	\$3,400	13	-2%
HIGHLAND PARK	\$3,250	28	\$3,450	16	-6%
PLAYA DEL REY	\$3,800	27	\$4,200	23	-10%
LOS FELIZ	\$4,000	33	\$4,500	37	-11%
MONTECITO HEIGHTS	\$2,800	2	\$3,200	3	-13%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$8,000	87	\$9,250	84	-14%
EAST LOS ANGELES	\$2,500	3	\$2,925	2	-15%
CHEVIOT HILLS - RANCHO PARK	\$5,400	7	\$6,500	11	-17%
HOLLYWOOD HILLS EAST	\$5,600	27	\$6,925	24	-19%
MALIBU BEACH	\$9,895	17	\$3,013	20	-24%
EAGLE ROCK	\$3,975	16	\$5,275	8	-25%
CYPRESS PARK	\$3,225	6	\$4,500	1	-28%
INGLEWOOD SOUTH	\$2,248	8	\$3,195	9	-30%
LADERA HEIGHTS	\$3,850	7	\$5,950	7	-35%
BEVERLY HILLS POST OFFICE	\$10,800	25	\$17,125	24	-37%

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## LEASES

## MARKET CLIMATE MAP

### Lease Volume 4<sup>th</sup> Quarter 2022 vs. 2021



LEASES - LEASE VOLUME & # OF LEASES					
AREA	Q4 - 2022 LEASE VOLUME	Q4 - 2022 # OF LEASES	Q4 - 2021 LEASE VOLUME	Q4 - 2021 # OF LEASES	% CHANGE
LADERA HEIGHTS	\$258,550	7	\$40,800	7	534%
BOYLE HEIGHTS	\$48,865	14	\$10,050	4	386%
CYPRESS PARK	\$20,650	6	\$4,500	1	359%
METROPOLITAN	\$49,404	14	\$18,437	7	168%
GLASSELL PARK	\$85,853	19	\$39,200	10	119%
INGLEWOOD NORTH	\$116,134	35	\$59,037	23	97%
HIGHLAND PARK	\$105,730	28	\$54,698	16	93%
MOUNT WASHINGTON	\$46,800	9	\$24,595	6	90%
METROPOLITAN SOUTH	\$31,995	9	\$20,599	10	55%
EL SERENO	\$26,635	7	\$17,600	7	51%
EAGLE ROCK	\$59,545	16	\$39,350	8	51%
TOPANGA	\$54,800	6	\$40,200	7	36%
BEVERLY CENTER-MIRACLE MILE	\$686,471	131	\$521,599	120	32%
PACIFIC PALISADES	\$673,510	49	\$519,415	50	30%
EAST LOS ANGELES	\$7,375	3	\$5,850	2	26%
DOWNTOWN L.A.	\$675,273	183	\$549,645	178	23%
METROPOLITAN SOUTHWEST	\$38,640	12	\$31,463	11	23%
HANCOCK PARK-WILSHIRE	\$514,354	95	\$420,524	94	22%
SILVER LAKE - ECHO PARK	\$440,240	98	\$365,469	87	20%
CULVER CITY	\$227,750	53	\$193,420	52	18%
PLAYA DEL REY	\$124,510	27	\$110,589	23	13%
PALMS - MAR VISTA	\$258,185	47	\$230,800	56	12%
MID LOS ANGELES	\$242,914	60	\$233,754	68	4%
MALIBU	\$767,570	46	\$748,045	48	3%
WESTCHESTER	\$107,394	20	\$105,354	24	2%

LEASES - LEASE VOLUME & # OF LEASES					
AREA	Q4 - 2022	Q4 - 2022	Q4 - 20221	Q4 - 2021	% CHANGE
	LEASE VOLUME	# OF LEASES	LEASE VOLUME	# OF LEASES	
VENICE	\$605,665	76	\$600,220	83	1%
PLAYA VISTA	\$152,835	24	\$154,203	28	-1%
SANTA MONICA	\$1,231,714	179	\$1,275,271	215	-3%
MALIBU BEACH	\$447,390	17	\$463,515	20	-3%
WEST HOLLYWOOD VICINITY	\$877,706	147	\$921,580	160	-5%
HOLLYWOOD	\$351,985	90	\$370,978	109	-5%
BRENTWOOD	\$614,452	65	\$667,574	67	-8%
WEST L.A.	\$361,399	79	\$399,348	101	-10%
LOS FELIZ	\$192,785	33	\$230,309	37	-16%
ATWATER	\$52,650	14	\$62,900	13	-16%
Mid-WILSHIRE	\$220,994	72	\$268,006	88	-18%
INGLEWOOD SOUTH	\$23,445	8	\$29,640	9	-21%
LOS ANGELES SOUTHWEST	\$44,445	17	\$56,316	17	-21%
MARINA DEL REY	\$362,874	65	\$472,640	79	-23%
LINCOLN HEIGHTS	\$15,100	6	\$21,115	8	-28%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$939,113	87	\$1,318,575	84	-29%
WESTWOOD - CENTURY CITY	\$819,923	119	\$1,175,421	182	-30%
BEVERLY HILLS	\$958,068	93	\$1,408,264	125	-32%
BEVERLY HILLS POST OFFICE	\$375,235	25	\$554,000	24	-32%
HOLLYWOOD HILLS EAST	\$179,030	27	\$279,335	24	-36%
MONTECITO HEIGHTS	\$5,600	2	\$9,895	3	-43%
BEVERLYHOLLYWOOD VICINITY	\$220,389	37	\$400,819	81	-45%
CHEVIOT HILLS - RANCHO PARK	\$39,450	7	\$74,100	11	-47%
BEL AIR - HOLMBY HILLS	\$217,045	21	\$426,798	19	-49%
MONTEREY HILLS	\$5,700	2	\$15,045	6	-62%
PARKS - HILLS - HEIGHTS	\$116,265	35	\$541,163	31	-79%

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